

**104 Mayo Clinic Health System - Oakridge in Osseo**  
13025 Eighth Street, PO Box 70  
Osseo, WI 54758  
715-597-3121

Fiscal Year: 01/01 to 12/31  
Type: GMS  
Critical Access Hospital  
Control: Other Not-For-Profit

County: Trempealeau  
Analysis Area: Southwestern (5B)  
Volume Group: 1

		All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2018 vs. 2017	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	6.4%	55.7%	0.11	48.0%	0.13	11.4%	0.56	7.6%	0.83
Obstetrics	0.0%	41.5%	N/A	44.3%	N/A	26.9%	N/A	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	31.0%	N/A	50.0%	N/A	0.0%	N/A
Total Hospital	6.4%	57.5%	0.11	50.9%	0.12	17.7%	0.36	7.6%	0.83
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	1.0	26.4	0.04	17.1	0.06	1.9	0.53	1.2	0.83
Obstetrics	0.0	5.6	N/A	3.7	N/A	4.0	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.6	N/A	0.2	N/A	0.0	N/A
Total Hospital	1.0	49.4	0.02	28.6	0.04	3.1	0.33	1.2	0.83
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.9	3.9	0.73	3.5	0.81	3.0	0.94	2.9	1.00
Obstetrics	0.0	2.5	N/A	2.5	N/A	2.8	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	2.8	N/A	2.8	N/A	0.0	N/A
Total Hospital	2.9	4.4	0.65	4.3	0.67	4.2	0.68	2.9	1.00
<b>Surgical Operations</b>									
Inpatient	0	1,396	N/A	790	N/A	55	N/A	0	N/A
Outpatient	0	4,206	N/A	2,742	N/A	307	N/A	0	N/A
Inpatient as % of All Surgeries	0.0%	24.9%	N/A	22.4%	N/A	15.1%	N/A	0.0%	N/A
<b>Outpatient Visits</b>									
Non-Emergency Visits	26,551	136,074	0.20	119,520	0.22	22,296	1.19	24,946	1.06
Emergency Visits	2,572	18,688	0.14	13,485	0.19	3,144	0.82	2,251	1.14
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	3.0	19.3	0.16	13.1	0.23	2.6	1.16	3.0	1.00
Nurses, Licensed	48.3	239.2	0.20	167.7	0.29	32.1	1.51	50.1	0.97
Ancillary Nursing Personnel	9.5	40.0	0.24	20.8	0.46	7.8	1.22	11.3	0.84
All Other Personnel	71.9	480.4	0.15	423.0	0.17	75.6	0.95	79.6	0.90
Total FTEs	132.8	779.0	0.17	624.6	0.21	118.0	1.12	143.9	0.92
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	77.4	14.9	5.21	11.8	6.56	19.1	4.06	68.9	1.12
Nurses, Licensed	1,246.6	183.7	6.79	151.1	8.25	236.9	5.26	1,149.5	1.08
Ancillary Nursing Personnel	245.1	30.8	7.97	18.7	13.10	57.6	4.25	258.8	0.95
All Other Personnel	1,855.4	369.0	5.03	381.2	4.87	557.9	3.33	1,826.7	1.02
Total FTEs	3,424.5	598.3	5.72	562.9	6.08	871.5	3.93	3,303.9	1.04

**Total Hospital:**

Beds Set Up & Staffed 16  
Discharges 130  
Inpatient Days 371

**Contract with:**

Health Maintenance  
Organization (HMO) No  
Preferred Provider  
Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 7  
Discharges 181  
Inpatient Days 2,721

**Newborn Nursery:**

Bassinet 0  
Total Births 0  
Newborn Days 0

**104 Mayo Clinic Health System - Oakridge in Osseo**  
Osseo, WI 54758

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	16	130	371	6.4%	1.0	2.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	3	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	3	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	2	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	7	9	8.4	Radiological Services Personnel	1	6	5.3
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	4	5.8
Registered Nurses	19	27	37.1	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	2	0.5
Licensed Practical Nurses	2	12	7.1	Physical Therapists	2	2	3.6
Ancillary Nursing Personnel	2	15	9.5	Physical Therapy Assistants/Aides	1	4	2.8
Medical Assistants	0	4	1.0	Recreational Therapists	0	0	0.0
Physician Assistants	3	3	4.5	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	2	5	4.2	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	1	14	5.1
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	15	14	21.4
Pharmacy Personnel	0	1	0.5				
Clinical Laboratory Personnel	7	6	11.2				
				<b>Total</b>	<b>71</b>	<b>128</b>	<b>132.8</b>

