

061 UnityPoint Health - Meriter
 202 South Park Street
 Madison, WI 53715
 608-417-6000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Dane
 Analysis Area: Southern (1)
 Volume Group: 7

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 1		Volume Group 7		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	81.3%	55.2%	1.47	59.0%	1.38	71.0%	1.15	73.3%	1.11
Obstetrics	99.9%	38.0%	2.63	44.3%	0.95	50.6%	1.97	94.9%	1.05
Pediatrics	0.0%	51.3%	N/A	46.2%	N/A	38.2%	N/A	0.0%	N/A
Total Hospital	93.5%	57.4%	1.63	61.2%	1.53	69.3%	1.35	86.4%	1.08
Average Census (Patients)									
Adult Medical-Surgical	52.0	26.0	2.00	24.6	2.11	106.3	0.49	43.2	1.20
Obstetrics	42.0	4.9	8.49	4.8	8.82	14.5	2.89	41.8	1.00
Pediatrics	0.0	1.3	N/A	2.2	N/A	3.2	N/A	0.0	N/A
Total Hospital	200.2	49.0	4.09	52.3	3.83	202.8	0.99	187.5	1.07
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	4.1	0.84	4.0	0.86	4.6	0.74	3.1	1.11
Obstetrics	3.0	2.6	1.18	2.7	1.12	2.7	1.11	3.0	0.99
Pediatrics	0.0	3.3	N/A	3.5	N/A	3.3	N/A	0.0	N/A
Total Hospital	4.5	4.5	1.00	4.4	1.02	5.0	0.90	4.3	1.05
Surgical Operations									
Inpatient	1,413	1,426	0.99	2,131	0.66	5,403	0.26	1,682	0.84
Outpatient	7,009	4,581	1.53	7,954	0.88	16,162	0.43	6,260	1.12
Inpatient as % of All Surgeries	16.8%	23.7%	0.71	21.1%	0.79	25.1%	0.67	21.2%	0.79
Outpatient Visits									
Non-Emergency Visits	285,921	144,376	1.98	179,501	1.59	476,432	0.60	355,554	0.80
Emergency Visits	42,375	17,768	2.38	17,324	2.45	47,460	0.89	41,673	1.02
Full-Time Equivalents (FTEs)									
Administrators	32.0	23.0	1.39	23.4	1.37	71.8	0.45	36.0	0.89
Nurses, Licensed	714.6	251.3	2.84	255.4	2.80	913.4	0.78	683.0	1.05
Ancillary Nursing Personnel	135.3	39.7	3.41	45.5	2.98	148.8	0.91	121.4	1.11
All Other Personnel	1,530.4	509.3	3.00	652.5	2.35	1,805.9	0.85	1,492.6	1.03
Total FTEs	2,412.3	823.3	2.93	976.8	2.47	2,940.0	0.82	2,333.0	1.03
FTEs per 100 Patient Census (Adjusted)									
Administrators	7.5	17.0	0.44	17.6	0.43	14.7	0.51	9.2	0.81
Nurses, Licensed	167.0	185.7	0.90	191.8	0.87	186.4	0.90	174.7	0.96
Ancillary Nursing Personnel	31.6	29.3	1.08	34.1	0.93	30.4	1.04	31.1	1.02
All Other Personnel	357.7	376.3	0.95	490.1	0.73	368.6	0.97	381.7	0.94
Total FTEs	563.8	608.3	0.93	733.6	0.77	600.1	0.94	596.7	0.94

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	214	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	26
Discharges	16,214	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	4,813
Inpatient Days	73,056			Inpatient Days	0	Newborn Days	9,515

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	64	5,543	18,997	81.3%	52.0	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	4	0	0	0	0.0%	0.0	0.0
Obstetrics	1	42	5,105	15,322	99.9%	42.0	3.0
Psychiatric	1	24	1,383	8,295	94.7%	22.7	6.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	7	188	2,668	104.4%	7.3	14.2
Cardiac Intensive Unit	1	38	2,760	12,436	89.7%	34.1	4.5
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	4	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	26	542	10,683	112.6%	29.3	19.7
Other Intensive Care	1	13	693	4,655	98.1%	12.8	6.7
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	32	0	32.0	Surgical Personnel	12	29	33.9
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	37	31	57.2
Medical & Dental Residents	0	0	0.0	Sonographers	13	10	20.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	10	29	29.7
Registered Nurses	227	679	699.9	Occupational Therapists	11	21	21.2
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	3	2	4.4
Licensed Practical Nurses	2	1	2.9	Physical Therapists	13	45	38.4
Ancillary Nursing Personnel	38	190	135.3	Physical Therapy Assistants/Aides	18	19	30.1
Medical Assistants	31	26	48.9	Recreational Therapists	1	0	1.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	6	6	10.2
Nurse Practitioners	1	1	1.9	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	31	25	42.2
Clinical Nurse Specialists	9	1	9.9	All Other Health Professionals	182	197	299.6
Health Info Mgmt-Administrators/Technicians	22	1	22.9	All Other Personnel	526	407	756.2
Pharmacy Personnel	57	39	76.1				
Clinical Laboratory Personnel	25	17	37.7	Total	1,307	1,776	2,412.3

