

045 Gundersen St. Joseph's Hospital and Clinics
 PO Box 527, 400 Water Avenue
 Hillsboro, WI 54634
 608-489-8000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Vernon
 Analysis Area: Southwestern (5B)
 Volume Group: 2

		All GMS Hospitals		Analysis Area 5B		Volume Group 2		FY 2018 vs. 2017	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	17.0%	55.7%	0.30	48.0%	0.35	20.1%	0.84	12.1%	1.40
Obstetrics	0.0%	41.5%	N/A	44.3%	N/A	16.5%	N/A	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	31.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	17.1%	57.5%	0.30	50.9%	0.34	24.5%	0.70	12.2%	1.41
Average Census (Patients)									
Adult Medical-Surgical	2.2	26.4	0.08	17.1	0.13	3.2	0.70	1.6	1.40
Obstetrics	0.0	5.6	N/A	3.7	N/A	0.6	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.2	49.4	0.05	28.6	0.08	4.6	0.48	1.6	1.41
Average Length of Stay (Days)									
Adult Medical-Surgical	3.1	3.9	0.78	3.5	0.87	3.0	1.02	3.2	0.96
Obstetrics	0.0	2.5	N/A	2.5	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	2.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.1	4.4	0.69	4.3	0.71	2.9	1.07	3.2	0.96
Surgical Operations									
Inpatient	40	1,396	0.03	790	0.05	350	0.11	39	1.03
Outpatient	527	4,206	0.13	2,742	0.19	1,888	0.28	590	0.89
Inpatient as % of All Surgeries	7.1%	24.9%	0.28	22.4%	0.32	15.6%	0.45	6.2%	1.14
Outpatient Visits									
Non-Emergency Visits	35,046	136,074	0.26	119,520	0.29	24,234	1.45	35,373	0.99
Emergency Visits	3,416	18,688	0.18	13,485	0.25	3,778	0.90	2,033	1.68
Full-Time Equivalents (FTEs)									
Administrators	17.0	19.3	0.88	13.1	1.30	5.4	3.13	16.6	1.02
Nurses, Licensed	34.1	239.2	0.14	167.7	0.20	46.6	0.73	31.3	1.09
Ancillary Nursing Personnel	4.4	40.0	0.11	20.8	0.21	8.1	0.55	5.5	0.80
All Other Personnel	95.0	480.4	0.20	423.0	0.22	107.7	0.88	98.5	0.96
Total FTEs	150.5	779.0	0.19	624.6	0.24	167.8	0.90	152.0	0.99
FTEs per 100 Patient Census (Adjusted)									
Administrators	77.2	14.9	5.20	11.8	6.54	30.5	2.53	118.8	0.65
Nurses, Licensed	154.8	183.7	0.84	151.1	1.02	261.4	0.59	224.2	0.69
Ancillary Nursing Personnel	20.1	30.8	0.65	18.7	1.07	45.4	0.44	39.4	0.51
All Other Personnel	431.2	369.0	1.17	381.2	1.13	604.7	0.71	705.3	0.61
Total FTEs	683.3	598.3	1.14	562.9	1.21	941.9	0.73	1,087.7	0.63

Total Hospital:

Beds Set Up & Staffed 13
 Discharges 266
 Inpatient Days 813

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 2
 Discharges 30
 Inpatient Days 251

Newborn Nursery:

Bassinet 0
 Total Births 0
 Newborn Days 0

045 Gundersen St. Joseph's Hospital and Clinics
Hillsboro, WI 54634

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	13	263	805	17.0%	2.2	3.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	3	8	0.0%	0.0	2.7
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	17	0	17.0	Surgical Personnel	2	1	2.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	1	5	3.6
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	1	2.2
Registered Nurses	23	21	30.5	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.5
Licensed Practical Nurses	0	0	0.0	Physical Therapists	4	1	4.0
Ancillary Nursing Personnel	4	6	4.4	Physical Therapy Assistants/Aides	2	2	2.0
Medical Assistants	12	4	12.8	Recreational Therapists	0	0	0.0
Physician Assistants	3	0	3.0	Dietitians & Nutritionists	0	1	0.8
Nurse Practitioners	3	1	3.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	2	1	2.5
Health Info Mgmt-Administrators/Technicians	6	3	6.2	All Other Personnel	36	19	42.5
Pharmacy Personnel	3	1	3.0				
Clinical Laboratory Personnel	3	6	7.1				
				Total	126	74	150.5

