

030 Sacred Heart Hospital
 900 West Clairemont Avenue
 Eau Claire, WI 54701
 715-839-4121

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Eau Claire
 Analysis Area: West Central (5A)
 Volume Group: 5

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 5A		Volume Group 5		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	52.9%	55.2%	0.96	42.1%	1.26	43.3%	1.22	61.7%	0.86
Obstetrics	18.5%	38.0%	0.49	26.3%	0.13	23.8%	0.78	28.8%	0.64
Pediatrics	0.0%	51.3%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	48.7%	57.4%	0.85	43.5%	1.12	44.0%	1.11	54.8%	0.89
Average Census (Patients)									
Adult Medical-Surgical	57.7	26.0	2.22	11.3	5.10	15.3	3.78	72.8	0.79
Obstetrics	3.5	4.9	0.71	1.9	1.89	2.1	1.66	5.2	0.68
Pediatrics	0.0	1.3	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	97.3	49.0	1.99	18.5	5.27	27.3	3.57	118.3	0.82
Average Length of Stay (Days)									
Adult Medical-Surgical	4.9	4.1	1.20	3.6	1.34	3.4	1.42	4.8	1.02
Obstetrics	2.2	2.6	0.88	2.3	0.98	2.3	0.97	2.2	1.02
Pediatrics	0.0	3.3	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.9	4.5	1.08	3.9	1.24	3.7	1.32	4.8	1.02
Surgical Operations									
Inpatient	1,788	1,426	1.25	509	3.51	657	2.72	2,361	0.76
Outpatient	2,260	4,581	0.49	2,269	1.00	2,872	0.79	2,470	0.91
Inpatient as % of All Surgeries	44.2%	23.7%	1.86	18.3%	2.41	18.6%	2.37	48.9%	0.90
Outpatient Visits									
Non-Emergency Visits	51,661	144,376	0.36	78,013	0.66	115,084	0.45	58,704	0.88
Emergency Visits	18,494	17,768	1.04	8,412	2.20	13,821	1.34	23,446	0.79
Full-Time Equivalents (FTEs)									
Administrators	21.0	23.0	0.91	13.4	1.56	18.2	1.16	10.0	2.10
Nurses, Licensed	257.5	251.3	1.02	124.0	2.08	150.6	1.71	240.1	1.07
Ancillary Nursing Personnel	59.1	39.7	1.49	18.7	3.16	19.7	2.99	62.6	0.94
All Other Personnel	574.1	509.3	1.13	265.3	2.16	320.3	1.79	622.7	0.92
Total FTEs	911.7	823.3	1.11	421.4	2.16	508.8	1.79	935.4	0.97
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.0	17.0	0.77	20.2	0.64	18.2	0.71	5.3	2.44
Nurses, Licensed	159.5	185.7	0.86	186.6	0.85	151.1	1.06	127.8	1.25
Ancillary Nursing Personnel	36.6	29.3	1.25	28.1	1.30	19.8	1.85	33.3	1.10
All Other Personnel	355.6	376.3	0.94	399.1	0.89	321.5	1.11	331.4	1.07
Total FTEs	564.7	608.3	0.93	633.9	0.89	510.6	1.11	497.8	1.13

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	200	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	15
Discharges	7,310	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	552
Inpatient Days	35,518			Inpatient Days	0	Newborn Days	1,196

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	109	4,306	21,051	52.9%	57.7	4.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	24	223	3,156	36.0%	8.6	14.2
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	19	573	1,286	18.5%	3.5	2.2
Psychiatric	1	29	1,258	6,767	63.9%	18.5	5.4
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	14	998	3,258	63.8%	8.9	3.3
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	2	5	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	21	0	21.0	Surgical Personnel	14	12	19.8
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	24	8	30.1
Medical & Dental Residents	0	0	0.0	Sonographers	1	8	7.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	12	14	21.3
Registered Nurses	142	170	257.5	Occupational Therapists	8	5	10.2
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	0	2.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	8	8	12.3
Ancillary Nursing Personnel	21	65	59.1	Physical Therapy Assistants/Aides	5	2	5.5
Medical Assistants	1	0	1.0	Recreational Therapists	0	3	2.4
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	4	2	4.7
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	4	5	6.4
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	121	84	168.9
Health Info Mgmt-Administrators/Technicians	24	2	24.9	All Other Personnel	173	84	216.4
Pharmacy Personnel	23	11	28.9				
Clinical Laboratory Personnel	10	5	12.1				
				Total	618	488	911.7

