

048 Mercy Health Hospital and Trauma Center - Janesville
 1000 Mineral Point Ave, PO Box 5003
 Janesville, WI 53547
 608-756-6000

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Rock
 Analysis Area: Southern (1)
 Volume Group: 7

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 1		Volume Group 7		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	68.8%	55.2%	1.25	59.0%	1.17	71.0%	0.97	84.7%	0.81
Obstetrics	84.4%	38.0%	2.22	44.3%	0.10	50.6%	1.67	51.6%	1.64
Pediatrics	0.0%	51.3%	N/A	46.2%	N/A	38.2%	N/A	0.0%	N/A
Total Hospital	79.5%	57.4%	1.39	61.2%	1.30	69.3%	1.15	86.0%	0.92
Average Census (Patients)									
Adult Medical-Surgical	36.5	26.0	1.40	24.6	1.48	106.3	0.34	39.0	0.94
Obstetrics	4.2	4.9	0.85	4.8	0.89	14.5	0.29	4.6	0.91
Pediatrics	0.0	1.3	N/A	2.2	N/A	3.2	N/A	0.0	N/A
Total Hospital	79.5	49.0	1.62	52.3	1.52	202.8	0.39	86.9	0.91
Average Length of Stay (Days)									
Adult Medical-Surgical	4.1	4.1	1.00	4.0	1.02	4.6	0.88	3.8	1.08
Obstetrics	2.0	2.6	0.79	2.7	0.75	2.7	0.74	2.0	1.00
Pediatrics	0.0	3.3	N/A	3.5	N/A	3.3	N/A	0.0	N/A
Total Hospital	4.2	4.5	0.92	4.4	0.94	5.0	0.83	4.1	1.02
Surgical Operations									
Inpatient	2,001	1,426	1.40	2,131	0.94	5,403	0.37	2,054	0.97
Outpatient	5,545	4,581	1.21	7,954	0.70	16,162	0.34	5,553	1.00
Inpatient as % of All Surgeries	26.5%	23.7%	1.12	21.1%	1.25	25.1%	1.06	27.0%	0.98
Outpatient Visits									
Non-Emergency Visits	1,046,077	144,376	7.25	179,501	5.83	476,432	2.20	1,058,058	0.99
Emergency Visits	32,545	17,768	1.83	17,324	1.88	47,460	0.69	35,075	0.93
Full-Time Equivalents (FTEs)									
Administrators	4.8	23.0	0.21	23.4	0.20	71.8	0.07	104.0	0.05
Nurses, Licensed	297.8	251.3	1.19	255.4	1.17	913.4	0.33	418.5	0.71
Ancillary Nursing Personnel	62.1	39.7	1.56	45.5	1.37	148.8	0.42	71.9	0.86
All Other Personnel	660.9	509.3	1.30	652.5	1.01	1,805.9	0.37	1,414.3	0.47
Total FTEs	1,025.5	823.3	1.25	976.8	1.05	2,940.0	0.35	2,008.7	0.51
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.8	17.0	0.11	17.6	0.10	14.7	0.12	39.2	0.05
Nurses, Licensed	113.5	185.7	0.61	191.8	0.59	186.4	0.61	157.6	0.72
Ancillary Nursing Personnel	23.6	29.3	0.81	34.1	0.69	30.4	0.78	27.0	0.87
All Other Personnel	251.8	376.3	0.67	490.1	0.51	368.6	0.68	532.4	0.47
Total FTEs	390.7	608.3	0.64	733.6	0.53	600.1	0.65	756.2	0.52

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	100	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	5
Discharges	6,990	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	763
Inpatient Days	29,009			Inpatient Days	0	Newborn Days	1,777

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	53	3,256	13,306	68.8%	36.5	4.1
Orthopedic	1	20	1,310	5,077	69.5%	13.9	3.9
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	5	764	1,540	84.4%	4.2	2.0
Psychiatric	1	6	764	2,589	118.2%	7.1	3.4
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	340	3,080	140.6%	8.4	9.1
Step-Down (Special Care)	1	10	700	3,417	93.6%	9.4	4.9
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	2	4.8	Surgical Personnel	18	7	21.3
Physicians & Dentists	50	37	57.1	Radiological Services Personnel	16	39	33.4
Medical & Dental Residents	0	0	0.0	Sonographers	4	4	5.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	8	9	10.7
Registered Nurses	206	372	288.8	Occupational Therapists	1	3	2.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	3	1.8
Licensed Practical Nurses	1	0	1.0	Physical Therapists	2	4	2.5
Ancillary Nursing Personnel	35	107	62.1	Physical Therapy Assistants/Aides	0	4	2.4
Medical Assistants	1	0	1.0	Recreational Therapists	0	0	0.0
Physician Assistants	3	0	3.0	Dietitians & Nutritionists	3	4	5.6
Nurse Practitioners	5	0	5.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	2	3.0	Social Workers	5	10	7.2
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	177	235	206.3
Health Info Mgmt-Administrators/Technicians	28	4	29.6	All Other Personnel	163	110	212.3
Pharmacy Personnel	23	17	26.0				
Clinical Laboratory Personnel	27	18	32.6				
				Total	784	991	1,025.5

