

101 St Clare Memorial Hospital
855 South Main Street
Oconto Falls, WI 54154
920-846-3444

Fiscal Year: 07/01 to 06/30
Type: GMS
Critical Access Hospital
Control: Religious Organization

County: Oconto
Analysis Area: Northeastern (4)
Volume Group: 2

		All GMS Hospitals		Analysis Area 4		Volume Group 2		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	12.7%	55.7%	0.23	50.7%	0.25	20.1%	0.63	16.0%	0.79
Obstetrics	0.0%	41.5%	N/A	35.8%	N/A	16.5%	N/A	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	16.8%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	12.7%	57.5%	0.22	47.6%	0.27	24.5%	0.52	16.0%	0.79
Average Census (Patients)									
Adult Medical-Surgical	2.5	26.4	0.10	23.3	0.11	3.2	0.80	3.2	0.79
Obstetrics	0.0	5.6	N/A	4.4	N/A	0.6	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.5	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.5	49.4	0.05	40.3	0.06	4.6	0.55	3.2	0.79
Average Length of Stay (Days)									
Adult Medical-Surgical	2.8	3.9	0.72	3.6	0.79	3.0	0.94	2.7	1.04
Obstetrics	0.0	2.5	N/A	2.5	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	3.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.8	4.4	0.64	3.6	0.77	2.9	0.98	2.7	1.04
Surgical Operations									
Inpatient	89	1,396	0.06	1,119	0.08	350	0.25	125	0.71
Outpatient	597	4,206	0.14	4,642	0.13	1,888	0.32	664	0.90
Inpatient as % of All Surgeries	13.0%	24.9%	0.52	19.4%	0.67	15.6%	0.83	15.8%	0.82
Outpatient Visits									
Non-Emergency Visits	14,000	136,074	0.10	200,883	0.07	24,234	0.58	14,529	0.96
Emergency Visits	4,261	18,688	0.23	18,216	0.23	3,778	1.13	4,544	0.94
Full-Time Equivalents (FTEs)									
Administrators	4.0	19.3	0.21	19.6	0.20	5.4	0.74	4.0	1.00
Nurses, Licensed	38.1	239.2	0.16	266.6	0.14	46.6	0.82	39.4	0.97
Ancillary Nursing Personnel	4.2	40.0	0.10	32.6	0.13	8.1	0.52	0.9	4.54
All Other Personnel	78.1	480.4	0.16	519.5	0.15	107.7	0.72	71.8	1.09
Total FTEs	124.4	779.0	0.16	838.3	0.15	167.8	0.74	116.1	1.07
FTEs per 100 Patient Census (Adjusted)									
Administrators	19.9	14.9	1.34	13.4	1.48	30.5	0.65	20.6	0.97
Nurses, Licensed	189.6	183.7	1.03	183.1	1.04	261.4	0.73	202.6	0.94
Ancillary Nursing Personnel	20.9	30.8	0.68	22.4	0.93	45.4	0.46	4.8	4.39
All Other Personnel	388.1	369.0	1.05	356.8	1.09	604.7	0.64	369.7	1.05
Total FTEs	618.5	598.3	1.03	575.7	1.07	941.9	0.66	597.7	1.03

Total Hospital:

Beds Set Up & Staffed 20
Discharges 329
Inpatient Days 926

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
Discharges 40
Inpatient Days 335

Newborn Nursery:

Bassinet 0
Total Births 0
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	20	329	926	12.7%	2.5	2.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	1	6	3.9
Physicians & Dentists	3	0	3.0	Radiological Services Personnel	2	5	6.1
Medical & Dental Residents	0	0	0.0	Sonographers	2	2	2.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	2	4.0
Registered Nurses	9	26	29.1	Occupational Therapists	1	1	1.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	1	2	2.5
Ancillary Nursing Personnel	0	6	4.2	Physical Therapy Assistants/Aides	0	1	0.8
Medical Assistants	2	1	2.8	Recreational Therapists	0	0	0.0
Physician Assistants	0	1	0.8	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	6	0	6.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	1	0	1.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	15	13	22.1
Pharmacy Personnel	12	6	13.0				
Clinical Laboratory Personnel	11	4	12.7				
				Total	75	76	124.4

