

127 Mayo Clinic Health System - Franciscan Healthcare in Sparta
310 West Main Street
Sparta, WI 54656
608-269-2132

Fiscal Year: 01/01 to 12/31
Type: GMS
Critical Access Hospital
Control: Religious Organization

County: Monroe
Analysis Area: Southwestern (5B)
Volume Group: 1

		All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	7.4%	55.7%	0.13	48.0%	0.15	11.4%	0.65	6.8%	1.08
Obstetrics	0.0%	41.5%	N/A	44.3%	N/A	26.9%	N/A	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	31.0%	N/A	50.0%	N/A	0.0%	N/A
Total Hospital	7.4%	57.5%	0.13	50.9%	0.15	17.7%	0.42	6.8%	1.08
Average Census (Patients)									
Adult Medical-Surgical	1.1	26.4	0.04	17.1	0.06	1.9	0.58	0.8	1.35
Obstetrics	0.0	5.6	N/A	3.7	N/A	4.0	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.6	N/A	0.2	N/A	0.0	N/A
Total Hospital	1.1	49.4	0.02	28.6	0.04	3.1	0.36	0.8	1.35
Average Length of Stay (Days)									
Adult Medical-Surgical	3.5	3.9	0.90	3.5	1.00	3.0	1.16	5.8	0.61
Obstetrics	0.0	2.5	N/A	2.5	N/A	2.8	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	2.8	N/A	2.8	N/A	0.0	N/A
Total Hospital	3.5	4.4	0.80	4.3	0.82	4.2	0.84	1.8	2.00
Surgical Operations									
Inpatient	1	1,396	0.00	790	0.00	55	0.02	0	N/A
Outpatient	339	4,206	0.08	2,742	0.12	307	1.10	480	0.71
Inpatient as % of All Surgeries	0.3%	24.9%	0.01	22.4%	0.01	15.1%	0.02	0.0%	N/A
Outpatient Visits									
Non-Emergency Visits	30,310	136,074	0.22	119,520	0.25	22,296	1.36	25,187	1.20
Emergency Visits	7,747	18,688	0.41	13,485	0.57	3,144	2.46	9,149	0.85
Full-Time Equivalents (FTEs)									
Administrators	2.0	19.3	0.10	13.1	0.15	2.6	0.77	0.0	N/A
Nurses, Licensed	19.8	239.2	0.08	167.7	0.12	32.1	0.62	39.8	0.50
Ancillary Nursing Personnel	5.9	40.0	0.15	20.8	0.28	7.8	0.76	14.7	0.40
All Other Personnel	107.8	480.4	0.22	423.0	0.25	75.6	1.43	94.6	1.14
Total FTEs	135.5	779.0	0.17	624.6	0.22	118.0	1.15	149.1	0.91
FTEs per 100 Patient Census (Adjusted)									
Administrators	27.6	14.9	1.86	11.8	2.34	19.1	1.45	0.0	N/A
Nurses, Licensed	273.6	183.7	1.49	151.1	1.81	236.9	1.16	136.0	2.01
Ancillary Nursing Personnel	81.5	30.8	2.65	18.7	4.36	57.6	1.42	50.1	1.63
All Other Personnel	1,489.4	369.0	4.04	381.2	3.91	557.9	2.67	322.8	4.61
Total FTEs	1,872.2	598.3	3.13	562.9	3.33	871.5	2.15	508.9	3.68

Total Hospital:

Beds Set Up & Staffed 15
Discharges 115
Inpatient Days 405

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 9
Discharges 146
Inpatient Days 2,487

Newborn Nursery:

Bassinets 0
Total Births 0
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	15	115	405	7.4%	1.1	3.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	4	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	4	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	4	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	4	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	4	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	4	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Surgical Personnel	2	0	2.0
Physicians & Dentists	9	3	11.3	Radiological Services Personnel	3	3	5.3
Medical & Dental Residents	0	0	22.0	Sonographers	1	0	1.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	7	5.5
Registered Nurses	9	46	9.0	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	1.3	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	2	2	7.5	Physical Therapists	4	0	4.0
Ancillary Nursing Personnel	2	16	5.9	Physical Therapy Assistants/Aides	0	1	0.8
Medical Assistants	3	6	3.0	Recreational Therapists	0	1	0.8
Physician Assistants	0	0	2.0	Dietitians & Nutritionists	0	1	0.5
Nurse Practitioners	2	3	2.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	1	0.0	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	29	24	37.8
Pharmacy Personnel	0	1	1.0				
Clinical Laboratory Personnel	6	0	6.0				
				Total	80	115	135.5

