

**070 Mile Bluff Medical Center**  
 1050 Division Street  
 Mauston, WI 53948  
 608-847-6161

Fiscal Year: 10/01 to 09/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Juneau  
 Analysis Area: North Central (6)  
 Volume Group: 3

		All GMS Hospitals		Analysis Area 6		Volume Group 3		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	159.0%	55.7%	2.86	65.6%	2.42	38.3%	4.15	167.5%	0.95
Obstetrics	80.3%	41.5%	1.93	46.3%	0.02	24.8%	3.24	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	96.9%	N/A	0.3%	N/A	0.0%	N/A
Total Hospital	143.2%	57.5%	2.49	69.2%	2.07	37.2%	3.85	182.8%	0.78
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	6.4	26.4	0.24	22.1	0.29	6.5	0.98	8.4	0.76
Obstetrics	0.8	5.6	0.14	3.6	0.22	1.0	0.80	0.8	1.05
Pediatrics	0.0	1.4	N/A	1.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	7.2	49.4	0.15	39.5	0.18	8.5	0.84	9.1	0.78
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.2	3.9	0.81	3.8	0.84	2.9	1.09	3.3	0.96
Obstetrics	2.1	2.5	0.82	2.5	0.82	2.2	0.94	2.0	1.07
Pediatrics	0.0	3.5	N/A	3.3	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.0	4.4	0.68	4.2	0.73	3.1	0.98	3.1	0.96
<b>Surgical Operations</b>									
Inpatient	265	1,396	0.19	1,155	0.23	273	0.97	296	0.90
Outpatient	1,456	4,206	0.35	1,740	0.84	1,279	1.14	1,532	0.95
Inpatient as % of All Surgeries	15.4%	24.9%	0.62	39.9%	0.39	17.6%	0.88	16.2%	0.95
<b>Outpatient Visits</b>									
Non-Emergency Visits	168,551	136,074	1.24	68,636	2.46	57,910	2.91	170,800	0.99
Emergency Visits	8,739	18,688	0.47	13,080	0.67	8,090	1.08	9,030	0.97
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	35.0	19.3	1.81	16.3	2.14	9.4	3.74	41.0	0.85
Nurses, Licensed	75.8	239.2	0.32	145.3	0.52	79.9	0.95	85.6	0.89
Ancillary Nursing Personnel	9.7	40.0	0.24	28.4	0.34	13.5	0.72	11.2	0.86
All Other Personnel	372.7	480.4	0.78	245.2	1.52	187.1	1.99	373.5	1.00
Total FTEs	493.3	779.0	0.63	435.2	1.13	289.8	1.70	511.3	0.96
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	81.4	14.9	5.48	16.6	4.90	24.3	3.35	84.9	0.96
Nurses, Licensed	176.5	183.7	0.96	147.7	1.19	207.6	0.85	177.2	1.00
Ancillary Nursing Personnel	22.5	30.8	0.73	28.9	0.78	35.0	0.64	23.3	0.97
All Other Personnel	867.3	369.0	2.35	249.4	3.48	486.3	1.78	773.9	1.12
Total FTEs	1,147.8	598.3	1.92	442.6	2.59	753.3	1.52	1,059.3	1.08

**Total Hospital:**

Beds Set Up & Staffed 5  
 Discharges 867  
 Inpatient Days 2,614

**Contract with:**

Health Maintenance  
 Organization (HMO) Yes  
 Preferred Provider  
 Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**

Bassinet 1  
 Total Births 140  
 Newborn Days 268

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	4	727	2,321	159.0%	6.4	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	1	140	293	80.3%	0.8	2.1
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	31	5	35.0	Surgical Personnel	4	2	4.6
Physicians & Dentists	28	2	28.7	Radiological Services Personnel	17	4	19.2
Medical & Dental Residents	0	0	0.0	Sonographers	0	2	0.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	4	4.5
Registered Nurses	56	23	64.5	Occupational Therapists	0	2	1.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	3	2.0
Licensed Practical Nurses	3	1	3.1	Physical Therapists	2	4	3.9
Ancillary Nursing Personnel	8	6	9.7	Physical Therapy Assistants/Aides	2	3	2.8
Medical Assistants	26	2	27.4	Recreational Therapists	0	0	0.0
Physician Assistants	8	1	8.5	Dietitians & Nutritionists	1	1	1.6
Nurse Practitioners	3	1	3.3	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	5	0	5.0	Social Workers	1	1	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	54	6	56.1
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	152	49	179.4
Pharmacy Personnel	16	3	17.9				
Clinical Laboratory Personnel	8	7	10.9				
				<b>Total</b>	<b>431</b>	<b>132</b>	<b>493.3</b>

