

310 Select Specialty Hospital - Madison
 801 Braxton Pl
 Madison, WI 53715
 608-260-2701

Fiscal Year: 01/01 to 12/31
 Type: Long-Term Acute Care
 Control: Corporation

County: Dane
 Analysis Area: Southern (1)
 Volume Group: N/A

Selected Utilization Statistics	FY 2010	All LTAC Hospitals		FY 2010 vs. 2009	
		Value	Ratio	FY 2009	Ratio
Occupancy Rate (%)					
Acute Long-Term Care	67.4%	73.8%	0.91	63.0%	1.07
Total Hospital	67.4%	73.7%	0.92	63.0%	1.07
Average Census (Patients)					
Acute Long-Term Care	39.1	30.3	1.29	30.2	1.29
Total Hospital	39.1	30.8	1.27	30.2	1.29
Average Length of Stay (Days)					
Acute Long-Term Care	32.2	31.6	1.02	33.2	0.97
Total Hospital	32.2	31.4	1.03	33.2	0.97
Full-Time Equivalents (FTEs)					
Administrators	1.0	1.2	0.83	7.8	0.13
Nurses, Licensed	58.3	39.1	1.49	36.9	1.58
Ancillary Nursing Personnel	39.0	21.8	1.79	19.0	2.05
All Other Personnel	84.0	51.3	1.64	52.8	1.59
Total FTEs	182.3	113.5	1.61	116.4	1.57
FTEs per 100 Patient Census (Adjusted)					
Administrators	2.6	3.9	0.66	25.6	0.10
Nurses, Licensed	149.1	127.0	1.17	121.9	1.22
Ancillary Nursing Personnel	99.7	70.8	1.41	62.9	1.59
All Other Personnel	214.8	166.6	1.29	174.5	1.23
Total FTEs	466.2	368.3	1.27	384.9	1.21

Total Hospital:
 Beds Set Up & Staffed 58
 Discharges 444
 Inpatient Days 14,276

Contract with:
 Health Maintenance Organization (HMO) No
 Preferred Provider Organization (PPO) No

310 Select Specialty Hospital - Madison
Madison, WI 53715

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2010	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	58	444	14,276	67.4%	39.1	32.2
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute							
	5	0	0	0	0.0%	0.0	0.0
Obstetrics							
	5	0	0	0	0.0%	0.0	0.0
Psychiatric							
	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency							
	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care							
	5	0	0	0	0.0%	0.0	0.0
Other inpatient							
	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	1	1	1.6
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	11	8	16.3
Registered Nurses	50	11	55.3	Occupational Therapists	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	0	2.0
Licensed Practical Nurses	3	0	3.0	Physical Therapists	2	0	2.0
Ancillary Nursing Personnel	32	14	39.0	Physical Therapy Assistants/Aides	1	0	1.0
Physician Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Nurse Practitioners	0	0	0.0	Dietitians & Nutritionists	2	1	2.6
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	Social Workers	0	0	0.0
Medical Records Personnel	2	0	2.0	All Other Health Professionals	13	1	13.6
Pharmacy Personnel	2	9	7.0	All Other Personnel	30	9	35.0
Clinical Laboratory Personnel	0	0	0.0				
				Total	153	54	182.3

310 Select Specialty Hospital - Madison
Madison, WI 53715

Selected Financial Statistics	FY 2010	All LTAC Hospitals		FY 2010 vs. 2009		
		Value	Ratio	FY 2009	Ratio	
Gross Revenue as % of Total Gross Patient Revenue						
Medicare	\$28,692,927	62.6%	59.1%	1.06	62.0%	1.01
Medical Assistance	\$2,068,647	4.5%	12.3%	0.37	2.0%	2.29
Commercial	\$15,091,573	32.9%	28.4%	1.16	36.0%	0.91
All Other	\$0	0.0%	0.3%	N/A	0.0%	N/A
Deductions as % of Total Gross Patient Revenue						
Medicare	\$14,700,283	32.1%	33.8%	0.95	25.5%	1.26
Medical Assistance	\$931,002	2.0%	8.3%	N/A	1.3%	1.57
Commercial	\$6,479,383	14.1%	13.3%	1.07	13.2%	1.07
Charity Care	\$0	0.0%	0.0%	N/A	0.0%	N/A
All Other	\$0	0.0%	0.2%	N/A	0.0%	N/A
Total Deductions	\$22,110,668	48.2%	55.6%	0.87	39.9%	1.21
Other Revenue & Net Gains or Losses						
Other Revenue as % of Total Revenue		0.3%	0.2%	1.25	0.1%	1.99
Net Gains/Losses as % of Net Income		N/A	N/A	N/A	30.7%	N/A
Expenses as % of Total Expenses						
Salary/Fringe Benefits	\$10,740,463	43.4%	40.3%	1.07	39.3%	1.10
Supplies & Services	\$9,556,194	38.6%	46.5%	0.83	41.8%	0.92
Capital Component	\$4,304,757	17.4%	12.5%	1.40	19.6%	0.88
Bad Debt	\$168,031	0.7%	0.7%	0.97	-0.7%	N/A
Fiscal Statistics						
Operating Margin (%)		-4.1%	3.5%	N/A	-11.3%	0.36
Total Hospital Net Income (%)		-3.2%	2.7%	N/A	-17.1%	0.19
Return on Equity (%)		-12.7%	9.5%	N/A	-35.1%	0.36
Current Ratio		0.2	0.8	0.31	5.3	0.05
Days in Net Patient Accounts Receivable		61.6	6.8	9.01	125.3	0.49
Average Payment Period		262.0	95.3	2.75	22.4	11.71
Equity Financing (%)		0.0%	32.2%	N/A	0.0%	1.60
Long-Term Debt to Equity Ratio		0.0	0.1	N/A	0.0	N/A
Times Interest Earned		0.3	3.2	0.10	-1.7	N/A
Total Asset Turnover		3.9	3.6	1.10	2.2	1.83
Average Age of Plant (Years)		4.2	3.8	1.11	3.0	1.41
Increase (Decrease) Total Net Patient Revenue		22.5%	12.0%	1.87	16.2%	1.39
Outpatient Gross Revenue (% of Total GPR)		N/A	N/A	N/A	N/A	N/A
Net Revenue Statistics						
Inpatient Net Revenue per Discharge	\$53,474		\$53,109	1.01	\$58,401	0.92
Inpatient Net Revenue per Day	\$1,663		\$1,693	0.98	\$1,757	0.95
Outpatient Net Revenue per Visit	\$0		\$0	N/A	\$0	N/A

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$45,853,147	Cash & Cash Equivalents	\$0	Current Liabilities	\$17,422,023
Less Deductions	\$22,110,668	Net Patient Receivables	\$4,009,726	Long-Term Debt	\$0
Net Patient Revenue	\$23,742,479	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$61,509			Subtotal	\$17,422,023
Total Revenue	\$23,803,988	Land, Buildings & Equipment (Net)	\$1,882,823	Unrestricted Fund Balance	-\$11,375,561
Less Expenses	\$24,769,445	Other Assets	\$153,913	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$196,593			Total Liabilities & Fund Balance	\$6,046,462
Net Income	-\$768,864	Total Assets	\$6,046,462		