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	5B Value	Ratio	1 Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$24,335,011	45.2%	45.7%	0.99	45.0%	1.00	46.6%	0.97	42.6%	1.06
Medical Assistance	\$7,740,579	14.4%	14.0%	1.03	10.2%	1.41	13.4%	1.07	15.3%	0.94
Commercial	\$15,385,098	28.6%	35.8%	0.80	38.0%	0.75	35.9%	0.80	28.7%	1.00
All Other	\$6,383,820	11.9%	4.5%	2.63	6.8%	1.75	4.0%	2.93	13.4%	0.88
Deductions as % of Total Gross Patient Revenue										
Medicare	\$12,760,407	23.7%	34.1%	0.70	32.3%	0.73	21.1%	1.12	22.2%	1.07
Medical Assistance	\$5,118,585	9.5%	10.6%	0.90	8.1%	1.18	8.5%	1.12	6.8%	1.40
Commercial	\$3,775,248	7.0%	14.7%	0.48	15.4%	0.45	9.7%	0.72	12.7%	0.55
Charity Care	\$925,401	1.7%	1.0%	1.76	0.7%	2.50	1.0%	1.68	1.3%	1.31
Bad Debt	\$1,218,885	2.3%	1.1%	2.12	1.1%	2.11	2.2%	1.04	4.5%	0.50
All Other	\$2,970,477	5.5%	2.0%	2.82	4.2%	1.30	1.6%	3.49	4.7%	1.18
Total Deductions	\$26,769,003	49.7%	63.3%	0.78	61.9%	0.80	44.0%	1.13	52.2%	0.95
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.5%	5.5%	0.63	20.3%	0.17	3.2%	1.08	16.1%	0.22
Net Gains/Losses as % of Net Income		0.0%	2.6%	N/A	5.3%	N/A	N/A	N/A	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$17,208,887	55.9%	44.1%	1.27	57.4%	0.97	54.9%	1.02	54.8%	1.02
Supplies & Services	\$12,441,046	40.4%	49.0%	0.82	37.7%	1.07	38.5%	1.05	39.7%	1.02
Capital Component	\$1,134,758	3.7%	6.9%	0.54	4.9%	0.75	6.7%	0.55	5.5%	0.67
Fiscal Statistics										
Operating Margin (%)		-9.8%	8.4%	N/A	6.6%	N/A	1.3%	N/A	-6.8%	1.43
Total Hospital Net Income (%)		-9.8%	8.6%	N/A	7.0%	N/A	1.0%	N/A	-5.9%	1.67
Return on Equity (%)		-22.1%	6.3%	N/A	5.7%	N/A	1.2%	N/A	-13.0%	1.71
Current Ratio		0.0	5.9	N/A	23.9	N/A	3.5	N/A	55.1	N/A
Days in Net Patient Accounts Receivable		44.1	51.6	0.85	65.5	0.67	53.6	0.82	64.0	0.69
Average Payment Period		0.0	38.5	N/A	13.1	N/A	37.7	N/A	1.0	N/A
Equity Financing (%)		100.0%	75.1%	1.33	87.4%	1.14	52.0%	1.92	99.4%	1.01
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.1	N/A	0.6	N/A	0.0	N/A
Times Interest Earned		0.0	13.4	N/A	42.5	N/A	2.0	N/A	0.0	N/A
Total Asset Turnover		2.3	0.7	3.08	0.8	2.77	1.3	1.81	2.2	1.04
Average Age of Plant (Years)		10.3	9.9	1.04	8.8	1.17	10.1	1.02	6.4	1.60
Increase (Decrease) Total Net Patient Revenue		14.7%	5.4%	2.71	8.7%	1.69	6.3%	2.35	17.6%	0.84
Outpatient Gross Revenue (% of Total GPR)		85.2%	61.9%	1.38	77.2%	1.10	77.2%	1.10	84.3%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,319		\$15,830	0.78	\$14,264	0.86	\$17,237	0.71	\$10,627	1.16
Inpatient Net Revenue per Day	\$1,031		\$3,538	0.29	\$3,497	0.29	\$2,652	0.39	\$745	1.38
Outpatient Net Revenue per Visit	\$648		\$686	0.94	\$817	0.79	\$595	1.09	\$645	1.01

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$53,844,508	Cash & Cash Equivalents	\$0	Current Liabilities	\$0
Less Deductions	\$26,769,003	Net Patient Receivables	\$3,269,409	Long-Term Debt	\$0
Net Patient Revenue	\$27,075,505	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$970,367			Subtotal	\$0
Total Revenue	\$28,045,872	Land, Buildings & Equipment (Net)	\$9,097,657		
Less Expenses	\$30,784,691	Other Assets	\$0	Unrestricted Fund Balance	\$12,367,066
Non-Operating Gains/Losses	\$0			Restricted Fund Balance	\$59,761
Net Income	-\$2,738,819	Total Assets	\$12,367,066	Total Liabilities & Fund Balance	\$12,367,066