

**134 St Mary's Hospital of Superior**  
3500 Tower Avenue  
Superior, WI 54880  
715-392-8281

Fiscal Year: 07/01 to 06/30  
Type: GMS  
Critical Access Hospital  
Control: Other Not-For-Profit

County: Douglas  
Analysis Area: Western Lake Superior (7)  
Volume Group: 4

		All GMS Hospitals		Analysis Area 7		Volume Group 4		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	13.0%	55.7%	0.23	22.0%	0.59	39.8%	0.33	10.6%	1.22
Obstetrics	0.0%	41.5%	N/A	27.5%	N/A	28.9%	N/A	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	0.0%	N/A	7.7%	N/A	0.0%	N/A
Total Hospital	13.0%	57.5%	0.23	24.4%	0.53	42.4%	0.31	10.6%	1.22
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	3.2	26.4	0.12	4.1	0.80	10.7	0.30	2.7	1.22
Obstetrics	0.0	5.6	N/A	1.2	N/A	2.0	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.2	49.4	0.07	5.6	0.58	16.6	0.20	2.7	1.22
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.7	3.9	0.69	3.1	0.88	3.0	0.90	2.6	1.04
Obstetrics	0.0	2.5	N/A	2.4	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	0.0	N/A	1.9	N/A	0.0	N/A
Total Hospital	2.7	4.4	0.62	3.3	0.81	3.3	0.83	2.6	1.04
<b>Surgical Operations</b>									
Inpatient	1	1,396	0.00	62	0.02	484	0.00	2	0.50
Outpatient	1,600	4,206	0.38	881	1.82	2,045	0.78	1,832	0.87
Inpatient as % of All Surgeries	0.1%	24.9%	0.00	6.5%	0.01	19.2%	0.00	0.1%	0.57
<b>Outpatient Visits</b>									
Non-Emergency Visits	41,234	136,074	0.30	19,272	2.14	63,222	0.65	39,062	1.06
Emergency Visits	13,668	18,688	0.73	6,871	1.99	12,717	1.07	13,700	1.00
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	4.7	19.3	0.24	4.1	1.15	10.6	0.44	3.0	1.57
Nurses, Licensed	104.0	239.2	0.43	60.3	1.72	104.8	0.99	101.7	1.02
Ancillary Nursing Personnel	9.5	40.0	0.24	8.2	1.16	22.9	0.41	9.1	1.05
All Other Personnel	192.3	480.4	0.40	142.4	1.35	217.2	0.89	185.0	1.04
Total FTEs	310.5	779.0	0.40	215.0	1.44	355.5	0.87	298.7	1.04
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	7.2	14.9	0.49	10.5	0.69	17.1	0.42	6.2	1.17
Nurses, Licensed	160.2	183.7	0.87	153.9	1.04	169.2	0.95	210.2	0.76
Ancillary Nursing Personnel	14.6	30.8	0.48	20.8	0.70	37.0	0.40	18.7	0.78
All Other Personnel	296.3	369.0	0.80	363.3	0.82	350.8	0.84	382.6	0.77
Total FTEs	478.4	598.3	0.80	548.5	0.87	574.1	0.83	617.8	0.77

**Total Hospital:**

Beds Set Up & Staffed 25  
Discharges 437  
Inpatient Days 1,184

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 12  
Discharges 85  
Inpatient Days 1,291

**Newborn Nursery:**

Bassinets 0  
Total Births 0  
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	25	437	1,184	13.0%	3.2	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	3	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	3	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	1	4.7	Surgical Personnel	2	4	4.0
Physicians & Dentists	39	23	53.0	Radiological Services Personnel	3	13	13.4
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	3	2.3
Registered Nurses	11	66	58.4	Occupational Therapists	0	2	1.2
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	15	26	36.0	Physical Therapists	4	8	8.2
Ancillary Nursing Personnel	2	12	9.5	Physical Therapy Assistants/Aides	1	1	1.7
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	5	1	5.7	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	8	5	9.7	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	11	13	20.9
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	38	34	68.4
Pharmacy Personnel	1	1	1.6				
Clinical Laboratory Personnel	5	10	12.0				
				<b>Total</b>	<b>149</b>	<b>223</b>	<b>310.5</b>

