

**145 Aspirus Wausau Hospital**  
 333 Pine Ridge Boulevard  
 Wausau, WI 54401  
 715-847-2121

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Marathon  
 Analysis Area: North Central (6)  
 Volume Group: 7

		All GMS Hospitals		Analysis Area 6		Volume Group 7		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	68.0%	55.7%	1.22	65.6%	1.04	69.4%	0.98	73.3%	0.93
Obstetrics	37.8%	41.5%	0.91	46.3%	0.21	52.7%	0.72	39.1%	0.97
Pediatrics	0.0%	52.8%	N/A	96.9%	N/A	32.8%	N/A	0.0%	N/A
Total Hospital	65.2%	57.5%	1.13	69.2%	0.94	67.8%	0.96	66.1%	0.99
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	65.3	26.4	2.48	22.1	2.95	101.2	0.65	64.5	1.01
Obstetrics	9.8	5.6	1.75	3.6	2.72	15.7	0.63	10.2	0.97
Pediatrics	0.0	1.4	N/A	1.0	N/A	3.8	N/A	0.0	N/A
Total Hospital	161.0	49.4	3.26	39.5	4.08	195.9	0.82	157.9	1.02
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.6	3.9	0.91	3.8	0.93	4.4	0.82	3.6	1.00
Obstetrics	2.7	2.5	1.06	2.5	1.06	2.6	1.02	2.8	0.98
Pediatrics	0.0	3.5	N/A	3.3	N/A	3.6	N/A	0.0	N/A
Total Hospital	4.2	4.4	0.95	4.2	1.01	4.8	0.87	4.2	1.00
<b>Surgical Operations</b>									
Inpatient	5,137	1,396	3.68	1,155	4.45	5,208	0.99	5,474	0.94
Outpatient	5,566	4,206	1.32	1,740	3.20	14,763	0.38	5,655	0.98
Inpatient as % of All Surgeries	48.0%	24.9%	1.93	39.9%	1.20	26.1%	1.84	49.2%	0.98
<b>Outpatient Visits</b>									
Non-Emergency Visits	99,316	136,074	0.73	68,636	1.45	473,499	0.21	88,800	1.12
Emergency Visits	34,405	18,688	1.84	13,080	2.63	53,629	0.64	33,733	1.02
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	112.9	19.3	5.84	16.3	6.91	64.0	1.76	32.1	3.51
Nurses, Licensed	680.2	239.2	2.84	145.3	4.68	866.8	0.78	609.3	1.12
Ancillary Nursing Personnel	216.7	40.0	5.41	28.4	7.63	141.9	1.53	138.2	1.57
All Other Personnel	907.9	480.4	1.89	245.2	3.70	1,693.5	0.54	1,133.1	0.80
Total FTEs	1,917.7	779.0	2.46	435.2	4.41	2,766.3	0.69	1,912.7	1.00
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	31.3	14.9	2.11	16.6	1.89	13.7	2.28	9.2	3.40
Nurses, Licensed	188.6	183.7	1.03	147.7	1.28	186.0	1.01	174.7	1.08
Ancillary Nursing Personnel	60.1	30.8	1.95	28.9	2.08	30.4	1.97	39.6	1.52
All Other Personnel	251.7	369.0	0.68	249.4	1.01	363.3	0.69	324.9	0.77
Total FTEs	531.8	598.3	0.89	442.6	1.20	593.5	0.90	548.5	0.97

**Total Hospital:**

Beds Set Up & Staffed 247  
 Discharges 13,986  
 Inpatient Days 58,768

**Contract with:**

Health Maintenance  
 Organization (HMO) Yes  
 Preferred Provider  
 Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**

Bassinet 26  
 Total Births 1,361  
 Newborn Days 2,400

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	96	6,690	23,840	68.0%	65.3	3.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	12	198	2,368	54.1%	6.5	12.0
Hospice	1	14	909	3,529	69.1%	9.7	3.9
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	26	1,332	3,584	37.8%	9.8	2.7
<b>Psychiatric</b>	4	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	4	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	16	244	4,357	74.6%	11.9	17.9
Cardiac Intensive Unit	1	8	205	2,275	77.9%	6.2	11.1
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	60	4,119	16,561	75.6%	45.4	4.0
Neonatal Intensive/Intermediate Care	1	15	267	2,254	41.2%	6.2	8.4
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	111	4	112.9	Surgical Personnel	49	15	50.4
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	112	30	121.8
Medical & Dental Residents	0	0	0.0	Sonographers	16	7	19.2
Dental Hygienists	0	0	0.0	Respiratory Therapists	29	26	35.7
Registered Nurses	591	214	663.9	Occupational Therapists	22	7	23.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	0	2.0
Licensed Practical Nurses	8	12	13.3	Physical Therapists	22	12	25.2
Ancillary Nursing Personnel	155	239	216.7	Physical Therapy Assistants/Aides	4	7	7.2
Medical Assistants	9	5	11.2	Recreational Therapists	3	2	3.6
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	8	3	8.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	16	9	17.9
Clinical Nurse Specialists	2	0	2.0	All Other Health Professionals	57	46	75.0
Health Info Mgmt-Administrators/Technicians	7	1	7.6	All Other Personnel	333	176	376.6
Pharmacy Personnel	55	11	57.7				
Clinical Laboratory Personnel	58	22	64.9				
				<b>Total</b>	<b>1,670</b>	<b>848</b>	<b>1,917.7</b>

