

137 Aurora Medical Center of Manitowoc County
5000 Memorial Drive
Two Rivers, WI 54241
920-794-5000

Fiscal Year: 01/01 to 12/31
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: Manitowoc
Analysis Area: Northeastern (4)
Volume Group: 5

		All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	18.2%	55.7%	0.33	50.7%	0.36	43.4%	0.42	20.9%	0.87
Obstetrics	35.3%	41.5%	0.85	35.8%	0.06	26.7%	1.32	33.6%	1.05
Pediatrics	0.0%	52.8%	N/A	16.8%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	25.2%	57.5%	0.44	47.6%	0.53	41.9%	0.60	27.0%	0.93
Average Census (Patients)									
Adult Medical-Surgical	6.9	26.4	0.26	23.3	0.30	13.7	0.50	7.9	0.87
Obstetrics	2.1	5.6	0.38	4.4	0.49	2.3	0.92	2.0	1.05
Pediatrics	0.0	1.4	N/A	0.5	N/A	0.0	N/A	0.0	N/A
Total Hospital	15.6	49.4	0.32	40.3	0.39	26.3	0.59	16.8	0.93
Average Length of Stay (Days)									
Adult Medical-Surgical	2.9	3.9	0.73	3.6	0.81	3.3	0.86	2.7	1.05
Obstetrics	1.9	2.5	0.74	2.5	0.75	2.3	0.81	1.9	0.99
Pediatrics	0.0	3.5	N/A	3.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.5	4.4	0.57	3.6	0.69	3.6	0.71	2.5	1.00
Surgical Operations									
Inpatient	593	1,396	0.42	1,119	0.53	664	0.89	667	0.89
Outpatient	2,973	4,206	0.71	4,642	0.64	2,945	1.01	2,779	1.07
Inpatient as % of All Surgeries	16.6%	24.9%	0.67	19.4%	0.86	18.4%	0.90	19.4%	0.86
Outpatient Visits									
Non-Emergency Visits	76,437	136,074	0.56	200,883	0.38	115,364	0.66	76,622	1.00
Emergency Visits	13,147	18,688	0.70	18,216	0.72	14,511	0.91	13,151	1.00
Full-Time Equivalents (FTEs)									
Administrators	9.0	19.3	0.47	19.6	0.46	13.8	0.65	10.0	0.90
Nurses, Licensed	109.3	239.2	0.46	266.6	0.41	135.2	0.81	115.4	0.95
Ancillary Nursing Personnel	17.5	40.0	0.44	32.6	0.54	20.8	0.84	19.3	0.91
All Other Personnel	218.3	480.4	0.45	519.5	0.42	324.4	0.67	224.3	0.97
Total FTEs	354.1	779.0	0.45	838.3	0.42	494.3	0.72	369.0	0.96
FTEs per 100 Patient Census (Adjusted)									
Administrators	11.7	14.9	0.79	13.4	0.87	14.2	0.82	14.3	0.81
Nurses, Licensed	141.8	183.7	0.77	183.1	0.77	138.6	1.02	165.5	0.86
Ancillary Nursing Personnel	22.7	30.8	0.74	22.4	1.01	21.3	1.07	27.7	0.82
All Other Personnel	283.3	369.0	0.77	356.8	0.79	332.6	0.85	321.5	0.88
Total FTEs	459.5	598.3	0.77	575.7	0.80	506.7	0.91	529.0	0.87

Total Hospital:

Beds Set Up & Staffed 62
Discharges 2,260
Inpatient Days 5,710

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinets 8
Total Births 404
Newborn Days 693

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	38	874	2,522	18.2%	6.9	2.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	6	413	772	35.3%	2.1	1.9
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	228	228	10.4%	0.6	1.0
Step-Down (Special Care)	1	12	602	2,188	50.0%	6.0	3.6
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	9	0	9.0	Surgical Personnel	6	3	7.5
Physicians & Dentists	1	12	1.7	Radiological Services Personnel	12	5	16.8
Medical & Dental Residents	0	0	0.0	Sonographers	3	0	3.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	6	1	6.0
Registered Nurses	85	35	105.0	Occupational Therapists	3	2	5.1
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	1	2.1
Licensed Practical Nurses	0	0	0.0	Physical Therapists	11	4	13.5
Ancillary Nursing Personnel	15	10	17.5	Physical Therapy Assistants/Aides	3	5	6.6
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	1	1.7
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	2	4.3	Social Workers	1	1	2.2
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	54	37	73.9
Health Info Mgmt-Administrators/Technicians	4	1	4.6	All Other Personnel	47	16	56.7
Pharmacy Personnel	6	1	6.1				
Clinical Laboratory Personnel	11	0	11.0				
				Total	283	137	354.1

