

035 Fort HealthCare
611 East Sherman Avenue
Fort Atkinson, WI 53538
920-568-5000

Fiscal Year: 10/01 to 09/30
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: Jefferson
Analysis Area: Southern (1)
Volume Group: 6

		All GMS Hospitals		Analysis Area 1		Volume Group 6		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	27.9%	55.7%	0.50	57.3%	0.49	57.4%	0.49	25.2%	1.10
Obstetrics	18.8%	41.5%	0.45	43.6%	0.05	40.0%	0.47	15.6%	1.21
Pediatrics	0.0%	52.8%	N/A	54.8%	N/A	93.8%	N/A	0.0%	N/A
Total Hospital	26.2%	57.5%	0.46	60.2%	0.43	59.0%	0.44	19.4%	1.35
Average Census (Patients)									
Adult Medical-Surgical	9.2	26.4	0.35	24.4	0.38	36.9	0.25	10.1	0.91
Obstetrics	2.3	5.6	0.40	5.1	0.45	7.9	0.29	2.5	0.91
Pediatrics	0.0	1.4	N/A	2.3	N/A	5.2	N/A	0.0	N/A
Total Hospital	12.8	49.4	0.26	51.9	0.25	78.6	0.16	13.9	0.92
Average Length of Stay (Days)									
Adult Medical-Surgical	2.7	3.9	0.69	3.9	0.70	3.8	0.71	2.9	0.94
Obstetrics	2.3	2.5	0.91	2.7	0.86	2.6	0.90	2.2	1.04
Pediatrics	0.0	3.5	N/A	3.8	N/A	3.5	N/A	0.0	N/A
Total Hospital	2.8	4.4	0.63	4.3	0.64	4.4	0.62	2.9	0.96
Surgical Operations									
Inpatient	496	1,396	0.36	2,117	0.23	1,842	0.27	631	0.79
Outpatient	2,800	4,206	0.67	7,457	0.38	4,876	0.57	2,817	0.99
Inpatient as % of All Surgeries	15.0%	24.9%	0.60	22.1%	0.68	27.4%	0.55	18.3%	0.82
Outpatient Visits									
Non-Emergency Visits	248,443	136,074	1.83	174,723	1.42	168,131	1.48	251,266	0.99
Emergency Visits	16,549	18,688	0.89	17,254	0.96	31,181	0.53	16,471	1.00
Full-Time Equivalents (FTEs)									
Administrators	4.8	19.3	0.25	26.0	0.19	25.9	0.19	4.8	1.00
Nurses, Licensed	106.0	239.2	0.44	251.5	0.42	358.4	0.30	108.8	0.97
Ancillary Nursing Personnel	10.9	40.0	0.27	43.3	0.25	57.2	0.19	12.6	0.87
All Other Personnel	327.7	480.4	0.68	653.1	0.50	660.2	0.50	310.3	1.06
Total FTEs	449.4	779.0	0.58	973.9	0.46	1,101.6	0.41	436.5	1.03
FTEs per 100 Patient Census (Adjusted)									
Administrators	4.7	14.9	0.32	20.1	0.23	12.9	0.37	4.9	0.96
Nurses, Licensed	103.6	183.7	0.56	194.3	0.53	178.3	0.58	110.3	0.94
Ancillary Nursing Personnel	10.7	30.8	0.35	33.4	0.32	28.5	0.38	12.8	0.84
All Other Personnel	320.4	369.0	0.87	504.4	0.64	328.4	0.98	314.8	1.02
Total FTEs	439.4	598.3	0.73	752.2	0.58	548.0	0.80	442.8	0.99

Total Hospital:

Beds Set Up & Staffed 49
Discharges 1,696
Inpatient Days 4,684

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinet 10
Total Births 342
Newborn Days 756

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	33	1,235	3,360	27.9%	9.2	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	0	0	0	0.0%	0.0	0.0
Obstetrics	1	12	356	824	18.8%	2.3	2.3
Psychiatric	4	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	4	105	500	34.2%	1.4	4.8
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	1	4.8	Surgical Personnel	8	1	8.3
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	17	9	22.3
Medical & Dental Residents	1	0	1.0	Sonographers	2	3	5.5
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	9	4.0
Registered Nurses	31	117	96.7	Occupational Therapists	2	8	6.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	2	10	7.3	Physical Therapists	9	9	14.3
Ancillary Nursing Personnel	2	24	10.9	Physical Therapy Assistants/Aides	3	2	4.4
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	2	1.7
Nurse Practitioners	2	0	2.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	2	1.4
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	43	45	69.2
Health Info Mgmt-Administrators/Technicians	19	5	21.4	All Other Personnel	101	119	147.9
Pharmacy Personnel	4	7	7.4				
Clinical Laboratory Personnel	9	6	12.4				
				Total	261	379	449.4

