

178 Holy Family Memorial Inc
 2300 Western Ave, PO Box 1450
 Manitowoc, WI 54221
 920-320-2011

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Manitowoc
 Analysis Area: Northeastern (4)
 Volume Group: 5

		All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	50.1%	55.7%	0.90	50.7%	0.99	43.4%	1.15	57.3%	0.87
Obstetrics	8.7%	41.5%	0.21	35.8%	0.03	26.7%	0.33	10.1%	0.87
Pediatrics	0.0%	52.8%	N/A	16.8%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	39.4%	57.5%	0.69	47.6%	0.83	41.9%	0.94	44.5%	0.89
Average Census (Patients)									
Adult Medical-Surgical	17.5	26.4	0.66	23.3	0.75	13.7	1.28	20.0	0.87
Obstetrics	1.1	5.6	0.20	4.4	0.26	2.3	0.50	1.3	0.87
Pediatrics	0.0	1.4	N/A	0.5	N/A	0.0	N/A	0.0	N/A
Total Hospital	22.8	49.4	0.46	40.3	0.57	26.3	0.87	25.8	0.89
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	3.9	0.84	3.6	0.92	3.3	0.99	3.4	0.96
Obstetrics	2.1	2.5	0.83	2.5	0.85	2.3	0.92	2.2	0.96
Pediatrics	0.0	3.5	N/A	3.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.3	4.4	0.76	3.6	0.92	3.6	0.94	3.5	0.95
Surgical Operations									
Inpatient	908	1,396	0.65	1,119	0.81	664	1.37	1,031	0.88
Outpatient	2,018	4,206	0.48	4,642	0.43	2,945	0.69	2,119	0.95
Inpatient as % of All Surgeries	31.0%	24.9%	1.25	19.4%	1.60	18.4%	1.69	32.7%	0.95
Outpatient Visits									
Non-Emergency Visits	211,910	136,074	1.56	200,883	1.05	115,364	1.84	206,581	1.03
Emergency Visits	11,206	18,688	0.60	18,216	0.62	14,511	0.77	11,805	0.95
Full-Time Equivalents (FTEs)									
Administrators	8.0	19.3	0.41	19.6	0.41	13.8	0.58	11.7	0.69
Nurses, Licensed	165.7	239.2	0.69	266.6	0.62	135.2	1.23	171.7	0.97
Ancillary Nursing Personnel	19.9	40.0	0.50	32.6	0.61	20.8	0.96	23.3	0.85
All Other Personnel	510.4	480.4	1.06	519.5	0.98	324.4	1.57	584.5	0.87
Total FTEs	704.0	779.0	0.90	838.3	0.84	494.3	1.42	791.1	0.89
FTEs per 100 Patient Census (Adjusted)									
Administrators	7.8	14.9	0.53	13.4	0.58	14.2	0.55	10.4	0.76
Nurses, Licensed	162.5	183.7	0.88	183.1	0.89	138.6	1.17	152.5	1.07
Ancillary Nursing Personnel	19.5	30.8	0.63	22.4	0.87	21.3	0.91	20.7	0.94
All Other Personnel	500.6	369.0	1.36	356.8	1.40	332.6	1.50	519.4	0.96
Total FTEs	690.5	598.3	1.15	575.7	1.20	506.7	1.36	703.0	0.98

Total Hospital:

Beds Set Up & Staffed 58
 Discharges 2,493
 Inpatient Days 8,339

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinet 12
 Total Births 173
 Newborn Days 339

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	35	1,943	6,396	50.1%	17.5	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	13	196	415	8.7%	1.1	2.1
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	10	354	1,528	41.9%	4.2	4.3
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	2	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	8	0	8.0	Surgical Personnel	4	3	5.1
Physicians & Dentists	45	7	47.7	Radiological Services Personnel	6	11	12.8
Medical & Dental Residents	0	0	0.0	Sonographers	4	2	4.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	6	3.7
Registered Nurses	99	79	137.4	Occupational Therapists	5	5	7.9
Certified Nurse Midwives	1	0	1.0	Occupational Therapy Assistants/Aides	0	2	0.9
Licensed Practical Nurses	10	3	11.3	Physical Therapists	10	5	13.0
Ancillary Nursing Personnel	15	26	19.9	Physical Therapy Assistants/Aides	5	5	7.1
Medical Assistants	36	22	48.5	Recreational Therapists	0	0	0.0
Physician Assistants	10	2	11.3	Dietitians & Nutritionists	1	2	1.8
Nurse Practitioners	13	0	13.0	Psychologists	2	0	2.0
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	2	3	3.1
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	70	72	100.5
Health Info Mgmt-Administrators/Technicians	7	3	9.1	All Other Personnel	160	114	202.0
Pharmacy Personnel	7	7	9.4				
Clinical Laboratory Personnel	14	12	20.3				
				Total	539	391	704.0

