

018 Aurora Medical Center Burlington
 252 McHenry Street
 Burlington, WI 53105
 262-767-6000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Racine
 Analysis Area: Southeastern (2A)
 Volume Group: 4

		All GMS Hospitals		Analysis Area 2A		Volume Group 4		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	35.9%	55.7%	0.65	55.0%	0.65	39.8%	0.90	33.6%	1.07
Obstetrics	0.0%	41.5%	N/A	34.6%	N/A	28.9%	N/A	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	5.1%	N/A	7.7%	N/A	0.0%	N/A
Total Hospital	39.5%	57.5%	0.69	51.4%	0.77	42.4%	0.93	35.8%	1.10
Average Census (Patients)									
Adult Medical-Surgical	15.8	26.4	0.60	31.4	0.50	10.7	1.48	14.8	1.07
Obstetrics	0.0	5.6	N/A	6.3	N/A	2.0	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.1	N/A	0.0	N/A	0.0	N/A
Total Hospital	21.7	49.4	0.44	58.3	0.37	16.6	1.31	19.7	1.10
Average Length of Stay (Days)									
Adult Medical-Surgical	3.0	3.9	0.75	3.6	0.82	3.0	0.98	2.8	1.04
Obstetrics	0.0	2.5	N/A	2.3	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	2.9	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.7	4.4	0.84	4.0	0.93	3.3	1.14	3.2	1.17
Surgical Operations									
Inpatient	515	1,396	0.37	1,424	0.36	484	1.06	604	0.85
Outpatient	3,556	4,206	0.85	3,674	0.97	2,045	1.74	3,526	1.01
Inpatient as % of All Surgeries	12.7%	24.9%	0.51	27.9%	0.45	19.2%	0.66	14.6%	0.87
Outpatient Visits									
Non-Emergency Visits	79,970	136,074	0.59	147,557	0.54	63,222	1.26	76,162	1.05
Emergency Visits	14,837	18,688	0.79	29,988	0.49	12,717	1.17	15,264	0.97
Full-Time Equivalents (FTEs)									
Administrators	10.0	19.3	0.52	17.6	0.57	10.6	0.95	9.0	1.11
Nurses, Licensed	161.3	239.2	0.67	262.0	0.62	104.8	1.54	156.1	1.03
Ancillary Nursing Personnel	29.7	40.0	0.74	44.8	0.66	22.9	1.30	29.0	1.03
All Other Personnel	323.9	480.4	0.67	509.5	0.64	217.2	1.49	324.6	1.00
Total FTEs	524.9	779.0	0.67	833.9	0.63	355.5	1.48	518.7	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	9.9	14.9	0.67	10.7	0.93	17.1	0.58	10.2	0.98
Nurses, Licensed	160.4	183.7	0.87	159.4	1.01	169.2	0.95	176.6	0.91
Ancillary Nursing Personnel	29.6	30.8	0.96	27.2	1.09	37.0	0.80	32.8	0.90
All Other Personnel	322.2	369.0	0.87	310.0	1.04	350.8	0.92	367.2	0.88
Total FTEs	522.1	598.3	0.87	507.3	1.03	574.1	0.91	586.8	0.89

Total Hospital:

Beds Set Up & Staffed 55
 Discharges 2,135
 Inpatient Days 7,929

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinet 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	44	1,949	5,767	35.9%	15.8	3.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	1	97	257	70.4%	0.7	2.6
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	10	314	1,905	52.2%	5.2	6.1
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	2	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	10	0	10.0	Surgical Personnel	8	2	10.0
Physicians & Dentists	13	13	15.1	Radiological Services Personnel	19	22	33.6
Medical & Dental Residents	0	0	0.0	Sonographers	6	4	9.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	6	5	7.7
Registered Nurses	103	69	150.9	Occupational Therapists	2	5	4.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	1	1	1.7	Physical Therapists	8	4	10.8
Ancillary Nursing Personnel	14	33	29.7	Physical Therapy Assistants/Aides	4	1	4.6
Medical Assistants	0	1	0.5	Recreational Therapists	0	0	0.0
Physician Assistants	2	1	2.8	Dietitians & Nutritionists	0	2	1.6
Nurse Practitioners	2	1	2.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	5	2	5.7	Social Workers	0	1	0.7
Clinical Nurse Specialists	1	0	1.0	All Other Health Professionals	78	113	129.3
Health Info Mgmt-Administrators/Technicians	5	1	5.7	All Other Personnel	52	25	69.6
Pharmacy Personnel	4	5	7.3				
Clinical Laboratory Personnel	9	2	10.9				
				Total	352	313	524.9

