

**027 AdventHealth Durand**  
 1220 Third Avenue, PO Box 224  
 Durand, WI 54736  
 715-672-4211

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 Critical Access Hospital  
 Control: Religious Organization

County: Pepin  
 Analysis Area: West Central (5A)  
 Volume Group: 1

		All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	7.6%	55.7%	0.14	42.7%	0.18	11.4%	0.67	9.2%	0.83
Obstetrics	0.0%	41.5%	N/A	29.5%	N/A	26.9%	N/A	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	0.0%	N/A	50.0%	N/A	0.0%	N/A
Total Hospital	7.6%	57.5%	0.13	44.1%	0.17	17.7%	0.43	9.2%	0.83
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	1.9	26.4	0.07	11.9	0.16	1.9	1.00	2.3	0.83
Obstetrics	0.0	5.6	N/A	2.1	N/A	4.0	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.2	N/A	0.0	N/A
Total Hospital	1.9	49.4	0.04	18.9	0.10	3.1	0.62	2.3	0.83
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.6	3.9	0.91	3.7	0.98	3.0	1.18	3.5	1.04
Obstetrics	0.0	2.5	N/A	2.3	N/A	2.8	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	0.0	N/A	2.8	N/A	0.0	N/A
Total Hospital	3.7	4.4	0.83	3.9	0.94	4.2	0.87	10.7	0.34
<b>Surgical Operations</b>									
Inpatient	0	1,396	N/A	485	N/A	55	N/A	0	N/A
Outpatient	447	4,206	0.11	1,916	0.23	307	1.45	208	2.15
Inpatient as % of All Surgeries	0.0%	24.9%	N/A	20.2%	N/A	15.1%	N/A	0.0%	N/A
<b>Outpatient Visits</b>									
Non-Emergency Visits	25,587	136,074	0.19	67,827	0.38	22,296	1.15	26,024	0.98
Emergency Visits	1,360	18,688	0.07	8,592	0.16	3,144	0.43	1,356	1.00
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	1.0	19.3	0.05	10.6	0.09	2.6	0.39	1.0	1.00
Nurses, Licensed	21.8	239.2	0.09	115.3	0.19	32.1	0.68	24.2	0.90
Ancillary Nursing Personnel	8.3	40.0	0.21	18.4	0.45	7.8	1.06	9.8	0.85
All Other Personnel	52.3	480.4	0.11	260.2	0.20	75.6	0.69	54.3	0.96
Total FTEs	83.4	779.0	0.11	404.6	0.21	118.0	0.71	89.2	0.93
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	9.2	14.9	0.62	18.0	0.51	19.1	0.48	9.6	0.96
Nurses, Licensed	200.9	183.7	1.09	195.4	1.03	236.9	0.85	232.5	0.86
Ancillary Nursing Personnel	76.4	30.8	2.48	31.2	2.45	57.6	1.33	93.8	0.81
All Other Personnel	481.2	369.0	1.30	440.9	1.09	557.9	0.86	522.2	0.92
Total FTEs	767.7	598.3	1.28	685.5	1.12	871.5	0.88	858.1	0.89

**Total Hospital:**

Beds Set Up & Staffed 25  
 Discharges 189  
 Inpatient Days 693

**Contract with:**

Health Maintenance  
 Organization (HMO) Yes  
 Preferred Provider  
 Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 2  
 Discharges 58  
 Inpatient Days 611

**Newborn Nursery:**

Bassinets 0  
 Total Births 0  
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	25	193	693	7.6%	1.9	3.6
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	1	0	1.0
Physicians & Dentists	4	0	4.0	Radiological Services Personnel	3	2	4.3
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	1	1.2
Registered Nurses	12	3	13.3	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	2	3	3.0	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	5	7	8.3	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	1	0	1.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	3	1	3.6	All Other Health Professionals	2	1	2.6
Health Info Mgmt-Administrators/Technicians	3	0	3.0	All Other Personnel	20	14	27.8
Pharmacy Personnel	1	1	1.4				
Clinical Laboratory Personnel	3	3	5.0				
				<b>Total</b>	<b>65</b>	<b>36</b>	<b>83.4</b>

