

**189 Aurora Medical Center in Kenosha**  
 10400 75th Avenue  
 Kenosha, WI 53142  
 262-948-5600

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Kenosha  
 Analysis Area: Southeastern (2A)  
 Volume Group: 6

Selected Utilization Statistics	FY 2010	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2010 vs. 2009	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2009	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	59.4%	56.1%	1.06	63.0%	0.94	57.4%	1.04	55.9%	1.06
Obstetrics	34.4%	39.1%	0.88	37.9%	0.12	36.2%	0.95	38.9%	0.88
Pediatrics	0.0%	48.6%	N/A	8.5%	N/A	72.7%	N/A	0.0%	N/A
Total Hospital	56.5%	55.8%	1.01	61.0%	0.92	56.5%	1.00	54.8%	1.03
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	28.5	28.4	1.00	42.6	0.67	44.8	0.64	26.9	1.06
Obstetrics	4.5	5.1	0.87	6.4	0.70	7.9	0.57	5.1	0.88
Pediatrics	0.0	2.1	N/A	0.3	N/A	7.6	N/A	0.0	N/A
Total Hospital	41.2	51.6	0.80	74.1	0.56	93.3	0.44	40.0	1.03
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.7	3.8	0.98	3.8	0.96	3.6	1.02	3.5	1.05
Obstetrics	2.0	2.4	0.83	2.4	0.85	2.5	0.80	2.0	0.99
Pediatrics	0.0	2.0	N/A	2.0	N/A	1.8	N/A	0.0	N/A
Total Hospital	3.6	4.3	0.83	4.4	0.82	4.3	0.84	3.4	1.05
<b>Surgical Operations</b>									
Inpatient	1,287	1,814	0.71	1,934	0.67	2,986	0.43	1,229	1.05
Outpatient	4,924	4,285	1.15	5,226	0.94	7,509	0.66	4,560	1.08
Inpatient as % of All Surgeries	20.7%	29.7%	0.70	27.0%	0.77	28.5%	0.73	21.2%	0.98
<b>Outpatient Visits</b>									
Non-Emergency Visits	111,275	99,026	1.12	126,187	0.88	180,410	0.62	109,825	1.01
Emergency Visits	23,563	16,365	1.44	21,693	1.09	28,916	0.81	22,950	1.03
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	2.0	18.3	0.11	29.0	0.07	27.9	0.07	3.0	0.67
Nurses, Licensed	168.4	199.5	0.84	239.9	0.70	340.4	0.49	150.1	1.12
Ancillary Nursing Personnel	8.6	37.1	0.23	54.4	0.16	53.1	0.16	8.5	1.00
All Other Personnel	429.5	439.3	0.98	492.6	0.87	767.4	0.56	373.3	1.15
Total FTEs	608.5	694.4	0.88	816.0	0.75	1,190.2	0.51	534.9	1.14
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	1.5	16.6	0.09	15.7	0.09	14.4	0.10	2.3	0.62
Nurses, Licensed	123.4	181.2	0.68	129.8	0.95	176.2	0.70	117.4	1.05
Ancillary Nursing Personnel	6.3	33.7	0.19	29.4	0.21	27.5	0.23	6.7	0.94
All Other Personnel	314.6	399.0	0.79	266.6	1.18	397.2	0.79	292.0	1.08
Total FTEs	445.7	630.6	0.71	441.5	1.01	616.1	0.72	418.4	1.07

**Total Hospital:**  
 Beds Set Up & Staffed 73  
 Discharges 4,185  
 Inpatient Days 15,044

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Beds Set Up & Staffed 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 18  
 Total Births 796  
 Newborn Days 1,466

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2010	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	48	2,827	10,408	59.4%	28.5	3.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	13	805	1,631	34.4%	4.5	2.0
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	553	3,005	68.6%	8.2	5.4
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Surgical Personnel	10	11	15.1
Physicians & Dentists	55	0	55.0	Radiological Services Personnel	28	22	39.5
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	8	8	10.0
Registered Nurses	135	63	161.6	Occupational Therapists	6	2	7.3
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	1	4	3.8	Physical Therapists	13	3	14.5
Ancillary Nursing Personnel	5	7	8.6	Physical Therapy Assistants/Aides	7	0	7.0
Physician Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Nurse Practitioners	2	3	2.0	Dietitians & Nutritionists	2	1	3.0
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	0	0	0.0
Clinical Nurse Specialists	1	0	1.0	Social Workers	1	1	1.0
Medical Records Personnel	9	5	12.1	All Other Health Professionals	73	38	85.5
Pharmacy Personnel	10	7	12.3	All Other Personnel	118	101	166.3
Clinical Laboratory Personnel	0	0	0.0	<b>Total</b>	<b>487</b>	<b>276</b>	<b>608.5</b>

