

**120 The Richland Hospital Inc**  
 333 East Second Street  
 Richland Center, WI 53581  
 608-647-6321

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Richland  
 Analysis Area: Southern (1)  
 Volume Group: 3

Selected Utilization Statistics	FY 2018	All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2018 vs. 2017	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	40.3%	55.7%	0.72	57.3%	0.70	38.3%	1.05	42.5%	0.95
Obstetrics	18.4%	41.5%	0.44	43.6%	0.02	24.8%	0.74	26.3%	0.70
Pediatrics	0.0%	52.8%	N/A	54.8%	N/A	0.3%	N/A	0.0%	N/A
Total Hospital	36.2%	57.5%	0.63	60.2%	0.60	37.2%	0.97	39.4%	0.92
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	7.3	26.4	0.28	24.4	0.30	6.5	1.11	7.7	0.95
Obstetrics	0.7	5.6	0.13	5.1	0.14	1.0	0.74	1.1	0.70
Pediatrics	0.0	1.4	N/A	2.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	9.0	49.4	0.18	51.9	0.17	8.5	1.06	9.8	0.92
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.4	3.9	0.87	3.9	0.87	2.9	1.16	3.4	1.01
Obstetrics	1.9	2.5	0.74	2.7	0.70	2.2	0.85	2.0	0.92
Pediatrics	0.0	3.5	N/A	3.8	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.3	4.4	0.74	4.3	0.75	3.1	1.05	3.3	1.00
<b>Surgical Operations</b>									
Inpatient	166	1,396	0.12	2,117	0.08	273	0.61	209	0.79
Outpatient	1,558	4,206	0.37	7,457	0.21	1,279	1.22	1,747	0.89
Inpatient as % of All Surgeries	9.6%	24.9%	0.39	22.1%	0.44	17.6%	0.55	10.7%	0.90
<b>Outpatient Visits</b>									
Non-Emergency Visits	47,617	136,074	0.35	174,723	0.27	57,910	0.82	35,953	1.32
Emergency Visits	6,144	18,688	0.33	17,254	0.36	8,090	0.76	5,911	1.04
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	2.0	19.3	0.10	26.0	0.08	9.4	0.21	4.0	0.50
Nurses, Licensed	78.0	239.2	0.33	251.5	0.31	79.9	0.98	74.1	1.05
Ancillary Nursing Personnel	9.8	40.0	0.24	43.3	0.23	13.5	0.73	7.8	1.26
All Other Personnel	175.4	480.4	0.37	653.1	0.27	187.1	0.94	162.2	1.08
Total FTEs	265.2	779.0	0.34	973.9	0.27	289.8	0.92	248.0	1.07
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	5.5	14.9	0.37	20.1	0.28	24.3	0.23	10.5	0.53
Nurses, Licensed	216.2	183.7	1.18	194.3	1.11	207.6	1.04	194.7	1.11
Ancillary Nursing Personnel	27.1	30.8	0.88	33.4	0.81	35.0	0.77	20.4	1.33
All Other Personnel	486.1	369.0	1.32	504.4	0.96	486.3	1.00	426.2	1.14
Total FTEs	734.9	598.3	1.23	752.2	0.98	753.3	0.98	651.9	1.13

**Total Hospital:**  
 Beds Set Up & Staffed 25  
 Discharges 1,015  
 Inpatient Days 3,302

**Contract with:**  
 Health Maintenance Organization (HMO) No  
 Preferred Provider Organization (PPO) No

**Medicare-certified Swing Beds:**  
 Average Beds Used 1  
 Discharges 56  
 Inpatient Days 491

**Newborn Nursery:**  
 Bassinets 4  
 Total Births 141  
 Newborn Days 242

**120 The Richland Hospital Inc**  
Richland Center, WI 53581

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	2	18	779	2,649	40.3%	7.3	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	4	142	268	18.4%	0.7	1.9
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	3	87	385	35.2%	1.1	4.4
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Surgical Personnel	10	0	10.0
Physicians & Dentists	3	3	5.2	Radiological Services Personnel	9	1	9.3
Medical & Dental Residents	0	0	0.0	Sonographers	2	0	2.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	1	2.9
Registered Nurses	58	25	70.1	Occupational Therapists	4	0	4.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	2	1	2.7	Physical Therapists	8	4	9.3
Ancillary Nursing Personnel	7	6	9.8	Physical Therapy Assistants/Aides	5	1	5.5
Medical Assistants	3	1	3.9	Recreational Therapists	0	0	0.0
Physician Assistants	0	1	0.9	Dietitians & Nutritionists	3	0	3.0
Nurse Practitioners	1	1	1.7	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	1	3.6	Social Workers	0	2	1.7
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	2	3	4.1
Health Info Mgmt-Administrators/Technicians	6	1	6.9	All Other Personnel	76	11	85.8
Pharmacy Personnel	8	2	8.9				
Clinical Laboratory Personnel	11	0	11.0				
				<b>Total</b>	<b>226</b>	<b>65</b>	<b>265.2</b>

