

129 St Croix Regional Medical Center
 235 State Street
 St Croix Falls, WI 54024
 715-483-3261

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Polk
 Analysis Area: West Central (5A)
 Volume Group: 5

		All GMS Hospitals		Analysis Area 5A		Volume Group 5		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	53.4%	55.7%	0.96	42.7%	1.25	43.4%	1.23	54.7%	0.98
Obstetrics	45.3%	41.5%	1.09	29.5%	0.06	26.7%	1.70	48.4%	0.94
Pediatrics	0.0%	52.8%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	49.9%	57.5%	0.87	44.1%	1.13	41.9%	1.19	53.4%	0.93
Average Census (Patients)									
Adult Medical-Surgical	10.1	26.4	0.38	11.9	0.86	13.7	0.74	10.4	0.98
Obstetrics	1.8	5.6	0.32	2.1	0.88	2.3	0.79	1.9	0.94
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	12.5	49.4	0.25	18.9	0.66	26.3	0.47	13.4	0.93
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	3.9	0.83	3.7	0.89	3.3	0.98	3.5	0.94
Obstetrics	3.0	2.5	1.19	2.3	1.31	2.3	1.31	2.6	1.17
Pediatrics	0.0	3.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.1	4.4	0.71	3.9	0.80	3.6	0.88	3.3	0.95
Surgical Operations									
Inpatient	483	1,396	0.35	485	1.00	664	0.73	315	1.53
Outpatient	2,021	4,206	0.48	1,916	1.05	2,945	0.69	1,870	1.08
Inpatient as % of All Surgeries	19.3%	24.9%	0.77	20.2%	0.95	18.4%	1.05	14.4%	1.34
Outpatient Visits									
Non-Emergency Visits	181,146	136,074	1.33	67,827	2.67	115,364	1.57	211,084	0.86
Emergency Visits	9,804	18,688	0.52	8,592	1.14	14,511	0.68	9,784	1.00
Full-Time Equivalents (FTEs)									
Administrators	19.3	19.3	1.00	10.6	1.81	13.8	1.39	23.3	0.83
Nurses, Licensed	107.1	239.2	0.45	115.3	0.93	135.2	0.79	90.2	1.19
Ancillary Nursing Personnel	17.6	40.0	0.44	18.4	0.95	20.8	0.84	15.6	1.13
All Other Personnel	423.3	480.4	0.88	260.2	1.63	324.4	1.30	344.8	1.23
Total FTEs	567.2	779.0	0.73	404.6	1.40	494.3	1.15	473.8	1.20
FTEs per 100 Patient Census (Adjusted)									
Administrators	25.5	14.9	1.71	18.0	1.42	14.2	1.80	30.4	0.84
Nurses, Licensed	141.7	183.7	0.77	195.4	0.73	138.6	1.02	117.5	1.21
Ancillary Nursing Personnel	23.3	30.8	0.76	31.2	0.75	21.3	1.09	20.3	1.15
All Other Personnel	560.2	369.0	1.52	440.9	1.27	332.6	1.68	449.2	1.25
Total FTEs	750.7	598.3	1.25	685.5	1.10	506.7	1.48	617.4	1.22

Total Hospital:

Beds Set Up & Staffed 25
 Discharges 1,456
 Inpatient Days 4,552

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
 Discharges 13
 Inpatient Days 50

Newborn Nursery:

Bassinets 6
 Total Births 278
 Newborn Days 527

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	19	1,132	3,703	53.4%	10.1	3.3
Orthopedic	4	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	220	662	45.3%	1.8	3.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	2	104	187	25.6%	0.5	1.8
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	16	4	19.3	Surgical Personnel	7	2	8.6
Physicians & Dentists	34	2	35.0	Radiological Services Personnel	15	7	21.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	2	2.8
Registered Nurses	36	50	79.9	Occupational Therapists	1	2	2.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	2	1.0
Licensed Practical Nurses	8	7	14.2	Physical Therapists	8	4	11.6
Ancillary Nursing Personnel	8	11	17.6	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	20	15	33.0	Recreational Therapists	8	1	8.9
Physician Assistants	5	0	5.0	Dietitians & Nutritionists	1	1	1.8
Nurse Practitioners	13	0	13.0	Psychologists	5	0	5.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	35	9	42.5
Health Info Mgmt-Administrators/Technicians	15	4	18.2	All Other Personnel	133	48	175.0
Pharmacy Personnel	15	11	24.3				
Clinical Laboratory Personnel	19	8	26.4				
				Total	404	190	567.2