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
FY 2018										
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$29,099,940	56.1%	45.7%	1.23	46.7%	1.20	45.3%	1.24	54.0%	1.04
Medical Assistance	\$6,754,785	13.0%	14.0%	0.93	11.9%	1.10	9.6%	1.36	13.1%	0.99
Commercial	\$14,306,682	27.6%	35.8%	0.77	38.0%	0.73	42.0%	0.66	30.0%	0.92
All Other	\$1,731,860	3.3%	4.5%	0.74	3.4%	0.97	3.1%	1.09	2.9%	1.14
Deductions as % of Total Gross Patient Revenue										
Medicare	\$18,798,009	36.2%	34.1%	1.06	34.7%	1.04	27.2%	1.33	36.6%	0.99
Medical Assistance	\$4,507,544	8.7%	10.6%	0.82	9.0%	0.97	7.0%	1.23	8.9%	0.98
Commercial	\$5,256,287	10.1%	14.7%	0.69	16.1%	0.63	13.4%	0.76	11.9%	0.85
Charity Care	\$554,920	1.1%	1.0%	1.10	0.9%	1.16	0.6%	1.81	1.3%	0.83
Bad Debt	\$517,766	1.0%	1.1%	0.93	1.0%	1.01	1.3%	0.75	0.5%	1.90
All Other	\$1,156,775	2.2%	2.0%	1.14	1.8%	1.27	1.4%	1.57	2.2%	1.03
Total Deductions	\$30,791,301	59.3%	63.3%	0.94	63.5%	0.94	50.9%	1.17	61.4%	0.97
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		20.7%	5.5%	3.76	3.5%	5.88	3.0%	6.83	21.1%	0.98
Net Gains/Losses as % of Net Income		0.4%	2.6%	0.17	8.5%	0.05	2.7%	0.16	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$10,212,486	34.0%	44.1%	0.77	45.8%	0.74	45.2%	0.75	38.1%	0.89
Supplies & Services	\$17,813,528	59.2%	49.0%	1.21	46.8%	1.27	46.7%	1.27	56.1%	1.06
Capital Component	\$2,045,625	6.8%	6.9%	0.99	7.4%	0.92	8.1%	0.84	5.8%	1.17
Fiscal Statistics										
Operating Margin (%)		-13.0%	8.4%	N/A	9.4%	N/A	14.9%	N/A	-18.2%	0.71
Total Hospital Net Income (%)		-13.1%	8.6%	N/A	10.2%	N/A	15.3%	N/A	-15.8%	0.83
Return on Equity (%)		-18.2%	6.3%	N/A	7.0%	N/A	14.6%	N/A	-24.4%	0.75
Current Ratio		0.8	5.9	0.13	4.3	0.18	3.0	0.25	0.9	0.88
Days in Net Patient Accounts Receivable		59.0	51.6	1.14	50.7	1.16	58.4	1.01	45.0	1.31
Average Payment Period		128.5	38.5	3.34	54.9	2.34	56.8	2.26	100.5	1.28
Equity Financing (%)		11.8%	75.1%	0.16	75.6%	0.16	61.3%	0.19	12.6%	0.94
Long-Term Debt to Equity Ratio		2.9	0.2	18.25	0.2	16.85	0.4	7.57	3.1	0.94
Times Interest Earned		-16.2	13.4	N/A	14.7	N/A	18.7	N/A	-25.4	0.64
Total Asset Turnover		1.4	0.7	1.89	0.7	2.04	1.0	1.46	1.5	0.92
Average Age of Plant (Years)		10.6	9.9	1.08	10.4	1.03	8.5	1.26	12.7	0.84
Increase (Decrease) Total Net Patient Revenue		-3.2%	5.4%	N/A	3.9%	N/A	2.5%	N/A	-16.8%	0.19
Outpatient Gross Revenue (% of Total GPR)		87.3%	61.9%	1.41	71.3%	1.22	73.7%	1.18	83.4%	1.05
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$8,705	\$15,830	0.55	\$12,899	0.67	\$15,847	0.55	\$8,883	0.98
Inpatient Net Revenue per Day		\$2,618	\$3,538	0.74	\$3,402	0.77	\$4,787	0.55	\$2,550	1.03
Outpatient Net Revenue per Visit		\$1,005	\$686	1.46	\$545	1.84	\$991	1.01	\$922	1.09

Income Statement			Assets		Liabilities & Fund Balances		
Gross Patient Revenue (GPR)	\$51,893,267		Cash & Cash Equivalents	\$830,190	Current Liabilities	\$10,071,094	
Less Deductions	\$30,791,301		Net Patient Receivables	\$3,410,898	Long-Term Debt	\$6,587,878	
Net Patient Revenue	\$21,101,966		Other Receivables	\$1,248,112	Other Liabilities	\$203,688	
Plus Other Revenue	\$5,509,037				Subtotal	\$16,862,660	
Total Revenue	\$26,611,003		Land, Buildings & Equipment (Net)	\$10,661,342			
Less Expenses	\$30,071,639		Other Assets	\$2,977,143	Unrestricted Fund Balance	\$2,265,025	
Non-Operating Gains/Losses	-\$14,834				Restricted Fund Balance	\$344,691	
Net Income	-\$3,475,470		Total Assets	\$19,127,685	Total Liabilities & Fund Balance	\$19,127,685	