

057 Mayo Clinic Health System - Franciscan Healthcare in La Crosse
700 West Avenue South
La Crosse, WI 54601
608-785-0940

Fiscal Year: 01/01 to 12/31
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: La Crosse
Analysis Area: Southwestern (5B)
Volume Group: 6

		All GMS Hospitals		Analysis Area 5B		Volume Group 6		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	54.1%	55.7%	0.97	48.0%	1.13	57.4%	0.94	74.1%	0.73
Obstetrics	22.6%	41.5%	0.54	44.3%	0.11	40.0%	0.56	73.2%	0.31
Pediatrics	0.0%	52.8%	N/A	31.0%	N/A	93.8%	N/A	0.0%	N/A
Total Hospital	44.5%	57.5%	0.77	50.9%	0.87	59.0%	0.75	72.5%	0.61
Average Census (Patients)									
Adult Medical-Surgical	45.5	26.4	1.72	17.1	2.66	36.9	1.23	51.1	0.89
Obstetrics	4.7	5.6	0.84	3.7	1.28	7.9	0.60	5.1	0.92
Pediatrics	0.0	1.4	N/A	0.6	N/A	5.2	N/A	0.0	N/A
Total Hospital	58.7	49.4	1.19	28.6	2.06	78.6	0.75	66.0	0.89
Average Length of Stay (Days)									
Adult Medical-Surgical	4.2	3.9	1.06	3.5	1.18	3.8	1.09	7.0	0.59
Obstetrics	2.4	2.5	0.93	2.5	0.94	2.6	0.92	4.0	0.59
Pediatrics	0.0	3.5	N/A	2.8	N/A	3.5	N/A	0.0	N/A
Total Hospital	4.2	4.4	0.96	4.3	0.99	4.4	0.95	4.0	1.07
Surgical Operations									
Inpatient	1,343	1,396	0.96	790	1.70	1,842	0.73	1,465	0.92
Outpatient	5,416	4,206	1.29	2,742	1.98	4,876	1.11	6,479	0.84
Inpatient as % of All Surgeries	19.9%	24.9%	0.80	22.4%	0.89	27.4%	0.72	18.4%	1.08
Outpatient Visits									
Non-Emergency Visits	312,978	136,074	2.30	119,520	2.62	168,131	1.86	76,538	4.09
Emergency Visits	22,414	18,688	1.20	13,485	1.66	31,181	0.72	23,526	0.95
Full-Time Equivalents (FTEs)									
Administrators	78.0	19.3	4.03	13.1	5.95	25.9	3.02	32.5	2.40
Nurses, Licensed	620.7	239.2	2.60	167.7	3.70	358.4	1.73	615.7	1.01
Ancillary Nursing Personnel	42.4	40.0	1.06	20.8	2.04	57.2	0.74	55.5	0.76
All Other Personnel	1,561.1	480.4	3.25	423.0	3.69	660.2	2.36	1,253.3	1.25
Total FTEs	2,302.1	779.0	2.96	624.6	3.69	1,101.6	2.09	1,956.8	1.18
FTEs per 100 Patient Census (Adjusted)									
Administrators	33.6	14.9	2.26	11.8	2.85	12.9	2.62	13.4	2.51
Nurses, Licensed	267.7	183.7	1.46	151.1	1.77	178.3	1.50	254.5	1.05
Ancillary Nursing Personnel	18.3	30.8	0.59	18.7	0.98	28.5	0.64	22.9	0.80
All Other Personnel	673.2	369.0	1.82	381.2	1.77	328.4	2.05	518.1	1.30
Total FTEs	992.7	598.3	1.66	562.9	1.76	548.0	1.81	808.9	1.23

Total Hospital:

Beds Set Up & Staffed 132
Discharges 5,072
Inpatient Days 21,433

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinet 7
Total Births 696
Newborn Days 1,181

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	84	3,988	16,595	54.1%	45.5	4.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	21	729	1,730	22.6%	4.7	2.4
Psychiatric	4	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	14	284	2,111	41.3%	5.8	7.4
Cardiac Intensive Unit	4	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	4	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	4	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	13	71	997	21.0%	2.7	14.0
Other Intensive Care	4	0	0	0	0.0%	0.0	0.0
Subacute care	4	0	0	0	0.0%	0.0	0.0
Other inpatient	4	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	78	0	78.0	Surgical Personnel	11	20	22.6
Physicians & Dentists	140	61	168.3	Radiological Services Personnel	32	34	54.3
Medical & Dental Residents	17	0	17.0	Sonographers	8	15	17.4
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	28	19.2
Registered Nurses	228	402	482.3	Occupational Therapists	6	5	9.2
Certified Nurse Midwives	6	0	6.0	Occupational Therapy Assistants/Aides	1	3	3.4
Licensed Practical Nurses	46	43	72.4	Physical Therapists	13	8	17.2
Ancillary Nursing Personnel	8	66	42.4	Physical Therapy Assistants/Aides	10	16	13.1
Medical Assistants	29	35	54.0	Recreational Therapists	0	2	0.8
Physician Assistants	19	7	21.2	Dietitians & Nutritionists	5	5	8.5
Nurse Practitioners	33	5	36.6	Psychologists	3	2	4.6
Certified Registered Nurse Anesthetists	12	10	18.5	Social Workers	18	13	21.0
Clinical Nurse Specialists	5	0	5.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	44	0	44.0	All Other Personnel	839	331	998.0
Pharmacy Personnel	29	20	36.1				
Clinical Laboratory Personnel	13	25	31.5				
				Total	1,658	1,156	2,302.1