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	5A Value	Ratio	5 Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$86,556,250	49.2%	45.7%	1.08	51.0%	0.97	50.0%	0.99	46.8%	1.05
Medical Assistance	\$23,393,072	13.3%	14.0%	0.95	11.7%	1.13	11.4%	1.16	14.4%	0.92
Commercial	\$61,673,688	35.1%	35.8%	0.98	33.6%	1.04	34.7%	1.01	36.5%	0.96
All Other	\$4,127,436	2.3%	4.5%	0.52	3.7%	0.64	3.9%	0.61	2.2%	1.06
Deductions as % of Total Gross Patient Revenue										
Medicare	\$45,027,133	25.6%	34.1%	0.75	33.7%	0.76	35.4%	0.72	23.5%	1.09
Medical Assistance	\$14,963,962	8.5%	10.6%	0.81	8.2%	1.04	8.4%	1.02	9.4%	0.91
Commercial	\$16,117,151	9.2%	14.7%	0.62	9.0%	1.02	13.7%	0.67	9.5%	0.96
Charity Care	\$616,267	0.4%	1.0%	0.36	1.1%	0.32	0.9%	0.38	0.6%	0.60
Bad Debt	\$2,239,975	1.3%	1.1%	1.19	1.0%	1.23	1.1%	1.13	1.9%	0.67
All Other	\$1,544,471	0.9%	2.0%	0.45	1.3%	0.66	2.2%	0.40	1.0%	0.89
Total Deductions	\$80,508,959	45.8%	63.3%	0.72	54.3%	0.84	61.7%	0.74	45.9%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.5%	5.5%	0.27	2.5%	0.60	4.3%	0.34	1.5%	1.00
Net Gains/Losses as % of Net Income		52.8%	2.6%	20.63	24.5%	2.16	N/A	N/A	29.1%	1.81
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$52,176,130	55.7%	44.1%	1.26	52.7%	1.06	45.3%	1.23	48.8%	1.14
Supplies & Services	\$37,340,972	39.8%	49.0%	0.81	41.1%	0.97	47.8%	0.83	46.5%	0.86
Capital Component	\$4,216,258	4.5%	6.9%	0.65	6.1%	0.73	6.9%	0.65	4.7%	0.96
Fiscal Statistics										
Operating Margin (%)		3.0%	8.4%	0.36	8.1%	0.38	6.9%	0.44	5.4%	0.56
Total Hospital Net Income (%)		6.2%	8.6%	0.72	10.4%	0.60	5.8%	1.07	7.4%	0.84
Return on Equity (%)		7.3%	6.3%	1.15	7.0%	1.04	4.3%	1.70	8.3%	0.88
Current Ratio		3.0	5.9	0.50	4.4	0.68	3.9	0.76	2.8	1.04
Days in Net Patient Accounts Receivable		49.0	51.6	0.95	49.2	1.00	51.1	0.96	59.0	0.83
Average Payment Period		58.4	38.5	1.52	52.6	1.11	40.4	1.45	68.4	0.85
Equity Financing (%)		78.8%	75.1%	1.05	78.5%	1.00	77.0%	1.02	77.8%	1.01
Long-Term Debt to Equity Ratio		0.0	0.2	0.02	0.1	0.02	0.2	0.02	0.0	0.06
Times Interest Earned		65.0	13.4	4.86	26.2	2.48	12.4	5.25	39.6	1.64
Total Asset Turnover		1.1	0.7	1.54	0.7	1.73	0.7	1.53	1.1	1.04
Average Age of Plant (Years)		9.4	9.9	0.95	11.5	0.81	9.9	0.95	9.3	1.00
Increase (Decrease) Total Net Patient Revenue		12.9%	5.4%	2.37	7.0%	1.85	1.9%	6.75	6.8%	1.90
Outpatient Gross Revenue (% of Total GPR)		83.5%	61.9%	1.35	68.3%	1.22	72.6%	1.15	82.6%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$11,693		\$15,830	0.74	\$14,403	0.81	\$10,657	1.10	\$11,556	1.01
Inpatient Net Revenue per Day	\$3,701		\$3,538	1.05	\$3,489	1.06	\$2,933	1.26	\$3,504	1.06
Outpatient Net Revenue per Visit	\$420		\$686	0.61	\$791	0.53	\$589	0.71	\$317	1.33

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$175,750,446	Cash & Cash Equivalents	\$21,271,321	Current Liabilities	\$14,395,828
Less Deductions	\$80,508,959	Net Patient Receivables	\$12,794,798	Long-Term Debt	\$171,000
Net Patient Revenue	\$95,241,487	Other Receivables	\$4,202,256	Other Liabilities	\$3,442,265
Plus Other Revenue	\$1,421,119			Subtotal	\$18,009,093
Total Revenue	\$96,662,606	Land, Buildings & Equipment (Net)	\$33,557,347		
Less Expenses	\$93,733,360	Other Assets	\$13,065,565	Unrestricted Fund Balance	\$66,882,194
Non-Operating Gains/Losses	\$3,270,350			Restricted Fund Balance	\$0
Net Income	\$6,199,596	Total Assets	\$84,891,287	Total Liabilities & Fund Balance	\$84,891,287