

120 The Richland Hospital Inc
333 East Second Street
Richland Center, WI 53581
608-647-6321

Fiscal Year: 01/01 to 12/31
Type: GMS
Critical Access Hospital
Control: Other Not-For-Profit

County: Richland
Analysis Area: Southern (1)
Volume Group: 3

		All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	40.3%	55.7%	0.72	57.3%	0.70	38.3%	1.05	42.5%	0.95
Obstetrics	18.4%	41.5%	0.44	43.6%	0.02	24.8%	0.74	26.3%	0.70
Pediatrics	0.0%	52.8%	N/A	54.8%	N/A	0.3%	N/A	0.0%	N/A
Total Hospital	36.2%	57.5%	0.63	60.2%	0.60	37.2%	0.97	39.4%	0.92
Average Census (Patients)									
Adult Medical-Surgical	7.3	26.4	0.28	24.4	0.30	6.5	1.11	7.7	0.95
Obstetrics	0.7	5.6	0.13	5.1	0.14	1.0	0.74	1.1	0.70
Pediatrics	0.0	1.4	N/A	2.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	9.0	49.4	0.18	51.9	0.17	8.5	1.06	9.8	0.92
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	3.9	0.87	3.9	0.87	2.9	1.16	3.4	1.01
Obstetrics	1.9	2.5	0.74	2.7	0.70	2.2	0.85	2.0	0.92
Pediatrics	0.0	3.5	N/A	3.8	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.3	4.4	0.74	4.3	0.75	3.1	1.05	3.3	1.00
Surgical Operations									
Inpatient	166	1,396	0.12	2,117	0.08	273	0.61	209	0.79
Outpatient	1,558	4,206	0.37	7,457	0.21	1,279	1.22	1,747	0.89
Inpatient as % of All Surgeries	9.6%	24.9%	0.39	22.1%	0.44	17.6%	0.55	10.7%	0.90
Outpatient Visits									
Non-Emergency Visits	47,617	136,074	0.35	174,723	0.27	57,910	0.82	35,953	1.32
Emergency Visits	6,144	18,688	0.33	17,254	0.36	8,090	0.76	5,911	1.04
Full-Time Equivalents (FTEs)									
Administrators	2.0	19.3	0.10	26.0	0.08	9.4	0.21	4.0	0.50
Nurses, Licensed	78.0	239.2	0.33	251.5	0.31	79.9	0.98	74.1	1.05
Ancillary Nursing Personnel	9.8	40.0	0.24	43.3	0.23	13.5	0.73	7.8	1.26
All Other Personnel	175.4	480.4	0.37	653.1	0.27	187.1	0.94	162.2	1.08
Total FTEs	265.2	779.0	0.34	973.9	0.27	289.8	0.92	248.0	1.07
FTEs per 100 Patient Census (Adjusted)									
Administrators	5.5	14.9	0.37	20.1	0.28	24.3	0.23	10.5	0.53
Nurses, Licensed	216.2	183.7	1.18	194.3	1.11	207.6	1.04	194.7	1.11
Ancillary Nursing Personnel	27.1	30.8	0.88	33.4	0.81	35.0	0.77	20.4	1.33
All Other Personnel	486.1	369.0	1.32	504.4	0.96	486.3	1.00	426.2	1.14
Total FTEs	734.9	598.3	1.23	752.2	0.98	753.3	0.98	651.9	1.13

Total Hospital:

Beds Set Up & Staffed 25
Discharges 1,015
Inpatient Days 3,302

Contract with:

Health Maintenance
Organization (HMO) No
Preferred Provider
Organization (PPO) No

Medicare-certified Swing Beds:

Average Beds Used 1
Discharges 56
Inpatient Days 491

Newborn Nursery:

Bassinet 4
Total Births 141
Newborn Days 242

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	18	779	2,649	40.3%	7.3	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	142	268	18.4%	0.7	1.9
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	3	87	385	35.2%	1.1	4.4
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Surgical Personnel	10	0	10.0
Physicians & Dentists	3	3	5.2	Radiological Services Personnel	9	1	9.3
Medical & Dental Residents	0	0	0.0	Sonographers	2	0	2.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	1	2.9
Registered Nurses	58	25	70.1	Occupational Therapists	4	0	4.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	2	1	2.7	Physical Therapists	8	4	9.3
Ancillary Nursing Personnel	7	6	9.8	Physical Therapy Assistants/Aides	5	1	5.5
Medical Assistants	3	1	3.9	Recreational Therapists	0	0	0.0
Physician Assistants	0	1	0.9	Dietitians & Nutritionists	3	0	3.0
Nurse Practitioners	1	1	1.7	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	1	3.6	Social Workers	0	2	1.7
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	2	3	4.1
Health Info Mgmt-Administrators/Technicians	6	1	6.9	All Other Personnel	76	11	85.8
Pharmacy Personnel	8	2	8.9				
Clinical Laboratory Personnel	11	0	11.0				
				Total	226	65	265.2