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$635,356,863	51.4%	45.7%	1.13	50.9%	1.01	46.0%	1.12	52.7%	0.98
Medical Assistance	\$135,344,678	11.0%	14.0%	0.78	13.8%	0.79	12.8%	0.86	11.0%	1.00
Commercial	\$417,915,931	33.8%	35.8%	0.94	31.0%	1.09	36.0%	0.94	33.0%	1.02
All Other	\$47,374,076	3.8%	4.5%	0.85	4.2%	0.91	5.3%	0.73	3.3%	1.16
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$465,494,359	37.7%	34.1%	1.11	35.1%	1.07	35.3%	1.07	37.8%	1.00
Medical Assistance	\$115,040,239	9.3%	10.6%	0.88	10.3%	0.90	10.0%	0.93	9.0%	1.03
Commercial	\$131,013,222	10.6%	14.7%	0.72	7.8%	1.36	16.0%	0.66	10.5%	1.01
Charity Care	\$12,798,469	1.0%	1.0%	1.06	1.3%	0.81	1.0%	1.08	0.9%	1.11
Bad Debt	\$8,531,504	0.7%	1.1%	0.65	1.0%	0.70	0.9%	0.74	0.3%	2.26
All Other	\$25,374,218	2.1%	2.0%	1.05	1.9%	1.11	2.2%	0.92	1.4%	1.45
Total Deductions	\$758,252,011	61.3%	63.3%	0.97	57.3%	1.07	65.5%	0.94	60.0%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		3.9%	5.5%	0.71	3.4%	1.15	6.8%	0.58	4.3%	0.91
Net Gains/Losses as % of Net Income		23.1%	2.6%	9.03	22.1%	1.05	1.9%	12.22	38.0%	0.61
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$187,277,844	41.3%	44.1%	0.94	41.2%	1.00	43.1%	0.96	41.5%	1.00
Supplies & Services	\$236,973,881	52.3%	49.0%	1.07	52.5%	1.00	50.4%	1.04	52.5%	1.00
Capital Component	\$28,805,162	6.4%	6.9%	0.92	6.3%	1.01	6.4%	0.99	6.0%	1.06
<b>Fiscal Statistics</b>										
Operating Margin (%)		8.9%	8.4%	1.06	5.1%	1.75	8.5%	1.05	7.8%	1.14
Total Hospital Net Income (%)		11.3%	8.6%	1.32	6.4%	1.75	8.7%	1.30	12.0%	0.94
Return on Equity (%)		10.9%	6.3%	1.73	5.1%	2.14	6.7%	1.63	12.1%	0.91
Current Ratio		2.0	5.9	0.33	4.2	0.47	6.2	0.32	2.7	0.73
Days in Net Patient Accounts Receivable		48.8	51.6	0.95	62.5	0.78	50.7	0.96	53.1	0.92
Average Payment Period		39.9	38.5	1.04	37.9	1.05	38.6	1.03	39.3	1.02
Equity Financing (%)		64.8%	75.1%	0.86	51.9%	1.25	76.2%	0.85	66.9%	0.97
Long-Term Debt to Equity Ratio		0.4	0.2	2.32	0.7	0.55	0.1	3.21	0.3	1.31
Times Interest Earned		18.4	13.4	1.38	14.9	1.23	13.7	1.34	22.4	0.82
Total Asset Turnover		0.9	0.7	1.28	0.8	1.21	0.8	1.22	1.0	0.98
Average Age of Plant (Years)		10.3	9.9	1.05	7.8	1.32	10.8	0.96	10.8	0.95
Increase (Decrease) Total Net Patient Revenue		4.5%	5.4%	0.83	4.2%	1.09	6.1%	0.74	7.3%	0.62
Outpatient Gross Revenue (% of Total GPR)		56.1%	61.9%	0.91	59.8%	0.94	58.0%	0.97	55.5%	1.01
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$14,988		\$15,830	0.95	\$14,144	1.06	\$17,621	0.85	\$14,968	1.00
Inpatient Net Revenue per Day	\$3,630		\$3,538	1.03	\$3,385	1.07	\$3,654	0.99	\$3,608	1.01
Outpatient Net Revenue per Visit	\$2,069		\$686	3.01	\$932	2.22	\$698	2.97	\$2,090	0.99

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,235,991,548	Cash & Cash Equivalents	\$7,612,006	Current Liabilities	\$47,247,475
Less Deductions	\$758,252,011	Net Patient Receivables	\$63,875,164	Long-Term Debt	\$126,087,394
Net Patient Revenue	\$477,739,537	Other Receivables	\$0	Other Liabilities	\$11,842,119
Plus Other Revenue	\$19,547,145			Subtotal	\$185,176,988
Total Revenue	\$497,286,682	Land, Buildings & Equipment (Net)	\$233,241,614		
Less Expenses	\$453,056,887	Other Assets	\$221,661,072	Unrestricted Fund Balance	\$341,212,868
Non-Operating Gains/Losses	\$13,282,324			Restricted Fund Balance	\$6,312,206
Net Income	\$57,512,119	Total Assets	\$526,389,856	Total Liabilities & Fund Balance	\$526,389,856