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	5A Value	Ratio	5 Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$240,926,158	55.2%	46.3%	1.19	50.4%	1.09	51.1%	1.08	57.1%	0.97
Medical Assistance	\$58,258,276	13.3%	13.6%	0.98	11.5%	1.16	11.3%	1.18	13.5%	0.99
Commercial	\$116,605,328	26.7%	35.3%	0.76	34.7%	0.77	33.7%	0.79	25.6%	1.04
All Other	\$20,845,710	4.8%	4.8%	1.00	3.4%	1.41	3.9%	1.24	3.8%	1.26
Deductions as % of Total Gross Patient Revenue										
Medicare	\$165,814,975	38.0%	34.9%	1.09	33.8%	1.12	36.8%	1.03	42.1%	0.90
Medical Assistance	\$38,868,894	8.9%	10.4%	0.86	8.0%	1.11	8.5%	1.05	9.4%	0.95
Commercial	\$37,627,740	8.6%	14.7%	0.59	10.5%	0.82	12.8%	0.67	5.1%	1.69
Charity Care	\$5,645,295	1.3%	1.0%	1.34	0.9%	1.45	0.9%	1.45	1.8%	0.71
Bad Debt	\$1,984,315	0.5%	1.1%	0.43	1.0%	0.46	1.4%	0.33	0.2%	1.87
All Other	\$8,856,080	2.0%	2.2%	0.94	1.5%	1.33	2.1%	0.97	1.6%	1.28
Total Deductions	\$258,797,299	59.3%	64.2%	0.92	55.8%	1.06	62.4%	0.95	60.2%	0.98
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	1.1%	5.5%	0.20		3.2%	0.35	3.4%	0.33	0.5%	2.25
Net Gains/Losses as % of Net Income	N/A	13.2%	N/A		52.1%	N/A	4.5%	N/A	44.8%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$91,000,615	46.1%	44.0%	1.05	51.5%	0.90	46.0%	1.00	40.7%	1.13
Supplies & Services	\$94,835,818	48.1%	49.2%	0.98	43.3%	1.11	46.6%	1.03	51.3%	0.94
Capital Component	\$11,523,814	5.8%	6.8%	0.86	5.2%	1.13	7.4%	0.79	7.9%	0.74
Fiscal Statistics										
Operating Margin (%)	-9.7%	9.1%	N/A		1.7%	N/A	8.2%	N/A	14.2%	N/A
Total Hospital Net Income (%)	-7.9%	10.3%	N/A		3.5%	N/A	8.6%	N/A	23.0%	N/A
Return on Equity (%)	-2.1%	6.0%	N/A		0.7%	N/A	5.8%	N/A	8.1%	N/A
Current Ratio	1.2	4.7	0.26		2.3	0.53	4.4	0.28	1.3	0.93
Days in Net Patient Accounts Receivable	34.6	64.0	0.54		168.6	0.21	49.0	0.71	36.3	0.95
Average Payment Period	82.1	56.5	1.45		192.0	0.43	41.1	2.00	99.0	0.83
Equity Financing (%)	86.5%	69.2%	1.25		52.0%	1.66	81.8%	1.06	87.2%	0.99
Long-Term Debt to Equity Ratio	0.0	0.3	0.14		0.6	0.06	0.1	0.38	0.0	0.90
Times Interest Earned	-17.4	13.4	N/A		12.2	N/A	14.1	N/A	83.2	N/A
Total Asset Turnover	0.3	0.6	0.46		0.2	1.28	0.7	0.40	0.3	0.85
Average Age of Plant (Years)	20.3	12.6	1.61		38.0	0.53	9.6	2.11	14.4	1.40
Increase (Decrease) Total Net Patient Revenue	-17.0%	7.3%	N/A		16.1%	N/A	2.8%	N/A	-0.2%	93.30
Outpatient Gross Revenue (% of Total GPR)	40.4%	63.3%	0.64		72.3%	0.56	71.9%	0.56	37.1%	1.09
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$14,068	\$16,906	0.83		\$14,502	0.97	\$12,065	1.17	\$14,400	0.98
Inpatient Net Revenue per Day	\$2,928	\$3,675	0.80		\$3,502	0.84	\$3,161	0.93	\$3,030	0.97
Outpatient Net Revenue per Visit	\$1,097	\$703	1.56		\$807	1.36	\$614	1.79	\$1,031	1.06

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$436,635,475	Cash & Cash Equivalents	\$124,548	Current Liabilities	\$42,472,986
Less Deductions	\$258,797,299	Net Patient Receivables	\$16,851,609	Long-Term Debt	\$21,739,347
Net Patient Revenue	\$177,838,176	Other Receivables	\$4,380,231	Other Liabilities	\$27,560,727
Plus Other Revenue	\$2,000,711			Subtotal	\$91,773,060
Total Revenue	\$179,838,884	Land, Buildings & Equipment (Net)	\$96,226,787	Unrestricted Fund Balance	\$585,800,526
Less Expenses	\$197,360,247	Other Assets	\$559,990,411	Restricted Fund Balance	\$18,628,132
Non-Operating Gains/Losses	\$3,146,502			Total Liabilities & Fund Balance	\$677,573,586
Net Income	-\$14,374,860	Total Assets	\$677,573,586		