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
FY 2018										
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$97,387,688	42.0%	45.7%	0.92	46.7%	0.90	50.0%	0.84	42.1%	1.00
Medical Assistance	\$30,067,494	13.0%	14.0%	0.93	11.9%	1.10	11.4%	1.13	12.1%	1.07
Commercial	\$97,858,952	42.3%	35.8%	1.18	38.0%	1.11	34.7%	1.22	42.9%	0.99
All Other	\$6,298,999	2.7%	4.5%	0.60	3.4%	0.79	3.9%	0.70	2.9%	0.93
Deductions as % of Total Gross Patient Revenue										
Medicare	\$74,441,433	32.1%	34.1%	0.94	34.7%	0.93	35.4%	0.91	31.5%	1.02
Medical Assistance	\$23,870,220	10.3%	10.6%	0.98	9.0%	1.15	8.4%	1.23	9.4%	1.09
Commercial	\$43,716,955	18.9%	14.7%	1.28	16.1%	1.17	13.7%	1.38	18.0%	1.05
Charity Care	\$2,819,300	1.2%	1.0%	1.25	0.9%	1.32	0.9%	1.33	1.5%	0.79
Bad Debt	\$3,221,681	1.4%	1.1%	1.30	1.0%	1.41	1.1%	1.24	1.2%	1.21
All Other	\$2,400,087	1.0%	2.0%	0.53	1.8%	0.59	2.2%	0.47	1.1%	0.98
Total Deductions	\$150,469,676	65.0%	63.3%	1.03	63.5%	1.02	61.7%	1.05	62.7%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		0.6%	5.5%	0.11	3.5%	0.17	4.3%	0.14	0.6%	0.99
Net Gains/Losses as % of Net Income		N/A	2.6%	N/A	8.5%	N/A	N/A	N/A	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$25,393,639	39.6%	44.1%	0.90	45.8%	0.86	45.3%	0.87	40.1%	0.99
Supplies & Services	\$34,784,382	54.2%	49.0%	1.11	46.8%	1.16	47.8%	1.13	54.3%	1.00
Capital Component	\$3,992,588	6.2%	6.9%	0.91	7.4%	0.84	6.9%	0.90	5.6%	1.12
Fiscal Statistics										
Operating Margin (%)		21.4%	8.4%	2.56	9.4%	2.28	6.9%	3.11	22.3%	0.96
Total Hospital Net Income (%)		21.4%	8.6%	2.50	10.2%	2.10	5.8%	3.68	22.3%	0.96
Return on Equity (%)		8.5%	6.3%	1.34	7.0%	1.21	4.3%	1.97	9.6%	0.89
Current Ratio		38.0	5.9	6.42	4.3	8.86	3.9	9.71	28.9	1.32
Days in Net Patient Accounts Receivable		56.8	51.6	1.10	50.7	1.12	51.1	1.11	55.2	1.03
Average Payment Period		27.2	38.5	0.71	54.9	0.50	40.4	0.67	32.8	0.83
Equity Financing (%)		97.6%	75.1%	1.30	75.6%	1.29	77.0%	1.27	97.0%	1.01
Long-Term Debt to Equity Ratio		0.0	0.2	0.01	0.2	0.01	0.2	0.01	0.0	1.00
Times Interest Earned		369.8	13.4	27.65	14.7	25.09	12.4	29.89	1,761.6	0.21
Total Asset Turnover		0.4	0.7	0.54	0.7	0.58	0.7	0.53	0.4	0.92
Average Age of Plant (Years)		9.8	9.9	1.00	10.4	0.95	9.9	1.00	10.3	0.95
Increase (Decrease) Total Net Patient Revenue		0.4%	5.4%	0.07	3.9%	0.10	1.9%	0.21	5.1%	0.08
Outpatient Gross Revenue (% of Total GPR)		78.0%	61.9%	1.26	71.3%	1.09	72.6%	1.07	74.2%	1.05
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$10,994	\$15,830	0.69	\$12,899	0.85	\$10,657	1.03	\$10,871	1.01
Inpatient Net Revenue per Day		\$4,012	\$3,538	1.13	\$3,402	1.18	\$2,933	1.37	\$3,994	1.00
Outpatient Net Revenue per Visit		\$664	\$686	0.97	\$545	1.22	\$589	1.13	\$636	1.05

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$231,613,133	Cash & Cash Equivalents	\$158,622,282	Current Liabilities	\$4,518,815
Less Deductions	\$150,469,676	Net Patient Receivables	\$12,637,850	Long-Term Debt	\$341,772
Net Patient Revenue	\$81,143,457	Other Receivables	\$58,388	Other Liabilities	\$5,083
Plus Other Revenue	\$495,176			Subtotal	\$4,865,670
Total Revenue	\$81,638,633	Land, Buildings & Equipment (Net)	\$30,822,401	Unrestricted Fund Balance	\$201,142,725
Less Expenses	\$64,170,609	Other Assets	\$3,867,474	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$3,263			Total Liabilities & Fund Balance	\$206,008,395
Net Income	\$17,464,761	Total Assets	\$206,008,395		