

**132 Stoughton Hospital Association**  
900 Ridge Street  
Stoughton, WI 53589  
608-873-6611

Fiscal Year: 10/01 to 09/30  
Type: GMS  
Critical Access Hospital  
Control: Other Not-For-Profit

County: Dane  
Analysis Area: Southern (1)  
Volume Group: 2

		All GMS Hospitals		Analysis Area 1		Volume Group 2		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	34.2%	55.7%	0.62	57.3%	0.60	20.1%	1.70	38.9%	0.88
Obstetrics	0.0%	41.5%	N/A	43.6%	N/A	16.5%	N/A	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	54.8%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	44.9%	57.5%	0.78	60.2%	0.75	24.5%	1.83	47.2%	0.95
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	6.2	26.4	0.23	24.4	0.25	3.2	1.95	7.0	0.88
Obstetrics	0.0	5.6	N/A	5.1	N/A	0.6	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	2.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	14.4	49.4	0.29	51.9	0.28	4.6	3.10	15.1	0.95
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.1	3.9	0.80	3.9	0.80	3.0	1.04	3.3	0.94
Obstetrics	0.0	2.5	N/A	2.7	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	3.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	5.6	4.4	1.27	4.3	1.29	2.9	1.95	5.4	1.03
<b>Surgical Operations</b>									
Inpatient	273	1,396	0.20	2,117	0.13	350	0.78	311	0.88
Outpatient	838	4,206	0.20	7,457	0.11	1,888	0.44	2,383	0.35
Inpatient as % of All Surgeries	24.6%	24.9%	0.99	22.1%	1.11	15.6%	1.57	11.5%	2.13
<b>Outpatient Visits</b>									
Non-Emergency Visits	50,168	136,074	0.37	174,723	0.29	24,234	2.07	51,593	0.97
Emergency Visits	4,935	18,688	0.26	17,254	0.29	3,778	1.31	5,010	0.99
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	22.5	19.3	1.16	26.0	0.86	5.4	4.15	23.0	0.98
Nurses, Licensed	68.4	239.2	0.29	251.5	0.27	46.6	1.47	72.4	0.94
Ancillary Nursing Personnel	15.5	40.0	0.39	43.3	0.36	8.1	1.92	21.0	0.74
All Other Personnel	181.4	480.4	0.38	653.1	0.28	107.7	1.68	177.2	1.02
Total FTEs	287.8	779.0	0.37	973.9	0.30	167.8	1.72	293.6	0.98
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	38.5	14.9	2.59	20.1	1.92	30.5	1.27	43.0	0.90
Nurses, Licensed	117.1	183.7	0.64	194.3	0.60	261.4	0.45	135.3	0.87
Ancillary Nursing Personnel	26.6	30.8	0.86	33.4	0.80	45.4	0.59	39.2	0.68
All Other Personnel	310.4	369.0	0.84	504.4	0.62	604.7	0.51	331.1	0.94
Total FTEs	492.6	598.3	0.82	752.2	0.65	941.9	0.52	548.5	0.90

**Total Hospital:**

Beds Set Up & Staffed 32  
Discharges 939  
Inpatient Days 5,250

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 1  
Discharges 45  
Inpatient Days 276

**Newborn Nursery:**

Bassinet 0  
Total Births 1  
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	18	718	2,250	34.2%	6.2	3.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	1	10	168	2,918	79.9%	8.0	17.4
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	4	13	82	5.6%	0.2	6.3
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	21	2	22.5	Surgical Personnel	2	3	4.6
Physicians & Dentists	2	1	2.4	Radiological Services Personnel	9	13	15.9
Medical & Dental Residents	0	0	0.0	Sonographers	2	2	2.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	2	3.2
Registered Nurses	33	56	62.9	Occupational Therapists	2	8	4.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	1	2	2.0	Physical Therapists	10	13	15.9
Ancillary Nursing Personnel	7	15	15.5	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	2	1	2.5	Recreational Therapists	1	0	1.0
Physician Assistants	1	1	1.9	Dietitians & Nutritionists	0	5	2.1
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	1	3.5	Social Workers	1	3	2.6
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	15	12	21.4
Health Info Mgmt-Administrators/Technicians	5	5	8.5	All Other Personnel	51	64	79.2
Pharmacy Personnel	5	0	5.0				
Clinical Laboratory Personnel	3	6	7.0				
				<b>Total</b>	<b>179</b>	<b>215</b>	<b>287.8</b>

