

194 Children's Hospital of Wisconsin - Fox Valley
130 Second Street, PO Box 476
Neenah, WI 54956
920-969-7900

Fiscal Year: 01/01 to 12/31
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: Winnebago
Analysis Area: Lake Winnebago (3)
Volume Group: 1

| | | All GMS Hospitals | | Analysis Area 3 | | Volume Group 1 | | FY 2018 vs. 2017 | |
|---|--------|-------------------|-------|--------------------|-------|-------------------|-------|------------------|-------|
| Selected Utilization Statistics | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2017 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 0.0% | 55.7% | N/A | 44.0% | N/A | 11.4% | N/A | 0.0% | N/A |
| Obstetrics | 0.0% | 41.5% | N/A | 31.5% | N/A | 26.9% | N/A | 0.0% | N/A |
| Pediatrics | 83.4% | 52.8% | 1.58 | 83.4% | 1.00 | 50.0% | 1.67 | 109.7% | 0.76 |
| Total Hospital | 100.4% | 57.5% | 1.75 | 46.2% | 2.17 | 17.7% | 5.68 | 114.1% | 0.88 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 0.0 | 26.4 | N/A | 20.6 | N/A | 1.9 | N/A | 0.0 | N/A |
| Obstetrics | 0.0 | 5.6 | N/A | 4.4 | N/A | 4.0 | N/A | 0.0 | N/A |
| Pediatrics | 2.5 | 1.4 | 1.85 | 0.3 | 9.00 | 0.2 | 1.85 | 2.2 | 1.14 |
| Total Hospital | 19.1 | 49.4 | 0.39 | 35.5 | 0.54 | 3.1 | 6.20 | 16.0 | 1.19 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 0.0 | 3.9 | N/A | 3.5 | N/A | 3.0 | N/A | 0.0 | N/A |
| Obstetrics | 0.0 | 2.5 | N/A | 2.4 | N/A | 2.8 | N/A | 0.0 | N/A |
| Pediatrics | 2.8 | 3.5 | 0.79 | 2.8 | 1.00 | 2.8 | 1.00 | 2.9 | 0.95 |
| Total Hospital | 11.2 | 4.4 | 2.54 | 3.8 | 2.94 | 4.2 | 2.66 | 10.8 | 1.04 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 0 | 1,396 | N/A | 1,243 | N/A | 55 | N/A | 0 | N/A |
| Outpatient | 0 | 4,206 | N/A | 6,046 | N/A | 307 | N/A | 0 | N/A |
| Inpatient as % of All Surgeries | 0.0% | 24.9% | N/A | 17.1% | N/A | 15.1% | N/A | 0.0% | N/A |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 15,418 | 136,074 | 0.11 | 126,761 | 0.12 | 22,296 | 0.69 | 14,146 | 1.09 |
| Emergency Visits | 0 | 18,688 | N/A | 15,547 | N/A | 3,144 | N/A | 0 | N/A |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 1.0 | 19.3 | 0.05 | 17.4 | 0.06 | 2.6 | 0.39 | 1.0 | 1.00 |
| Nurses, Licensed | 71.0 | 239.2 | 0.30 | 179.4 | 0.40 | 32.1 | 2.21 | 64.2 | 1.11 |
| Ancillary Nursing Personnel | 7.0 | 40.0 | 0.18 | 31.1 | 0.23 | 7.8 | 0.90 | 7.3 | 0.97 |
| All Other Personnel | 70.4 | 480.4 | 0.15 | 293.7 | 0.24 | 75.6 | 0.93 | 62.4 | 1.13 |
| Total FTEs | 149.5 | 779.0 | 0.19 | 521.5 | 0.29 | 118.0 | 1.27 | 134.9 | 1.11 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 3.4 | 14.9 | 0.23 | 14.8 | 0.23 | 19.1 | 0.18 | 4.2 | 0.82 |
| Nurses, Licensed | 244.8 | 183.7 | 1.33 | 152.4 | 1.61 | 236.9 | 1.03 | 270.3 | 0.91 |
| Ancillary Nursing Personnel | 24.2 | 30.8 | 0.79 | 26.4 | 0.92 | 57.6 | 0.42 | 30.6 | 0.79 |
| All Other Personnel | 242.8 | 369.0 | 0.66 | 249.4 | 0.97 | 557.9 | 0.44 | 262.4 | 0.93 |
| Total FTEs | 515.2 | 598.3 | 0.86 | 443.0 | 1.16 | 871.5 | 0.59 | 567.5 | 0.91 |

Total Hospital:

Beds Set Up & Staffed 19
Discharges 622
Inpatient Days 6,963

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinets 0
Total Births 0
Newborn Days 0