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value ¹	Ratio	Value ⁷	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$450,688,868	41.2%	46.3%	0.89	42.2%	0.98	46.7%	0.88	40.6%	1.01
Medical Assistance	\$125,974,907	11.5%	13.6%	0.85	11.5%	1.00	12.6%	0.91	12.2%	0.94
Commercial	\$321,699,951	29.4%	35.3%	0.83	38.6%	0.76	35.1%	0.84	29.9%	0.99
All Other	\$194,698,027	17.8%	4.8%	3.73	7.8%	2.29	5.6%	3.16	17.3%	1.03
Deductions as % of Total Gross Patient Revenue										
Medicare	\$354,911,730	32.5%	34.9%	0.93	31.6%	1.03	36.2%	0.90	31.6%	1.03
Medical Assistance	\$101,380,746	9.3%	10.4%	0.90	8.7%	1.06	9.8%	0.94	10.0%	0.93
Commercial	\$158,304,720	14.5%	14.7%	0.99	18.2%	0.80	15.6%	0.93	14.2%	1.02
Charity Care	\$5,915,638	0.5%	1.0%	0.56	0.8%	0.69	0.9%	0.58	0.5%	1.13
Bad Debt	\$21,432,130	2.0%	1.1%	1.85	1.1%	1.79	0.9%	2.18	1.5%	1.27
All Other	\$114,604,026	10.5%	2.2%	4.85	3.5%	3.03	2.5%	4.24	10.7%	0.98
Total Deductions	\$756,548,990	69.2%	64.2%	1.08	63.9%	1.08	66.0%	1.05	68.6%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		32.9%	5.5%	5.94	6.4%	5.14	6.8%	4.83	35.0%	0.94
Net Gains/Losses as % of Net Income		N/A	13.2%	N/A	39.0%	N/A	13.1%	N/A	5.6%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$196,547,085	41.1%	44.0%	0.93	47.0%	0.87	42.7%	0.96	38.0%	1.08
Supplies & Services	\$255,964,728	53.5%	49.2%	1.09	45.7%	1.17	51.1%	1.05	56.5%	0.95
Capital Component	\$25,615,646	5.4%	6.8%	0.79	7.3%	0.74	6.2%	0.87	5.5%	0.97
Fiscal Statistics										
Operating Margin (%)		4.6%	9.1%	0.51	6.3%	0.73	9.5%	0.49	3.6%	1.27
Total Hospital Net Income (%)		4.2%	10.3%	0.40	10.0%	0.42	10.8%	0.39	3.9%	1.08
Return on Equity (%)		3.5%	6.0%	0.59	7.5%	0.47	7.7%	0.46	3.3%	1.06
Current Ratio		3.1	4.7	0.67	2.4	1.33	5.5	0.57	3.9	0.81
Days in Net Patient Accounts Receivable		62.0	64.0	0.97	50.8	1.22	55.7	1.11	69.6	0.89
Average Payment Period		54.2	56.5	0.96	52.7	1.03	45.6	1.19	49.5	1.09
Equity Financing (%)		44.3%	69.2%	0.64	59.1%	0.75	72.1%	0.61	41.3%	1.07
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.3	N/A	0.2	N/A	0.0	N/A
Times Interest Earned		4.6	13.4	0.34	9.5	0.49	15.5	0.30	4.2	1.09
Total Asset Turnover		0.9	0.6	1.49	0.7	1.18	0.7	1.21	0.9	0.99
Average Age of Plant (Years)		20.6	12.6	1.64	10.8	1.91	12.1	1.70	18.6	1.11
Increase (Decrease) Total Net Patient Revenue		4.4%	7.3%	0.60	5.8%	0.76	8.9%	0.49	13.9%	0.31
Outpatient Gross Revenue (% of Total GPR)		69.8%	63.3%	1.10	60.4%	1.16	58.2%	1.20	67.4%	1.03
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$15,818	\$16,906	0.94	\$18,736	0.84	\$19,324	0.82	\$14,746	1.07
Inpatient Net Revenue per Day		\$3,818	\$3,675	1.04	\$4,176	0.91	\$3,829	1.00	\$3,646	1.05
Outpatient Net Revenue per Visit		\$229	\$703	0.33	\$623	0.37	\$741	0.31	\$204	1.12

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,093,061,753	Cash & Cash Equivalents	\$84,336,243	Current Liabilities	\$68,288,666
Less Deductions	\$756,548,990	Net Patient Receivables	\$57,175,682	Long-Term Debt	-\$1,431,510
Net Patient Revenue	\$336,512,763	Other Receivables	\$49,262,278	Other Liabilities	\$261,211,957
Plus Other Revenue	\$164,880,513			Subtotal	\$328,069,113
Total Revenue	\$501,393,276	Land, Buildings & Equipment (Net)	\$247,285,215	Unrestricted Fund Balance	\$260,414,387
Less Expenses	\$478,127,459	Other Assets	\$150,424,082	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$2,539,187			Total Liabilities & Fund Balance	\$588,483,500
Net Income	\$20,726,630	Total Assets	\$588,483,500		