

**063 St Mary's Hospital**  
700 South Park Street  
Madison, WI 53715  
608-251-6100

Fiscal Year: 01/01 to 12/31  
Type: GMS  
General Medical & Surgical  
Control: Religious Organization

County: Dane  
Analysis Area: Southern (1)  
Volume Group: 7

		All GMS Hospitals		Analysis Area 1		Volume Group 7		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	79.8%	55.7%	1.43	57.3%	1.39	69.4%	1.15	76.3%	1.05
Obstetrics	43.5%	41.5%	1.05	43.6%	0.47	52.7%	0.83	54.8%	0.79
Pediatrics	15.9%	52.8%	0.30	54.8%	0.29	32.8%	0.48	16.2%	0.98
Total Hospital	70.7%	57.5%	1.23	60.2%	1.17	67.8%	1.04	68.0%	1.04
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	25.5	26.4	0.97	24.4	1.05	101.2	0.25	24.4	1.05
Obstetrics	20.4	5.6	3.63	5.1	4.03	15.7	1.30	25.8	0.79
Pediatrics	1.9	1.4	1.41	2.3	0.82	3.8	1.41	1.9	0.98
Total Hospital	251.0	49.4	5.08	51.9	4.83	195.9	1.28	241.3	1.04
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.4	3.9	0.87	3.9	0.88	4.4	0.79	3.4	1.00
Obstetrics	2.9	2.5	1.14	2.7	1.07	2.6	1.10	3.1	0.95
Pediatrics	2.1	3.5	0.58	3.8	0.54	3.6	0.58	2.0	1.04
Total Hospital	4.8	4.4	1.08	4.3	1.10	4.8	0.98	4.5	1.05
<b>Surgical Operations</b>									
Inpatient	5,644	1,396	4.04	2,117	2.67	5,208	1.08	5,363	1.05
Outpatient	3,619	4,206	0.86	7,457	0.49	14,763	0.25	3,672	0.99
Inpatient as % of All Surgeries	60.9%	24.9%	2.44	22.1%	2.76	26.1%	2.34	59.4%	1.03
<b>Outpatient Visits</b>									
Non-Emergency Visits	51,529	136,074	0.38	174,723	0.29	473,499	0.11	51,048	1.01
Emergency Visits	46,475	18,688	2.49	17,254	2.69	53,629	0.87	48,598	0.96
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	92.4	19.3	4.78	26.0	3.55	64.0	1.44	92.4	1.00
Nurses, Licensed	647.9	239.2	2.71	251.5	2.58	866.8	0.75	705.3	0.92
Ancillary Nursing Personnel	86.7	40.0	2.16	43.3	2.00	141.9	0.61	146.8	0.59
All Other Personnel	766.6	480.4	1.60	653.1	1.17	1,693.5	0.45	890.9	0.86
Total FTEs	1,593.5	779.0	2.05	973.9	1.64	2,766.3	0.58	1,835.4	0.87
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	25.4	14.9	1.71	20.1	1.26	13.7	1.85	26.7	0.95
Nurses, Licensed	177.9	183.7	0.97	194.3	0.92	186.0	0.96	203.9	0.87
Ancillary Nursing Personnel	23.8	30.8	0.77	33.4	0.71	30.4	0.78	42.4	0.56
All Other Personnel	210.5	369.0	0.57	504.4	0.42	363.3	0.58	257.6	0.82
Total FTEs	437.5	598.3	0.73	752.2	0.58	593.5	0.74	530.6	0.82

**Total Hospital:**

Beds Set Up & Staffed 355  
Discharges 19,272  
Inpatient Days 91,598

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
Discharges 0  
Inpatient Days 0

**Newborn Nursery:**

Bassinet 30  
Total Births 2,175  
Newborn Days 3,834

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	32	2,716	9,319	79.8%	25.5	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	12	338	695	15.9%	1.9	2.1
<b>Obstetrics</b>	1	47	2,575	7,456	43.5%	20.4	2.9
<b>Psychiatric</b>	1	20	1,056	5,924	81.2%	16.2	5.6
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	27	281	6,479	65.7%	17.8	23.1
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	179	11,915	55,273	84.6%	151.4	4.6
Neonatal Intensive/Intermediate Care	1	38	359	6,452	46.5%	17.7	18.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	91	2	92.4	Surgical Personnel	20	7	30.3
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	9	9	13.4
Medical & Dental Residents	0	0	0.0	Sonographers	4	10	10.4
Dental Hygienists	0	0	0.0	Respiratory Therapists	18	22	28.7
Registered Nurses	340	482	646.4	Occupational Therapists	5	11	14.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	1	3.6
Licensed Practical Nurses	1	1	1.5	Physical Therapists	7	8	10.9
Ancillary Nursing Personnel	47	81	86.7	Physical Therapy Assistants/Aides	6	1	6.6
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	6	1	6.5
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	8	13	14.3
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	29	8	32.9	All Other Personnel	392	282	529.5
Pharmacy Personnel	22	37	38.8				
Clinical Laboratory Personnel	20	13	26.8				
				<b>Total</b>	<b>1,027</b>	<b>989</b>	<b>1,593.5</b>

