<b>024 Cumberland Healthcare</b> 1110 Seventh Avenue Cumberland, WI 54829 715-822-2741		Fiscal Year: 07/01 to 06/30 Type: GMS Critical Access Hospital Control: Other Not-For-Profit					County: Barron Analysis Area: West Central (5A) Volume Group: 2			
		All GMS Hospitals		Analysis Area 5A		Volume Group 2		FY 2018 vs. 2017		
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio	
Occupancy Rate (%)										
Adult Medical-Surgical	15.9%	55.7%	0.29	42.7%	0.37	20.1%	0.79	14.1%	1.13	
Obstetrics	10.6%	41.5%	0.26	29.5%	0.01	16.5%	0.64	7.5%	1.41	
Pediatrics	0.0%	52.8%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A	
Total Hospital	15.3%	57.5%	0.27	44.1%	0.35	24.5%	0.63	13.4%	1.14	
Average Census (Patients)		<b></b>						- <i>i</i>		
Adult Medical-Surgical	3.5	26.4	0.13	11.9	0.30	3.2	1.11	3.1	1.13	
Obstetrics	0.3	5.6	0.06	2.1	0.15	0.6	0.49	0.2	1.41	
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.0	N/A	0.0	N/A	
Total Hospital	3.8	49.4	0.08	18.9	0.20	4.6	0.83	3.4	1.14	
Average Length of Stay (Days)										
Adult Medical-Surgical	3.3	3.9	0.85	3.7	0.91	3.0	1.11	3.2	1.03	
Obstetrics	2.1	2.5	0.85	2.3	0.94	2.1	1.01	1.9	1.13	
Pediatrics	0.0	3.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A	
Total Hospital	3.7	4.4	0.85	3.9	0.95	2.9	1.31	3.1	1.21	
Surgical Operations										
Inpatient	35	1,396	0.03	485	0.07	350	0.10	20	1.75	
Outpatient	355	4,206	0.08	1,916	0.19	1,888	0.19	367	0.97	
Inpatient as % of All Surgeries	9.0%	24.9%	0.36	20.2%	0.44	15.6%	0.57	5.2%	1.74	
Outpatient Visits										
Non-Emergency Visits	10,117	136,074	0.07	67,827	0.15	24,234	0.42	10,295	0.98	
Emergency Visits	2,497	18,688	0.13	8,592	0.29	3,778	0.66	2,551	0.98	
Full-Time Equivalents (FTEs)										
Administrators	1.0	19.3	0.05	10.6	0.09	5.4	0.18	1.0	1.00	
Nurses, Licensed	40.2	239.2	0.17	115.3	0.35	46.6	0.86	36.6	1.10	
Ancillary Nursing Personnel	10.8	40.0	0.27	18.4	0.58	8.1	1.33	12.4	0.87	
All Other Personnel	117.0	480.4	0.24	260.2	0.45	107.7	1.09	115.9	1.01	
Total FTEs	168.9	779.0	0.22	404.6	0.42	167.8	1.01	165.9	1.02	
FTEs per 100 Patient Census (Adjus										
Administrators	6.4	14.9	0.43	18.0	0.36	30.5	0.21	5.7	1.12	
Nurses, Licensed	257.7	183.7	1.40	195.4	1.32	261.4	0.99	209.8	1.23	
Ancillary Nursing Personnel	69.1	30.8	2.25	31.2	2.21	45.4	1.52	71.1	0.97	
All Other Personnel	750.0	369.0	2.03	440.9	1.70	604.7	1.24	663.4	1.13	
Total FTEs	1,083.3	598.3	1.81	685.5	1.58	941.9	1.15	950.0	1.14	
Total Hospital:	Contract with:		Medicare-certified Swing Bed					•		
Beds Set Up & Staffed 2		No		Average Beds Used		5 142			2 55	
Discharges 374		0)		Discharges				Total Births		
Inpatient Days 1,400	<sup>0</sup> Preferred Provider		Inp	patient Days		1,774	Newbo	orn Days	112	
	Organization (PPC	D) Yes								

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		Beds Set Up				Average	Average	
	Level of	& Staffed	Discharges &	Patient Days	Occupancy	Census	Length of Stay	
npatient Service Area	Service*	06/30/2018	Transfers**	of Care	Rate (%)	(Patients)	(Days)	