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Mauston, WI 53948			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$81,762,929	41.2%	45.7%	0.90	50.9%	0.81	46.1%	0.89	43.2%	0.95	
Medical Assistance	\$39,394,608	19.8%	14.0%	1.42	13.8%	1.44	13.3%	1.49	19.0%	1.04	
Commercial	\$67,047,268	33.8%	35.8%	0.94	31.0%	1.09	36.0%	0.94	32.9%	1.03	
All Other	\$10,391,259	5.2%	4.5%	1.16	4.2%	1.24	4.6%	1.13	5.0%	1.06	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$61,270,946	30.9%	34.1%	0.91	35.1%	0.88	29.3%	1.05	31.0%	0.99	
Medical Assistance	\$28,284,725	14.2%	10.6%	1.35	10.3%	1.38	9.2%	1.55	13.1%	1.09	
Commercial	\$20,527,305	10.3%	14.7%	0.70	7.8%	1.33	11.9%	0.87	10.6%	0.98	
Charity Care	\$3,003,682	1.5%	1.0%	1.55	1.3%	1.19	1.0%	1.48	1.3%	1.12	
Bad Debt	\$2,193,816	1.1%	1.1%	1.03	1.0%	1.11	1.7%	0.64	1.4%	0.81	
All Other	\$2,451,813	1.2%	2.0%	0.63	1.9%	0.67	1.9%	0.65	1.2%	1.01	
Total Deductions	\$117,732,287	59.3%	63.3%	0.94	57.3%	1.03	55.1%	1.08	58.7%	1.01	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		5.1%	5.5%	0.93	3.4%	1.50	5.9%	0.86	2.7%	1.91	
Net Gains/Losses as % of Net Income		N/A	2.6%	N/A	22.1%	N/A	14.7%	N/A	N/A	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$51,365,670	59.0%	44.1%	1.34	41.2%	1.43	51.5%	1.15	59.0%	1.00	
Supplies & Services	\$30,375,069	34.9%	49.0%	0.71	52.5%	0.66	40.5%	0.86	34.3%	1.02	
Capital Component	\$5,335,865	6.1%	6.9%	0.89	6.3%	0.98	8.0%	0.77	6.6%	0.93	
Fiscal Statistics											
Operating Margin (%)		-2.2%	8.4%	N/A	5.1%	N/A	5.3%	N/A	-1.4%	1.57	
Total Hospital Net Income (%)		-1.8%	8.6%	N/A	6.4%	N/A	6.1%	N/A	-1.1%	1.62	
Return on Equity (%)		-2.4%	6.3%	N/A	5.1%	N/A	5.1%	N/A	-1.4%	1.74	
Current Ratio		4.9	5.9	0.82	4.2	1.16	5.4	0.91	4.9	1.00	
Days in Net Patient Accounts Receivable		58.6	51.6	1.14	62.5	0.94	51.7	1.13	59.3	0.99	
Average Payment Period		32.1	38.5	0.83	37.9	0.85	34.1	0.94	34.2	0.94	
Equity Financing (%)		0.0%	75.1%	N/A	51.9%	N/A	79.8%	N/A	0.0%	N/A	
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.7	N/A	0.2	N/A	0.0	N/A	
Times Interest Earned		0.0	13.4	N/A	14.9	N/A	8.4	N/A	0.4	N/A	
Total Asset Turnover		1.3	0.7	1.75	0.8	1.65	0.8	1.58	1.2	1.08	
Average Age of Plant (Years)		17.4	9.9	1.76	7.8	2.22	9.3	1.88	15.3	1.13	
Increase (Decrease) Total Net Patient Revenue		0.8%	5.4%	0.15	4.2%	0.20	4.5%	0.18	7.1%	0.12	
Outpatient Gross Revenue (% of Total GPR)		83.3%	61.9%	1.35	59.8%	1.39	78.1%	1.07	81.0%	1.03	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$17,132		\$15,830	1.08	\$14,144	1.21	\$12,599	1.36	\$17,137	1.00	
Inpatient Net Revenue per Day	\$5,686		\$3,538	1.61	\$3,385	1.68	\$3,643	1.56	\$5,438	1.05	
Outpatient Net Revenue per Visit	\$385		\$686	0.56	\$932	0.41	\$598	0.64	\$360	1.07	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$198,596,064	Cash & Cash Equivalents	\$14,057,682	Current Liabilities	\$7,370,261
Less Deductions	\$117,732,287	Net Patient Receivables	\$12,975,293	Long-Term Debt	\$26,789,971
Net Patient Revenue	\$80,863,777	Other Receivables	\$2,085,148	Other Liabilities	\$0
Plus Other Revenue	\$4,377,734			Subtotal	\$34,160,232
Total Revenue	\$85,241,511	Land, Buildings & Equipment (Net)	\$25,537,321		
Less Expenses	\$87,076,604	Other Assets	\$11,512,841	Unrestricted Fund Balance	\$0
Non-Operating Gains/Losses	\$263,628			Restricted Fund Balance	\$0
Net Income	-\$1,571,465	Total Assets	\$66,168,285	Total Liabilities & Fund Balance	\$34,160,232