

151 St Joseph's Community Hospital of West Bend, Inc
 3200 Pleasant Valley Road
 West Bend, WI 53095
 262-334-5533

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Washington
 Analysis Area: Southeastern (2A)
 Volume Group: 5

		All GMS Hospitals		Analysis Area 2A		Volume Group 5		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	62.8%	55.7%	1.13	55.0%	1.14	43.4%	1.45	51.7%	1.22
Obstetrics	34.1%	41.5%	0.82	34.6%	0.12	26.7%	1.27	36.9%	0.92
Pediatrics	0.0%	52.8%	N/A	5.1%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	56.1%	57.5%	0.98	51.4%	1.09	41.9%	1.34	51.8%	1.08
Average Census (Patients)									
Adult Medical-Surgical	21.4	26.4	0.81	31.4	0.68	13.7	1.55	20.7	1.03
Obstetrics	4.1	5.6	0.73	6.3	0.65	2.3	1.79	4.4	0.92
Pediatrics	0.0	1.4	N/A	0.1	N/A	0.0	N/A	0.0	N/A
Total Hospital	39.2	49.4	0.79	58.3	0.67	26.3	1.49	36.3	1.08
Average Length of Stay (Days)									
Adult Medical-Surgical	3.2	3.9	0.83	3.6	0.89	3.3	0.97	3.4	0.97
Obstetrics	2.2	2.5	0.88	2.3	0.97	2.3	0.98	2.3	0.95
Pediatrics	0.0	3.5	N/A	2.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.6	4.4	0.83	4.0	0.91	3.6	1.02	3.6	1.02
Surgical Operations									
Inpatient	711	1,396	0.51	1,424	0.50	664	1.07	694	1.02
Outpatient	2,199	4,206	0.52	3,674	0.60	2,945	0.75	2,333	0.94
Inpatient as % of All Surgeries	24.4%	24.9%	0.98	27.9%	0.87	18.4%	1.33	22.9%	1.07
Outpatient Visits									
Non-Emergency Visits	71,304	136,074	0.52	147,557	0.48	115,364	0.62	70,222	1.02
Emergency Visits	17,653	18,688	0.94	29,988	0.59	14,511	1.22	17,327	1.02
Full-Time Equivalents (FTEs)									
Administrators	28.8	19.3	1.49	17.6	1.64	13.8	2.08	28.2	1.02
Nurses, Licensed	176.3	239.2	0.74	262.0	0.67	135.2	1.30	173.9	1.01
Ancillary Nursing Personnel	22.6	40.0	0.56	44.8	0.50	20.8	1.08	17.7	1.28
All Other Personnel	297.4	480.4	0.62	509.5	0.58	324.4	0.92	289.8	1.03
Total FTEs	525.1	779.0	0.67	833.9	0.63	494.3	1.06	509.5	1.03
FTEs per 100 Patient Census (Adjusted)									
Administrators	26.0	14.9	1.75	10.7	2.44	14.2	1.84	26.9	0.97
Nurses, Licensed	159.3	183.7	0.87	159.4	1.00	138.6	1.15	165.6	0.96
Ancillary Nursing Personnel	20.4	30.8	0.66	27.2	0.75	21.3	0.95	16.8	1.21
All Other Personnel	268.7	369.0	0.73	310.0	0.87	332.6	0.81	276.0	0.97
Total FTEs	474.4	598.3	0.79	507.3	0.94	506.7	0.94	485.2	0.98

Total Hospital:

Beds Set Up & Staffed 70
 Discharges 3,939
 Inpatient Days 14,321

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinet 21
 Total Births 663
 Newborn Days 1,362

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	34	2,404	7,795	62.8%	21.4	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	12	666	1,492	34.1%	4.1	2.2
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	134	1,329	60.7%	3.6	9.9
Step-Down (Special Care)	1	18	731	3,705	56.4%	10.2	5.1
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	4	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	27	3	28.8	Surgical Personnel	11	4	13.3
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	25	32	44.2
Medical & Dental Residents	0	0	0.0	Sonographers	3	3	4.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	10	4	11.9
Registered Nurses	113	108	174.8	Occupational Therapists	0	6	2.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	2	0.7
Licensed Practical Nurses	0	0	0.0	Physical Therapists	1	4	1.4
Ancillary Nursing Personnel	9	26	22.6	Physical Therapy Assistants/Aides	1	2	1.8
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	2	1.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	4	0	4.0
Clinical Nurse Specialists	0	1	0.5	All Other Health Professionals	59	52	84.5
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	53	62	88.8
Pharmacy Personnel	16	13	19.9				
Clinical Laboratory Personnel	14	9	18.8				
				Total	347	333	525.1