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Superior, WI 54880			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$58,722,226	46.3%	45.7%	1.01	49.1%	0.94	49.2%	0.94	45.0%	1.03	
Medical Assistance	\$21,641,430	17.1%	14.0%	1.22	18.1%	0.95	11.3%	1.51	17.1%	1.00	
Commercial	\$42,367,644	33.4%	35.8%	0.93	28.1%	1.19	36.3%	0.92	34.5%	0.97	
All Other	\$4,106,891	3.2%	4.5%	0.72	4.7%	0.69	3.2%	1.02	3.4%	0.96	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$35,115,214	27.7%	34.1%	0.81	26.8%	1.03	35.5%	0.78	26.5%	1.05	
Medical Assistance	\$14,918,407	11.8%	10.6%	1.11	11.7%	1.00	8.4%	1.41	12.3%	0.96	
Commercial	\$10,124,752	8.0%	14.7%	0.54	3.8%	2.08	13.1%	0.61	8.1%	0.98	
Charity Care	\$2,941,708	2.3%	1.0%	2.38	1.3%	1.74	1.3%	1.84	1.7%	1.35	
Bad Debt	\$1,553,391	1.2%	1.1%	1.14	1.5%	0.81	1.4%	0.88	2.6%	0.47	
All Other	\$1,141,499	0.9%	2.0%	0.46	1.8%	0.51	1.1%	0.85	0.5%	1.84	
Total Deductions	\$65,794,971	51.9%	63.3%	0.82	47.0%	1.10	60.7%	0.86	51.7%	1.00	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		2.0%	5.5%	0.37	1.4%	1.41	3.5%	0.58	1.4%	1.45	
Net Gains/Losses as % of Net Income		40.9%	2.6%	16.00	25.9%	1.58	18.6%	2.19	51.7%	0.79	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$35,486,076	62.4%	44.1%	1.41	53.5%	1.17	44.5%	1.40	61.7%	1.01	
Supplies & Services	\$18,854,931	33.1%	49.0%	0.68	38.6%	0.86	46.9%	0.71	34.1%	0.97	
Capital Component	\$2,569,144	4.5%	6.9%	0.66	7.9%	0.57	8.5%	0.53	4.2%	1.07	
Fiscal Statistics											
Operating Margin (%)		8.6%	8.4%	1.03	7.3%	1.19	4.8%	1.81	6.8%	1.27	
Total Hospital Net Income (%)		13.8%	8.6%	1.61	9.5%	1.45	5.8%	2.37	13.2%	1.05	
Return on Equity (%)		9.1%	6.3%	1.44	6.4%	1.43	3.7%	2.47	8.0%	1.14	
Current Ratio		12.9	5.9	2.18	5.9	2.17	5.5	2.33	8.4	1.53	
Days in Net Patient Accounts Receivable		51.7	51.6	1.00	55.4	0.93	49.4	1.05	53.5	0.97	
Average Payment Period		18.2	38.5	0.47	46.4	0.39	40.4	0.45	29.1	0.63	
Equity Financing (%)		96.9%	75.1%	1.29	80.3%	1.21	75.7%	1.28	95.6%	1.01	
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.1	N/A	0.2	N/A	0.0	N/A	
Times Interest Earned	40,340.4		13.4	3,016.4	14.1	2,866.6	6.3	6,453.1	0.0	N/A	
Total Asset Turnover		0.6	0.7	0.85	0.7	0.96	0.6	0.99	0.6	1.10	
Average Age of Plant (Years)		10.7	9.9	1.09	9.3	1.16	9.1	1.17	16.5	0.65	
Increase (Decrease) Total Net Patient Revenue		19.4%	5.4%	3.56	9.6%	2.01	7.2%	2.69	9.9%	1.95	
Outpatient Gross Revenue (% of Total GPR)		94.7%	61.9%	1.53	85.7%	1.11	72.7%	1.30	94.2%	1.01	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$12,602		\$15,830	0.80	\$11,404	1.11	\$11,444	1.10	\$12,176	1.03	
Inpatient Net Revenue per Day	\$2,412		\$3,538	0.68	\$2,879	0.84	\$3,344	0.72	\$2,271	1.06	
Outpatient Net Revenue per Visit	\$1,015		\$686	1.48	\$1,183	0.86	\$740	1.37	\$898	1.13	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$126,838,191	Cash & Cash Equivalents	\$25,538,294	Current Liabilities	\$2,749,270
Less Deductions	\$65,794,971	Net Patient Receivables	\$8,654,086	Long-Term Debt	\$0
Net Patient Revenue	\$61,043,220	Other Receivables	\$935,361	Other Liabilities	\$344,878
Plus Other Revenue	\$1,254,672			Subtotal	\$3,094,148
Total Revenue	\$62,297,892	Land, Buildings & Equipment (Net)	\$21,708,586	Unrestricted Fund Balance	\$96,703,106
Less Expenses	\$56,910,151	Other Assets	\$42,960,927	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$3,728,968			Total Liabilities & Fund Balance	\$99,797,254
Net Income	\$9,116,709	Total Assets	\$99,797,254		