

312 Rehabilitation Hospital of Wisconsin
 1625 Coldwater Creek Drive
 Waukesha, WI 53188
 262-521-8800

Fiscal Year: 01/01 to 12/31
 Type: Rehabilitation
 Control: Partnership

County: Waukesha
 Analysis Area: Southeastern (2A)
 Volume Group: N/A

Selected Utilization Statistics	FY 2010	FY 2010 vs. 2009	
		FY 2009	Ratio
Occupancy Rate (%)			
Rehabilitation & Physical Medicine	64.4%	61.5%	1.05
Total Hospital	63.8%	61.1%	1.04
Average Census (Patients)			
Rehabilitation & Physical Medicine	25.8	24.6	1.05
Total Hospital	25.5	24.4	1.04
Average Length of Stay (Days)			
Rehabilitation & Physical Medicine	13.3	14.5	0.92
Total Hospital	13.2	13.2	0.92
Outpatient Visits			
Non-Emergency Visits	4,253	1,797	2.37
Emergency Visits	0	0	N/A
Full-Time Equivalents (FTEs)			
Administrators	6.0	5.0	1.20
Nurses, Licensed	29.2	31.3	0.93
Physical Therapists	9.0	11.9	0.76
Occupational Therapists	6.5	7.9	0.82
All Other Personnel	57.5	58.3	0.99
Total FTEs	108.2	114.4	0.95
FTEs per 100 Patient Census (Adjusted)			
Administrators	21.9	19.6	1.12
Nurses, Licensed	106.6	122.3	0.87
Physical Therapists	32.9	46.6	0.71
Occupational Therapists	23.9	31.1	0.77
All Other Personnel	210.1	228.0	0.92
Total FTEs	395.5	447.4	0.88

Total Hospital:
 Beds Set Up & Staffed 40
 Discharges 705
 Inpatient Days 9,313

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) No

312 Rehabilitation Hospital of Wisconsin
Waukesha, WI 53188

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2010	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	40	705	9,405	64.4%	25.8	13.3
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network
4 = Contracted, 5 = Service Not Provided

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	0	6.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	4	19	22.5	Occupational Therapists	3	7	6.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	2	7	6.7	Physical Therapists	4	12	9.0
Ancillary Nursing Personnel	3	18	16.9	Physical Therapy Assistants/Aides	1	1	1.4
Physician Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Nurse Practitioners	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Psychologists	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	Social Workers	0	1	1.1
Medical Records Personnel	2	0	2.0	All Other Health Professionals	0	5	3.6
Pharmacy Personnel	2	2	3.2	All Other Personnel	15	16	27.3
Clinical Laboratory Personnel	0	0	0.0	Total	44	88	108.2

312 Rehabilitation Hospital of Wisconsin

Waukesha, WI 53188

		FY 2010 vs. 2009		
Selected Financial Statistics		FY 2010	FY 2009	Ratio
Gross Revenue as % of Total Gross Patient Revenue				
Medicare	\$13,489,947	75.9%	77.1%	0.98
Medical Assistance	\$762,152	4.3%	2.3%	1.90
Commercial	\$3,428,196	19.3%	19.8%	0.98
All Other	\$98,439	0.6%	0.9%	0.65
Deductions as % of Total Gross Patient Revenue				
Medicare	\$4,038,641	22.7%	24.9%	0.91
Medical Assistance	\$314,809	1.8%	0.6%	3.21
Commercial	\$671,106	3.8%	3.1%	1.21
Charity Care	\$0	0.0%	0.1%	N/A
All Other	\$18,495	0.1%	0.1%	0.69
Total Deductions	\$5,043,051	28.4%	28.8%	0.98
Other Revenue & Net Gains or Losses				
Other Revenue as % of Total Revenue		1.9%	0.5%	3.46
Net Gains/Losses as % of Net Income		0.0%	0.6%	N/A
Expenses as % of Total Expenses				
Salary/Fringe Benefits	\$6,547,714	58.3%	54.8%	1.06
Supplies & Services	\$3,230,008	28.8%	28.7%	1.00
Capital Component	\$1,626,683	14.5%	13.3%	1.09
Bad Debt	-\$171,994	-1.5%	3.1%	N/A
Fiscal Statistics				
Operating Margin (%)		13.4%	1.0%	13.71
Total Hospital Net Income (%)		13.4%	1.0%	13.63
Return on Equity (%)		25.9%	3.2%	8.11
Current Ratio		2.0	1.6	1.25
Days in Net Patient Accounts Receivable		45.4	38.8	1.17
Average Payment Period		58.6	50.7	1.15
Equity Financing (%)		64.2%	0.0%	N/A
Long-Term Debt to Equity Ratio		0.1	0.0	N/A
Times Interest Earned		18.8	2.5	7.46
Total Asset Turnover		1.9	3.2	0.60
Average Age of Plant (Years)		2.2	1.2	1.82
Increase (Decrease) Total Net Patient Revenue		8.7%	2478.2%	0.00
Outpatient Gross Revenue (% of Total GPR)		6.7%	4.4%	1.52
Net Revenue Statistics				
Inpatient Net Revenue per Discharge	\$17,218		\$16,551	1.04
Inpatient Net Revenue per Day	\$1,303		\$1,256	1.04
Outpatient Net Revenue per Visit	\$140		\$285	0.49

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$17,778,734	Cash & Cash Equivalents	\$1,745,019	Current Liabilities	\$1,747,902
Less Deductions	\$5,043,051	Net Patient Receivables	\$1,585,408	Long-Term Debt	\$363,583
Net Patient Revenue	\$12,735,683	Other Receivables	\$0	Other Liabilities	\$297,735
Plus Other Revenue	\$240,104			Subtotal	\$2,409,220
Total Revenue	\$12,975,787	Land, Buildings & Equipment (Net)	\$838,567	Unrestricted Fund Balance	\$4,327,770
Less Expenses	\$11,232,411	Other Assets	\$2,567,996	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0			Total Liabilities & Fund Balance	\$6,736,990
Net Income	\$1,743,376	Total Assets	\$6,736,990		