**104 Mayo Clinic Health System - Oakridge in Osseo**

Osseo, WI 54758

Osseo, WI 54758			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	5B Value	Ratio	1 Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$22,583,611	55.2%	45.7%	1.21	45.0%	1.23	46.6%	1.18	55.0%	1.00	
Medical Assistance	\$5,057,374	12.4%	14.0%	0.88	10.2%	1.22	13.4%	0.92	10.2%	1.21	
Commercial	\$11,682,767	28.5%	35.8%	0.80	38.0%	0.75	35.9%	0.80	31.0%	0.92	
All Other	\$1,612,520	3.9%	4.5%	0.88	6.8%	0.58	4.0%	0.97	3.8%	1.05	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$8,363,331	20.4%	34.1%	0.60	32.3%	0.63	21.1%	0.97	21.7%	0.94	
Medical Assistance	\$3,006,771	7.3%	10.6%	0.70	8.1%	0.91	8.5%	0.87	6.2%	1.19	
Commercial	\$2,847,704	7.0%	14.7%	0.47	15.4%	0.45	9.7%	0.71	7.9%	0.88	
Charity Care	\$1,294,616	3.2%	1.0%	3.24	0.7%	4.59	1.0%	3.10	4.3%	0.74	
Bad Debt	\$1,166,808	2.9%	1.1%	2.66	1.1%	2.66	2.2%	1.32	2.2%	1.31	
All Other	\$410,680	1.0%	2.0%	0.51	4.2%	0.24	1.6%	0.63	1.0%	0.96	
Total Deductions	\$17,089,910	41.7%	63.3%	0.66	61.9%	0.67	44.0%	0.95	43.2%	0.97	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		3.5%	5.5%	0.64	20.3%	0.17	3.2%	1.10	6.5%	0.54	
Net Gains/Losses as % of Net Income		8.9%	2.6%	3.48	5.3%	1.66	N/A	N/A	8.8%	1.01	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$14,873,514	63.1%	44.1%	1.43	57.4%	1.10	54.9%	1.15	65.0%	0.97	
Supplies & Services	\$7,554,197	32.1%	49.0%	0.65	37.7%	0.85	38.5%	0.83	30.5%	1.05	
Capital Component	\$1,140,918	4.8%	6.9%	0.70	4.9%	0.99	6.7%	0.73	4.5%	1.07	
Fiscal Statistics											
Operating Margin (%)		4.6%	8.4%	0.55	6.6%	0.70	1.3%	3.61	2.1%	2.25	
Total Hospital Net Income (%)		5.1%	8.6%	0.59	7.0%	0.73	1.0%	5.08	2.3%	2.25	
Return on Equity (%)		5.2%	6.3%	0.82	5.7%	0.91	1.2%	4.16	2.4%	2.20	
Current Ratio		31.5	5.9	5.32	23.9	1.32	3.5	8.95	14.6	2.15	
Days in Net Patient Accounts Receivable		58.4	51.6	1.13	65.5	0.89	53.6	1.09	49.6	1.18	
Average Payment Period		7.5	38.5	0.19	13.1	0.57	37.7	0.20	13.1	0.57	
Equity Financing (%)		84.7%	75.1%	1.13	87.4%	0.97	52.0%	1.63	85.9%	0.99	
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.1	N/A	0.6	N/A	0.0	N/A	
Times Interest Earned		233.2	13.4	17.44	42.5	5.48	2.0	116.26	120.1	1.94	
Total Asset Turnover		1.0	0.7	1.38	0.8	1.24	1.3	0.81	1.0	0.98	
Average Age of Plant (Years)		11.4	9.9	1.16	8.8	1.30	10.1	1.13	11.0	1.03	
Increase (Decrease) Total Net Patient Revenue		9.1%	5.4%	1.67	8.7%	1.04	6.3%	1.45	-8.4%	N/A	
Outpatient Gross Revenue (% of Total GPR)		73.4%	61.9%	1.18	77.2%	0.95	77.2%	0.95	72.3%	1.01	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$27,123		\$15,830	1.71	\$14,264	1.90	\$17,237	1.57	\$23,752	1.14	
Inpatient Net Revenue per Day	\$2,474		\$3,538	0.70	\$3,497	0.71	\$2,652	0.93	\$2,260	1.09	
Outpatient Net Revenue per Visit	\$517		\$686	0.75	\$817	0.63	\$595	0.87	\$513	1.01	

Income Statement			Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$40,936,272		Cash & Cash Equivalents	\$7,880,206	Current Liabilities	\$461,850
Less Deductions	\$17,089,910		Net Patient Receivables	\$3,813,566	Long-Term Debt	\$0
Net Patient Revenue	\$23,846,362		Other Receivables	\$17,086	Other Liabilities	\$3,239,032
Plus Other Revenue	\$866,332				Subtotal	\$3,700,882
Total Revenue	\$24,712,694		Land, Buildings & Equipment (Net)	\$9,647,038		
Less Expenses	\$23,568,629		Other Assets	\$2,882,182	Unrestricted Fund Balance	\$20,539,196
Non-Operating Gains/Losses	\$111,630				Restricted Fund Balance	\$32,899
Net Income	\$1,255,695		Total Assets	\$24,240,078	Total Liabilities & Fund Balance	\$24,240,078