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$131,291,604	42.7%	45.7%	0.94	41.6%	1.03	41.9%	1.02	41.0%	1.04
Medical Assistance	\$31,613,420	10.3%	14.0%	0.74	11.5%	0.89	19.9%	0.52	10.8%	0.95
Commercial	\$136,374,570	44.4%	35.8%	1.24	39.3%	1.13	35.1%	1.27	45.5%	0.98
All Other	\$7,910,670	2.6%	4.5%	0.57	7.5%	0.34	3.2%	0.81	2.7%	0.94
Deductions as % of Total Gross Patient Revenue										
Medicare	\$101,102,386	32.9%	34.1%	0.97	30.8%	1.07	31.8%	1.03	31.3%	1.05
Medical Assistance	\$26,820,790	8.7%	10.6%	0.83	8.7%	1.01	14.5%	0.60	9.2%	0.94
Commercial	\$60,190,210	19.6%	14.7%	1.33	18.2%	1.08	12.7%	1.54	19.8%	0.99
Charity Care	\$1,611,370	0.5%	1.0%	0.54	0.9%	0.61	1.0%	0.53	0.5%	1.01
Bad Debt	\$2,579,157	0.8%	1.1%	0.78	1.1%	0.79	1.1%	0.74	0.9%	0.92
All Other	\$4,471,940	1.5%	2.0%	0.74	3.4%	0.43	1.4%	1.02	1.5%	0.98
Total Deductions	\$196,775,853	64.1%	63.3%	1.01	62.8%	1.02	62.6%	1.02	63.2%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		10.8%	5.5%	1.96	6.4%	1.68	3.7%	2.89	11.0%	0.98
Net Gains/Losses as % of Net Income		68.3%	2.6%	26.69	1.9%	36.76	5.1%	13.28	75.1%	0.91
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$49,543,587	41.0%	44.1%	0.93	47.5%	0.86	43.3%	0.95	39.9%	1.03
Supplies & Services	\$57,868,910	47.9%	49.0%	0.98	45.0%	1.06	49.6%	0.97	48.9%	0.98
Capital Component	\$13,484,603	11.2%	6.9%	1.62	7.5%	1.48	7.1%	1.56	11.2%	1.00
Fiscal Statistics										
Operating Margin (%)		2.3%	8.4%	0.28	5.0%	0.47	10.1%	0.23	2.3%	1.00
Total Hospital Net Income (%)		7.0%	8.6%	0.81	5.0%	1.38	10.6%	0.66	8.7%	0.80
Return on Equity (%)		4.4%	6.3%	0.70	3.8%	1.17	6.8%	0.65	5.7%	0.78
Current Ratio		2.5	5.9	0.42	2.3	1.10	7.2	0.34	2.1	1.17
Days in Net Patient Accounts Receivable		54.0	51.6	1.05	47.8	1.13	53.7	1.01	45.8	1.18
Average Payment Period		45.6	38.5	1.18	55.0	0.83	35.4	1.29	51.9	0.88
Equity Financing (%)		69.7%	75.1%	0.93	59.3%	1.17	73.3%	0.95	66.6%	1.05
Long-Term Debt to Equity Ratio		0.3	0.2	2.11	0.3	1.14	0.2	1.51	0.4	0.88
Times Interest Earned		4.5	13.4	0.34	5.0	0.90	19.0	0.24	5.2	0.87
Total Asset Turnover		0.6	0.7	0.82	0.7	0.81	0.6	0.95	0.6	0.99
Average Age of Plant (Years)		16.3	9.9	1.65	10.5	1.56	8.4	1.95	16.1	1.01
Increase (Decrease) Total Net Patient Revenue		1.8%	5.4%	0.33	6.7%	0.27	5.3%	0.33	-1.9%	N/A
Outpatient Gross Revenue (% of Total GPR)		86.9%	61.9%	1.40	59.8%	1.45	60.4%	1.44	85.7%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$8,659	\$15,830	0.55	\$17,803	0.49	\$15,632	0.55	\$8,919	0.97
Inpatient Net Revenue per Day		\$3,005	\$3,538	0.85	\$4,047	0.74	\$3,480	0.86	\$3,079	0.98
Outpatient Net Revenue per Visit		\$371	\$686	0.54	\$595	0.62	\$697	0.53	\$356	1.04

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$307,190,264	Cash & Cash Equivalents	\$14,338,557	Current Liabilities	\$14,162,851
Less Deductions	\$196,775,853	Net Patient Receivables	\$16,338,519	Long-Term Debt	\$47,724,029
Net Patient Revenue	\$110,414,411	Other Receivables	\$402,302	Other Liabilities	\$0
Plus Other Revenue	\$13,350,003			Subtotal	\$61,886,880
Total Revenue	\$123,764,414	Land, Buildings & Equipment (Net)	\$50,454,295		
Less Expenses	\$120,897,100	Other Assets	\$122,539,707	Unrestricted Fund Balance	\$142,186,500
Non-Operating Gains/Losses	\$6,165,762			Restricted Fund Balance	\$0
Net Income	\$9,033,076	Total Assets	\$204,073,380	Total Liabilities & Fund Balance	\$204,073,380