

025 Memorial Hospital of Lafayette Co.
 800 Clay Street
 Darlington, WI 53530
 608-776-4466

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: County

County: Lafayette
 Analysis Area: Southern (1)
 Volume Group: 1

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	6.1%	55.2%	0.11	59.0%	0.10	11.3%	0.54	6.4%	0.96
Obstetrics	0.0%	38.0%	N/A	44.3%	N/A	0.0%	N/A	0.0%	N/A
Pediatrics	0.0%	51.3%	N/A	46.2%	N/A	44.2%	N/A	0.0%	N/A
Total Hospital	6.1%	57.4%	0.11	61.2%	0.10	16.5%	0.37	6.4%	0.96
Average Census (Patients)									
Adult Medical-Surgical	1.5	26.0	0.06	24.6	0.06	1.8	0.87	1.6	0.96
Obstetrics	0.0	4.9	N/A	4.8	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	1.3	N/A	2.2	N/A	0.2	N/A	0.0	N/A
Total Hospital	1.5	49.0	0.03	52.3	0.03	2.7	0.57	1.6	0.96
Average Length of Stay (Days)									
Adult Medical-Surgical	2.7	4.1	0.67	4.0	0.68	2.9	0.93	2.3	1.18
Obstetrics	0.0	2.6	N/A	2.7	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	3.3	N/A	3.5	N/A	3.0	N/A	0.0	N/A
Total Hospital	2.7	4.5	0.60	4.4	0.61	4.2	0.65	2.3	1.18
Surgical Operations									
Inpatient	158	1,426	0.11	2,131	0.07	127	1.25	128	1.23
Outpatient	550	4,581	0.12	7,954	0.07	1,225	0.45	275	2.00
Inpatient as % of All Surgeries	22.3%	23.7%	0.94	21.1%	1.06	9.4%	2.38	31.8%	0.70
Outpatient Visits									
Non-Emergency Visits	22,377	144,376	0.15	179,501	0.12	22,925	0.98	21,270	1.05
Emergency Visits	2,024	17,768	0.11	17,324	0.12	2,741	0.74	2,122	0.95
Full-Time Equivalents (FTEs)									
Administrators	5.0	23.0	0.22	23.4	0.21	3.1	1.61	5.0	1.00
Nurses, Licensed	35.6	251.3	0.14	255.4	0.14	36.6	0.97	27.2	1.31
Ancillary Nursing Personnel	14.7	39.7	0.37	45.5	0.32	7.5	1.97	17.3	0.85
All Other Personnel	68.0	509.3	0.13	652.5	0.10	77.2	0.88	62.4	1.09
Total FTEs	123.3	823.3	0.15	976.8	0.13	124.4	0.99	111.8	1.10
FTEs per 100 Patient Census (Adjusted)									
Administrators	62.3	17.0	3.67	17.6	3.54	23.8	2.62	61.0	1.02
Nurses, Licensed	442.9	185.7	2.39	191.8	2.31	281.2	1.58	331.3	1.34
Ancillary Nursing Personnel	183.1	29.3	6.25	34.1	5.36	57.4	3.19	210.5	0.87
All Other Personnel	847.1	376.3	2.25	490.1	1.73	592.9	1.43	760.8	1.11
Total FTEs	1,535.4	608.3	2.52	733.6	2.09	955.3	1.61	1,363.6	1.13

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	25	Health Maintenance		Average Beds Used	25	Bassinets	0
Discharges	207	Organization (HMO)	Yes	Discharges	56	Total Births	0
Inpatient Days	561	Preferred Provider		Inpatient Days	518	Newborn Days	0
		Organization (PPO)	Yes				

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	25	207	561	6.1%	1.5	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	4	0	0	0	0.0%	0.0	0.0
Psychiatric	4	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	2	1	2.4	Radiological Services Personnel	5	1	5.6
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	32	1	32.3	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	1	1	1.3	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	14	4	14.7	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	6	0	6.0	Recreational Therapists	0	0	0.0
Physician Assistants	4	0	4.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	2	0	2.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	17	0	17.0
Health Info Mgmt-Administrators/Technicians	7	0	7.0	All Other Personnel	15	1	15.6
Pharmacy Personnel	2	0	2.0				
Clinical Laboratory Personnel	6	1	6.4				
				Total	120	10	123.3