045 Gundersen St. Joseph's Hospital and Clinics
Hillsboro, WI 54634

Hillsboro, WI 54634			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017				
Selected Financial Statistics			FY 2018	Value	Ratio	5B	Value	Ratio	2	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue													
Medicare	\$23,168,840	50.2%	45.7%	1.10	45.0%	1.12	45.3%	1.11	46.8%	1.07			
Medical Assistance	\$5,032,469	10.9%	14.0%	0.78	10.2%	1.07	9.6%	1.14	13.1%	0.83			
Commercial	\$13,177,432	28.6%	35.8%	0.80	38.0%	0.75	42.0%	0.68	30.2%	0.95			
All Other	\$4,741,406	10.3%	4.5%	2.28	6.8%	1.52	3.1%	3.36	9.9%	1.04			
Deductions as % of Total Gross Patient Revenue													
Medicare	\$9,934,534	21.5%	34.1%	0.63	32.3%	0.67	27.2%	0.79	20.8%	1.04			
Medical Assistance	\$3,098,090	6.7%	10.6%	0.64	8.1%	0.83	7.0%	0.95	6.6%	1.01			
Commercial	\$4,341,289	9.4%	14.7%	0.64	15.4%	0.61	13.4%	0.70	12.1%	0.78			
Charity Care	\$395,768	0.9%	1.0%	0.88	0.7%	1.25	0.6%	1.46	0.9%	0.99			
Bad Debt	\$1,086,600	2.4%	1.1%	2.20	1.1%	2.20	1.3%	1.77	3.7%	0.63			
All Other	\$3,066,604	6.6%	2.0%	3.39	4.2%	1.57	1.4%	4.70	5.6%	1.18			
Total Deductions	\$21,922,885	47.5%	63.3%	0.75	61.9%	0.77	50.9%	0.93	49.7%	0.96			
Other Revenue & Net Gains or Losses													
Other Revenue as % of Total Revenue		1.7%	5.5%	0.31	20.3%	0.08	3.0%	0.56	2.6%	0.66			
Net Gains/Losses as % of Net Income		24.5%	2.6%	9.57	5.3%	4.58	2.7%	9.04	3.6%	6.71			
Expenses as % of Total Expenses													
Salary/Fringe Benefits	\$12,027,662	54.9%	44.1%	1.24	57.4%	0.96	45.2%	1.21	54.0%	1.02			
Supplies & Services	\$9,324,172	42.5%	49.0%	0.87	37.7%	1.13	46.7%	0.91	44.0%	0.97			
Capital Component	\$569,824	2.6%	6.9%	0.38	4.9%	0.53	8.1%	0.32	1.9%	1.34			
Fiscal Statistics													
Operating Margin (%)		10.9%	8.4%	1.31	6.6%	1.66	14.9%	0.73	8.7%	1.25			
Total Hospital Net Income (%)		14.0%	8.6%	1.63	7.0%	2.01	15.3%	0.92	9.0%	1.55			
Return on Equity (%)		15.6%	6.3%	2.46	5.7%	2.72	14.6%	1.07	11.6%	1.34			
Current Ratio		5.2	5.9	0.88	23.9	0.22	3.0	1.75	6.9	0.76			
Days in Net Patient Accounts Receivable		51.0	51.6	0.99	65.5	0.78	58.4	0.87	48.6	1.05			
Average Payment Period		49.7	38.5	1.29	13.1	3.80	56.8	0.88	36.8	1.35			
Equity Financing (%)		85.0%	75.1%	1.13	87.4%	0.97	61.3%	1.39	85.7%	0.99			
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.1	N/A	0.4	N/A	0.0	N/A			
Times Interest Earned		0.0	13.4	N/A	42.5	N/A	18.7	N/A	0.0	N/A			
Total Asset Turnover		1.1	0.7	1.46	0.8	1.31	1.0	1.13	1.3	0.84			
Average Age of Plant (Years)		26.2	9.9	2.65	8.8	2.99	8.5	3.10	32.0	0.82			
Increase (Decrease) Total Net Patient Revenue		4.6%	5.4%	0.85	8.7%	0.53	2.5%	1.85	6.3%	0.73			
Outpatient Gross Revenue (% of Total GPR)		89.8%	61.9%	1.45	77.2%	1.16	73.7%	1.22	88.7%	1.01			
Net Revenue Statistics													
Inpatient Net Revenue per Discharge	\$12,068		\$15,830	0.76	\$14,264	0.85	\$15,847	0.76	\$17,546	0.69			
Inpatient Net Revenue per Day	\$3,338		\$3,538	0.94	\$3,497	0.95	\$4,787	0.70	\$4,694	0.71			
Outpatient Net Revenue per Visit	\$565		\$686	0.82	\$817	0.69	\$991	0.57	\$569	0.99			
Income Statement			Assets			Liabilities & Fund Balances							
Gross Patient Revenue (GPR)	\$46,120,147		Cash & Cash Equivalents		\$11,393,119		Current Liabilities		\$2,919,682				
Less Deductions	\$21,922,885		Net Patient Receivables		\$3,381,879		Long-Term Debt		\$0				
Net Patient Revenue	\$24,197,262		Other Receivables		\$0		Other Liabilities		\$528,226				
Plus Other Revenue	\$419,847						Subtotal		\$3,447,908				
Total Revenue	\$24,617,109		Land, Buildings & Equipment (Net)		\$5,423,702								
Less Expenses	\$21,921,658		Other Assets		\$2,722,116		Unrestricted Fund Balance		\$19,472,908				
Non-Operating Gains/Losses	\$873,082						Restricted Fund Balance		\$0				
Net Income	\$3,568,533		Total Assets		\$22,920,816		Total Liabilities & Fund Balance		\$22,920,816				