

136 Ascension Sacred Heart Hospital
 401 West Mohawk Drive
 Tomahawk, WI 54487
 715-453-7700

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Religious Organization

County: Lincoln
 Analysis Area: North Central (6)
 Volume Group: 2

		All GMS Hospitals		Analysis Area 6		Volume Group 2		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	25.1%	55.7%	0.45	65.6%	0.38	20.1%	1.25	28.1%	0.89
Obstetrics	0.0%	41.5%	N/A	46.3%	N/A	16.5%	N/A	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	96.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	25.1%	57.5%	0.44	69.2%	0.36	24.5%	1.02	28.1%	0.89
Average Census (Patients)									
Adult Medical-Surgical	2.0	26.4	0.08	22.1	0.09	3.2	0.63	2.2	0.89
Obstetrics	0.0	5.6	N/A	3.6	N/A	0.6	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	1.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.0	49.4	0.04	39.5	0.05	4.6	0.43	2.2	0.89
Average Length of Stay (Days)									
Adult Medical-Surgical	3.0	3.9	0.76	3.8	0.78	3.0	1.00	2.9	1.03
Obstetrics	0.0	2.5	N/A	2.5	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	3.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.1	4.4	0.70	4.2	0.74	2.9	1.08	2.9	1.07
Surgical Operations									
Inpatient	0	1,396	N/A	1,155	N/A	350	N/A	0	N/A
Outpatient	0	4,206	N/A	1,740	N/A	1,888	N/A	0	N/A
Inpatient as % of All Surgeries	0.0%	24.9%	N/A	39.9%	N/A	15.6%	N/A	0.0%	N/A
Outpatient Visits									
Non-Emergency Visits	17,946	136,074	0.13	68,636	0.26	24,234	0.74	16,216	1.11
Emergency Visits	4,434	18,688	0.24	13,080	0.34	3,778	1.17	4,305	1.03
Full-Time Equivalents (FTEs)									
Administrators	1.0	19.3	0.05	16.3	0.06	5.4	0.18	2.8	0.36
Nurses, Licensed	14.9	239.2	0.06	145.3	0.10	46.6	0.32	15.6	0.96
Ancillary Nursing Personnel	4.7	40.0	0.12	28.4	0.17	8.1	0.58	4.7	1.01
All Other Personnel	27.2	480.4	0.06	245.2	0.11	107.7	0.25	34.7	0.79
Total FTEs	47.9	779.0	0.06	435.2	0.11	167.8	0.29	57.7	0.83
FTEs per 100 Patient Census (Adjusted)									
Administrators	5.3	14.9	0.36	16.6	0.32	30.5	0.17	14.0	0.38
Nurses, Licensed	79.3	183.7	0.43	147.7	0.54	261.4	0.30	77.4	1.03
Ancillary Nursing Personnel	25.1	30.8	0.82	28.9	0.87	45.4	0.55	23.4	1.08
All Other Personnel	144.7	369.0	0.39	249.4	0.58	604.7	0.24	172.5	0.84
Total FTEs	254.5	598.3	0.43	442.6	0.57	941.9	0.27	287.1	0.89

Total Hospital:

Beds Set Up & Staffed 8
 Discharges 237
 Inpatient Days 733

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 8
 Inpatient Days 69

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	8	245	733	25.1%	2.0	3.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	4	1	4.6
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	12	7	14.9	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	1	0	1.0
Ancillary Nursing Personnel	2	5	4.7	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	0	1	0.5	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	11	10	13.2
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	0	0	0.0
Pharmacy Personnel	0	0	0.0				
Clinical Laboratory Personnel	4	1	4.9				
				Total	38	25	47.9

