

046 Hudson Hospital & Clinics
 405 Stageline Road
 Hudson, WI 54016
 715-531-6000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Saint Croix
 Analysis Area: West Central (5A)
 Volume Group: 4

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 5A		Volume Group 4		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	34.6%	55.2%	0.63	42.1%	0.82	40.9%	0.85	31.1%	1.11
Obstetrics	44.3%	38.0%	1.17	26.3%	0.12	25.8%	1.72	51.4%	0.86
Pediatrics	0.0%	51.3%	N/A	0.0%	N/A	1.1%	N/A	0.0%	N/A
Total Hospital	37.4%	57.4%	0.65	43.5%	0.86	41.6%	0.90	37.0%	1.01
Average Census (Patients)									
Adult Medical-Surgical	5.9	26.0	0.23	11.3	0.52	10.2	0.58	5.3	1.11
Obstetrics	3.1	4.9	0.63	1.9	1.67	1.8	1.70	3.6	0.86
Pediatrics	0.0	1.3	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	9.0	49.0	0.18	18.5	0.49	17.6	0.51	8.9	1.01
Average Length of Stay (Days)									
Adult Medical-Surgical	2.4	4.1	0.59	3.6	0.66	3.1	0.79	2.5	0.97
Obstetrics	2.2	2.6	0.86	2.3	0.96	2.2	1.00	2.2	0.99
Pediatrics	0.0	3.3	N/A	0.0	N/A	2.2	N/A	0.0	N/A
Total Hospital	2.3	4.5	0.52	3.9	0.60	3.3	0.70	2.4	0.98
Surgical Operations									
Inpatient	328	1,426	0.23	509	0.64	479	0.68	293	1.12
Outpatient	1,306	4,581	0.29	2,269	0.58	1,923	0.68	1,437	0.91
Inpatient as % of All Surgeries	20.1%	23.7%	0.85	18.3%	1.10	19.9%	1.01	16.9%	1.19
Outpatient Visits									
Non-Emergency Visits	37,413	144,376	0.26	78,013	0.48	67,442	0.55	36,616	1.02
Emergency Visits	11,677	17,768	0.66	8,412	1.39	12,660	0.92	11,135	1.05
Full-Time Equivalents (FTEs)									
Administrators	27.0	23.0	1.17	13.4	2.01	12.7	2.12	28.2	0.96
Nurses, Licensed	54.0	251.3	0.21	124.0	0.44	102.4	0.53	67.2	0.80
Ancillary Nursing Personnel	11.8	39.7	0.30	18.7	0.63	17.0	0.69	18.5	0.64
All Other Personnel	132.1	509.3	0.26	265.3	0.50	220.5	0.60	135.1	0.98
Total FTEs	224.9	823.3	0.27	421.4	0.53	352.5	0.64	248.9	0.90
FTEs per 100 Patient Census (Adjusted)									
Administrators	62.5	17.0	3.68	20.2	3.10	19.4	3.23	65.9	0.95
Nurses, Licensed	124.9	185.7	0.67	186.6	0.67	155.7	0.80	156.9	0.80
Ancillary Nursing Personnel	27.3	29.3	0.93	28.1	0.97	25.8	1.06	43.1	0.63
All Other Personnel	305.7	376.3	0.81	399.1	0.77	335.3	0.91	315.5	0.97
Total FTEs	520.4	608.3	0.86	633.9	0.82	536.2	0.97	581.3	0.90

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	24	Health Maintenance Organization (HMO)	Yes	Average Beds Used	1	Bassinets	6
Discharges	1,405	Preferred Provider Organization (PPO)	Yes	Discharges	33	Total Births	510
Inpatient Days	3,280			Inpatient Days	239	Newborn Days	1,009

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	17	890	2,147	34.6%	5.9	2.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	7	515	1,133	44.3%	3.1	2.2
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	27	0	27.0	Surgical Personnel	4	0	4.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	5	9	9.1
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	3	1.3
Registered Nurses	11	75	51.7	Occupational Therapists	0	2	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	3	2.3	Physical Therapists	3	3	5.0
Ancillary Nursing Personnel	2	20	11.8	Physical Therapy Assistants/Aides	0	1	0.6
Medical Assistants	4	3	5.9	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	1	0.5
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	9	9	14.2
Health Info Mgmt-Administrators/Technicians	2	1	2.5	All Other Personnel	56	32	71.1
Pharmacy Personnel	6	9	10.6				
Clinical Laboratory Personnel	4	3	6.3				
				Total	133	174	224.9

