

118 Ascension St. Mary's Hospital
 2251 North Shore Dr
 Rhinelander, WI 54501
 715-361-2000

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Oneida
 Analysis Area: North Central (6)
 Volume Group: 5

		All GMS Hospitals		Analysis Area 6		Volume Group 5		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	43.6%	55.7%	0.78	65.6%	0.66	43.4%	1.01	43.1%	1.01
Obstetrics	28.8%	41.5%	0.69	46.3%	0.03	26.7%	1.08	33.6%	0.86
Pediatrics	0.0%	52.8%	N/A	96.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	45.8%	57.5%	0.80	69.2%	0.66	41.9%	1.09	47.9%	0.96
Average Census (Patients)									
Adult Medical-Surgical	12.2	26.4	0.46	22.1	0.55	13.7	0.89	12.1	1.01
Obstetrics	1.4	5.6	0.26	3.6	0.40	2.3	0.63	1.7	0.86
Pediatrics	0.0	1.4	N/A	1.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	29.3	49.4	0.59	39.5	0.74	26.3	1.11	30.6	0.96
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	3.9	0.83	3.8	0.86	3.3	0.98	3.1	1.06
Obstetrics	2.1	2.5	0.84	2.5	0.84	2.3	0.93	2.1	1.01
Pediatrics	0.0	3.5	N/A	3.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.9	4.4	0.90	4.2	0.95	3.6	1.10	3.7	1.07
Surgical Operations									
Inpatient	700	1,396	0.50	1,155	0.61	664	1.05	807	0.87
Outpatient	3,050	4,206	0.73	1,740	1.75	2,945	1.04	3,377	0.90
Inpatient as % of All Surgeries	18.7%	24.9%	0.75	39.9%	0.47	18.4%	1.01	19.3%	0.97
Outpatient Visits									
Non-Emergency Visits	95,860	136,074	0.70	68,636	1.40	115,364	0.83	85,829	1.12
Emergency Visits	11,928	18,688	0.64	13,080	0.91	14,511	0.82	12,904	0.92
Full-Time Equivalents (FTEs)									
Administrators	7.0	19.3	0.36	16.3	0.43	13.8	0.51	12.7	0.55
Nurses, Licensed	113.8	239.2	0.48	145.3	0.78	135.2	0.84	125.3	0.91
Ancillary Nursing Personnel	17.2	40.0	0.43	28.4	0.61	20.8	0.83	18.6	0.93
All Other Personnel	179.1	480.4	0.37	245.2	0.73	324.4	0.55	195.9	0.91
Total FTEs	317.1	779.0	0.41	435.2	0.73	494.3	0.64	352.4	0.90
FTEs per 100 Patient Census (Adjusted)									
Administrators	5.8	14.9	0.39	16.6	0.35	14.2	0.41	10.2	0.57
Nurses, Licensed	94.5	183.7	0.51	147.7	0.64	138.6	0.68	100.0	0.95
Ancillary Nursing Personnel	14.3	30.8	0.46	28.9	0.49	21.3	0.67	14.8	0.96
All Other Personnel	148.6	369.0	0.40	249.4	0.60	332.6	0.45	156.3	0.95
Total FTEs	263.2	598.3	0.44	442.6	0.59	506.7	0.52	281.2	0.94

Total Hospital:

Beds Set Up & Staffed 64
 Discharges 2,711
 Inpatient Days 10,694

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinet 8
 Total Births 249
 Newborn Days 522

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	28	1,358	4,455	43.6%	12.2	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	5	245	525	28.8%	1.4	2.1
Psychiatric	1	11	415	2,736	68.1%	7.5	6.6
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	20	693	2,978	40.8%	8.2	4.3
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	7	0	7.0	Surgical Personnel	11	4	12.4
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	21	13	27.4
Medical & Dental Residents	0	0	0.0	Sonographers	1	5	3.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	6	7.2
Registered Nurses	89	58	110.8	Occupational Therapists	0	3	2.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	0	2.0
Licensed Practical Nurses	3	2	3.0	Physical Therapists	3	2	3.0
Ancillary Nursing Personnel	13	9	17.2	Physical Therapy Assistants/Aides	3	1	3.6
Medical Assistants	2	3	3.7	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	1	0.0	Psychologists	11	4	13.9
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	43	26	48.4
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	20	12	25.1
Pharmacy Personnel	11	2	11.0				
Clinical Laboratory Personnel	13	1	13.9				
				Total	259	152	317.1