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$16,641,066	54.3%	45.7%	1.19	50.9%	1.07	45.3%	1.20	51.6%	1.05
Medical Assistance	\$3,401,362	11.1%	14.0%	0.79	13.8%	0.80	9.6%	1.16	14.1%	0.79
Commercial	\$8,585,480	28.0%	35.8%	0.78	31.0%	0.90	42.0%	0.67	29.3%	0.96
All Other	\$2,013,687	6.6%	4.5%	1.46	4.2%	1.56	3.1%	2.15	5.0%	1.32
Deductions as % of Total Gross Patient Revenue										
Medicare	\$7,228,296	23.6%	34.1%	0.69	35.1%	0.67	27.2%	0.87	23.8%	0.99
Medical Assistance	\$2,477,508	8.1%	10.6%	0.77	10.3%	0.78	7.0%	1.15	10.1%	0.80
Commercial	\$1,612,867	5.3%	14.7%	0.36	7.8%	0.68	13.4%	0.39	6.0%	0.88
Charity Care	\$637,436	2.1%	1.0%	2.13	1.3%	1.63	0.6%	3.53	1.5%	1.39
Bad Debt	\$770,918	2.5%	1.1%	2.35	1.0%	2.54	1.3%	1.89	2.5%	1.02
All Other	\$996,672	3.3%	2.0%	1.66	1.9%	1.76	1.4%	2.30	1.7%	1.88
Total Deductions	\$13,723,697	44.8%	63.3%	0.71	57.3%	0.78	50.9%	0.88	45.6%	0.98
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.4%	5.5%	0.79	3.4%	1.28	3.0%	1.44	4.3%	1.02
Net Gains/Losses as % of Net Income		N/A	2.6%	N/A	22.1%	N/A	2.7%	N/A	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$7,949,113	53.8%	44.1%	1.22	41.2%	1.31	45.2%	1.19	64.1%	0.84
Supplies & Services	\$6,254,662	42.3%	49.0%	0.86	52.5%	0.81	46.7%	0.91	29.6%	1.43
Capital Component	\$570,628	3.9%	6.9%	0.56	6.3%	0.62	8.1%	0.48	6.3%	0.61
Fiscal Statistics										
Operating Margin (%)		16.5%	8.4%	1.97	5.1%	3.24	14.9%	1.11	21.4%	0.77
Total Hospital Net Income (%)		16.2%	8.6%	1.90	6.4%	2.53	15.3%	1.06	21.3%	0.76
Return on Equity (%)		29.1%	6.3%	4.60	5.1%	5.70	14.6%	2.00	36.8%	0.79
Current Ratio		6.3	5.9	1.06	4.2	1.49	3.0	2.10	4.5	1.38
Days in Net Patient Accounts Receivable		60.8	51.6	1.18	62.5	0.97	58.4	1.04	57.7	1.05
Average Payment Period		18.2	38.5	0.47	37.9	0.48	56.8	0.32	28.4	0.64
Equity Financing (%)		80.0%	75.1%	1.06	51.9%	1.54	61.3%	1.31	30.7%	2.61
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.7	N/A	0.4	N/A	1.5	N/A
Times Interest Earned		0.0	13.4	N/A	14.9	N/A	18.7	N/A	22.8	N/A
Total Asset Turnover		1.8	0.7	2.44	0.8	2.30	1.0	1.89	1.7	1.04
Average Age of Plant (Years)		4.8	9.9	0.49	7.8	0.61	8.5	0.57	4.3	1.11
Increase (Decrease) Total Net Patient Revenue		-4.7%	5.4%	N/A	4.2%	N/A	2.5%	N/A	24.9%	N/A
Outpatient Gross Revenue (% of Total GPR)		90.3%	61.9%	1.46	59.8%	1.51	73.7%	1.22	88.8%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$7,462		\$15,830	0.47	\$14,144	0.53	\$15,847	0.47	\$7,556	0.99
Inpatient Net Revenue per Day	\$2,494		\$3,538	0.70	\$3,385	0.74	\$4,787	0.52	\$2,519	0.99
Outpatient Net Revenue per Visit	\$709		\$686	1.03	\$932	0.76	\$991	0.72	\$793	0.89

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$30,641,595	Cash & Cash Equivalents	\$850	Current Liabilities	\$707,991
Less Deductions	\$13,723,697	Net Patient Receivables	\$2,818,406	Long-Term Debt	\$0
Net Patient Revenue	\$16,917,898	Other Receivables	\$114,547	Other Liabilities	\$1,263,105
Plus Other Revenue	\$774,024			Subtotal	\$1,971,096
Total Revenue	\$17,691,922	Land, Buildings & Equipment (Net)	\$5,350,920		
Less Expenses	\$14,774,403	Other Assets	\$1,566,426	Unrestricted Fund Balance	\$7,880,053
Non-Operating Gains/Losses	-\$53,091			Restricted Fund Balance	\$0
Net Income	\$2,864,428	Total Assets	\$9,851,149	Total Liabilities & Fund Balance	\$9,851,149