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	5A Value	Ratio	1 Value	Ratio	FY 2017	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$14,985,403	63.9%	45.7%	1.40	51.0%	1.25	46.6%	1.37	62.5%	1.02
Medical Assistance	\$1,497,323	6.4%	14.0%	0.46	11.7%	0.54	13.4%	0.48	7.1%	0.90
Commercial	\$6,600,244	28.1%	35.8%	0.78	33.6%	0.84	35.9%	0.78	28.8%	0.98
All Other	\$381,237	1.6%	4.5%	0.36	3.7%	0.44	4.0%	0.40	1.7%	0.98
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$4,542,867	19.4%	34.1%	0.57	33.7%	0.58	21.1%	0.92	23.6%	0.82
Medical Assistance	\$991,886	4.2%	10.6%	0.40	8.2%	0.52	8.5%	0.50	4.6%	0.92
Commercial	\$1,679,833	7.2%	14.7%	0.49	9.0%	0.80	9.7%	0.74	3.9%	1.81
Charity Care	\$190,024	0.8%	1.0%	0.83	1.1%	0.74	1.0%	0.79	0.7%	1.09
Bad Debt	\$550,430	2.3%	1.1%	2.19	1.0%	2.26	2.2%	1.08	1.6%	1.44
All Other	\$97,397	0.4%	2.0%	0.21	1.3%	0.31	1.6%	0.26	0.5%	0.82
Total Deductions	\$8,052,437	34.3%	63.3%	0.54	54.3%	0.63	44.0%	0.78	35.1%	0.98
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		1.4%	5.5%	0.25	2.5%	0.56	3.2%	0.43	1.7%	0.81
Net Gains/Losses as % of Net Income		57.3%	2.6%	22.40	24.5%	2.34	N/A	N/A	0.0%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$7,950,084	54.4%	44.1%	1.23	52.7%	1.03	54.9%	0.99	54.0%	1.01
Supplies & Services	\$6,366,822	43.5%	49.0%	0.89	41.1%	1.06	38.5%	1.13	44.0%	0.99
Capital Component	\$308,227	2.1%	6.9%	0.31	6.1%	0.34	6.7%	0.32	2.0%	1.07
<b>Fiscal Statistics</b>										
Operating Margin (%)		6.4%	8.4%	0.77	8.1%	0.80	1.3%	4.99	6.6%	0.97
Total Hospital Net Income (%)		13.8%	8.6%	1.61	10.4%	1.33	1.0%	13.88	6.6%	2.10
Return on Equity (%)		35.0%	6.3%	5.53	7.0%	4.99	1.2%	28.06	16.3%	2.15
Current Ratio		2.9	5.9	0.48	4.4	0.65	3.5	0.81	1.6	1.77
Days in Net Patient Accounts Receivable		42.9	51.6	0.83	49.2	0.87	53.6	0.80	45.5	0.94
Average Payment Period		54.0	38.5	1.40	52.6	1.03	37.7	1.43	93.1	0.58
Equity Financing (%)		13.2%	75.1%	0.18	78.5%	0.17	52.0%	0.25	0.0%	N/A
Long-Term Debt to Equity Ratio		4.1	0.2	25.92	0.1	34.47	0.6	7.48	-2.8	N/A
Times Interest Earned		19.3	13.4	1.44	26.2	0.74	2.0	9.63	8.1	2.37
Total Asset Turnover		2.3	0.7	3.17	0.7	3.55	1.3	1.86	2.5	0.94
Average Age of Plant (Years)		0.6	9.9	0.06	11.5	0.05	10.1	0.06	0.2	3.85
Increase (Decrease) Total Net Patient Revenue		7.1%	5.4%	1.31	7.0%	1.02	6.3%	1.14	13.2%	0.54
Outpatient Gross Revenue (% of Total GPR)		82.4%	61.9%	1.33	68.3%	1.21	77.2%	1.07	78.0%	1.06
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$16,421		\$15,830	1.04	\$14,403	1.14	\$17,237	0.95	\$27,199	0.60
Inpatient Net Revenue per Day	\$3,109		\$3,538	0.88	\$3,489	0.89	\$2,652	1.17	\$2,286	1.36
Outpatient Net Revenue per Visit	\$441		\$686	0.64	\$791	0.56	\$595	0.74	\$391	1.13

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$23,464,207	Cash & Cash Equivalents	\$3,347,010	Current Liabilities	\$2,149,028
Less Deductions	\$8,052,437	Net Patient Receivables	\$1,809,570	Long-Term Debt	\$3,662,451
Net Patient Revenue	\$15,411,770	Other Receivables	\$533,236	Other Liabilities	\$0
Plus Other Revenue	\$214,698			Subtotal	\$5,811,479
Total Revenue	\$15,626,468	Land, Buildings & Equipment (Net)	\$559,565	Unrestricted Fund Balance	\$886,556
Less Expenses	\$14,625,133	Other Assets	\$448,654	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$1,341,903			Total Liabilities & Fund Balance	\$6,698,035
Net Income	\$2,343,238	Total Assets	\$6,698,035		