

135 Tomah Memorial Hospital
 321 Butts Avenue
 Tomah, WI 54660
 608-372-2181

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Monroe
 Analysis Area: Southwestern (5B)
 Volume Group: 3

		All GMS Hospitals		Analysis Area 5B		Volume Group 3		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	45.9%	55.7%	0.82	48.0%	0.96	38.3%	1.20	38.3%	1.20
Obstetrics	31.0%	41.5%	0.75	44.3%	0.03	24.8%	1.25	35.3%	0.88
Pediatrics	0.0%	52.8%	N/A	31.0%	N/A	0.3%	N/A	0.0%	N/A
Total Hospital	42.2%	57.5%	0.73	50.9%	0.83	37.2%	1.13	37.5%	1.12
Average Census (Patients)									
Adult Medical-Surgical	6.9	26.4	0.26	17.1	0.40	6.5	1.06	5.7	1.20
Obstetrics	1.6	5.6	0.28	3.7	0.42	1.0	1.55	1.8	0.88
Pediatrics	0.0	1.4	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	8.4	49.4	0.17	28.6	0.30	8.5	0.99	7.5	1.12
Average Length of Stay (Days)									
Adult Medical-Surgical	3.6	3.9	0.92	3.5	1.03	2.9	1.23	3.2	1.12
Obstetrics	2.2	2.5	0.85	2.5	0.86	2.2	0.98	2.2	1.00
Pediatrics	0.0	3.5	N/A	2.8	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.2	4.4	0.74	4.3	0.76	3.1	1.05	2.9	1.12
Surgical Operations									
Inpatient	125	1,396	0.09	790	0.16	273	0.46	104	1.20
Outpatient	840	4,206	0.20	2,742	0.31	1,279	0.66	886	0.95
Inpatient as % of All Surgeries	13.0%	24.9%	0.52	22.4%	0.58	17.6%	0.74	10.5%	1.23
Outpatient Visits									
Non-Emergency Visits	25,408	136,074	0.19	119,520	0.21	57,910	0.44	21,284	1.19
Emergency Visits	17,652	18,688	0.94	13,485	1.31	8,090	2.18	17,580	1.00
Full-Time Equivalents (FTEs)									
Administrators	0.0	19.3	N/A	13.1	N/A	9.4	N/A	0.0	N/A
Nurses, Licensed	149.1	239.2	0.62	167.7	0.89	79.9	1.87	114.8	1.30
Ancillary Nursing Personnel	24.1	40.0	0.60	20.8	1.16	13.5	1.79	37.6	0.64
All Other Personnel	253.9	480.4	0.53	423.0	0.60	187.1	1.36	206.8	1.23
Total FTEs	427.1	779.0	0.55	624.6	0.68	289.8	1.47	359.2	1.19
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	14.9	N/A	11.8	N/A	24.3	N/A	0.0	N/A
Nurses, Licensed	349.2	183.7	1.90	151.1	2.31	207.6	1.68	241.3	1.45
Ancillary Nursing Personnel	56.5	30.8	1.84	18.7	3.02	35.0	1.61	78.9	0.72
All Other Personnel	594.7	369.0	1.61	381.2	1.56	486.3	1.22	434.7	1.37
Total FTEs	1,000.4	598.3	1.67	562.9	1.78	753.3	1.33	754.9	1.33

Total Hospital:

Beds Set Up & Staffed 20
 Discharges 951
 Inpatient Days 3,078

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 5
 Discharges 53
 Inpatient Days 347

Newborn Nursery:

Bassinet 5
 Total Births 268
 Newborn Days 509

135 Tomah Memorial Hospital

Tomah, WI 54660

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	15	694	2,512	45.9%	6.9	3.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	5	261	566	31.0%	1.6	2.2
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	5	1	6.6
Physicians & Dentists	2	0	2.0	Radiological Services Personnel	3	14	20.8
Medical & Dental Residents	0	0	0.0	Sonographers	0	3	4.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	3	5.1
Registered Nurses	50	54	119.7	Occupational Therapists	4	0	4.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	5	7	16.7	Physical Therapists	7	4	13.4
Ancillary Nursing Personnel	10	20	24.1	Physical Therapy Assistants/Aides	1	1	2.8
Medical Assistants	2	1	3.9	Recreational Therapists	0	0	0.0
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	6	6	11.8	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	1	0	1.0	Social Workers	3	1	4.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	12	18	26.9
Health Info Mgmt-Administrators/Technicians	8	2	10.0	All Other Personnel	78	22	124.7
Pharmacy Personnel	5	2	6.4				
Clinical Laboratory Personnel	9	6	15.7				
				Total	215	165	427.1

