

156 Howard Young Medical Center
 240 Maple Street, PO Box 470
 Woodruff, WI 54568
 715-356-8000

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Oneida
 Analysis Area: North Central (6)
 Volume Group: 3

		All GMS Hospitals		Analysis Area 6		Volume Group 3		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	48.1%	55.7%	0.86	65.6%	0.73	38.3%	1.26	51.9%	0.93
Obstetrics	20.8%	41.5%	0.50	46.3%	0.04	24.8%	0.84	20.2%	1.03
Pediatrics	0.0%	52.8%	N/A	96.9%	N/A	0.3%	N/A	0.0%	N/A
Total Hospital	45.1%	57.5%	0.78	69.2%	0.65	37.2%	1.21	48.4%	0.93
Average Census (Patients)									
Adult Medical-Surgical	15.4	26.4	0.58	22.1	0.70	6.5	2.36	16.6	0.93
Obstetrics	1.7	5.6	0.30	3.6	0.46	1.0	1.67	1.6	1.03
Pediatrics	0.0	1.4	N/A	1.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	22.5	49.4	0.46	39.5	0.57	8.5	2.65	24.2	0.93
Average Length of Stay (Days)									
Adult Medical-Surgical	3.5	3.9	0.88	3.8	0.91	2.9	1.18	3.7	0.95
Obstetrics	2.1	2.5	0.83	2.5	0.83	2.2	0.95	2.2	0.98
Pediatrics	0.0	3.5	N/A	3.3	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.5	4.4	0.80	4.2	0.85	3.1	1.14	3.7	0.96
Surgical Operations									
Inpatient	668	1,396	0.48	1,155	0.58	273	2.45	825	0.81
Outpatient	892	4,206	0.21	1,740	0.51	1,279	0.70	725	1.23
Inpatient as % of All Surgeries	42.8%	24.9%	1.72	39.9%	1.07	17.6%	2.43	53.2%	0.80
Outpatient Visits									
Non-Emergency Visits	27,868	136,074	0.20	68,636	0.41	57,910	0.48	29,228	0.95
Emergency Visits	10,534	18,688	0.56	13,080	0.81	8,090	1.30	10,752	0.98
Full-Time Equivalents (FTEs)									
Administrators	1.0	19.3	0.05	16.3	0.06	9.4	0.11	6.5	0.15
Nurses, Licensed	82.4	239.2	0.34	145.3	0.57	79.9	1.03	86.9	0.95
Ancillary Nursing Personnel	13.4	40.0	0.34	28.4	0.47	13.5	1.00	19.1	0.70
All Other Personnel	91.1	480.4	0.19	245.2	0.37	187.1	0.49	100.6	0.91
Total FTEs	187.9	779.0	0.24	435.2	0.43	289.8	0.65	213.1	0.88
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.9	14.9	0.12	16.6	0.11	24.3	0.08	12.0	0.16
Nurses, Licensed	152.8	183.7	0.83	147.7	1.03	207.6	0.74	160.5	0.95
Ancillary Nursing Personnel	24.9	30.8	0.81	28.9	0.86	35.0	0.71	35.3	0.71
All Other Personnel	169.1	369.0	0.46	249.4	0.68	486.3	0.35	185.8	0.91
Total FTEs	348.7	598.3	0.58	442.6	0.79	753.3	0.46	393.6	0.89

Total Hospital:

Beds Set Up & Staffed 50
 Discharges 2,325
 Inpatient Days 8,226

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinet 7
 Total Births 268
 Newborn Days 536

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	32	1,617	5,619	48.1%	15.4	3.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	8	287	608	20.8%	1.7	2.1
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	10	425	1,999	54.8%	5.5	4.7
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	6	4	6.0
Physicians & Dentists	1	1	1.0	Radiological Services Personnel	6	9	10.0
Medical & Dental Residents	0	0	0.0	Sonographers	1	3	1.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	7	3.6
Registered Nurses	60	57	75.4	Occupational Therapists	2	2	2.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	1	0	1.0	Physical Therapists	4	2	4.0
Ancillary Nursing Personnel	13	9	13.4	Physical Therapy Assistants/Aides	2	1	2.9
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	6	1	6.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	30	19	32.5
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	7	4	8.6
Pharmacy Personnel	9	5	10.5				
Clinical Laboratory Personnel	7	3	7.5				
				Total	159	127	187.9