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$688,153,448	53.8%	45.7%	1.18	41.6%	1.29	46.0%	1.17	52.5%	1.02
Medical Assistance	\$156,670,715	12.2%	14.0%	0.88	11.5%	1.06	12.8%	0.96	12.7%	0.96
Commercial	\$404,665,872	31.6%	35.8%	0.88	39.3%	0.80	36.0%	0.88	32.2%	0.98
All Other	\$30,729,345	2.4%	4.5%	0.53	7.5%	0.32	5.3%	0.46	2.6%	0.93
Deductions as % of Total Gross Patient Revenue										
Medicare	\$503,975,079	39.4%	34.1%	1.16	30.8%	1.28	35.3%	1.11	37.8%	1.04
Medical Assistance	\$117,445,960	9.2%	10.6%	0.87	8.7%	1.06	10.0%	0.92	9.6%	0.96
Commercial	\$185,710,290	14.5%	14.7%	0.99	18.2%	0.80	16.0%	0.90	15.1%	0.96
Charity Care	\$15,159,378	1.2%	1.0%	1.21	0.9%	1.38	1.0%	1.23	1.3%	0.91
Bad Debt	\$10,818,345	0.8%	1.1%	0.79	1.1%	0.80	0.9%	0.90	0.7%	1.22
All Other	\$6,900,969	0.5%	2.0%	0.28	3.4%	0.16	2.2%	0.24	0.5%	1.08
Total Deductions	\$840,010,021	65.6%	63.3%	1.04	62.8%	1.04	65.5%	1.00	65.0%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.6%	5.5%	0.47	6.4%	0.41	6.8%	0.39	3.8%	0.68
Net Gains/Losses as % of Net Income		N/A	2.6%	N/A	1.9%	N/A	1.9%	N/A	20.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$171,115,639	43.4%	44.1%	0.98	47.5%	0.91	43.1%	1.01	45.6%	0.95
Supplies & Services	\$195,373,134	49.6%	49.0%	1.01	45.0%	1.10	50.4%	0.98	47.5%	1.04
Capital Component	\$27,745,681	7.0%	6.9%	1.02	7.5%	0.94	6.4%	1.09	6.9%	1.02
Fiscal Statistics										
Operating Margin (%)		12.8%	8.4%	1.53	5.0%	2.58	8.5%	1.50	10.2%	1.25
Total Hospital Net Income (%)		11.4%	8.6%	1.33	5.0%	2.26	8.7%	1.32	12.4%	0.92
Return on Equity (%)		12.9%	6.3%	2.04	3.8%	3.41	6.7%	1.93	15.3%	0.84
Current Ratio		1.3	5.9	0.22	2.3	0.59	6.2	0.21	1.0	1.34
Days in Net Patient Accounts Receivable		31.5	51.6	0.61	47.8	0.66	50.7	0.62	33.7	0.93
Average Payment Period		49.9	38.5	1.29	55.0	0.91	38.6	1.29	62.7	0.80
Equity Financing (%)		83.0%	75.1%	1.10	59.3%	1.40	76.2%	1.09	78.0%	1.06
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.3	N/A	0.1	N/A	0.0	N/A
Times Interest Earned		10.6	13.4	0.79	5.0	2.12	13.7	0.77	16.0	0.66
Total Asset Turnover		1.2	0.7	1.56	0.7	1.53	0.8	1.49	1.2	0.96
Average Age of Plant (Years)		17.4	9.9	1.77	10.5	1.66	10.8	1.62	15.8	1.10
Increase (Decrease) Total Net Patient Revenue		8.1%	5.4%	1.50	6.7%	1.22	6.1%	1.33	2.4%	3.35
Outpatient Gross Revenue (% of Total GPR)		30.7%	61.9%	0.50	59.8%	0.51	58.0%	0.53	30.1%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$16,355		\$15,830	1.03	\$17,803	0.92	\$17,621	0.93	\$14,426	1.13
Inpatient Net Revenue per Day	\$3,422		\$3,538	0.97	\$4,047	0.85	\$3,654	0.94	\$3,165	1.08
Outpatient Net Revenue per Visit	\$1,386		\$686	2.02	\$595	2.33	\$698	1.99	\$1,362	1.02

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,280,219,380	Cash & Cash Equivalents	\$21,161,140	Current Liabilities	\$51,315,387
Less Deductions	\$840,010,021	Net Patient Receivables	\$37,941,256	Long-Term Debt	\$0
Net Patient Revenue	\$440,209,359	Other Receivables	\$2,597,990	Other Liabilities	\$15,648,586
Plus Other Revenue	\$11,798,356			Subtotal	\$66,963,973
Total Revenue	\$452,007,715	Land, Buildings & Equipment (Net)	\$148,517,240		
Less Expenses	\$394,234,454	Other Assets	\$182,830,632	Unrestricted Fund Balance	\$326,084,285
Non-Operating Gains/Losses	-\$7,086,231			Restricted Fund Balance	\$5,624,665
Net Income	\$50,687,030	Total Assets	\$393,048,258	Total Liabilities & Fund Balance	\$393,048,258