135 Tomah Memorial Hospital

Tomah, WI 54660

			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	5B Value	Ratio	3 Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$44,763,089	41.8%	45.7%	0.91	45.0%	0.93	46.1%	0.91	35.0%	1.19
Medical Assistance	\$15,783,093	14.7%	14.0%	1.05	10.2%	1.45	13.3%	1.11	16.6%	0.89
Commercial	\$34,939,728	32.6%	35.8%	0.91	38.0%	0.86	36.0%	0.91	36.4%	0.90
All Other	\$11,691,154	10.9%	4.5%	2.42	6.8%	1.61	4.6%	2.37	12.0%	0.91
Deductions as % of Total Gross Patient Revenue										
Medicare	\$25,834,836	24.1%	34.1%	0.71	32.3%	0.75	29.3%	0.82	18.3%	1.32
Medical Assistance	\$10,078,324	9.4%	10.6%	0.89	8.1%	1.17	9.2%	1.02	11.1%	0.85
Commercial	\$7,776,120	7.3%	14.7%	0.49	15.4%	0.47	11.9%	0.61	7.6%	0.95
Charity Care	\$738,826	0.7%	1.0%	0.71	0.7%	1.00	1.0%	0.67	1.1%	0.63
Bad Debt	\$3,492,341	3.3%	1.1%	3.05	1.1%	3.04	1.7%	1.88	2.9%	1.13
All Other	\$3,741,887	3.5%	2.0%	1.78	4.2%	0.82	1.9%	1.84	3.2%	1.10
Total Deductions	\$51,662,334	48.2%	63.3%	0.76	61.9%	0.78	55.1%	0.87	44.2%	1.09
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.3%	5.5%	0.05	20.3%	0.01	5.9%	0.05	0.5%	0.54
Net Gains/Losses as % of Net Income		61.8%	2.6%	24.18	5.3%	11.58	14.7%	4.22	51.1%	1.21
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$28,458,677	51.9%	44.1%	1.18	57.4%	0.90	51.5%	1.01	52.2%	0.99
Supplies & Services	\$21,563,006	39.3%	49.0%	0.80	37.7%	1.04	40.5%	0.97	39.1%	1.01
Capital Component	\$4,830,218	8.8%	6.9%	1.28	4.9%	1.80	8.0%	1.10	8.7%	1.02
Fiscal Statistics										
Operating Margin (%)		1.5%	8.4%	0.18	6.6%	0.22	5.3%	0.28	4.0%	0.37
Total Hospital Net Income (%)		3.8%	8.6%	0.44	7.0%	0.54	6.1%	0.61	7.9%	0.48
Return on Equity (%)		2.0%	6.3%	0.31	5.7%	0.34	5.1%	0.39	6.3%	0.31
Current Ratio		2.1	5.9	0.35	23.9	0.09	5.4	0.39	4.1	0.51
Days in Net Patient Accounts Receivable		60.3	51.6	1.17	65.5	0.92	51.7	1.17	44.2	1.36
Average Payment Period		79.0	38.5	2.05	13.1	6.04	34.1	2.32	30.6	2.58
Equity Financing (%)		54.2%	75.1%	0.72	87.4%	0.62	79.8%	0.68	84.9%	0.64
Long-Term Debt to Equity Ratio		0.7	0.2	4.14	0.1	11.42	0.2	3.44	0.1	5.98
Times Interest Earned		11.6	13.4	0.87	42.5	0.27	8.4	1.38	20.5	0.57
Total Asset Turnover		0.5	0.7	0.69	0.8	0.62	0.8	0.62	0.8	0.67
Average Age of Plant (Years)		7.1	9.9	0.72	8.8	0.82	9.3	0.77	7.7	0.93
Increase (Decrease) Total Net Patient Revenue		8.9%	5.4%	1.64	8.7%	1.02	4.5%	2.00	9.2%	0.97
Outpatient Gross Revenue (% of Total GPR)		80.1%	61.9%	1.29	77.2%	1.04	78.1%	1.03	83.6%	0.96
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$13,594	\$15,830	0.86	\$14,264	0.95	\$12,599	1.08	\$10,955	1.24
Inpatient Net Revenue per Day		\$3,966	\$3,538	1.12	\$3,497	1.13	\$3,643	1.09	\$3,457	1.15
Outpatient Net Revenue per Visit		\$1,053	\$686	1.53	\$817	1.29	\$598	1.76	\$1,095	0.96

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$107,177,064	Cash & Cash Equivalents	\$5,604,296	Current Liabilities	\$11,002,885
Less Deductions	\$51,662,334	Net Patient Receivables	\$9,168,612	Long-Term Debt	\$39,163,723
Net Patient Revenue	\$55,514,730	Other Receivables	\$225,000	Other Liabilities	\$0
Plus Other Revenue	\$156,493			Subtotal	\$50,166,608
Total Revenue	\$55,671,223	Land, Buildings & Equipment (Net)	\$35,326,769	Unrestricted Fund Balance	\$59,315,737
Less Expenses	\$54,851,901	Other Assets	\$59,157,668	Restricted Fund Balance	\$2,362,189
Non-Operating Gains/Losses	\$1,327,788			Total Liabilities & Fund Balance	\$109,482,345
Net Income	\$2,147,110	Total Assets	\$109,482,345		