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$148,907,536	51.7%	45.7%	1.13	50.9%	1.02	50.0%	1.03	48.2%	1.07
Medical Assistance	\$42,998,432	14.9%	14.0%	1.07	13.8%	1.08	11.4%	1.30	16.9%	0.88
Commercial	\$78,533,890	27.3%	35.8%	0.76	31.0%	0.88	34.7%	0.79	28.8%	0.95
All Other	\$17,511,906	6.1%	4.5%	1.35	4.2%	1.44	3.9%	1.57	6.0%	1.01
Deductions as % of Total Gross Patient Revenue										
Medicare	\$102,835,955	35.7%	34.1%	1.05	35.1%	1.02	35.4%	1.01	33.3%	1.07
Medical Assistance	\$32,919,868	11.4%	10.6%	1.08	10.3%	1.11	8.4%	1.36	13.1%	0.87
Commercial	\$15,544,037	5.4%	14.7%	0.37	7.8%	0.69	13.7%	0.39	5.8%	0.93
Charity Care	\$5,538,301	1.9%	1.0%	1.97	1.3%	1.51	0.9%	2.11	1.4%	1.41
Bad Debt	\$2,567,781	0.9%	1.1%	0.83	1.0%	0.90	1.1%	0.79	1.5%	0.58
All Other	\$10,658,445	3.7%	2.0%	1.89	1.9%	2.00	2.2%	1.70	3.5%	1.05
Total Deductions	\$170,064,387	59.1%	63.3%	0.93	57.3%	1.03	61.7%	0.96	58.7%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		8.8%	5.5%	1.59	3.4%	2.56	4.3%	2.04	6.4%	1.36
Net Gains/Losses as % of Net Income		14.4%	2.6%	5.62	22.1%	0.65	N/A	N/A	6.2%	2.32
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$53,407,914	39.1%	44.1%	0.89	41.2%	0.95	45.3%	0.86	47.7%	0.82
Supplies & Services	\$77,004,835	56.4%	49.0%	1.15	52.5%	1.07	47.8%	1.18	45.7%	1.23
Capital Component	\$6,046,772	4.4%	6.9%	0.64	6.3%	0.71	6.9%	0.64	6.5%	0.68
Fiscal Statistics										
Operating Margin (%)		-5.6%	8.4%	N/A	5.1%	N/A	6.9%	N/A	3.4%	N/A
Total Hospital Net Income (%)		-6.6%	8.6%	N/A	6.4%	N/A	5.8%	N/A	3.6%	N/A
Return on Equity (%)		-11.2%	6.3%	N/A	5.1%	N/A	4.3%	N/A	5.7%	N/A
Current Ratio		3.0	5.9	0.51	4.2	0.72	3.9	0.78	3.4	0.90
Days in Net Patient Accounts Receivable		46.6	51.6	0.90	62.5	0.75	51.1	0.91	55.8	0.84
Average Payment Period		24.4	38.5	0.63	37.9	0.64	40.4	0.60	30.3	0.81
Equity Financing (%)		64.7%	75.1%	0.86	51.9%	1.25	77.0%	0.84	54.5%	1.19
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.7	N/A	0.2	N/A	0.2	N/A
Times Interest Earned		0.0	13.4	N/A	14.9	N/A	12.4	N/A	12.9	N/A
Total Asset Turnover		1.7	0.7	2.32	0.8	2.19	0.7	2.30	1.6	1.10
Average Age of Plant (Years)		5.3	9.9	0.54	7.8	0.68	9.9	0.54	4.2	1.25
Increase (Decrease) Total Net Patient Revenue		-3.9%	5.4%	N/A	4.2%	N/A	1.9%	N/A	-2.7%	1.48
Outpatient Gross Revenue (% of Total GPR)		75.7%	61.9%	1.22	59.8%	1.27	72.6%	1.04	75.5%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$10,237		\$15,830	0.65	\$14,144	0.72	\$10,657	0.96	\$10,278	1.00
Inpatient Net Revenue per Day	\$2,595		\$3,538	0.73	\$3,385	0.77	\$2,933	0.88	\$2,798	0.93
Outpatient Net Revenue per Visit	\$860		\$686	1.25	\$932	0.92	\$589	1.46	\$972	0.88

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$287,951,764	Cash & Cash Equivalents	\$23,014	Current Liabilities	\$8,760,523
Less Deductions	\$170,064,387	Net Patient Receivables	\$15,056,042	Long-Term Debt	\$0
Net Patient Revenue	\$117,887,377	Other Receivables	\$881,295	Other Liabilities	\$17,851,757
Plus Other Revenue	\$11,331,041			Subtotal	\$26,612,280
Total Revenue	\$129,218,418	Land, Buildings & Equipment (Net)	\$48,091,224	Unrestricted Fund Balance	\$48,810,406
Less Expenses	\$136,459,521	Other Assets	\$11,371,111	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$1,214,741			Total Liabilities & Fund Balance	\$75,422,686
Net Income	-\$8,455,844	Total Assets	\$75,422,686		