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value ¹	Ratio	Value ⁷	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$483,261,041	36.2%	46.3%	0.78	42.2%	0.86	46.7%	0.78	35.9%	1.01
Medical Assistance	\$200,393,294	15.0%	13.6%	1.10	11.5%	1.31	12.6%	1.19	14.3%	1.05
Commercial	\$585,086,304	43.9%	35.3%	1.24	38.6%	1.14	35.1%	1.25	45.0%	0.97
All Other	\$65,361,919	4.9%	4.8%	1.03	7.8%	0.63	5.6%	0.87	4.8%	1.02
Deductions as % of Total Gross Patient Revenue										
Medicare	\$369,934,986	27.7%	34.9%	0.79	31.6%	0.88	36.2%	0.77	27.0%	1.03
Medical Assistance	\$149,647,611	11.2%	10.4%	1.08	8.7%	1.28	9.8%	1.14	10.4%	1.08
Commercial	\$313,876,609	23.5%	14.7%	1.60	18.2%	1.29	15.6%	1.50	22.2%	1.06
Charity Care	\$9,027,245	0.7%	1.0%	0.70	0.8%	0.86	0.9%	0.73	0.8%	0.84
Bad Debt	\$11,667,837	0.9%	1.1%	0.82	1.1%	0.80	0.9%	0.97	0.7%	1.30
All Other	\$39,650,092	3.0%	2.2%	1.38	3.5%	0.86	2.5%	1.20	3.2%	0.92
Total Deductions	\$893,804,380	67.0%	64.2%	1.04	63.9%	1.05	66.0%	1.02	64.3%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		7.1%	5.5%	1.28	6.4%	1.11	6.8%	1.04	4.9%	1.44
Net Gains/Losses as % of Net Income		75.2%	13.2%	5.71	39.0%	1.93	13.1%	5.73	320.3%	0.23
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$234,936,606	51.6%	44.0%	1.17	47.0%	1.10	42.7%	1.21	51.2%	1.01
Supplies & Services	\$186,063,709	40.9%	49.2%	0.83	45.7%	0.89	51.1%	0.80	40.8%	1.00
Capital Component	\$34,166,727	7.5%	6.8%	1.10	7.3%	1.03	6.2%	1.21	8.1%	0.93
Fiscal Statistics										
Operating Margin (%)		4.0%	9.1%	0.44	6.3%	0.62	9.5%	0.42	2.5%	1.59
Total Hospital Net Income (%)		14.3%	10.3%	1.38	10.0%	1.43	10.8%	1.32	-1.2%	N/A
Return on Equity (%)		9.1%	6.0%	1.52	7.5%	1.22	7.7%	1.18	-0.7%	N/A
Current Ratio		1.5	4.7	0.31	2.4	0.62	5.5	0.27	1.6	0.94
Days in Net Patient Accounts Receivable		38.8	64.0	0.61	50.8	0.76	55.7	0.70	34.3	1.13
Average Payment Period		59.4	56.5	1.05	52.7	1.13	45.6	1.30	46.0	1.29
Equity Financing (%)		65.8%	69.2%	0.95	59.1%	1.11	72.1%	0.91	63.0%	1.04
Long-Term Debt to Equity Ratio		0.3	0.3	1.21	0.3	0.97	0.2	1.70	0.4	0.81
Times Interest Earned		11.5	13.4	0.86	9.5	1.22	15.5	0.74	0.3	36.11
Total Asset Turnover		0.6	0.6	0.99	0.7	0.79	0.7	0.81	0.6	0.92
Average Age of Plant (Years)		5.7	12.6	0.45	10.8	0.53	12.1	0.47	4.7	1.21
Increase (Decrease) Total Net Patient Revenue		1.5%	7.3%	0.21	5.8%	0.27	8.9%	0.17	8.7%	0.18
Outpatient Gross Revenue (% of Total GPR)		53.2%	63.3%	0.84	60.4%	0.88	58.2%	0.91	52.0%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$13,397	\$16,906	0.79	\$18,736	0.72	\$19,324	0.69	\$13,572	0.99
Inpatient Net Revenue per Day		\$2,973	\$3,675	0.81	\$4,176	0.71	\$3,829	0.78	\$3,156	0.94
Outpatient Net Revenue per Visit		\$715	\$703	1.02	\$623	1.15	\$741	0.97	\$568	1.26

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,334,102,558	Cash & Cash Equivalents	\$35,501,502	Current Liabilities	\$70,676,808
Less Deductions	\$893,804,380	Net Patient Receivables	\$46,791,666	Long-Term Debt	\$170,137,195
Net Patient Revenue	\$440,298,178	Other Receivables	\$17,205,265	Other Liabilities	\$38,969,833
Plus Other Revenue	\$33,620,133			Subtotal	\$279,783,836
Total Revenue	\$473,918,311	Land, Buildings & Equipment (Net)	\$285,487,214	Unrestricted Fund Balance	\$546,875,562
Less Expenses	\$455,167,040	Other Assets	\$446,759,101	Restricted Fund Balance	\$5,085,349
Non-Operating Gains/Losses	\$56,911,047			Total Liabilities & Fund Balance	\$826,659,399
Net Income	\$75,662,320	Total Assets	\$831,744,748		