

010 Marshfield Medical Center – Beaver Dam
 707 South University Avenue
 Beaver Dam, WI 53916
 920-887-7181

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Dodge
 Analysis Area: Southern (1)
 Volume Group: 4

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	25.2%	55.2%	0.46	59.0%	0.43	40.9%	0.62	24.6%	1.02
Obstetrics	30.5%	38.0%	0.80	44.3%	0.04	25.8%	1.18	29.4%	1.04
Pediatrics	0.0%	51.3%	N/A	46.2%	N/A	1.1%	N/A	0.0%	N/A
Total Hospital	24.5%	57.4%	0.43	61.2%	0.40	41.6%	0.59	23.9%	1.02
Average Census (Patients)									
Adult Medical-Surgical	9.1	26.0	0.35	24.6	0.37	10.2	0.89	8.9	1.02
Obstetrics	1.8	4.9	0.37	4.8	0.38	1.8	1.00	1.8	1.04
Pediatrics	0.0	1.3	N/A	2.2	N/A	0.0	N/A	0.0	N/A
Total Hospital	11.7	49.0	0.24	52.3	0.22	17.6	0.67	11.5	1.02
Average Length of Stay (Days)									
Adult Medical-Surgical	2.8	4.1	0.68	4.0	0.70	3.1	0.91	2.7	1.03
Obstetrics	2.5	2.6	0.97	2.7	0.92	2.2	1.13	2.4	1.02
Pediatrics	0.0	3.3	N/A	3.5	N/A	2.2	N/A	0.0	N/A
Total Hospital	2.8	4.5	0.63	4.4	0.64	3.3	0.85	2.7	1.03
Surgical Operations									
Inpatient	340	1,426	0.24	2,131	0.16	479	0.71	332	1.02
Outpatient	1,769	4,581	0.39	7,954	0.22	1,923	0.92	1,710	1.03
Inpatient as % of All Surgeries	16.1%	23.7%	0.68	21.1%	0.76	19.9%	0.81	16.3%	0.99
Outpatient Visits									
Non-Emergency Visits	73,116	144,376	0.51	179,501	0.41	67,442	1.08	72,061	1.01
Emergency Visits	16,049	17,768	0.90	17,324	0.93	12,660	1.27	18,684	0.86
Full-Time Equivalents (FTEs)									
Administrators	2.0	23.0	0.09	23.4	0.09	12.7	0.16	4.0	0.50
Nurses, Licensed	104.0	251.3	0.41	255.4	0.41	102.4	1.02	100.4	1.04
Ancillary Nursing Personnel	39.4	39.7	0.99	45.5	0.87	17.0	2.32	36.5	1.08
All Other Personnel	380.4	509.3	0.75	652.5	0.58	220.5	1.73	377.6	1.01
Total FTEs	525.7	823.3	0.64	976.8	0.54	352.5	1.49	518.5	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	3.1	17.0	0.18	17.6	0.18	19.4	0.16	6.2	0.50
Nurses, Licensed	161.2	185.7	0.87	191.8	0.84	155.7	1.04	155.7	1.04
Ancillary Nursing Personnel	61.1	29.3	2.08	34.1	1.79	25.8	2.37	56.6	1.08
All Other Personnel	589.7	376.3	1.57	490.1	1.20	335.3	1.76	585.6	1.01
Total FTEs	815.1	608.3	1.34	733.6	1.11	536.2	1.52	804.1	1.01

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	48	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	8
Discharges	1,515	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	272
Inpatient Days	4,285			Inpatient Days	0	Newborn Days	590

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	36	1,191	3,312	25.2%	9.1	2.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	6	269	667	30.5%	1.8	2.5
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	55	306	14.0%	0.8	5.6
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Surgical Personnel	5	3	7.2
Physicians & Dentists	1	1	1.8	Radiological Services Personnel	23	14	30.0
Medical & Dental Residents	0	0	0.0	Sonographers	1	3	2.4
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	3	5.4
Registered Nurses	51	72	91.5	Occupational Therapists	2	2	2.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.6
Licensed Practical Nurses	1	2	2.6	Physical Therapists	8	4	9.3
Ancillary Nursing Personnel	25	30	39.4	Physical Therapy Assistants/Aides	1	3	2.8
Medical Assistants	5	7	7.7	Recreational Therapists	0	0	0.0
Physician Assistants	3	2	3.3	Dietitians & Nutritionists	2	1	2.8
Nurse Practitioners	8	3	8.9	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	1	1.7
Clinical Nurse Specialists	1	0	1.0	All Other Health Professionals	17	3	17.8
Health Info Mgmt-Administrators/Technicians	24	2	25.1	All Other Personnel	203	88	240.7
Pharmacy Personnel	15	8	19.0				
Clinical Laboratory Personnel	0	0	0.0				
				Total	404	253	525.7