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
FY 2018										
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$59,301,408	54.1%	45.7%	1.18	41.6%	1.30	45.3%	1.19	54.1%	1.00
Medical Assistance	\$7,360,655	6.7%	14.0%	0.48	11.5%	0.58	9.6%	0.70	7.1%	0.95
Commercial	\$40,708,328	37.2%	35.8%	1.04	39.3%	0.94	42.0%	0.88	36.7%	1.01
All Other	\$2,181,714	2.0%	4.5%	0.44	7.5%	0.26	3.1%	0.65	2.1%	0.94
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$37,319,603	34.1%	34.1%	1.00	30.8%	1.11	27.2%	1.25	34.3%	0.99
Medical Assistance	\$5,836,474	5.3%	10.6%	0.50	8.7%	0.61	7.0%	0.76	5.2%	1.03
Commercial	\$16,839,316	15.4%	14.7%	1.05	18.2%	0.85	13.4%	1.15	15.6%	0.99
Charity Care	\$433,764	0.4%	1.0%	0.41	0.9%	0.46	0.6%	0.67	0.6%	0.62
Bad Debt	\$1,412,000	1.3%	1.1%	1.20	1.1%	1.21	1.3%	0.97	1.2%	1.12
All Other	\$1,047,807	1.0%	2.0%	0.49	3.4%	0.29	1.4%	0.68	1.0%	0.96
Total Deductions	\$62,888,964	57.4%	63.3%	0.91	62.8%	0.91	50.9%	1.13	57.9%	0.99
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		4.2%	5.5%	0.77	6.4%	0.66	3.0%	1.40	4.4%	0.96
Net Gains/Losses as % of Net Income		17.0%	2.6%	6.63	1.9%	9.14	2.7%	6.27	9.6%	1.77
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$24,706,468	53.4%	44.1%	1.21	47.5%	1.12	45.2%	1.18	51.8%	1.03
Supplies & Services	\$17,332,945	37.4%	49.0%	0.76	45.0%	0.83	46.7%	0.80	39.0%	0.96
Capital Component	\$4,243,904	9.2%	6.9%	1.33	7.5%	1.22	8.1%	1.14	9.2%	1.00
<b>Fiscal Statistics</b>										
Operating Margin (%)		5.0%	8.4%	0.60	5.0%	1.01	14.9%	0.34	5.6%	0.89
Total Hospital Net Income (%)		6.0%	8.6%	0.70	5.0%	1.19	15.3%	0.39	6.2%	0.97
Return on Equity (%)		4.7%	6.3%	0.75	3.8%	1.26	14.6%	0.33	4.9%	0.97
Current Ratio		5.8	5.9	0.98	2.3	2.57	3.0	1.95	5.4	1.07
Days in Net Patient Accounts Receivable		46.4	51.6	0.90	47.8	0.97	58.4	0.79	49.9	0.93
Average Payment Period		38.3	38.5	0.99	55.0	0.70	56.8	0.67	38.5	0.99
Equity Financing (%)		73.5%	75.1%	0.98	59.3%	1.24	61.3%	1.20	70.7%	1.04
Long-Term Debt to Equity Ratio		0.3	0.2	1.57	0.3	0.85	0.4	0.65	0.3	0.84
Times Interest Earned		8.0	13.4	0.60	5.0	1.59	18.7	0.43	8.7	0.92
Total Asset Turnover		0.8	0.7	1.07	0.7	1.05	1.0	0.83	0.8	0.99
Average Age of Plant (Years)		10.4	9.9	1.05	10.5	0.99	8.5	1.23	10.1	1.03
Increase (Decrease) Total Net Patient Revenue		4.9%	5.4%	0.89	6.7%	0.73	2.5%	1.95	14.8%	0.33
Outpatient Gross Revenue (% of Total GPR)		73.8%	61.9%	1.19	59.8%	1.23	73.7%	1.00	70.9%	1.04
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$13,414	\$15,830	0.85	\$17,803	0.75	\$15,847	0.85	\$12,817	1.05
Inpatient Net Revenue per Day		\$2,251	\$3,538	0.64	\$4,047	0.56	\$4,787	0.47	\$2,286	0.98
Outpatient Net Revenue per Visit		\$631	\$686	0.92	\$595	1.06	\$991	0.64	\$563	1.12

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$109,552,105	Cash & Cash Equivalents	\$18,968,287	Current Liabilities	\$4,547,685
Less Deductions	\$62,888,964	Net Patient Receivables	\$5,927,104	Long-Term Debt	\$11,382,063
Net Patient Revenue	\$46,663,141	Other Receivables	\$87,694	Other Liabilities	\$453,669
Plus Other Revenue	\$2,061,651			Subtotal	\$16,383,417
Total Revenue	\$48,724,792	Land, Buildings & Equipment (Net)	\$27,693,641	Unrestricted Fund Balance	\$45,524,495
Less Expenses	\$46,283,317	Other Assets	\$9,231,186	Restricted Fund Balance	\$1,951,049
Non-Operating Gains/Losses	\$498,799			Total Liabilities & Fund Balance	\$61,907,912
Net Income	\$2,940,274	Total Assets	\$61,907,912		