

316 Ascension Columbia St. Mary's Hospital Milwaukee
 2301 N. Lake Drive
 Milwaukee, WI 53201
 414-961-3300

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: 7

		All GMS Hospitals		Analysis Area 2B		Volume Group 7		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	55.7%	55.7%	1.00	69.6%	0.80	69.4%	0.80	49.0%	1.14
Obstetrics	111.7%	41.5%	2.69	56.7%	0.63	52.7%	2.12	68.4%	1.63
Pediatrics	0.0%	52.8%	N/A	100.1%	N/A	32.8%	N/A	0.0%	N/A
Total Hospital	65.8%	57.5%	1.14	72.0%	0.91	67.8%	0.97	56.2%	1.17
Average Census (Patients)									
Adult Medical-Surgical	93.6	26.4	3.55	111.4	0.84	101.2	0.92	82.3	1.14
Obstetrics	35.7	5.6	6.35	25.1	1.42	15.7	2.28	21.9	1.63
Pediatrics	0.0	1.4	N/A	16.3	N/A	3.8	N/A	0.0	N/A
Total Hospital	189.5	49.4	3.84	172.5	1.10	195.9	0.97	161.8	1.17
Average Length of Stay (Days)									
Adult Medical-Surgical	4.8	3.9	1.23	4.8	1.01	4.4	1.11	4.5	1.09
Obstetrics	2.5	2.5	0.98	2.7	0.92	2.6	0.94	2.8	0.90
Pediatrics	0.0	3.5	N/A	3.6	N/A	3.6	N/A	0.0	N/A
Total Hospital	5.9	4.4	1.34	5.6	1.06	4.8	1.22	5.0	1.19
Surgical Operations									
Inpatient	1,984	1,396	1.42	3,208	0.62	5,208	0.38	2,093	0.95
Outpatient	4,332	4,206	1.03	5,759	0.75	14,763	0.29	4,636	0.93
Inpatient as % of All Surgeries	31.4%	24.9%	1.26	35.8%	0.88	26.1%	1.20	31.1%	1.01
Outpatient Visits									
Non-Emergency Visits	562,000	136,074	4.13	268,757	2.09	473,499	1.19	749,180	0.75
Emergency Visits	65,368	18,688	3.50	47,390	1.38	53,629	1.22	64,992	1.01
Full-Time Equivalents (FTEs)									
Administrators	52.7	19.3	2.73	44.4	1.19	64.0	0.82	9.1	5.79
Nurses, Licensed	693.7	239.2	2.90	740.7	0.94	866.8	0.80	705.5	0.98
Ancillary Nursing Personnel	87.5	40.0	2.18	137.5	0.64	141.9	0.62	78.1	1.12
All Other Personnel	1,206.0	480.4	2.51	1,202.9	1.00	1,693.5	0.71	1,240.7	0.97
Total FTEs	2,040.0	779.0	2.62	2,125.5	0.96	2,766.3	0.74	2,033.4	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	10.6	14.9	0.71	12.3	0.86	13.7	0.77	1.9	5.64
Nurses, Licensed	139.7	183.7	0.76	205.0	0.68	186.0	0.75	145.8	0.96
Ancillary Nursing Personnel	17.6	30.8	0.57	38.0	0.46	30.4	0.58	16.1	1.09
All Other Personnel	242.8	369.0	0.66	332.9	0.73	363.3	0.67	256.4	0.95
Total FTEs	410.7	598.3	0.69	588.2	0.70	593.5	0.69	420.2	0.98

Total Hospital:

Beds Set Up & Staffed 288
 Discharges 11,723
 Inpatient Days 69,158

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 12
 Total Births 2,750
 Newborn Days 5,318

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	168	7,049	34,149	55.7%	93.6	4.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	32	5,259	13,043	111.7%	35.7	2.5
Psychiatric	1	15	685	3,500	63.9%	9.6	5.1
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	1	12	193	3,674	83.9%	10.1	19.0
Mixed Intensive Care	1	36	726	8,624	65.6%	23.6	11.9
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	25	281	6,168	67.6%	16.9	22.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	44	19	52.7	Surgical Personnel	46	18	50.2
Physicians & Dentists	136	59	151.4	Radiological Services Personnel	78	42	89.7
Medical & Dental Residents	5	0	5.0	Sonographers	13	2	13.0
Dental Hygienists	0	8	6.7	Respiratory Therapists	24	12	27.9
Registered Nurses	530	326	652.7	Occupational Therapists	8	10	11.3
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.5
Licensed Practical Nurses	6	3	7.3	Physical Therapists	17	19	23.7
Ancillary Nursing Personnel	50	97	87.5	Physical Therapy Assistants/Aides	4	9	5.2
Medical Assistants	145	29	157.7	Recreational Therapists	0	0	0.0
Physician Assistants	11	3	12.7	Dietitians & Nutritionists	0	1	0.7
Nurse Practitioners	30	9	33.8	Psychologists	3	3	3.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	6	2	6.2
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	83	59	107.0
Health Info Mgmt-Administrators/Technicians	5	3	5.6	All Other Personnel	331	72	361.1
Pharmacy Personnel	47	21	50.9				
Clinical Laboratory Personnel	89	62	116.4				
				Total	1,711	889	2,040.0