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	2A Value	Ratio	5 Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$216,354,386	53.3%	45.7%	1.17	50.5%	1.06	50.0%	1.07	50.4%	1.06
Medical Assistance	\$29,445,351	7.3%	14.0%	0.52	10.1%	0.72	11.4%	0.63	8.5%	0.85
Commercial	\$148,233,645	36.6%	35.8%	1.02	36.8%	0.99	34.7%	1.05	38.6%	0.95
All Other	\$11,515,793	2.8%	4.5%	0.63	2.7%	1.07	3.9%	0.73	2.5%	1.14
Deductions as % of Total Gross Patient Revenue										
Medicare	\$172,757,419	42.6%	34.1%	1.25	39.8%	1.07	35.4%	1.20	39.7%	1.07
Medical Assistance	\$22,576,627	5.6%	10.6%	0.53	7.8%	0.71	8.4%	0.66	6.3%	0.89
Commercial	\$58,120,448	14.3%	14.7%	0.98	16.3%	0.88	13.7%	1.05	14.7%	0.97
Charity Care	\$2,152,441	0.5%	1.0%	0.54	1.0%	0.56	0.9%	0.58	0.6%	0.88
Bad Debt	\$3,853,217	1.0%	1.1%	0.89	1.1%	0.84	1.1%	0.84	0.6%	1.48
All Other	\$4,377,021	1.1%	2.0%	0.55	1.1%	0.94	2.2%	0.49	0.9%	1.26
Total Deductions	\$263,837,173	65.1%	63.3%	1.03	67.1%	0.97	61.7%	1.05	62.8%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.9%	5.5%	0.35	4.8%	0.40	4.3%	0.45	2.3%	0.83
Net Gains/Losses as % of Net Income		N/A	2.6%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$47,215,248	41.6%	44.1%	0.94	39.0%	1.07	45.3%	0.92	42.1%	0.99
Supplies & Services	\$57,027,577	50.3%	49.0%	1.02	52.6%	0.96	47.8%	1.05	49.2%	1.02
Capital Component	\$9,207,560	8.1%	6.9%	1.18	8.4%	0.97	6.9%	1.18	8.8%	0.92
Fiscal Statistics										
Operating Margin (%)		21.5%	8.4%	2.57	11.9%	1.81	6.9%	3.12	23.9%	0.90
Total Hospital Net Income (%)		5.7%	8.6%	0.66	10.9%	0.52	5.8%	0.97	9.4%	0.61
Return on Equity (%)		8.1%	6.3%	1.28	7.6%	1.07	4.3%	1.89	11.4%	0.71
Current Ratio		3.5	5.9	0.59	9.7	0.36	3.9	0.90	5.2	0.68
Days in Net Patient Accounts Receivable		40.4	51.6	0.78	48.3	0.84	51.1	0.79	37.9	1.06
Average Payment Period		17.6	38.5	0.46	30.8	0.57	40.4	0.44	18.3	0.96
Equity Financing (%)		91.4%	75.1%	1.22	80.8%	1.13	77.0%	1.19	90.1%	1.01
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.1	N/A	0.2	N/A	0.0	N/A
Times Interest Earned		3.7	13.4	0.27	15.9	0.23	12.4	0.30	5.2	0.70
Total Asset Turnover		1.7	0.7	2.33	0.7	2.45	0.7	2.30	1.5	1.18
Average Age of Plant (Years)		10.5	9.9	1.06	9.0	1.17	9.9	1.06	9.6	1.09
Increase (Decrease) Total Net Patient Revenue		4.1%	5.4%	0.75	4.2%	0.98	1.9%	2.15	2.9%	1.44
Outpatient Gross Revenue (% of Total GPR)		65.1%	61.9%	1.05	63.4%	1.03	72.6%	0.90	65.5%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,982		\$15,830	0.82	\$12,178	1.07	\$10,657	1.22	\$13,309	0.98
Inpatient Net Revenue per Day	\$3,627		\$3,538	1.03	\$2,958	1.23	\$2,933	1.24	\$3,735	0.97
Outpatient Net Revenue per Visit	\$1,062		\$686	1.55	\$680	1.56	\$589	1.80	\$1,018	1.04

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$405,549,175	Cash & Cash Equivalents	-\$40,298	Current Liabilities	\$5,146,416
Less Deductions	\$263,837,173	Net Patient Receivables	\$15,679,394	Long-Term Debt	\$0
Net Patient Revenue	\$141,712,002	Other Receivables	\$24,376	Other Liabilities	\$2,052,777
Plus Other Revenue	\$2,772,866			Subtotal	\$7,199,193
Total Revenue	\$144,484,868	Land, Buildings & Equipment (Net)	\$65,908,257	Unrestricted Fund Balance	\$76,862,236
Less Expenses	\$113,450,385	Other Assets	\$2,489,700	Restricted Fund Balance	\$163,211
Non-Operating Gains/Losses	-\$24,218,416			Total Liabilities & Fund Balance	\$84,061,429
Net Income	\$6,816,067	Total Assets	\$84,061,429		