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
FY 2018					2A		4			
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$172,501,224	52.9%	45.7%	1.16	50.5%	1.05	49.2%	1.07	52.0%	1.02
Medical Assistance	\$31,438,315	9.6%	14.0%	0.69	10.1%	0.96	11.3%	0.85	9.2%	1.04
Commercial	\$112,667,948	34.6%	35.8%	0.96	36.8%	0.94	36.3%	0.95	36.1%	0.96
All Other	\$9,448,959	2.9%	4.5%	0.64	2.7%	1.09	3.2%	0.92	2.7%	1.08
Deductions as % of Total Gross Patient Revenue										
Medicare	\$142,829,077	43.8%	34.1%	1.29	39.8%	1.10	35.5%	1.23	42.7%	1.03
Medical Assistance	\$27,370,112	8.4%	10.6%	0.80	7.8%	1.07	8.4%	1.00	7.9%	1.06
Commercial	\$48,609,863	14.9%	14.7%	1.01	16.3%	0.91	13.1%	1.14	15.1%	0.99
Charity Care	\$4,789,035	1.5%	1.0%	1.51	1.0%	1.54	1.3%	1.16	1.6%	0.89
Bad Debt	\$3,795,507	1.2%	1.1%	1.09	1.1%	1.03	1.4%	0.84	1.1%	1.04
All Other	\$3,101,086	1.0%	2.0%	0.49	1.1%	0.83	1.1%	0.90	0.8%	1.13
Total Deductions	\$230,494,680	70.7%	63.3%	1.12	67.1%	1.05	60.7%	1.17	69.3%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.0%	5.5%	0.36	4.8%	0.41	3.5%	0.56	2.2%	0.88
Net Gains/Losses as % of Net Income		0.1%	2.6%	0.02	N/A	N/A	18.6%	0.00	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$32,598,851	40.8%	44.1%	0.93	39.0%	1.05	44.5%	0.92	40.1%	1.02
Supplies & Services	\$38,582,722	48.3%	49.0%	0.98	52.6%	0.92	46.9%	1.03	50.5%	0.96
Capital Component	\$8,701,186	10.9%	6.9%	1.58	8.4%	1.30	8.5%	1.28	9.3%	1.17
Fiscal Statistics										
Operating Margin (%)		18.0%	8.4%	2.16	11.9%	1.52	4.8%	3.77	14.7%	1.23
Total Hospital Net Income (%)		18.0%	8.6%	2.11	10.9%	1.66	5.8%	3.10	14.5%	1.24
Return on Equity (%)		6.8%	6.3%	1.08	7.6%	0.90	3.7%	1.84	5.6%	1.21
Current Ratio		21.7	5.9	3.66	9.7	2.24	5.5	3.91	17.4	1.25
Days in Net Patient Accounts Receivable		49.1	51.6	0.95	48.3	1.02	49.4	0.99	50.0	0.98
Average Payment Period		34.0	38.5	0.88	30.8	1.10	40.4	0.84	36.7	0.92
Equity Financing (%)		97.4%	75.1%	1.30	80.8%	1.21	75.7%	1.29	96.9%	1.00
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.1	N/A	0.2	N/A	0.0	N/A
Times Interest Earned		0.0	13.4	N/A	15.9	N/A	6.3	N/A	0.0	N/A
Total Asset Turnover		0.4	0.7	0.51	0.7	0.54	0.6	0.60	0.4	0.97
Average Age of Plant (Years)		4.7	9.9	0.47	9.0	0.52	9.1	0.51	4.3	1.08
Increase (Decrease) Total Net Patient Revenue		4.1%	5.4%	0.75	4.2%	0.97	7.2%	0.56	13.1%	0.31
Outpatient Gross Revenue (% of Total GPR)		76.9%	61.9%	1.24	63.4%	1.21	72.7%	1.06	76.5%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$10,662	\$15,830	0.67	\$12,178	0.88	\$11,444	0.93	\$10,036	1.06
Inpatient Net Revenue per Day		\$2,684	\$3,538	0.76	\$2,958	0.91	\$3,344	0.80	\$3,004	0.89
Outpatient Net Revenue per Visit		\$808	\$686	1.18	\$680	1.19	\$740	1.09	\$792	1.02

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$326,056,446	Cash & Cash Equivalents	\$130,958,339	Current Liabilities	\$6,658,755
Less Deductions	\$230,494,680	Net Patient Receivables	\$12,854,565	Long-Term Debt	\$0
Net Patient Revenue	\$95,561,766	Other Receivables	\$27,208	Other Liabilities	\$65,152
Plus Other Revenue	\$1,906,414			Subtotal	\$6,723,907
Total Revenue	\$97,468,180	Land, Buildings & Equipment (Net)	\$110,411,638		
Less Expenses	\$79,882,759	Other Assets	\$4,263,685	Unrestricted Fund Balance	\$251,791,528
Non-Operating Gains/Losses	\$9,130			Restricted Fund Balance	\$0
Net Income	\$17,594,551	Total Assets	\$258,515,435	Total Liabilities & Fund Balance	\$258,515,435