

**317 St Mary's Janesville Hospital**  
 3400 E. Racine Street  
 Janesville, WI 53546  
 608-373-8011

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Rock  
 Analysis Area: Southern (1)  
 Volume Group: 4

		All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	51.6%	55.7%	0.93	57.3%	0.90	39.8%	1.30	47.5%	1.09
Obstetrics	38.4%	41.5%	0.93	43.6%	0.07	28.9%	1.33	34.0%	1.13
Pediatrics	0.0%	52.8%	N/A	54.8%	N/A	7.7%	N/A	0.0%	N/A
Total Hospital	48.2%	57.5%	0.84	60.2%	0.80	42.4%	1.14	44.0%	1.10
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	19.6	26.4	0.74	24.4	0.80	10.7	1.84	18.1	1.09
Obstetrics	3.1	5.6	0.55	5.1	0.61	2.0	1.55	2.7	1.13
Pediatrics	0.0	1.4	N/A	2.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	24.1	49.4	0.49	51.9	0.46	16.6	1.45	22.0	1.10
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.3	3.9	0.84	3.9	0.85	3.0	1.09	3.3	1.01
Obstetrics	2.2	2.5	0.85	2.7	0.80	2.2	0.97	2.1	1.02
Pediatrics	0.0	3.5	N/A	3.8	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.1	4.4	0.71	4.3	0.72	3.3	0.96	3.1	1.01
<b>Surgical Operations</b>									
Inpatient	679	1,396	0.49	2,117	0.32	484	1.40	660	1.03
Outpatient	2,468	4,206	0.59	7,457	0.33	2,045	1.21	2,598	0.95
Inpatient as % of All Surgeries	21.6%	24.9%	0.87	22.1%	0.98	19.2%	1.13	20.3%	1.07
<b>Outpatient Visits</b>									
Non-Emergency Visits	16,952	136,074	0.12	174,723	0.10	63,222	0.27	16,793	1.01
Emergency Visits	16,227	18,688	0.87	17,254	0.94	12,717	1.28	16,952	0.96
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	15.0	19.3	0.78	26.0	0.58	10.6	1.42	15.0	1.00
Nurses, Licensed	95.9	239.2	0.40	251.5	0.38	104.8	0.91	94.3	1.02
Ancillary Nursing Personnel	16.0	40.0	0.40	43.3	0.37	22.9	0.70	18.3	0.88
All Other Personnel	175.1	480.4	0.36	653.1	0.27	217.2	0.81	190.3	0.92
Total FTEs	302.0	779.0	0.39	973.9	0.31	355.5	0.85	317.8	0.95
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	25.3	14.9	1.70	20.1	1.26	17.1	1.48	26.6	0.95
Nurses, Licensed	161.8	183.7	0.88	194.3	0.83	169.2	0.96	167.3	0.97
Ancillary Nursing Personnel	27.0	30.8	0.88	33.4	0.81	37.0	0.73	32.4	0.83
All Other Personnel	295.5	369.0	0.80	504.4	0.59	350.8	0.84	337.5	0.88
Total FTEs	509.6	598.3	0.85	752.2	0.68	574.1	0.89	563.8	0.90

**Total Hospital:**

Beds Set Up & Staffed 50  
 Discharges 2,800  
 Inpatient Days 8,790

**Contract with:**

Health Maintenance  
 Organization (HMO) Yes  
 Preferred Provider  
 Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**

Bassinet 8  
 Total Births 494  
 Newborn Days 971

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Janesville, WI 53546

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	38	2,167	7,155	51.6%	19.6	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	8	520	1,122	38.4%	3.1	2.2
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	4	113	513	35.1%	1.4	4.5
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	15	0	15.0	Surgical Personnel	6	2	7.3
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	9	37	30.8
Medical & Dental Residents	0	0	0.0	Sonographers	0	2	1.1
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	4	6.3
Registered Nurses	69	44	93.9	Occupational Therapists	0	4	1.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	2	1.2
Licensed Practical Nurses	0	0	0.0	Physical Therapists	3	0	3.0
Ancillary Nursing Personnel	14	5	16.0	Physical Therapy Assistants/Aides	1	1	1.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	3	0	3.0
Clinical Nurse Specialists	1	0	1.0	All Other Health Professionals	41	19	51.5
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	31	31	45.1
Pharmacy Personnel	6	3	8.0				
Clinical Laboratory Personnel	13	5	15.2				
				<b>Total</b>	<b>218</b>	<b>159</b>	<b>302.0</b>