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| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 12/31/2018 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Orthopedic | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 1 | 3 | 330 | 913 | 83.4% | 2.5 | 2.8 |
| Obstetrics | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Psychiatric | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Cardiac Intensive Unit | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Step-Down (Special Care) | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 5 | 16 | 292 | 6,050 | 103.6% | 16.6 | 20.7 |
| Other Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators | 1 | 0 | 1.0 | Surgical Personnel | 0 | 0 | 0.0 |
| Physicians & Dentists | 11 | 6 | 13.9 | Radiological Services Personnel | 0 | 0 | 0.0 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Sonographers | 0 | 0 | 0.0 |
| Dental Hygienists | 0 | 0 | 0.0 | Respiratory Therapists | 4 | 7 | 7.9 |
| Registered Nurses | 44 | 49 | 69.6 | Occupational Therapists | 8 | 6 | 12.1 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Occupational Therapy Assistants/Aides | 1 | 1 | 1.2 |
| Licensed Practical Nurses | 0 | 0 | 0.0 | Physical Therapists | 1 | 8 | 5.3 |
| Ancillary Nursing Personnel | 2 | 8 | 7.0 | Physical Therapy Assistants/Aides | 0 | 0 | 0.0 |
| Medical Assistants | 4 | 3 | 6.0 | Recreational Therapists | 0 | 0 | 0.0 |
| Physician Assistants | 0 | 0 | 0.0 | Dietitians & Nutritionists | 2 | 2 | 3.6 |
| Nurse Practitioners | 1 | 1 | 1.4 | Psychologists | 0 | 0 | 0.0 |
| Certified Registered Nurse Anesthetists | 0 | 0 | 0.0 | Social Workers | 1 | 2 | 2.0 |
| Clinical Nurse Specialists | 0 | 0 | 0.0 | All Other Health Professionals | 0 | 0 | 0.0 |
| Health Info Mgmt-Administrators/Technicians | 0 | 0 | 0.0 | All Other Personnel | 14 | 10 | 18.5 |
| Pharmacy Personnel | 0 | 0 | 0.0 | | | | |
| Clinical Laboratory Personnel | 0 | 0 | 0.0 | | | | |
| | | | | Total | 94 | 103 | 149.5 |