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
FY 2018										
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$208,270,067	54.4%	45.7%	1.19	46.7%	1.16	50.0%	1.09	53.2%	1.02
Medical Assistance	\$39,905,433	10.4%	14.0%	0.75	11.9%	0.88	11.4%	0.91	10.2%	1.02
Commercial	\$123,778,853	32.3%	35.8%	0.90	38.0%	0.85	34.7%	0.93	32.6%	0.99
All Other	\$10,913,605	2.9%	4.5%	0.63	3.4%	0.83	3.9%	0.74	3.9%	0.73
Deductions as % of Total Gross Patient Revenue										
Medicare	\$161,877,443	42.3%	34.1%	1.24	34.7%	1.22	35.4%	1.19	41.2%	1.03
Medical Assistance	\$30,224,577	7.9%	10.6%	0.75	9.0%	0.88	8.4%	0.94	8.0%	0.98
Commercial	\$56,972,341	14.9%	14.7%	1.01	16.1%	0.92	13.7%	1.09	15.4%	0.96
Charity Care	\$1,546,990	0.4%	1.0%	0.41	0.9%	0.44	0.9%	0.44	0.3%	1.16
Bad Debt	\$5,352,459	1.4%	1.1%	1.31	1.0%	1.42	1.1%	1.24	0.8%	1.81
All Other	\$10,948,132	2.9%	2.0%	1.46	1.8%	1.63	2.2%	1.31	1.6%	1.82
Total Deductions	\$266,921,942	69.7%	63.3%	1.10	63.5%	1.10	61.7%	1.13	67.4%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.3%	5.5%	0.42	3.5%	0.65	4.3%	0.53	2.0%	1.17
Net Gains/Losses as % of Net Income		19.0%	2.6%	7.42	8.5%	2.22	N/A	N/A	388.6%	0.05
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$78,812,755	57.7%	44.1%	1.31	45.8%	1.26	45.3%	1.27	59.0%	0.98
Supplies & Services	\$49,679,746	36.4%	49.0%	0.74	46.8%	0.78	47.8%	0.76	35.0%	1.04
Capital Component	\$8,154,999	6.0%	6.9%	0.87	7.4%	0.81	6.9%	0.87	6.0%	1.00
Fiscal Statistics										
Operating Margin (%)		-15.2%	8.4%	N/A	9.4%	N/A	6.9%	N/A	-5.6%	2.68
Total Hospital Net Income (%)		-19.4%	8.6%	N/A	10.2%	N/A	5.8%	N/A	1.8%	N/A
Return on Equity (%)		-12.5%	6.3%	N/A	7.0%	N/A	4.3%	N/A	1.2%	N/A
Current Ratio		1.4	5.9	0.24	4.3	0.34	3.9	0.37	2.1	0.68
Days in Net Patient Accounts Receivable		53.8	51.6	1.04	50.7	1.06	51.1	1.05	87.9	0.61
Average Payment Period		67.1	38.5	1.74	54.9	1.22	40.4	1.66	58.8	1.14
Equity Financing (%)		59.0%	75.1%	0.79	75.6%	0.78	77.0%	0.77	64.2%	0.92
Long-Term Debt to Equity Ratio		0.5	0.2	2.90	0.2	2.68	0.2	2.98	0.4	1.16
Times Interest Earned		-10.9	13.4	N/A	14.7	N/A	12.4	N/A	2.3	N/A
Total Asset Turnover		0.7	0.7	0.91	0.7	0.98	0.7	0.90	0.6	1.08
Average Age of Plant (Years)		21.0	9.9	2.13	10.4	2.03	9.9	2.13	22.5	0.93
Increase (Decrease) Total Net Patient Revenue		-3.4%	5.4%	N/A	3.9%	N/A	1.9%	N/A	-5.0%	0.69
Outpatient Gross Revenue (% of Total GPR)		77.6%	61.9%	1.25	71.3%	1.09	72.6%	1.07	77.2%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$8,992	\$15,830	0.57	\$12,899	0.70	\$10,657	0.84	\$10,252	0.88
Inpatient Net Revenue per Day		\$2,688	\$3,538	0.76	\$3,402	0.79	\$2,933	0.92	\$2,909	0.92
Outpatient Net Revenue per Visit		\$443	\$686	0.65	\$545	0.81	\$589	0.75	\$438	1.01
Income Statement			Assets			Liabilities & Fund Balances				
Gross Patient Revenue (GPR)	\$382,867,958		Cash & Cash Equivalents		\$8,895,831		Current Liabilities		\$24,018,142	
Less Deductions	\$266,921,942		Net Patient Receivables		\$17,090,999		Long-Term Debt		\$48,417,537	
Net Patient Revenue	\$115,946,016		Other Receivables		\$2,053,248		Other Liabilities		\$145,515	
Plus Other Revenue	\$2,715,822						Subtotal		\$72,581,194	
Total Revenue	\$118,661,838		Land, Buildings & Equipment (Net)		\$79,771,241					
Less Expenses	\$136,647,500		Other Assets		\$69,380,533		Unrestricted Fund Balance		\$104,610,658	
Non-Operating Gains/Losses	-\$4,209,074						Restricted Fund Balance		\$3,157,408	
Net Income	-\$22,194,736		Total Assets		\$177,191,852		Total Liabilities & Fund Balance		\$177,191,852	