**120 The Richland Hospital Inc**  
Richland Center, WI 53581

Selected Financial Statistics	FY 2018	All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
		Value	Ratio	Value <sup>1</sup>	Ratio	Value <sup>3</sup>	Ratio	FY 2017	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$45,150,438	51.6%	45.7%	1.13	41.6%	1.24	46.1%	1.12	49.8%	1.04
Medical Assistance	\$12,877,844	14.7%	14.0%	1.05	11.5%	1.28	13.3%	1.11	16.1%	0.91
Commercial	\$27,535,500	31.5%	35.8%	0.88	39.3%	0.80	36.0%	0.87	31.6%	1.00
All Other	\$1,925,846	2.2%	4.5%	0.49	7.5%	0.29	4.6%	0.48	2.5%	0.88
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$25,899,105	29.6%	34.1%	0.87	30.8%	0.96	29.3%	1.01	28.2%	1.05
Medical Assistance	\$9,963,994	11.4%	10.6%	1.08	8.7%	1.31	9.2%	1.24	11.9%	0.96
Commercial	\$8,760,475	10.0%	14.7%	0.68	18.2%	0.55	11.9%	0.84	9.9%	1.01
Charity Care	\$1,067,019	1.2%	1.0%	1.25	0.9%	1.42	1.0%	1.19	2.0%	0.60
Bad Debt	\$601,883	0.7%	1.1%	0.64	1.1%	0.65	1.7%	0.40	0.6%	1.11
All Other	\$309,356	0.4%	2.0%	0.18	3.4%	0.11	1.9%	0.19	0.2%	1.55
Total Deductions	\$46,601,832	53.3%	63.3%	0.84	62.8%	0.85	55.1%	0.97	52.9%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	2.9%	5.5%	0.53	6.4%	0.46	5.9%	0.50	3.5%	0.84	
Net Gains/Losses as % of Net Income	35.3%	2.6%	13.79	1.9%	18.99	14.7%	2.41	46.1%	0.76	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$23,767,379	58.1%	44.1%	1.32	47.5%	1.22	51.5%	1.13	54.8%	1.06
Supplies & Services	\$14,383,757	35.2%	49.0%	0.72	45.0%	0.78	40.5%	0.87	36.8%	0.95
Capital Component	\$2,742,192	6.7%	6.9%	0.98	7.5%	0.89	8.0%	0.84	8.4%	0.80
<b>Fiscal Statistics</b>										
Operating Margin (%)	2.9%	8.4%	0.35	5.0%	0.59	5.3%	0.55	3.4%	0.87	
Total Hospital Net Income (%)	4.5%	8.6%	0.52	5.0%	0.88	6.1%	0.72	6.0%	0.74	
Return on Equity (%)	2.8%	6.3%	0.44	3.8%	0.73	5.1%	0.55	4.0%	0.70	
Current Ratio	6.6	5.9	1.11	2.3	2.92	5.4	1.23	7.3	0.91	
Days in Net Patient Accounts Receivable	78.4	51.6	1.52	47.8	1.64	51.7	1.52	68.1	1.15	
Average Payment Period	44.1	38.5	1.15	55.0	0.80	34.1	1.30	35.3	1.25	
Equity Financing (%)	92.9%	75.1%	1.24	59.3%	1.57	79.8%	1.17	94.0%	0.99	
Long-Term Debt to Equity Ratio	0.0	0.2	0.00	0.3	0.00	0.2	0.00	0.0	0.29	
Times Interest Earned	458.9	13.4	34.32	5.0	91.66	8.4	54.66	5.2	88.31	
Total Asset Turnover	0.6	0.7	0.83	0.7	0.81	0.8	0.75	0.6	0.96	
Average Age of Plant (Years)	14.8	9.9	1.50	10.5	1.41	9.3	1.59	13.9	1.06	
Increase (Decrease) Total Net Patient Revenue	-0.7%	5.4%	N/A	6.7%	N/A	4.5%	N/A	9.8%	N/A	
Outpatient Gross Revenue (% of Total GPR)	74.8%	61.9%	1.21	59.8%	1.25	78.1%	0.96	74.1%	1.01	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$16,763	\$15,830	1.06	\$17,803	0.94	\$12,599	1.33	\$11,960	1.40	
Inpatient Net Revenue per Day	\$4,738	\$3,538	1.34	\$4,047	1.17	\$3,643	1.30	\$3,442	1.38	
Outpatient Net Revenue per Visit	\$431	\$686	0.63	\$595	0.72	\$598	0.72	\$663	0.65	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$87,489,628	Cash & Cash Equivalents	\$18,385,968	Current Liabilities	\$4,640,957
Less Deductions	\$46,601,832	Net Patient Receivables	\$8,787,832	Long-Term Debt	\$16,017
Net Patient Revenue	\$40,887,796	Other Receivables	\$880,724	Other Liabilities	\$207,445
Plus Other Revenue	\$1,239,571			Subtotal	\$4,864,419
Total Revenue	\$42,127,367	Land, Buildings & Equipment (Net)	\$22,653,612	Unrestricted Fund Balance	\$64,131,263
Less Expenses	\$40,893,328	Other Assets	\$18,287,546	Restricted Fund Balance	\$74,020
Non-Operating Gains/Losses	\$672,302			Total Liabilities & Fund Balance	\$68,995,682
Net Income	\$1,906,341	Total Assets	\$68,995,682		