General Medical-Surgical								
Adult Medical-Surgical, Acute	2	22	382	1,277	15.9%	3.5	3.3	
Orthopedic	5	0	0	0	0.0%	0.0	0.0	
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0	
Hospice	4	0	1	7	0.0%	0.0	7.0	
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0	
Other Acute	2	0	0	0	0.0%	0.0	0.0	
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0	
Obstetrics	2	3	54	116	10.6%	0.3	2.1	
Psychiatric	5	0	0	0	0.0%	0.0	0.0	
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0	
ICU/CCU								
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0	
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0	
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0	
Burn Care	5	0	0	0	0.0%	0.0	0.0	
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0	
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0	
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0	
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0	
Subacute care	5	0	0	0	0.0%	0.0	0.0	
Other inpatient	5	0	0	0	0.0%	0.0	0.0	

Note: data should be used only in rows; do not summarize columns. \*\* Transfers, which may be estimated, refer only to those between units. \* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network 4 = Contracted, 5 = Service Not Provided

	Number	Number	Number			Number	Number	Number
Occupation	Full-Time	Part-Time	FTE	Occupation		Full-Time	Part-Time	FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel		1	0	1.0
Physicians & Dentists	1	0	1.0	Radiological Services Personnel		5	3	6.9
Medical & Dental Residents	0	0	0.0	Sonographers		0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists		0	1	0.9
Registered Nurses	27	12	35.1	Occupational Therapists		3	0	3.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides		0	1	0.7
Licensed Practical Nurses	1	0	1.0	Physical Therapists		6	1	6.5
Ancillary Nursing Personnel	8	7	10.8	Physical Therapy Assistants/Aides		1	1	1.6
Medical Assistants	10	0	10.0	Recreational Therapists		0	0	0.0
Physician Assistants	2	0	2.0	Dietitians & Nutritionists		1	0	1.0
Nurse Practitioners	3	0	3.0	Psychologists		0	0	0.0
Certified Registered Nurse Anesthetists	0	2	1.1	Social Workers		1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals		17	0	17.0
Health Info Mgmt-Administrators/Technicians	4	0	4.0	All Other Personnel		39	16	49.2
Pharmacy Personnel	4	1	4.1		Total	140	49	168.9
Clinical Laboratory Personnel	5	4	7.0					

024 Cumberland Healthcare										
Cumberland, WI 54829			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
					5A		2			
Selected Financial Statistics		FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total										
Medicare	\$27,399,636	57.5%	45.7%	1.26	51.0%	1.13	45.3%	1.27	53.0%	1.08
Medical Assistance	\$4,724,075	9.9%	14.0%	0.71	11.7%	0.84	9.6%	1.03	12.0%	0.83
Commercial	\$12,721,684	26.7%	35.8%	0.74	33.6%	0.79	42.0%	0.63	31.0%	0.86
All Other	\$2,834,445	5.9%	4.5%	1.32	3.7%	1.63	3.1%	1.94	4.0%	1.48
Deductions as % of Total Gro										
Medicare	\$13,973,814	29.3%	34.1%	0.86	33.7%	0.87	27.2%	1.08	26.3%	1.11
