

**113 Sauk Prairie Healthcare**  
 260 26th Street  
 Prairie du Sac, WI 53578  
 608-643-3311

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Sauk  
 Analysis Area: Southern (1)  
 Volume Group: 4

		All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	28.7%	55.7%	0.52	57.3%	0.50	39.8%	0.72	30.0%	0.96
Obstetrics	66.6%	41.5%	1.60	43.6%	N/A	28.9%	2.30	65.6%	1.02
Pediatrics	0.0%	52.8%	N/A	54.8%	N/A	7.7%	N/A	0.0%	N/A
Total Hospital	32.0%	57.5%	0.56	60.2%	0.53	42.4%	0.75	33.4%	0.96
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	8.6	26.4	0.33	24.4	0.35	10.7	0.81	9.0	0.96
Obstetrics	0.0	5.6	N/A	5.1	N/A	2.0	N/A	2.0	0.00
Pediatrics	0.0	1.4	N/A	2.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	11.5	49.4	0.23	51.9	0.22	16.6	0.69	12.0	0.96
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.0	3.9	0.51	3.9	0.52	3.0	0.67	2.2	0.94
Obstetrics	2.0	2.5	0.80	2.7	0.75	2.2	0.91	2.1	0.96
Pediatrics	0.0	3.5	N/A	3.8	N/A	1.9	N/A	0.0	N/A
Total Hospital	2.2	4.4	0.50	4.3	0.51	3.3	0.67	2.4	0.93
<b>Surgical Operations</b>									
Inpatient	1,184	1,396	0.85	2,117	0.56	484	2.44	1,152	1.03
Outpatient	3,531	4,206	0.84	7,457	0.47	2,045	1.73	3,350	1.05
Inpatient as % of All Surgeries	25.1%	24.9%	1.01	22.1%	1.14	19.2%	1.31	25.6%	0.98
<b>Outpatient Visits</b>									
Non-Emergency Visits	109,848	136,074	0.81	174,723	0.63	63,222	1.74	107,384	1.02
Emergency Visits	8,503	18,688	0.46	17,254	0.49	12,717	0.67	8,299	1.02
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	27.0	19.3	1.40	26.0	1.04	10.6	2.55	25.0	1.08
Nurses, Licensed	114.5	239.2	0.48	251.5	0.46	104.8	1.09	111.6	1.03
Ancillary Nursing Personnel	23.6	40.0	0.59	43.3	0.55	22.9	1.03	21.9	1.08
All Other Personnel	329.4	480.4	0.69	653.1	0.50	217.2	1.52	320.4	1.03
Total FTEs	494.5	779.0	0.63	973.9	0.51	355.5	1.39	478.8	1.03
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	63.6	14.9	4.28	20.1	3.17	17.1	3.73	59.4	1.07
Nurses, Licensed	269.9	183.7	1.47	194.3	1.39	169.2	1.59	265.0	1.02
Ancillary Nursing Personnel	55.6	30.8	1.81	33.4	1.66	37.0	1.50	51.9	1.07
All Other Personnel	776.6	369.0	2.10	504.4	1.54	350.8	2.21	760.8	1.02
Total FTEs	1,165.7	598.3	1.95	752.2	1.55	574.1	2.03	1,137.0	1.03

**Total Hospital:**

Beds Set Up & Staffed 36  
 Discharges 1,913  
 Inpatient Days 4,199

**Contract with:**

Health Maintenance  
 Organization (HMO) Yes  
 Preferred Provider  
 Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**

Bassinet 4  
 Total Births 353  
 Newborn Days 668

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	30	1,562	3,146	28.7%	8.6	2.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	3	360	729	66.6%	2.0	2.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	2	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	2	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	3	119	324	29.6%	0.9	2.7
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	2	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	2	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	27	0	27.0	Surgical Personnel	7	3	8.8
Physicians & Dentists	23	8	23.2	Radiological Services Personnel	15	8	18.6
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	5	6.6
Registered Nurses	54	84	95.0	Occupational Therapists	1	2	2.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	3	1	3.9	Physical Therapists	5	10	10.2
Ancillary Nursing Personnel	12	32	23.6	Physical Therapy Assistants/Aides	2	6	4.5
Medical Assistants	10	5	13.9	Recreational Therapists	0	0	0.0
Physician Assistants	8	8	11.8	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	5	2	6.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	9	2	9.0	Social Workers	0	3	2.7
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	17	17	29.4
Health Info Mgmt-Administrators/Technicians	2	0	2.0	All Other Personnel	141	75	175.1
Pharmacy Personnel	7	6	8.7				
Clinical Laboratory Personnel	9	2	9.7				
				<b>Total</b>	<b>364</b>	<b>279</b>	<b>494.5</b>