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value ¹	Ratio	Value ¹	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$23,888,896	54.0%	46.3%	1.17	42.2%	1.28	45.9%	1.18	42.7%	1.27
Medical Assistance	\$3,539,096	8.0%	13.6%	0.59	11.5%	0.70	11.5%	0.70	8.0%	1.00
Commercial	\$16,220,110	36.7%	35.3%	1.04	38.6%	0.95	39.4%	0.93	47.2%	0.78
All Other	\$590,595	1.3%	4.8%	0.28	7.8%	0.17	3.3%	0.41	2.2%	0.61
Deductions as % of Total Gross Patient Revenue										
Medicare	\$11,825,345	26.7%	34.9%	0.77	31.6%	0.84	23.7%	1.13	24.5%	1.09
Medical Assistance	\$2,180,772	4.9%	10.4%	0.48	8.7%	0.56	7.7%	0.64	5.7%	0.87
Commercial	\$8,056,786	18.2%	14.7%	1.24	18.2%	1.00	10.4%	1.74	16.8%	1.08
Charity Care	\$94,950	0.2%	1.0%	0.22	0.8%	0.27	0.8%	0.27	0.4%	0.58
Bad Debt	\$100,552	0.2%	1.1%	0.21	1.1%	0.21	1.5%	0.15	1.5%	0.15
All Other	\$133,881	0.3%	2.2%	0.14	3.5%	0.09	1.4%	0.22	0.0%	N/A
Total Deductions	\$22,392,286	50.6%	64.2%	0.79	63.9%	0.79	45.5%	1.11	48.8%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	0.1%	5.5%	0.01	6.4%	0.01	3.1%	0.02	0.0%	1.21	N/A
Net Gains/Losses as % of Net Income	0.9%	13.2%	0.07	39.0%	0.02	1.4%	0.66	N/A	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$10,543,543	49.8%	44.0%	1.13	47.0%	1.06	51.0%	0.98	47.1%	1.06
Supplies & Services	\$9,303,977	43.9%	49.2%	0.89	45.7%	0.96	41.5%	1.06	48.4%	0.91
Capital Component	\$1,332,461	6.3%	6.8%	0.92	7.3%	0.87	7.5%	0.84	4.5%	1.39
Fiscal Statistics										
Operating Margin (%)	3.1%	9.1%	0.34	6.3%	0.49	9.5%	0.33	-0.4%	N/A	N/A
Total Hospital Net Income (%)	3.1%	10.3%	0.30	10.0%	0.31	9.7%	0.32	-0.4%	N/A	N/A
Return on Equity (%)	4.4%	6.0%	0.74	7.5%	0.59	13.7%	0.32	-0.6%	N/A	N/A
Current Ratio	4.3	4.7	0.91	2.4	1.82	3.6	1.19	3.7	1.16	1.16
Days in Net Patient Accounts Receivable	48.6	64.0	0.76	50.8	0.96	55.7	0.87	68.8	0.71	0.71
Average Payment Period	24.6	56.5	0.44	52.7	0.47	35.7	0.69	27.4	0.90	0.90
Equity Financing (%)	61.0%	69.2%	0.88	59.1%	1.03	50.2%	1.22	48.6%	1.26	1.26
Long-Term Debt to Equity Ratio	0.2	0.3	0.93	0.3	0.75	0.6	0.40	0.4	0.61	0.61
Times Interest Earned	8.3	13.4	0.62	9.5	0.88	10.9	0.76	0.2	50.40	50.40
Total Asset Turnover	1.4	0.6	2.47	0.7	1.96	1.4	1.00	1.4	1.02	1.02
Average Age of Plant (Years)	13.2	12.6	1.05	10.8	1.22	9.3	1.41	12.5	1.06	1.06
Increase (Decrease) Total Net Patient Revenue	10.1%	7.3%	1.39	5.8%	1.75	1.0%	10.35	7.5%	1.35	1.35
Outpatient Gross Revenue (% of Total GPR)	80.9%	63.3%	1.28	60.4%	1.34	79.1%	1.02	80.5%	1.00	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$15,710	\$16,906	0.93	\$18,736	0.84	\$20,479	0.77	\$8,049	1.95	1.95
Inpatient Net Revenue per Day	\$3,701	\$3,675	1.01	\$4,176	0.89	\$3,042	1.22	\$2,474	1.50	1.50
Outpatient Net Revenue per Visit	\$718	\$703	1.02	\$623	1.15	\$730	0.98	\$759	0.95	0.95

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$44,238,696	Cash & Cash Equivalents	\$1,896,821	Current Liabilities	\$1,373,130
Less Deductions	\$22,392,286	Net Patient Receivables	\$2,908,098	Long-Term Debt	\$2,259,534
Net Patient Revenue	\$21,846,410	Other Receivables	\$114,284	Other Liabilities	\$2,384,981
Plus Other Revenue	\$12,394			Subtotal	\$6,017,645
Total Revenue	\$21,858,805	Land, Buildings & Equipment (Net)	\$5,996,237	Unrestricted Fund Balance	\$9,431,250
Less Expenses	\$21,179,981	Other Assets	\$4,533,455	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$6,367	Total Assets	\$15,448,895	Total Liabilities & Fund Balance	\$15,448,895
Net Income	\$685,191				