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Richland Center, WI 53581			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	Value ¹	Ratio	Value ³	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$45,150,438	51.6%	45.7%	1.13	41.6%	1.24	46.1%	1.12	49.8%	1.04	
Medical Assistance	\$12,877,844	14.7%	14.0%	1.05	11.5%	1.28	13.3%	1.11	16.1%	0.91	
Commercial	\$27,535,500	31.5%	35.8%	0.88	39.3%	0.80	36.0%	0.87	31.6%	1.00	
All Other	\$1,925,846	2.2%	4.5%	0.49	7.5%	0.29	4.6%	0.48	2.5%	0.88	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$25,899,105	29.6%	34.1%	0.87	30.8%	0.96	29.3%	1.01	28.2%	1.05	
Medical Assistance	\$9,963,994	11.4%	10.6%	1.08	8.7%	1.31	9.2%	1.24	11.9%	0.96	
Commercial	\$8,760,475	10.0%	14.7%	0.68	18.2%	0.55	11.9%	0.84	9.9%	1.01	
Charity Care	\$1,067,019	1.2%	1.0%	1.25	0.9%	1.42	1.0%	1.19	2.0%	0.60	
Bad Debt	\$601,883	0.7%	1.1%	0.64	1.1%	0.65	1.7%	0.40	0.6%	1.11	
All Other	\$309,356	0.4%	2.0%	0.18	3.4%	0.11	1.9%	0.19	0.2%	1.55	
Total Deductions	\$46,601,832	53.3%	63.3%	0.84	62.8%	0.85	55.1%	0.97	52.9%	1.01	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		2.9%	5.5%	0.53	6.4%	0.46	5.9%	0.50	3.5%	0.84	
Net Gains/Losses as % of Net Income		35.3%	2.6%	13.79	1.9%	18.99	14.7%	2.41	46.1%	0.76	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$23,767,379	58.1%	44.1%	1.32	47.5%	1.22	51.5%	1.13	54.8%	1.06	
Supplies & Services	\$14,383,757	35.2%	49.0%	0.72	45.0%	0.78	40.5%	0.87	36.8%	0.95	
Capital Component	\$2,742,192	6.7%	6.9%	0.98	7.5%	0.89	8.0%	0.84	8.4%	0.80	
Fiscal Statistics											
Operating Margin (%)		2.9%	8.4%	0.35	5.0%	0.59	5.3%	0.55	3.4%	0.87	
Total Hospital Net Income (%)		4.5%	8.6%	0.52	5.0%	0.88	6.1%	0.72	6.0%	0.74	
Return on Equity (%)		2.8%	6.3%	0.44	3.8%	0.73	5.1%	0.55	4.0%	0.70	
Current Ratio		6.6	5.9	1.11	2.3	2.92	5.4	1.23	7.3	0.91	
Days in Net Patient Accounts Receivable		78.4	51.6	1.52	47.8	1.64	51.7	1.52	68.1	1.15	
Average Payment Period		44.1	38.5	1.15	55.0	0.80	34.1	1.30	35.3	1.25	
Equity Financing (%)		92.9%	75.1%	1.24	59.3%	1.57	79.8%	1.17	94.0%	0.99	
Long-Term Debt to Equity Ratio		0.0	0.2	0.00	0.3	0.00	0.2	0.00	0.0	0.29	
Times Interest Earned		458.9	13.4	34.32	5.0	91.66	8.4	54.66	5.2	88.31	
Total Asset Turnover		0.6	0.7	0.83	0.7	0.81	0.8	0.75	0.6	0.96	
Average Age of Plant (Years)		14.8	9.9	1.50	10.5	1.41	9.3	1.59	13.9	1.06	
Increase (Decrease) Total Net Patient Revenue		-0.7%	5.4%	N/A	6.7%	N/A	4.5%	N/A	9.8%	N/A	
Outpatient Gross Revenue (% of Total GPR)		74.8%	61.9%	1.21	59.8%	1.25	78.1%	0.96	74.1%	1.01	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$16,763		\$15,830	1.06	\$17,803	0.94	\$12,599	1.33	\$11,960	1.40	
Inpatient Net Revenue per Day	\$4,738		\$3,538	1.34	\$4,047	1.17	\$3,643	1.30	\$3,442	1.38	
Outpatient Net Revenue per Visit	\$431		\$686	0.63	\$595	0.72	\$598	0.72	\$663	0.65	

Income Statement			Assets			Liabilities & Fund Balances		
Gross Patient Revenue (GPR)	\$87,489,628		Cash & Cash Equivalents		\$18,385,968	Current Liabilities		\$4,640,957
Less Deductions	\$46,601,832		Net Patient Receivables		\$8,787,832	Long-Term Debt		\$16,017
Net Patient Revenue	\$40,887,796		Other Receivables		\$880,724	Other Liabilities		\$207,445
Plus Other Revenue	\$1,239,571					Subtotal		\$4,864,419
Total Revenue	\$42,127,367		Land, Buildings & Equipment (Net)		\$22,653,612			
Less Expenses	\$40,893,328		Other Assets		\$18,287,546	Unrestricted Fund Balance		\$64,131,263
Non-Operating Gains/Losses	\$672,302					Restricted Fund Balance		\$74,020
Net Income	\$1,906,341		Total Assets		\$68,995,682	Total Liabilities & Fund Balance		\$68,995,682