

069 Marshfield Medical Center
611 St Joseph Avenue
Marshfield, WI 54449
715-387-1713

Fiscal Year: 10/01 to 09/30
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: Wood
Analysis Area: North Central (6)
Volume Group: 6

		All GMS Hospitals		Analysis Area 6		Volume Group 6		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	98.7%	55.7%	1.77	65.6%	1.50	57.4%	1.72	94.4%	1.04
Obstetrics	109.4%	41.5%	2.64	46.3%	0.21	40.0%	2.74	200.7%	0.55
Pediatrics	104.4%	52.8%	1.98	96.9%	1.08	93.8%	1.11	77.9%	1.34
Total Hospital	99.6%	57.5%	1.73	69.2%	1.44	59.0%	1.69	101.3%	0.98
Average Census (Patients)									
Adult Medical-Surgical	128.3	26.4	4.86	22.1	5.80	36.9	3.48	94.4	1.36
Obstetrics	9.8	5.6	1.75	3.6	2.73	7.9	1.25	10.0	0.98
Pediatrics	12.5	1.4	9.27	1.0	12.75	5.2	9.27	10.1	1.24
Total Hospital	195.2	49.4	3.95	39.5	4.94	78.6	2.48	178.3	1.09
Average Length of Stay (Days)									
Adult Medical-Surgical	4.9	3.9	1.26	3.8	1.29	3.8	1.30	5.0	0.98
Obstetrics	3.4	2.5	1.33	2.5	1.33	2.6	1.32	3.3	1.03
Pediatrics	3.3	3.5	0.95	3.3	1.01	3.5	0.95	3.0	1.11
Total Hospital	5.4	4.4	1.23	4.2	1.31	4.4	1.22	5.5	0.99
Surgical Operations									
Inpatient	4,569	1,396	3.27	1,155	3.95	1,842	2.48	3,965	1.15
Outpatient	1,701	4,206	0.40	1,740	0.98	4,876	0.35	995	1.71
Inpatient as % of All Surgeries	72.9%	24.9%	2.92	39.9%	1.83	27.4%	2.66	79.9%	0.91
Outpatient Visits									
Non-Emergency Visits	27,767	136,074	0.20	68,636	0.40	168,131	0.17	20,717	1.34
Emergency Visits	23,247	18,688	1.24	13,080	1.78	31,181	0.75	21,283	1.09
Full-Time Equivalents (FTEs)									
Administrators	39.7	19.3	2.05	16.3	2.43	25.9	1.53	10.5	3.77
Nurses, Licensed	451.1	239.2	1.89	145.3	3.11	358.4	1.26	304.2	1.48
Ancillary Nursing Personnel	55.4	40.0	1.38	28.4	1.95	57.2	0.97	36.1	1.53
All Other Personnel	668.6	480.4	1.39	245.2	2.73	660.2	1.01	438.0	1.53
Total FTEs	1,214.7	779.0	1.56	435.2	2.79	1,101.6	1.10	789.0	1.54
FTEs per 100 Patient Census (Adjusted)									
Administrators	15.3	14.9	1.03	16.6	0.92	12.9	1.19	4.2	3.64
Nurses, Licensed	173.9	183.7	0.95	147.7	1.18	178.3	0.98	121.7	1.43
Ancillary Nursing Personnel	21.4	30.8	0.69	28.9	0.74	28.5	0.75	14.5	1.48
All Other Personnel	257.8	369.0	0.70	249.4	1.03	328.4	0.79	175.2	1.47
Total FTEs	468.4	598.3	0.78	442.6	1.06	548.0	0.85	315.5	1.48

Total Hospital:

Beds Set Up & Staffed 196
Discharges 13,138
Inpatient Days 71,232

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinets 18
Total Births 967
Newborn Days 1,809

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	130	9,485	46,827	98.7%	128.3	4.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	5	113	1,866	102.2%	5.1	16.5
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	12	1,366	4,571	104.4%	12.5	3.3
Obstetrics	1	9	1,061	3,595	109.4%	9.8	3.4
Psychiatric	2	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	20	742	7,565	103.6%	20.7	10.2
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	1	5	92	1,536	84.2%	4.2	16.7
Burn Care	2	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	15	279	5,272	96.3%	14.4	18.9
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	33	21	39.7	Surgical Personnel	16	38	22.7
Physicians & Dentists	28	13	32.0	Radiological Services Personnel	14	30	22.1
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	11	40	33.2
Registered Nurses	262	691	434.8	Occupational Therapists	2	15	7.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	2	1.5
Licensed Practical Nurses	0	0	0.0	Physical Therapists	5	7	8.9
Ancillary Nursing Personnel	26	156	55.4	Physical Therapy Assistants/Aides	1	3	2.6
Medical Assistants	0	1	0.8	Recreational Therapists	0	0	0.0
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	6	5	7.2
Nurse Practitioners	0	4	0.7	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	14	8	15.0	Social Workers	3	7	6.2
Clinical Nurse Specialists	0	1	0.7	All Other Health Professionals	155	304	239.4
Health Info Mgmt-Administrators/Technicians	0	1	0.8	All Other Personnel	182	239	252.6
Pharmacy Personnel	23	19	29.7				
Clinical Laboratory Personnel	0	0	0.0				
				Total	783	1,605	1,214.7