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Janesville, WI 53546

Janesville, WI 53546			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$120,756,558	55.4%	45.7%	1.21	41.6%	1.33	49.2%	1.12	55.4%	1.00	
Medical Assistance	\$30,105,844	13.8%	14.0%	0.99	11.5%	1.20	11.3%	1.22	13.6%	1.02	
Commercial	\$60,990,093	28.0%	35.8%	0.78	39.3%	0.71	36.3%	0.77	27.8%	1.01	
All Other	\$6,264,119	2.9%	4.5%	0.64	7.5%	0.38	3.2%	0.91	3.2%	0.88	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$100,454,389	46.1%	34.1%	1.35	30.8%	1.50	35.5%	1.30	45.6%	1.01	
Medical Assistance	\$23,257,925	10.7%	10.6%	1.01	8.7%	1.23	8.4%	1.27	10.4%	1.03	
Commercial	\$16,082,001	7.4%	14.7%	0.50	18.2%	0.41	13.1%	0.56	7.7%	0.96	
Charity Care	\$4,227,511	1.9%	1.0%	1.99	0.9%	2.26	1.3%	1.54	1.7%	1.15	
Bad Debt	\$3,268,330	1.5%	1.1%	1.40	1.1%	1.41	1.4%	1.08	1.3%	1.19	
All Other	\$1,930,698	0.9%	2.0%	0.45	3.4%	0.26	1.1%	0.84	1.1%	0.82	
Total Deductions	\$149,220,854	68.4%	63.3%	1.08	62.8%	1.09	60.7%	1.13	67.7%	1.01	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		1.3%	5.5%	0.24	6.4%	0.20	3.5%	0.38	2.3%	0.57	
Net Gains/Losses as % of Net Income		N/A	2.6%	N/A	1.9%	N/A	18.6%	N/A	48.1%	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$25,487,199	41.2%	44.1%	0.93	47.5%	0.87	44.5%	0.92	43.2%	0.95	
Supplies & Services	\$26,323,733	42.5%	49.0%	0.87	45.0%	0.95	46.9%	0.91	39.7%	1.07	
Capital Component	\$10,074,901	16.3%	6.9%	2.37	7.5%	2.16	8.5%	1.91	17.1%	0.95	
Fiscal Statistics											
Operating Margin (%)		11.3%	8.4%	1.36	5.0%	2.29	4.8%	2.37	2.9%	3.85	
Total Hospital Net Income (%)		9.4%	8.6%	1.10	5.0%	1.86	5.8%	1.61	5.5%	1.70	
Return on Equity (%)		5.9%	6.3%	0.94	3.8%	1.57	3.7%	1.60	3.7%	1.60	
Current Ratio		2.4	5.9	0.40	2.3	1.06	5.5	0.43	1.8	1.30	
Days in Net Patient Accounts Receivable		41.3	51.6	0.80	47.8	0.86	49.4	0.84	46.3	0.89	
Average Payment Period		57.2	38.5	1.48	55.0	1.04	40.4	1.41	50.1	1.14	
Equity Financing (%)		85.2%	75.1%	1.13	59.3%	1.44	75.7%	1.13	83.7%	1.02	
Long-Term Debt to Equity Ratio		0.0	0.2	0.00	0.3	0.00	0.2	0.00	0.0	0.43	
Times Interest Earned		3.1	13.4	0.23	5.0	0.63	6.3	0.50	2.0	1.60	
Total Asset Turnover		0.6	0.7	0.88	0.7	0.86	0.6	1.03	0.7	0.99	
Average Age of Plant (Years)		6.9	9.9	0.70	10.5	0.66	9.1	0.75	5.8	1.18	
Increase (Decrease) Total Net Patient Revenue		5.3%	5.4%	0.98	6.7%	0.80	7.2%	0.74	-4.3%	N/A	
Outpatient Gross Revenue (% of Total GPR)		59.3%	61.9%	0.96	59.8%	0.99	72.7%	0.82	61.0%	0.97	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$10,684		\$15,830	0.67	\$17,803	0.60	\$11,444	0.93	\$10,293	1.04	
Inpatient Net Revenue per Day	\$3,401		\$3,538	0.96	\$4,047	0.84	\$3,344	1.02	\$3,312	1.03	
Outpatient Net Revenue per Visit	\$1,273		\$686	1.86	\$595	2.14	\$740	1.72	\$1,225	1.04	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$218,116,614	Cash & Cash Equivalents	\$10,675,334	Current Liabilities	\$8,679,604
Less Deductions	\$149,220,854	Net Patient Receivables	\$7,803,470	Long-Term Debt	\$14,008
Net Patient Revenue	\$68,895,760	Other Receivables	\$1,014,941	Other Liabilities	\$7,239,404
Plus Other Revenue	\$913,336			Subtotal	\$15,933,016
Total Revenue	\$69,809,096	Land, Buildings & Equipment (Net)	\$51,146,910		
Less Expenses	\$61,885,833	Other Assets	\$37,338,070	Unrestricted Fund Balance	\$92,045,709
Non-Operating Gains/Losses	-\$1,518,652			Restricted Fund Balance	\$291,899
Net Income	\$6,404,611	Total Assets	\$107,978,725	Total Liabilities & Fund Balance	\$107,978,725