

309 Mercy Walworth Hospital and Medical Center
 N 2950 State Road 67
 Lake Geneva, WI 53147
 262-245-0535

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Walworth
 Analysis Area: Southeastern (2A)
 Volume Group: 2

Selected Utilization Statistics	FY 2010	All GMS Hospitals		Analysis Area 2A		Volume Group 2		FY 2010 vs. 2009		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2009	Ratio	
Occupancy Rate (%)										
Adult Medical-Surgical	47.3%	56.1%	0.84	63.0%	0.75	29.0%	1.63	33.8%	1.40	
Obstetrics	0.0%	39.1%	N/A	37.9%	N/A	14.8%	N/A	0.0%	N/A	
Pediatrics	0.0%	48.6%	N/A	8.5%	N/A	1.8%	N/A	0.0%	N/A	
Total Hospital	47.3%	55.8%	0.85	61.0%	0.77	30.6%	1.54	33.8%	1.40	
Average Census (Patients)										
Adult Medical-Surgical	2.8	28.4	0.10	42.6	0.07	4.5	0.64	2.0	1.40	
Obstetrics	0.0	5.1	N/A	6.4	N/A	0.5	N/A	0.0	N/A	
Pediatrics	0.0	2.1	N/A	0.3	N/A	0.0	N/A	0.0	N/A	
Total Hospital	2.8	51.6	0.06	74.1	0.04	6.4	0.44	2.0	1.40	
Average Length of Stay (Days)										
Adult Medical-Surgical	3.0	3.8	0.81	3.8	0.79	3.1	0.97	2.7	1.13	
Obstetrics	0.0	2.4	N/A	2.4	N/A	2.3	N/A	0.0	N/A	
Pediatrics	0.0	2.0	N/A	2.0	N/A	1.7	N/A	0.0	N/A	
Total Hospital	3.0	4.3	0.71	4.4	0.70	3.4	0.89	2.7	1.13	
Surgical Operations										
Inpatient	165	1,814	0.09	1,934	0.09	196	0.84	107	1.54	
Outpatient	2,788	4,285	0.65	5,226	0.53	1,479	1.89	2,129	1.31	
Inpatient as % of All Surgeries	5.6%	29.7%	0.19	27.0%	0.21	11.7%	0.48	4.8%	1.17	
Outpatient Visits										
Non-Emergency Visits	102,009	99,026	1.03	126,187	0.81	24,233	4.21	97,147	1.05	
Emergency Visits	12,415	16,365	0.76	21,693	0.57	6,105	2.03	18,582	0.67	
Full-Time Equivalents (FTEs)										
Administrators	4.0	18.3	0.22	29.0	0.14	6.4	0.62	4.0	1.00	
Nurses, Licensed	56.6	199.5	0.28	239.9	0.24	41.4	1.37	52.3	1.08	
Ancillary Nursing Personnel	0.0	37.1	N/A	54.4	N/A	7.6	N/A	1.0	0.00	
All Other Personnel	125.8	439.3	0.29	492.6	0.26	93.6	1.34	127.7	0.99	
Total FTEs	186.4	694.4	0.27	816.0	0.23	149.0	1.25	185.0	1.01	
FTEs per 100 Patient Census (Adjusted)										
Administrators	19.6	16.6	1.18	15.7	1.25	30.0	0.65	18.8	1.04	
Nurses, Licensed	276.7	181.2	1.53	129.8	2.13	193.4	1.43	245.8	1.13	
Ancillary Nursing Personnel	0.0	33.7	N/A	29.4	N/A	35.4	N/A	4.7	0.00	
All Other Personnel	614.9	399.0	1.54	266.6	2.31	437.6	1.41	600.1	1.02	
Total FTEs	911.1	630.6	1.44	441.5	2.06	696.5	1.31	869.3	1.05	

Total Hospital:
 Beds Set Up & Staffed 6
 Discharges 341
 Inpatient Days 1,036

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Beds Set Up & Staffed 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2010	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	6	341	1,036	47.3%	2.8	3.0
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	4	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	2	4	4.0
Physicians & Dentists	26	9	29.6	Radiological Services Personnel	9	13	13.2
Medical & Dental Residents	0	1	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	26	46	52.2	Occupational Therapists	0	1	0.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	2	2	3.4	Physical Therapists	3	1	3.6
Ancillary Nursing Personnel	0	1	0.0	Physical Therapy Assistants/Aides	2	0	2.0
Physician Assistants	4	1	4.0	Recreational Therapists	0	0	0.0
Nurse Practitioners	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Certified Registered Nurse Anesthetists	1	0	1.0	Psychologists	0	1	0.3
Clinical Nurse Specialists	0	0	0.0	Social Workers	0	0	0.0
Medical Records Personnel	2	1	2.5	All Other Health Professionals	16	22	27.4
Pharmacy Personnel	3	0	3.0	All Other Personnel	18	16	29.5
Clinical Laboratory Personnel	6	3	6.0	Total	124	122	186.4