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Prairie du Sac, WI 53578			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$89,489,452	43.0%	45.7%	0.94	41.6%	1.03	49.2%	0.87	41.9%	1.02	
Medical Assistance	\$12,892,009	6.2%	14.0%	0.44	11.5%	0.54	11.3%	0.55	6.3%	0.98	
Commercial	\$101,721,503	48.8%	35.8%	1.36	39.3%	1.24	36.3%	1.34	50.2%	0.97	
All Other	\$4,168,569	2.0%	4.5%	0.44	7.5%	0.27	3.2%	0.63	1.5%	1.31	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$63,180,676	30.3%	34.1%	0.89	30.8%	0.99	35.5%	0.85	30.3%	1.00	
Medical Assistance	\$9,546,997	4.6%	10.6%	0.43	8.7%	0.53	8.4%	0.55	4.5%	1.01	
Commercial	\$43,047,008	20.7%	14.7%	1.41	18.2%	1.14	13.1%	1.58	20.1%	1.03	
Charity Care	\$1,845,870	0.9%	1.0%	0.91	0.9%	1.03	1.3%	0.70	0.8%	1.10	
Bad Debt	\$1,142,835	0.5%	1.1%	0.51	1.1%	0.52	1.4%	0.40	0.5%	1.06	
All Other	\$1,174,959	0.6%	2.0%	0.29	3.4%	0.17	1.1%	0.53	0.4%	1.34	
Total Deductions	\$119,938,345	57.6%	63.3%	0.91	62.8%	0.92	60.7%	0.95	56.7%	1.02	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		1.7%	5.5%	0.31	6.4%	0.26	3.5%	0.49	2.2%	0.76	
Net Gains/Losses as % of Net Income		134.3%	2.6%	52.53	1.9%	72.34	18.6%	7.21	N/A	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$51,981,341	57.4%	44.1%	1.30	47.5%	1.21	44.5%	1.29	55.9%	1.03	
Supplies & Services	\$28,491,052	31.5%	49.0%	0.64	45.0%	0.70	46.9%	0.67	32.8%	0.96	
Capital Component	\$10,030,005	11.1%	6.9%	1.61	7.5%	1.47	8.5%	1.30	11.3%	0.98	
Fiscal Statistics											
Operating Margin (%)		-0.7%	8.4%	N/A	5.0%	N/A	4.8%	N/A	-2.7%	0.27	
Total Hospital Net Income (%)		2.0%	8.6%	0.24	5.0%	0.41	5.8%	0.35	-0.6%	N/A	
Return on Equity (%)		1.3%	6.3%	0.20	3.8%	0.34	3.7%	0.35	-0.4%	N/A	
Current Ratio		3.0	5.9	0.50	2.3	1.31	5.5	0.53	2.6	1.15	
Days in Net Patient Accounts Receivable		45.1	51.6	0.87	47.8	0.94	49.4	0.91	44.0	1.03	
Average Payment Period		54.0	38.5	1.40	55.0	0.98	40.4	1.33	53.3	1.01	
Equity Financing (%)		49.5%	75.1%	0.66	59.3%	0.83	75.7%	0.65	48.4%	1.02	
Long-Term Debt to Equity Ratio		0.8	0.2	5.16	0.3	2.80	0.2	4.52	0.9	0.95	
Times Interest Earned		1.7	13.4	0.12	5.0	0.33	6.3	0.27	0.8	2.06	
Total Asset Turnover		0.6	0.7	0.82	0.7	0.81	0.6	0.97	0.6	1.04	
Average Age of Plant (Years)		9.3	9.9	0.94	10.5	0.89	9.1	1.02	8.3	1.12	
Increase (Decrease) Total Net Patient Revenue		4.8%	5.4%	0.89	6.7%	0.73	7.2%	0.67	5.4%	0.90	
Outpatient Gross Revenue (% of Total GPR)		75.0%	61.9%	1.21	59.8%	1.25	72.7%	1.03	74.3%	1.01	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$14,723		\$15,830	0.93	\$17,803	0.83	\$11,444	1.29	\$14,211	1.04	
Inpatient Net Revenue per Day	\$7,277		\$3,538	2.06	\$4,047	1.80	\$3,344	2.18	\$6,709	1.08	
Outpatient Net Revenue per Visit	\$516		\$686	0.75	\$595	0.87	\$740	0.70	\$503	1.03	

Income Statement			Assets			Liabilities & Fund Balances		
Gross Patient Revenue (GPR)	\$208,271,533		Cash & Cash Equivalents	\$24,212,180		Current Liabilities	\$12,526,677	
Less Deductions	\$119,938,345		Net Patient Receivables	\$10,911,698		Long-Term Debt	\$60,241,185	
Net Patient Revenue	\$88,333,188		Other Receivables	\$0		Other Liabilities	\$2,001,001	
Plus Other Revenue	\$1,519,893					Subtotal	\$74,768,863	
Total Revenue	\$89,853,081		Land, Buildings & Equipment (Net)	\$78,350,559		Unrestricted Fund Balance	\$73,244,481	
Less Expenses	\$90,502,398		Other Assets	\$34,538,907		Restricted Fund Balance	\$3,787,089	
Non-Operating Gains/Losses	\$2,541,308					Total Liabilities & Fund Balance	\$148,013,344	
Net Income	\$1,891,991		Total Assets	\$148,013,344				