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Milwaukee, WI 53201			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	2B Value	Ratio	7 Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$611,594,520	40.9%	45.7%	0.90	42.9%	0.95	46.0%	0.89	40.0%	1.02	
Medical Assistance	\$344,718,509	23.1%	14.0%	1.65	20.9%	1.10	12.8%	1.81	24.1%	0.95	
Commercial	\$486,488,160	32.5%	35.8%	0.91	32.3%	1.01	36.0%	0.90	33.5%	0.97	
All Other	\$52,633,585	3.5%	4.5%	0.78	3.8%	0.92	5.3%	0.67	2.4%	1.48	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$445,368,294	29.8%	34.1%	0.87	33.8%	0.88	35.3%	0.84	26.4%	1.13	
Medical Assistance	\$280,186,274	18.7%	10.6%	1.77	15.9%	1.18	10.0%	1.88	18.5%	1.01	
Commercial	\$235,120,747	15.7%	14.7%	1.07	14.3%	1.10	16.0%	0.98	18.6%	0.85	
Charity Care	\$20,367,074	1.4%	1.0%	1.40	1.1%	1.20	1.0%	1.42	1.4%	1.00	
Bad Debt	\$26,673,354	1.8%	1.1%	1.67	1.0%	1.74	0.9%	1.91	1.7%	1.03	
All Other	\$19,815,577	1.3%	2.0%	0.68	1.2%	1.10	2.2%	0.59	0.8%	1.62	
Total Deductions	\$1,027,531,320	68.7%	63.3%	1.08	67.4%	1.02	65.5%	1.05	67.4%	1.02	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		7.6%	5.5%	1.39	4.0%	1.89	6.8%	1.13	0.5%	14.15	
Net Gains/Losses as % of Net Income		31.9%	2.6%	12.49	N/A	N/A	1.9%	16.89	0.4%	71.72	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$243,157,177	47.7%	44.1%	1.08	36.9%	1.29	43.1%	1.11	44.3%	1.08	
Supplies & Services	\$229,414,324	45.0%	49.0%	0.92	56.8%	0.79	50.4%	0.89	48.3%	0.93	
Capital Component	\$36,721,378	7.2%	6.9%	1.05	6.2%	1.16	6.4%	1.12	7.5%	0.97	
Fiscal Statistics											
Operating Margin (%)		-0.5%	8.4%	N/A	10.0%	N/A	8.5%	N/A	-7.5%	0.07	
Total Hospital Net Income (%)		-0.8%	8.6%	N/A	9.5%	N/A	8.7%	N/A	-7.5%	0.10	
Return on Equity (%)		-0.6%	6.3%	N/A	6.8%	N/A	6.7%	N/A	-5.1%	0.12	
Current Ratio		4.2	5.9	0.70	10.4	0.40	6.2	0.67	4.1	1.00	
Days in Net Patient Accounts Receivable		44.1	51.6	0.86	48.9	0.90	50.7	0.87	47.6	0.93	
Average Payment Period		33.3	38.5	0.86	29.1	1.15	38.6	0.86	33.6	0.99	
Equity Financing (%)		77.7%	75.1%	1.03	86.6%	0.90	76.2%	1.02	76.5%	1.02	
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.1	N/A	0.1	N/A	0.0	N/A	
Times Interest Earned		0.0	13.4	N/A	17.3	N/A	13.7	N/A	0.0	N/A	
Total Asset Turnover		0.8	0.7	1.08	0.7	1.11	0.8	1.03	0.7	1.16	
Average Age of Plant (Years)		13.1	9.9	1.33	10.0	1.31	10.8	1.21	12.6	1.04	
Increase (Decrease) Total Net Patient Revenue		3.4%	5.4%	0.63	4.2%	0.81	6.1%	0.56	-1.2%	N/A	
Outpatient Gross Revenue (% of Total GPR)		65.6%	61.9%	1.06	52.1%	1.26	58.0%	1.13	66.6%	0.99	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$12,859		\$15,830	0.81	\$20,637	0.62	\$17,621	0.73	\$11,761	1.09	
Inpatient Net Revenue per Day	\$2,420		\$3,538	0.68	\$3,697	0.65	\$3,654	0.66	\$2,368	1.02	
Outpatient Net Revenue per Visit	\$548		\$686	0.80	\$783	0.70	\$698	0.79	\$413	1.33	

Income Statement			Assets			Liabilities & Fund Balances		
Gross Patient Revenue (GPR)	\$1,495,434,774		Cash & Cash Equivalents		\$665,846	Current Liabilities		\$44,004,372
Less Deductions	\$1,027,531,320		Net Patient Receivables		\$56,565,568	Long-Term Debt		\$0
Net Patient Revenue	\$467,903,454		Other Receivables		\$7,592,969	Other Liabilities		\$97,995,647
Plus Other Revenue	\$38,758,007					Subtotal		\$142,000,019
Total Revenue	\$506,661,461		Land, Buildings & Equipment (Net)		\$450,806,710			
Less Expenses	\$509,292,879		Other Assets		\$119,974,443	Unrestricted Fund Balance		\$493,605,517
Non-Operating Gains/Losses	-\$1,234,860					Restricted Fund Balance		\$0
Net Income	-\$3,866,278		Total Assets		\$635,605,536	Total Liabilities & Fund Balance		\$635,605,536