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Selected Financial Statistics	FY 2010	All GMS Hospitals		Analysis Area		Volume Group		FY 2010 vs. 2009		
		Value	Ratio	2A Value	Ratio	2 Value	Ratio	FY 2009	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$16,243,215	27.2%	41.7%	0.65	45.2%	0.60	44.4%	0.61	24.3%	1.12
Medical Assistance	\$9,906,998	16.6%	14.0%	1.18	10.2%	1.63	11.0%	1.50	13.6%	1.21
Commercial	\$29,830,071	49.9%	38.1%	1.31	39.9%	1.25	40.2%	1.24	53.1%	0.94
All Other	\$3,810,508	6.4%	6.2%	1.02	4.7%	1.34	4.4%	1.44	9.0%	0.70
Deductions as % of Total Gross Patient Revenue										
Medicare	\$10,720,049	17.9%	27.4%	0.65	31.1%	0.58	24.1%	0.74	15.1%	1.19
Medical Assistance	\$6,340,379	10.6%	9.6%	1.11	6.9%	1.54	7.5%	1.42	7.8%	1.36
Commercial	\$9,981,947	16.7%	11.6%	1.44	13.7%	1.22	11.0%	1.51	17.3%	0.96
Charity Care	\$1,406,661	2.4%	1.5%	1.61	1.3%	1.76	1.0%	2.43	1.9%	1.25
All Other	\$1,330,546	2.2%	2.1%	1.05	1.8%	1.22	1.0%	2.12	3.3%	0.68
Total Deductions	\$29,779,582	49.8%	52.1%	0.96	54.8%	0.91	44.7%	1.12	45.4%	1.10
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		28.7%	3.7%	7.70	2.7%	10.50	5.0%	5.74	31.8%	0.90
Net Gains/Losses as % of Net Income		0.0%	10.6%	N/A	9.2%	N/A	8.8%	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$10,741,598	26.5%	45.3%	0.58	40.7%	0.65	48.6%	0.54	25.4%	1.04
Supplies & Services	\$27,539,695	67.9%	42.1%	1.61	45.7%	1.48	39.8%	1.71	67.2%	1.01
Capital Component	\$1,546,829	3.8%	8.5%	0.45	8.6%	0.44	8.2%	0.46	3.7%	1.02
Bad Debt	\$728,659	1.8%	4.0%	0.45	4.9%	0.36	3.4%	0.53	3.7%	0.48
Fiscal Statistics										
Operating Margin (%)		3.6%	7.7%	0.47	9.9%	0.36	10.0%	0.36	4.1%	0.88
Total Hospital Net Income (%)		3.6%	8.5%	0.42	10.8%	0.33	10.9%	0.33	4.1%	0.88
Return on Equity (%)		0.0%	6.6%	N/A	7.6%	N/A	11.4%	N/A	0.0%	N/A
Current Ratio		0.0	3.4	N/A	5.4	N/A	3.9	N/A	0.0	N/A
Days in Net Patient Accounts Receivable		0.0	46.5	N/A	41.6	N/A	47.7	N/A	0.0	N/A
Average Payment Period		0.0	53.3	N/A	40.6	N/A	36.9	N/A	0.0	N/A
Equity Financing (%)		0.0%	60.7%	N/A	68.1%	N/A	63.7%	N/A	0.0%	N/A
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.3	N/A	0.5	N/A	0.0	N/A
Times Interest Earned		5.8	7.4	0.79	9.1	0.64	8.2	0.71	6.4	0.92
Total Asset Turnover		0.0	0.8	N/A	0.7	N/A	1.0	N/A	0.0	N/A
Average Age of Plant (Years)		0.0	10.2	N/A	10.9	N/A	8.8	N/A	0.0	N/A
Increase (Decrease) Total Net Patient Revenue		3.6%	9.4%	0.38	2.0%	4.15	6.6%	0.54	8.2%	0.43
Outpatient Gross Revenue (% of Total GPR)		86.1%	53.2%	1.62	56.7%	1.52	70.1%	1.23	90.5%	0.95
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,859		\$12,710	1.01	\$10,604	1.21	\$10,635	1.21	\$11,153	1.15
Inpatient Net Revenue per Day	\$4,232		\$2,917	1.45	\$2,427	1.74	\$2,744	1.54	\$4,154	1.02
Outpatient Net Revenue per Visit	\$224		\$555	0.40	\$603	0.37	\$566	0.40	\$224	1.00

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$59,790,792	Cash & Cash Equivalents	\$0	Current Liabilities	\$0
Less Deductions	\$29,779,582	Net Patient Receivables	\$0	Long-Term Debt	\$0
Net Patient Revenue	\$30,011,210	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$12,060,314			Subtotal	\$0
Total Revenue	\$42,071,524	Land, Buildings & Equipment (Net)	\$0	Unrestricted Fund Balance	\$0
Less Expenses	\$40,556,781	Other Assets	\$0	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0	Total Assets	\$0	Total Liabilities & Fund Balance	\$0
Net Income	\$1,514,743				