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$426,217,565	55.4%	45.7%	1.21	50.9%	1.09	41.9%	1.32	55.9%	0.99
Medical Assistance	\$121,094,598	15.8%	14.0%	1.13	13.8%	1.14	19.9%	0.79	16.2%	0.97
Commercial	\$197,605,432	25.7%	35.8%	0.72	31.0%	0.83	35.1%	0.73	24.8%	1.03
All Other	\$23,869,404	3.1%	4.5%	0.69	4.2%	0.73	3.2%	0.97	3.1%	1.01
Deductions as % of Total Gross Patient Revenue										
Medicare	\$291,807,572	38.0%	34.1%	1.11	35.1%	1.08	31.8%	1.19	38.8%	0.98
Medical Assistance	\$88,119,942	11.5%	10.6%	1.09	10.3%	1.11	14.5%	0.79	12.3%	0.93
Commercial	\$44,361,602	5.8%	14.7%	0.39	7.8%	0.74	12.7%	0.45	4.2%	1.37
Charity Care	\$5,952,253	0.8%	1.0%	0.79	1.3%	0.61	1.0%	0.79	0.8%	0.92
Bad Debt	\$5,561,896	0.7%	1.1%	0.68	1.0%	0.73	1.1%	0.64	0.8%	0.89
All Other	\$11,022,555	1.4%	2.0%	0.73	1.9%	0.77	1.4%	1.00	1.2%	1.16
Total Deductions	\$446,825,820	58.1%	63.3%	0.92	57.3%	1.01	62.6%	0.93	58.2%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.8%	5.5%	0.15	3.4%	0.24	3.7%	0.22	37.2%	0.02
Net Gains/Losses as % of Net Income		0.0%	2.6%	N/A	22.1%	N/A	5.1%	N/A	0.7%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$95,277,953	34.4%	44.1%	0.78	41.2%	0.83	43.3%	0.79	28.7%	1.20
Supplies & Services	\$181,444,495	56.8%	49.0%	1.16	52.5%	1.08	49.6%	1.15	70.0%	0.81
Capital Component	\$24,471,170	8.8%	6.9%	1.28	6.3%	1.41	7.1%	1.24	1.3%	6.77
Fiscal Statistics										
Operating Margin (%)		14.7%	8.4%	1.75	5.1%	2.88	10.1%	1.45	42.5%	0.35
Total Hospital Net Income (%)		14.7%	8.6%	1.71	6.4%	2.28	10.6%	1.39	42.6%	0.34
Return on Equity (%)		7.0%	6.3%	1.10	5.1%	1.37	6.8%	1.03	-8,201.6%	N/A
Current Ratio		9.6	5.9	1.62	4.2	2.29	7.2	1.33	-0.2	N/A
Days in Net Patient Accounts Receivable		104.9	51.6	2.03	62.5	1.68	53.7	1.95	0.0	N/A
Average Payment Period		46.4	38.5	1.20	37.9	1.22	35.4	1.31	21.8	2.13
Equity Financing (%)		14.7%	75.1%	0.20	51.9%	0.28	73.3%	0.20	1,216.9%	0.01
Long-Term Debt to Equity Ratio		5.3	0.2	33.37	0.7	7.98	0.2	23.94	0.0	N/A
Times Interest Earned		0.0	13.4	N/A	14.9	N/A	19.0	N/A	0.0	N/A
Total Asset Turnover		0.5	0.7	0.64	0.8	0.61	0.6	0.74	-191.8	N/A
Average Age of Plant (Years)		4.3	9.9	0.43	7.8	0.54	8.4	0.51	0.0	4,154.96
Increase (Decrease) Total Net Patient Revenue		9.7%	5.4%	1.79	4.2%	2.34	5.3%	1.83	-3.8%	N/A
Outpatient Gross Revenue (% of Total GPR)		24.9%	61.9%	0.40	59.8%	0.42	60.4%	0.41	28.7%	0.87
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$18,656	\$15,830	1.18	\$14,144	1.32	\$15,632	1.19	\$17,920	1.04
Inpatient Net Revenue per Day		\$3,446	\$3,538	0.97	\$3,385	1.02	\$3,480	0.99	\$3,270	1.05
Outpatient Net Revenue per Visit		\$1,616	\$686	2.35	\$932	1.73	\$697	2.32	\$2,054	0.79

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$768,786,999	Cash & Cash Equivalents	\$1,975,978	Current Liabilities	\$32,616,717
Less Deductions	\$446,825,820	Net Patient Receivables	\$92,544,620	Long-Term Debt	\$534,769,033
Net Patient Revenue	\$321,961,179	Other Receivables	\$47,762,520	Other Liabilities	\$15,620,000
Plus Other Revenue	\$2,722,329			Subtotal	\$583,005,750
Total Revenue	\$324,683,508	Land, Buildings & Equipment (Net)	\$245,547,945	Unrestricted Fund Balance	\$100,540,856
Less Expenses	\$301,193,618	Other Assets	\$295,715,543	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0			Total Liabilities & Fund Balance	\$683,546,606
Net Income	\$23,489,890	Total Assets	\$683,546,606		