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| Neenah, WI 54956 | | | All GMS Hospitals | | Analysis Area | | Volume Group | | FY 2018 vs. 2017 | | |
|---|--------------|-------|-------------------|-------|---------------|-------|--------------|-------|------------------|---------|-------|
| Selected Financial Statistics | | | FY 2018 | Value | Ratio | Value | Ratio | Value | Ratio | FY 2017 | Ratio |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | | |
| Medicare | \$8,067 | 0.0% | 45.7% | 0.00 | 47.1% | 0.00 | 46.6% | 0.00 | 0.0% | 0.77 | |
| Medical Assistance | \$13,698,155 | 32.4% | 14.0% | 2.32 | 10.7% | 3.04 | 13.4% | 2.42 | 34.7% | 0.93 | |
| Commercial | \$27,555,468 | 65.2% | 35.8% | 1.82 | 39.9% | 1.63 | 35.9% | 1.82 | 62.9% | 1.04 | |
| All Other | \$981,866 | 2.3% | 4.5% | 0.52 | 2.3% | 1.02 | 4.0% | 0.57 | 2.3% | 1.01 | |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | | |
| Medicare | \$3,080 | 0.0% | 34.1% | 0.00 | 33.7% | 0.00 | 21.1% | 0.00 | 0.0% | 0.82 | |
| Medical Assistance | \$7,731,376 | 18.3% | 10.6% | 1.73 | 7.8% | 2.35 | 8.5% | 2.16 | 18.0% | 1.01 | |
| Commercial | \$3,441,764 | 8.1% | 14.7% | 0.55 | 13.1% | 0.62 | 9.7% | 0.84 | 9.6% | 0.85 | |
| Charity Care | \$49,677 | 0.1% | 1.0% | 0.12 | 0.6% | 0.19 | 1.0% | 0.12 | 0.0% | 2.89 | |
| Bad Debt | \$316,916 | 0.8% | 1.1% | 0.70 | 1.3% | 0.57 | 2.2% | 0.35 | 0.6% | 1.21 | |
| All Other | \$654,927 | 1.6% | 2.0% | 0.79 | 1.4% | 1.13 | 1.6% | 0.98 | 2.0% | 0.79 | |
| Total Deductions | \$12,197,740 | 28.9% | 63.3% | 0.46 | 57.9% | 0.50 | 44.0% | 0.66 | 30.3% | 0.95 | |
| Other Revenue & Net Gains or Losses | | | | | | | | | | | |
| Other Revenue as % of Total Revenue | | 10.6% | 5.5% | 1.93 | 1.7% | 6.23 | 3.2% | 3.33 | 10.1% | 1.05 | |
| Net Gains/Losses as % of Net Income | | N/A | 2.6% | N/A | 3.3% | N/A | N/A | N/A | 20.0% | N/A | |
| Expenses as % of Total Expenses | | | | | | | | | | | |
| Salary/Fringe Benefits | \$15,745,887 | 49.2% | 44.1% | 1.12 | 41.1% | 1.20 | 54.9% | 0.90 | 49.0% | 1.00 | |
| Supplies & Services | \$14,672,587 | 45.8% | 49.0% | 0.93 | 51.9% | 0.88 | 38.5% | 1.19 | 45.1% | 1.02 | |
| Capital Component | \$1,591,520 | 5.0% | 6.9% | 0.72 | 7.0% | 0.71 | 6.7% | 0.75 | 5.9% | 0.84 | |
| Fiscal Statistics | | | | | | | | | | | |
| Operating Margin (%) | | 4.8% | 8.4% | 0.57 | 11.1% | 0.43 | 1.3% | 3.72 | 2.3% | 2.12 | |
| Total Hospital Net Income (%) | | 4.6% | 8.6% | 0.54 | 11.5% | 0.40 | 1.0% | 4.63 | 2.8% | 1.65 | |
| Return on Equity (%) | | 29.8% | 6.3% | 4.71 | 10.9% | 2.73 | 1.2% | 23.93 | 22.6% | 1.32 | |
| Current Ratio | | 0.7 | 5.9 | 0.12 | 6.8 | 0.10 | 3.5 | 0.20 | 0.0 | 15.09 | |
| Days in Net Patient Accounts Receivable | | 57.5 | 51.6 | 1.11 | 56.0 | 1.03 | 53.6 | 1.07 | 67.3 | 0.85 | |
| Average Payment Period | | 29.8 | 38.5 | 0.77 | 21.7 | 1.37 | 37.7 | 0.79 | 33.9 | 0.88 | |
| Equity Financing (%) | | 50.2% | 75.1% | 0.67 | 78.3% | 0.64 | 52.0% | 0.96 | 28.6% | 1.76 | |
| Long-Term Debt to Equity Ratio | | 0.0 | 0.2 | N/A | 0.1 | N/A | 0.6 | N/A | 0.0 | N/A | |
| Times Interest Earned | | 0.0 | 13.4 | N/A | 32.7 | N/A | 2.0 | N/A | 0.0 | N/A | |
| Total Asset Turnover | | 6.5 | 0.7 | 8.79 | 1.0 | 6.82 | 1.3 | 5.16 | 8.0 | 0.81 | |
| Average Age of Plant (Years) | | 5.0 | 9.9 | 0.51 | 10.8 | 0.46 | 10.1 | 0.50 | 4.9 | 1.02 | |
| Increase (Decrease) Total Net Patient Revenue | | 18.8% | 5.4% | 3.45 | 6.7% | 2.80 | 6.3% | 3.00 | -7.3% | N/A | |
| Outpatient Gross Revenue (% of Total GPR) | | 32.3% | 61.9% | 0.52 | 69.3% | 0.47 | 77.2% | 0.42 | 33.9% | 0.95 | |
| Net Revenue Statistics | | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | \$35,301 | | \$15,830 | 2.23 | \$12,540 | 2.82 | \$17,237 | 2.05 | \$33,505 | 1.05 | |
| Inpatient Net Revenue per Day | \$3,065 | | \$3,538 | 0.87 | \$3,195 | 0.96 | \$2,652 | 1.16 | \$3,154 | 0.97 | |
| Outpatient Net Revenue per Visit | \$545 | | \$686 | 0.79 | \$574 | 0.95 | \$595 | 0.92 | \$525 | 1.04 | |

| Income Statement | | | Assets | | | Liabilities & Fund Balances | | |
|-----------------------------|--------------|--|-----------------------------------|--|--------------|----------------------------------|--|-------------|
| Gross Patient Revenue (GPR) | \$42,243,556 | | Cash & Cash Equivalents | | \$0 | Current Liabilities | | \$2,570,317 |
| Less Deductions | \$12,197,740 | | Net Patient Receivables | | \$4,730,494 | Long-Term Debt | | \$0 |
| Net Patient Revenue | \$30,045,816 | | Other Receivables | | \$1,344,740 | Other Liabilities | | \$15,224 |
| Plus Other Revenue | \$3,570,986 | | | | | Subtotal | | \$2,585,541 |
| Total Revenue | \$33,616,802 | | Land, Buildings & Equipment (Net) | | \$2,216,946 | | | |
| Less Expenses | \$32,009,994 | | Other Assets | | -\$3,103,822 | Unrestricted Fund Balance | | \$2,602,817 |
| Non-Operating Gains/Losses | -\$59,109 | | | | | Restricted Fund Balance | | \$0 |
| Net Income | \$1,547,699 | | Total Assets | | \$5,188,358 | Total Liabilities & Fund Balance | | \$5,188,358 |