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Selected Financial Statistics	FY 2010	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2010 vs. 2009		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2009	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$127,705,820	37.9%	41.7%	0.91	45.2%	0.84	38.1%	0.99	36.1%	1.05
Medical Assistance	\$47,073,119	14.0%	14.0%	1.00	10.2%	1.37	17.9%	0.78	13.8%	1.01
Commercial	\$136,389,920	40.4%	38.1%	1.06	39.9%	1.01	38.1%	1.06	41.3%	0.98
All Other	\$26,228,548	7.8%	6.2%	1.25	4.7%	1.64	5.9%	1.33	8.9%	0.87
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$95,940,577	28.4%	27.4%	1.04	31.1%	0.91	25.6%	1.11	27.2%	1.04
Medical Assistance	\$36,556,406	10.8%	9.6%	1.13	6.9%	1.57	12.1%	0.89	9.5%	1.14
Commercial	\$39,786,692	11.8%	11.6%	1.02	13.7%	0.86	11.2%	1.05	12.8%	0.92
Charity Care	\$3,365,074	1.0%	1.5%	0.68	1.3%	0.74	1.5%	0.67	1.1%	0.94
All Other	\$20,690,520	6.1%	2.1%	2.89	1.8%	3.37	2.4%	2.60	4.9%	1.25
Total Deductions	\$196,339,269	58.2%	52.1%	1.12	54.8%	1.06	52.8%	1.10	55.5%	1.05
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		0.3%	3.7%	0.09	2.7%	0.13	6.6%	0.05	4.3%	0.08
Net Gains/Losses as % of Net Income		0.0%	10.6%	0.00	9.2%	0.00	14.8%	0.00	0.0%	7.38
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$37,353,418	35.3%	45.3%	0.78	40.7%	0.87	43.8%	0.81	35.9%	0.98
Supplies & Services	\$53,355,860	50.4%	42.1%	1.20	45.7%	1.10	44.1%	1.14	47.9%	1.05
Capital Component	\$6,857,805	6.5%	8.5%	0.76	8.6%	0.75	8.6%	0.75	8.5%	0.76
Bad Debt	\$8,386,865	7.9%	4.0%	1.97	4.9%	1.60	3.5%	2.29	7.7%	1.02
<b>Fiscal Statistics</b>										
Operating Margin (%)		25.1%	7.7%	3.27	9.9%	2.55	8.9%	2.81	22.0%	1.14
Total Hospital Net Income (%)		25.2%	8.5%	2.95	10.8%	2.33	10.3%	2.44	22.0%	1.14
Return on Equity (%)		12.9%	6.6%	1.95	7.6%	1.69	7.5%	1.73	12.7%	1.02
Current Ratio		18.6	3.4	5.50	5.4	3.45	3.3	5.62	21.3	0.88
Days in Net Patient Accounts Receivable		40.0	46.5	0.86	41.6	0.96	46.9	0.85	33.5	1.20
Average Payment Period		41.0	53.3	0.77	40.6	1.01	55.5	0.74	29.5	1.39
Equity Financing (%)		81.1%	60.7%	1.34	68.1%	1.19	60.9%	1.33	77.0%	1.05
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.3	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		15.4	7.4	2.09	9.1	1.68	8.5	1.82	13.6	1.13
Total Asset Turnover		0.5	0.8	0.67	0.7	0.73	0.7	0.72	0.6	0.89
Average Age of Plant (Years)		14.1	10.2	1.37	10.9	1.29	9.4	1.49	11.9	1.18
Increase (Decrease) Total Net Patient Revenue		4.6%	9.4%	0.49	2.0%	9.03	1.9%	2.51	18.0%	0.26
Outpatient Gross Revenue (% of Total GPR)		69.8%	53.2%	1.31	56.7%	1.23	51.7%	1.35	68.7%	1.02
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$8,822	\$12,710	0.69	\$10,604	0.83	\$12,409	0.71	\$8,659	1.02
Inpatient Net Revenue per Day		\$2,454	\$2,917	0.84	\$2,427	1.01	\$2,910	0.84	\$2,538	0.97
Outpatient Net Revenue per Visit		\$772	\$555	1.39	\$603	1.28	\$491	1.57	\$736	1.05

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$337,397,407	Cash & Cash Equivalents	\$197,370,886	Current Liabilities	\$11,460,669
Less Deductions	\$196,339,269	Net Patient Receivables	\$15,469,855	Long-Term Debt	\$0
Net Patient Revenue	\$141,058,138	Other Receivables	\$1,362	Other Liabilities	\$40,683,613
Plus Other Revenue	\$490,329			Subtotal	\$52,144,282
Total Revenue	\$141,548,467	Land, Buildings & Equipment (Net)	\$54,261,046	Unrestricted Fund Balance	\$223,809,561
Less Expenses	\$105,953,948	Other Assets	\$8,850,694	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$10,202			Total Liabilities & Fund Balance	\$275,953,843
Net Income	\$35,604,721	Total Assets	\$275,953,843		