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Woodruff, WI 54568			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$69,480,753	56.3%	45.7%	1.23	50.9%	1.11	46.1%	1.22	56.4%	1.00	
Medical Assistance	\$19,570,125	15.9%	14.0%	1.14	13.8%	1.15	13.3%	1.19	15.4%	1.03	
Commercial	\$29,182,333	23.7%	35.8%	0.66	31.0%	0.76	36.0%	0.66	23.4%	1.01	
All Other	\$5,119,721	4.2%	4.5%	0.92	4.2%	0.98	4.6%	0.90	4.8%	0.87	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$45,450,589	36.8%	34.1%	1.08	35.1%	1.05	29.3%	1.26	38.1%	0.97	
Medical Assistance	\$14,284,039	11.6%	10.6%	1.10	10.3%	1.12	9.2%	1.26	11.7%	0.99	
Commercial	\$6,214,264	5.0%	14.7%	0.34	7.8%	0.65	11.9%	0.42	4.4%	1.13	
Charity Care	\$1,612,341	1.3%	1.0%	1.34	1.3%	1.03	1.0%	1.28	1.0%	1.32	
Bad Debt	\$1,509,039	1.2%	1.1%	1.14	1.0%	1.23	1.7%	0.70	1.1%	1.08	
All Other	\$2,763,608	2.2%	2.0%	1.14	1.9%	1.21	1.9%	1.18	2.8%	0.80	
Total Deductions	\$71,833,880	58.2%	63.3%	0.92	57.3%	1.02	55.1%	1.06	59.1%	0.98	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		3.4%	5.5%	0.61	3.4%	0.99	5.9%	0.57	3.2%	1.04	
Net Gains/Losses as % of Net Income		28.0%	2.6%	10.96	22.1%	1.27	14.7%	1.91	21.1%	1.33	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$21,026,302	42.5%	44.1%	0.97	41.2%	1.03	51.5%	0.83	46.7%	0.91	
Supplies & Services	\$25,509,328	51.6%	49.0%	1.05	52.5%	0.98	40.5%	1.27	44.4%	1.16	
Capital Component	\$2,883,167	5.8%	6.9%	0.85	6.3%	0.93	8.0%	0.73	9.0%	0.65	
Fiscal Statistics											
Operating Margin (%)		7.3%	8.4%	0.87	5.1%	1.44	5.3%	1.38	12.6%	0.58	
Total Hospital Net Income (%)		9.9%	8.6%	1.15	6.4%	1.54	6.1%	1.61	15.5%	0.64	
Return on Equity (%)		5.5%	6.3%	0.87	5.1%	1.08	5.1%	1.08	9.9%	0.56	
Current Ratio		5.1	5.9	0.85	4.2	1.21	5.4	0.94	3.6	1.40	
Days in Net Patient Accounts Receivable		57.3	51.6	1.11	62.5	0.92	51.7	1.11	45.9	1.25	
Average Payment Period		29.1	38.5	0.75	37.9	0.77	34.1	0.85	29.8	0.98	
Equity Financing (%)		83.7%	75.1%	1.11	51.9%	1.61	79.8%	1.05	75.1%	1.11	
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.7	N/A	0.2	N/A	0.2	N/A	
Times Interest Earned		0.0	13.4	N/A	14.9	N/A	8.4	N/A	21.3	N/A	
Total Asset Turnover		0.5	0.7	0.73	0.8	0.69	0.8	0.66	0.6	0.88	
Average Age of Plant (Years)		5.3	9.9	0.54	7.8	0.68	9.3	0.58	3.6	1.50	
Increase (Decrease) Total Net Patient Revenue		-2.1%	5.4%	N/A	4.2%	N/A	4.5%	N/A	-4.2%	0.50	
Outpatient Gross Revenue (% of Total GPR)		57.7%	61.9%	0.93	59.8%	0.97	78.1%	0.74	55.0%	1.05	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$9,876		\$15,830	0.62	\$14,144	0.70	\$12,599	0.78	\$10,444	0.95	
Inpatient Net Revenue per Day	\$2,762		\$3,538	0.78	\$3,385	0.82	\$3,643	0.76	\$2,831	0.98	
Outpatient Net Revenue per Visit	\$783		\$686	1.14	\$932	0.84	\$598	1.31	\$723	1.08	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$123,352,932	Cash & Cash Equivalents	\$3,990	Current Liabilities	\$3,711,770
Less Deductions	\$71,833,880	Net Patient Receivables	\$8,088,858	Long-Term Debt	\$0
Net Patient Revenue	\$51,519,052	Other Receivables	\$2,685,199	Other Liabilities	\$12,400,833
Plus Other Revenue	\$1,800,979			Subtotal	\$16,112,603
Total Revenue	\$53,320,031	Land, Buildings & Equipment (Net)	\$25,967,871		
Less Expenses	\$49,418,797	Other Assets	\$61,975,292	Unrestricted Fund Balance	\$82,608,607
Non-Operating Gains/Losses	\$1,519,260			Restricted Fund Balance	\$50,942,861
Net Income	\$5,420,494	Total Assets	\$98,721,210	Total Liabilities & Fund Balance	\$98,721,210