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	5A Value	Ratio	4 Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$53,499,026	41.0%	46.3%	0.89	50.4%	0.81	49.1%	0.84	40.2%	1.02
Medical Assistance	\$12,744,545	9.8%	13.6%	0.72	11.5%	0.85	10.9%	0.89	9.0%	1.08
Commercial	\$60,614,296	46.5%	35.3%	1.32	34.7%	1.34	36.4%	1.28	48.0%	0.97
All Other	\$3,473,064	2.7%	4.8%	0.56	3.4%	0.79	3.5%	0.75	2.8%	0.96
Deductions as % of Total Gross Patient Revenue										
Medicare	\$33,398,926	25.6%	34.9%	0.73	33.8%	0.76	35.9%	0.71	23.7%	1.08
Medical Assistance	\$8,459,183	6.5%	10.4%	0.63	8.0%	0.81	8.3%	0.79	5.4%	1.21
Commercial	\$24,954,546	19.1%	14.7%	1.30	10.5%	1.82	14.2%	1.35	18.7%	1.03
Charity Care	\$506,150	0.4%	1.0%	0.40	0.9%	0.43	1.3%	0.29	0.7%	0.55
Bad Debt	\$2,205,069	1.7%	1.1%	1.59	1.0%	1.70	1.2%	1.38	1.7%	1.01
All Other	\$3,056,934	2.3%	2.2%	1.09	1.5%	1.53	1.3%	1.77	1.7%	1.37
Total Deductions	\$72,580,807	55.7%	64.2%	0.87	55.8%	1.00	62.3%	0.89	51.8%	1.07
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	7.8%	5.5%	1.41	3.2%	2.46	3.2%	2.42	7.7%	1.01	
Net Gains/Losses as % of Net Income	38.4%	13.2%	2.92	52.1%	0.74	29.1%	1.32	N/A	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$26,289,845	44.7%	44.0%	1.02	51.5%	0.87	44.1%	1.01	45.5%	0.98
Supplies & Services	\$28,878,558	49.1%	49.2%	1.00	43.3%	1.13	47.4%	1.04	46.9%	1.05
Capital Component	\$3,680,829	6.3%	6.8%	0.92	5.2%	1.21	8.5%	0.74	7.7%	0.82
Fiscal Statistics										
Operating Margin (%)	6.1%	9.1%	0.67	1.7%	3.52	5.4%	1.13	10.1%	0.60	
Total Hospital Net Income (%)	9.5%	10.3%	0.92	3.5%	2.68	7.4%	1.28	9.4%	1.01	
Return on Equity (%)	7.4%	6.0%	1.23	0.7%	9.84	4.7%	1.55	7.3%	1.00	
Current Ratio	2.5	4.7	0.53	2.3	1.10	4.8	0.53	2.4	1.07	
Days in Net Patient Accounts Receivable	36.0	64.0	0.56	168.6	0.21	49.3	0.73	35.1	1.03	
Average Payment Period	57.3	56.5	1.02	192.0	0.30	48.1	1.19	61.2	0.94	
Equity Financing (%)	74.0%	69.2%	1.07	52.0%	1.42	74.4%	1.00	70.2%	1.05	
Long-Term Debt to Equity Ratio	0.2	0.3	0.70	0.6	0.28	0.2	0.92	0.2	0.72	
Times Interest Earned	12.6	13.4	0.94	12.2	1.03	7.5	1.70	10.1	1.25	
Total Asset Turnover	0.7	0.6	1.31	0.2	3.60	0.6	1.19	0.8	0.95	
Average Age of Plant (Years)	14.6	12.6	1.16	38.0	0.38	10.2	1.43	12.3	1.19	
Increase (Decrease) Total Net Patient Revenue	0.0%	7.3%	0.00	16.1%	0.00	4.2%	0.00	5.3%	0.00	
Outpatient Gross Revenue (% of Total GPR)	79.0%	63.3%	1.25	72.3%	1.09	72.8%	1.08	79.0%	1.00	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$9,380	\$16,906	0.55	\$14,502	0.65	\$11,314	0.83	\$9,980	0.94	
Inpatient Net Revenue per Day	\$3,773	\$3,675	1.03	\$3,502	1.08	\$3,281	1.15	\$3,900	0.97	
Outpatient Net Revenue per Visit	\$946	\$703	1.35	\$807	1.17	\$705	1.34	\$957	0.99	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$130,330,931	Cash & Cash Equivalents	\$14,936,720	Current Liabilities	\$8,764,609
Less Deductions	\$72,580,807	Net Patient Receivables	\$5,703,727	Long-Term Debt	\$11,045,618
Net Patient Revenue	\$57,750,124	Other Receivables	\$223,429	Other Liabilities	\$1,938,323
Plus Other Revenue	\$4,892,382			Subtotal	\$21,748,550
Total Revenue	\$62,642,506	Land, Buildings & Equipment (Net)	\$34,381,850	Unrestricted Fund Balance	\$61,928,138
Less Expenses	\$58,849,233	Other Assets	\$28,430,962	Restricted Fund Balance	\$5,095,926
Non-Operating Gains/Losses	\$2,368,546			Total Liabilities & Fund Balance	\$83,676,688
Net Income	\$6,161,819	Total Assets	\$83,676,688		