Medical Assistance	\$2,976,167	6.2%	10.6%	0.59	8.2%	0.76	7.0%	0.89	7.0%	0.89
Commercial	\$2,980,123	6.3%	14.7%	0.43	9.0%	0.70	13.4%	0.47	6.9%	0.91
Charity Care	\$116,198	0.2%	1.0%	0.25	1.1%	0.22	0.6%	0.41	0.1%	1.75
Bad Debt	\$939,876	2.0%	1.1%	1.84	1.0%	1.90	1.3%	1.48	1.8%	1.10
All Other	\$1,417,223	3.0%	2.0%	1.52	1.3%	2.22	1.4%	2.10	2.0%	1.48
Total Deductions	\$22,403,401	47.0%	63.3%	0.74	54.3%	0.87	50.9%	0.92	44.1%	1.07
Other Revenue & Net Gains o										
Other Revenue as % of Tota		1.3%	5.5%	0.24	2.5%	0.54	3.0%	0.44	1.6%	0.86
Net Gains/Losses as % of N		16.0%	2.6%	6.26	24.5%	0.65	2.7%	5.91	29.3%	0.55
Expenses as % of Total Expen										
Salary/Fringe Benefits	\$14,283,083	57.9%	44.1%	1.31	52.7%	1.10	45.2%	1.28	56.7%	1.02
Supplies & Services	\$8,914,251	36.1%	49.0%	0.74	41.1%	0.88	46.7%	0.77	37.3%	0.97
Capital Component	\$1,489,664	6.0%	6.9%	0.88	6.1%	0.98	8.1%	0.75	6.1%	1.00
Fiscal Statistics										
Operating Margin (%)		3.6%	8.4%	0.44	8.1%	0.45	14.9%	0.24	1.8%	1.97
Total Hospital Net Income (%	%)	4.3%	8.6%	0.50	10.4%	0.41	15.3%	0.28	2.6%	1.66
Return on Equity (%)		5.1%	6.3%	0.81	7.0%	0.73	14.6%	0.35	3.3%	1.55
Current Ratio		1.6	5.9	0.27	4.4	0.37	3.0	0.54	3.4	0.47
Days in Net Patient Account	s Receivable	52.7	51.6	1.02	49.2	1.07	58.4	0.90	48.7	1.08
Average Payment Period		51.8	38.5	1.34	52.6	0.98	56.8	0.91	39.8	1.30
Equity Financing (%)		0.0%	75.1%	N/A	78.5%	N/A	61.3%	N/A	0.0%	N/A
Long-Term Debt to Equity R	atio	0.0	0.2	N/A	0.1	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		7.5	13.4	0.56	26.2	0.29	18.7	0.40	4.9	1.53
Total Asset Turnover		1.2	0.7	1.60	0.7	1.80	1.0	1.24	1.3	0.94
Average Age of Plant (Years	6)	13.6	9.9	1.38	11.5	1.18	8.5	1.61	13.4	1.01
Increase (Decrease) Total N	let Patient Revenue	-3.3%	5.4%	N/A	7.0%	N/A	2.5%	N/A	-0.8%	4.35
Outpatient Gross Revenue (	% of Total GPR)	77.7%	61.9%	1.26	68.3%	1.14	73.7%	1.05	80.7%	0.96
Net Revenue Statistics										
Inpatient Net Revenue per D	Discharge	\$11,627	\$15,830	0.73	\$14,403	0.81	\$15,847	0.73	\$9,908	1.17
Inpatient Net Revenue per D	Day	\$2,033	\$3,538	0.57	\$3,489	0.58	\$4,787	0.42	\$2,112	0.96
Outpatient Net Revenue per	Visit	\$1,605	\$686	2.34	\$791	2.03	\$991	1.62	\$1,700	0.94
Income State	ement		As	sets			Liabili	ties & Fun	d Balances	
Gross Patient Revenue (GPR)	\$47,679,840	Cash & Ca	sh Equivalents		\$1,118,393	Curre	nt Liabilities		3,336,570	
Less Deductions	\$22,403,401		Net Patient Receivables			Long-Term Debt			\$3,505,903	
Net Patient Revenue	\$25,276,439		Other Receivables			Other Liabilities			\$14,832,565	
Plus Other Revenue	\$343,029						ototal	\$21,675,038		
Total Revenue	\$25,619,468	I and Build	lings & Equipmen	nt (Net)	\$10,155,554				ΨZ	.,510,000
Less Expenses	\$24,686,998	Other Asse			\$6,728,751	Unres	stricted Fund Ba		\$0	
Non-Operating Gains/Losses	\$177,712				÷;;, 20,, 01		icted Fund Bala		\$0	
Net Income	\$1,110,182	Total Asset	s		\$21,675,038		Liabilities & Fun		\$21	,675,038
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