

**300 Select Specialty Hospital - Milwaukee - St Luke's**  
 2900 W Oklahoma Ave, 4th Floor N  
 Milwaukee, WI 53215  
 414-649-6991

Fiscal Year: 01/01 to 12/31  
 Type: Long-Term Acute Care  
 Control: Corporation

County: Milwaukee  
 Analysis Area: Milwaukee County (2B)  
 Volume Group: N/A

Selected Utilization Statistics	FY 2010	All LTAC Hospitals		FY 2010 vs. 2009	
		Value	Ratio	FY 2009	Ratio
<b>Occupancy Rate (%)</b>					
Acute Long-Term Care	63.2%	73.8%	0.86	71.5%	0.88
Total Hospital	63.2%	73.7%	0.86	71.5%	0.88
<b>Average Census (Patients)</b>					
Acute Long-Term Care	18.3	30.3	0.61	20.7	0.88
Total Hospital	18.3	30.8	0.60	20.7	0.88
<b>Average Length of Stay (Days)</b>					
Acute Long-Term Care	26.1	31.6	0.83	24.8	1.05
Total Hospital	26.1	31.4	0.83	24.8	1.05
<b>Full-Time Equivalents (FTEs)</b>					
Administrators	1.0	1.2	0.83	1.0	1.00
Nurses, Licensed	27.7	39.1	0.71	17.2	1.61
Ancillary Nursing Personnel	15.0	21.8	0.69	12.3	1.22
All Other Personnel	24.8	51.3	0.48	23.6	1.05
Total FTEs	68.4	113.5	0.60	54.1	1.26
<b>FTEs per 100 Patient Census (Adjusted)</b>					
Administrators	5.5	3.9	1.40	4.8	1.13
Nurses, Licensed	150.9	127.0	1.19	83.0	1.82
Ancillary Nursing Personnel	81.8	70.8	1.16	59.2	1.38
All Other Personnel	135.0	166.6	0.81	113.9	1.18
Total FTEs	373.1	368.3	1.01	261.0	1.43

**Total Hospital:**  
 Beds Set Up & Staffed 29  
 Discharges 256  
 Inpatient Days 6,693

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2010	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	2	0	0	0	0.0%	0.0	0.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	29	256	6,693	63.2%	18.3	26.1
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>							
	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>							
	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>							
	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>							
	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>							
	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>							
	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network  
4 = Contracted, 5 = Service Not Provided

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	6	2	6.5
Registered Nurses	24	2	24.7	Occupational Therapists	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.8
Licensed Practical Nurses	2	0	2.0	Physical Therapists	2	0	2.0
Ancillary Nursing Personnel	15	0	15.0	Physical Therapy Assistants/Aides	1	0	1.0
Physician Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Nurse Practitioners	1	0	1.0	Dietitians & Nutritionists	0	2	0.6
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	Social Workers	0	0	0.0
Medical Records Personnel	1	0	1.0	All Other Health Professionals	3	1	3.4
Pharmacy Personnel	2	3	2.4	All Other Personnel	6	0	6.0
Clinical Laboratory Personnel	0	0	0.0				
				<b>Total</b>	<b>65</b>	<b>11</b>	<b>68.4</b>

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Selected Financial Statistics	FY 2010	All LTAC Hospitals		FY 2010 vs. 2009		
		Value	Ratio	FY 2009	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>						
Medicare	\$15,146,774	63.7%	59.1%	1.08	72.1%	0.88
Medical Assistance	\$55,211	0.2%	12.3%	0.02	0.0%	N/A
Commercial	\$8,582,464	36.1%	28.4%	1.27	27.9%	1.29
All Other	\$0	0.0%	0.3%	N/A	0.0%	N/A
<b>Deductions as % of Total Gross Patient Revenue</b>						
Medicare	\$7,698,877	32.4%	33.8%	0.96	34.6%	0.94
Medical Assistance	\$10,591	0.0%	8.3%	0.01	0.0%	N/A
Commercial	\$3,473,203	14.6%	13.3%	1.10	12.8%	1.14
Charity Care	\$0	0.0%	0.0%	N/A	0.0%	N/A
All Other	\$0	0.0%	0.2%	N/A	0.0%	N/A
Total Deductions	\$11,182,671	47.0%	55.6%	0.85	47.4%	0.99
<b>Other Revenue &amp; Net Gains or Losses</b>						
Other Revenue as % of Total Revenue		0.0%	0.2%	0.11	0.0%	0.64
Net Gains/Losses as % of Net Income		N/A	N/A	N/A	N/A	N/A
<b>Expenses as % of Total Expenses</b>						
Salary/Fringe Benefits	\$4,412,488	39.7%	40.3%	0.98	37.6%	1.06
Supplies & Services	\$5,919,976	53.3%	46.5%	1.15	56.1%	0.95
Capital Component	\$749,102	6.7%	12.5%	0.54	6.1%	1.10
Bad Debt	\$27,191	0.2%	0.7%	0.35	0.1%	2.43
<b>Fiscal Statistics</b>						
Operating Margin (%)		11.9%	3.5%	3.37	11.2%	1.06
Total Hospital Net Income (%)		6.0%	2.7%	2.24	8.5%	0.70
Return on Equity (%)		17.6%	9.5%	1.86	38.3%	0.46
Current Ratio		2.7	0.8	3.44	2.9	0.92
Days in Net Patient Accounts Receivable		16.1	6.8	2.36	25.3	0.64
Average Payment Period		43.9	95.3	0.46	28.1	1.56
Equity Financing (%)		67.0%	32.2%	2.08	68.6%	0.98
Long-Term Debt to Equity Ratio		0.0	0.1	N/A	0.0	N/A
Times Interest Earned		0.0	3.2	N/A	0.0	N/A
Total Asset Turnover		3.1	3.6	0.88	4.6	0.68
Average Age of Plant (Years)		21.5	3.8	5.66	17.3	1.24
Increase (Decrease) Total Net Patient Revenue		-6.1%	12.0%	N/A	0.2%	N/A
Outpatient Gross Revenue (% of Total GPR)		N/A	N/A	N/A	N/A	N/A
<b>Net Revenue Statistics</b>						
Inpatient Net Revenue per Discharge	\$49,226		\$53,109	0.93	\$43,990	1.12
Inpatient Net Revenue per Day	\$1,883		\$1,693	1.11	\$1,772	1.06
Outpatient Net Revenue per Visit	\$0		\$0	N/A	\$0	N/A

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$23,784,449	Cash & Cash Equivalents	\$0	Current Liabilities	\$1,328,097
Less Deductions	\$11,182,671	Net Patient Receivables	\$556,672	Long-Term Debt	\$0
Net Patient Revenue	\$12,601,778	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$2,787			Subtotal	\$1,328,097
Total Revenue	\$12,604,565	Land, Buildings & Equipment (Net)	\$491,334	Unrestricted Fund Balance	\$2,696,212
Less Expenses	\$11,108,757	Other Assets	\$2,976,303	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$787,307			Total Liabilities & Fund Balance	\$4,024,309
Net Income	\$708,501	Total Assets	\$4,024,309		