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	5B Value	Ratio	6 Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$421,407,122	49.4%	45.7%	1.08	45.0%	1.10	41.9%	1.18	45.9%	1.08
Medical Assistance	\$87,521,727	10.3%	14.0%	0.73	10.2%	1.01	19.9%	0.52	10.0%	1.02
Commercial	\$309,521,840	36.3%	35.8%	1.01	38.0%	0.95	35.1%	1.03	39.2%	0.93
All Other	\$34,673,502	4.1%	4.5%	0.90	6.8%	0.60	3.2%	1.27	4.9%	0.83
Deductions as % of Total Gross Patient Revenue										
Medicare	\$317,374,806	37.2%	34.1%	1.09	32.3%	1.15	31.8%	1.17	33.9%	1.10
Medical Assistance	\$68,462,708	8.0%	10.6%	0.76	8.1%	0.99	14.5%	0.55	8.9%	0.90
Commercial	\$97,508,037	11.4%	14.7%	0.78	15.4%	0.74	12.7%	0.90	17.8%	0.64
Charity Care	\$7,181,596	0.8%	1.0%	0.86	0.7%	1.22	1.0%	0.85	0.4%	2.05
Bad Debt	\$6,349,607	0.7%	1.1%	0.70	1.1%	0.69	1.1%	0.66	1.3%	0.56
All Other	\$17,643,186	2.1%	2.0%	1.06	4.2%	0.49	1.4%	1.45	1.7%	1.18
Total Deductions	\$514,519,940	60.3%	63.3%	0.95	61.9%	0.97	62.6%	0.96	64.1%	0.94
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		6.7%	5.5%	1.22	20.3%	0.33	3.7%	1.79	19.5%	0.34
Net Gains/Losses as % of Net Income		12.4%	2.6%	4.86	5.3%	2.33	5.1%	2.42	2.3%	5.35
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$216,535,469	63.6%	44.1%	1.44	57.4%	1.11	43.3%	1.47	58.4%	1.09
Supplies & Services	\$109,612,969	32.2%	49.0%	0.66	37.7%	0.85	49.6%	0.65	38.3%	0.84
Capital Component	\$14,180,429	4.2%	6.9%	0.61	4.9%	0.85	7.1%	0.58	3.3%	1.28
Fiscal Statistics										
Operating Margin (%)		6.2%	8.4%	0.74	6.6%	0.94	10.1%	0.62	10.8%	0.58
Total Hospital Net Income (%)		7.0%	8.6%	0.82	7.0%	1.01	10.6%	0.67	11.0%	0.64
Return on Equity (%)		9.0%	6.3%	1.43	5.7%	1.58	6.8%	1.33	14.8%	0.61
Current Ratio		5.9	5.9	1.00	23.9	0.25	7.2	0.82	1.4	4.17
Days in Net Patient Accounts Receivable		64.4	51.6	1.25	65.5	0.98	53.7	1.20	67.9	0.95
Average Payment Period		14.5	38.5	0.38	13.1	1.11	35.4	0.41	72.7	0.20
Equity Financing (%)		61.7%	75.1%	0.82	87.4%	0.71	73.3%	0.84	72.9%	0.85
Long-Term Debt to Equity Ratio		0.0	0.2	0.00	0.1	0.01	0.2	0.00	0.0	0.69
Times Interest Earned		378.0	13.4	28.26	42.5	8.89	19.0	19.93	16,280.0	0.02
Total Asset Turnover		1.3	0.7	1.73	0.8	1.55	0.6	1.99	1.3	0.95
Average Age of Plant (Years)		14.4	9.9	1.46	8.8	1.64	8.4	1.72	20.7	0.69
Increase (Decrease) Total Net Patient Revenue		16.4%	5.4%	3.01	8.7%	1.88	5.3%	3.08	-17.2%	N/A
Outpatient Gross Revenue (% of Total GPR)		73.4%	61.9%	1.19	77.2%	0.95	60.4%	1.22	73.4%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$17,884		\$15,830	1.13	\$14,264	1.25	\$15,632	1.14	\$12,781	1.40
Inpatient Net Revenue per Day	\$4,033		\$3,538	1.14	\$3,497	1.15	\$3,480	1.16	\$3,310	1.22
Outpatient Net Revenue per Visit	\$758		\$686	1.10	\$817	0.93	\$697	1.09	\$2,239	0.34

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$853,124,191	Cash & Cash Equivalents	\$23,832	Current Liabilities	\$13,017,241
Less Deductions	\$514,519,940	Net Patient Receivables	\$59,777,979	Long-Term Debt	\$105,155
Net Patient Revenue	\$338,604,251	Other Receivables	\$4,000,321	Other Liabilities	\$96,065,272
Plus Other Revenue	\$24,281,421			Subtotal	\$109,187,668
Total Revenue	\$362,885,672	Land, Buildings & Equipment (Net)	\$98,106,012		
Less Expenses	\$340,328,867	Other Assets	\$123,183,109	Unrestricted Fund Balance	\$175,903,585
Non-Operating Gains/Losses	\$3,199,800			Restricted Fund Balance	\$7,938,283
Net Income	\$25,756,605	Total Assets	\$285,091,253	Total Liabilities & Fund Balance	\$285,091,253