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$105,806,776	43.7%	46.3%	0.94	42.2%	1.04	49.1%	0.89	43.1%	1.01
Medical Assistance	\$29,746,665	12.3%	13.6%	0.90	11.5%	1.07	10.9%	1.12	12.0%	1.02
Commercial	\$94,998,111	39.2%	35.3%	1.11	38.6%	1.02	36.4%	1.08	40.3%	0.97
All Other	\$11,558,948	4.8%	4.8%	1.00	7.8%	0.61	3.5%	1.35	4.6%	1.04
Deductions as % of Total Gross Patient Revenue										
Medicare	\$83,846,803	34.6%	34.9%	0.99	31.6%	1.09	35.9%	0.96	34.5%	1.00
Medical Assistance	\$25,614,140	10.6%	10.4%	1.02	8.7%	1.21	8.3%	1.28	9.9%	1.07
Commercial	\$41,469,093	17.1%	14.7%	1.17	18.2%	0.94	14.2%	1.21	16.9%	1.01
Charity Care	\$4,732,691	2.0%	1.0%	2.03	0.8%	2.49	1.3%	1.48	1.3%	1.54
Bad Debt	\$3,570,855	1.5%	1.1%	1.39	1.1%	1.35	1.2%	1.20	2.0%	0.73
All Other	\$760,403	0.3%	2.2%	0.15	3.5%	0.09	1.3%	0.24	0.6%	0.56
Total Deductions	\$159,993,985	66.1%	64.2%	1.03	63.9%	1.03	62.3%	1.06	65.1%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	9.4%	5.5%	1.70	6.4%	1.47	3.2%	2.91	9.8%	0.96	
Net Gains/Losses as % of Net Income	337.1%	13.2%	25.59	39.0%	8.65	29.1%	11.60	4,064.0%	0.08	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$43,015,759	45.4%	44.0%	1.03	47.0%	0.97	44.1%	1.03	45.7%	0.99
Supplies & Services	\$40,833,878	43.1%	49.2%	0.88	45.7%	0.94	47.4%	0.91	42.1%	1.02
Capital Component	\$10,848,572	11.5%	6.8%	1.68	7.3%	1.58	8.5%	1.35	12.2%	0.94
Fiscal Statistics										
Operating Margin (%)	-4.5%	9.1%	N/A	6.3%	N/A	5.4%	N/A	-4.9%	0.92	
Total Hospital Net Income (%)	1.8%	10.3%	0.17	10.0%	0.18	7.4%	0.24	0.1%	15.20	
Return on Equity (%)	1.0%	6.0%	0.16	7.5%	0.13	4.7%	0.20	0.1%	15.11	
Current Ratio	2.0	4.7	0.43	2.4	0.85	4.8	0.42	1.9	1.08	
Days in Net Patient Accounts Receivable	52.2	64.0	0.82	50.8	1.03	49.3	1.06	56.9	0.92	
Average Payment Period	55.0	56.5	0.97	52.7	1.04	48.1	1.14	55.8	0.99	
Equity Financing (%)	55.3%	69.2%	0.80	59.1%	0.94	74.4%	0.74	56.5%	0.98	
Long-Term Debt to Equity Ratio	0.6	0.3	2.24	0.3	1.79	0.2	2.97	0.6	1.03	
Times Interest Earned	1.7	13.4	0.13	9.5	0.18	7.5	0.23	1.0	1.67	
Total Asset Turnover	0.5	0.6	0.89	0.7	0.71	0.6	0.82	0.5	0.98	
Average Age of Plant (Years)	14.2	12.6	1.13	10.8	1.32	10.2	1.40	12.9	1.10	
Increase (Decrease) Total Net Patient Revenue	3.7%	7.3%	0.51	5.8%	0.64	4.2%	0.88	1.7%	2.24	
Outpatient Gross Revenue (% of Total GPR)	81.8%	63.3%	1.29	60.4%	1.35	72.8%	1.12	82.2%	1.00	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$10,031	\$16,906	0.59	\$18,736	0.54	\$11,314	0.89	\$9,634	1.04	
Inpatient Net Revenue per Day	\$3,547	\$3,675	0.97	\$4,176	0.85	\$3,281	1.08	\$3,524	1.01	
Outpatient Net Revenue per Visit	\$791	\$703	1.12	\$623	1.27	\$705	1.12	\$761	1.04	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$242,110,499	Cash & Cash Equivalents	\$10,073,876	Current Liabilities	\$13,141,930
Less Deductions	\$159,993,985	Net Patient Receivables	\$11,752,000	Long-Term Debt	\$56,358,807
Net Patient Revenue	\$82,116,514	Other Receivables	\$682,256	Other Liabilities	\$9,703,499
Plus Other Revenue	\$8,527,472			Subtotal	\$79,204,236
Total Revenue	\$90,643,986	Land, Buildings & Equipment (Net)	\$64,989,030	Unrestricted Fund Balance	\$97,950,269
Less Expenses	\$94,698,209	Other Assets	\$89,657,343	Restricted Fund Balance	\$2,420,207
Non-Operating Gains/Losses	\$5,763,853			Total Liabilities & Fund Balance	\$177,154,505
Net Income	\$1,709,630	Total Assets	\$177,154,505		