

063 St Mary's Hospital
 700 South Park Street
 Madison, WI 53715
 608-251-6100

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Dane
 Analysis Area: Southern (1)
 Volume Group: 7

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 1		Volume Group 7		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	81.1%	55.2%	1.47	59.0%	1.38	71.0%	1.14	79.8%	1.02
Obstetrics	40.5%	38.0%	1.07	44.3%	0.43	50.6%	0.80	43.5%	0.93
Pediatrics	13.0%	51.3%	0.25	46.2%	0.28	38.2%	0.34	15.9%	0.82
Total Hospital	69.9%	57.4%	1.22	61.2%	1.14	69.3%	1.01	70.7%	0.99
Average Census (Patients)									
Adult Medical-Surgical	26.0	26.0	1.00	24.6	1.05	106.3	0.24	25.5	1.02
Obstetrics	19.0	4.9	3.85	4.8	4.00	14.5	1.31	20.4	0.93
Pediatrics	1.6	1.3	1.21	2.2	0.72	3.2	1.21	1.9	0.82
Total Hospital	248.0	49.0	5.06	52.3	4.74	202.8	1.22	251.0	0.99
Average Length of Stay (Days)									
Adult Medical-Surgical	3.6	4.1	0.88	4.0	0.90	4.6	0.78	3.4	1.05
Obstetrics	3.0	2.6	1.18	2.7	1.12	2.7	1.11	2.9	1.04
Pediatrics	1.8	3.3	0.55	3.5	0.52	3.3	0.55	2.1	0.89
Total Hospital	4.8	4.5	1.07	4.4	1.08	5.0	0.96	4.8	1.01
Surgical Operations									
Inpatient	5,459	1,426	3.83	2,131	2.56	5,403	1.01	5,644	0.97
Outpatient	3,503	4,581	0.76	7,954	0.44	16,162	0.22	3,619	0.97
Inpatient as % of All Surgeries	60.9%	23.7%	2.57	21.1%	2.88	25.1%	2.43	60.9%	1.00
Outpatient Visits									
Non-Emergency Visits	52,337	144,376	0.36	179,501	0.29	476,432	0.11	51,529	1.02
Emergency Visits	47,093	17,768	2.65	17,324	2.72	47,460	0.99	46,475	1.01
Full-Time Equivalents (FTEs)									
Administrators	84.9	23.0	3.69	23.4	3.62	71.8	1.18	92.4	0.92
Nurses, Licensed	694.5	251.3	2.76	255.4	2.72	913.4	0.76	647.9	1.07
Ancillary Nursing Personnel	109.6	39.7	2.76	45.5	2.41	148.8	0.74	86.7	1.26
All Other Personnel	817.8	509.3	1.61	652.5	1.25	1,805.9	0.45	766.6	1.07
Total FTEs	1,706.7	823.3	2.07	976.8	1.75	2,940.0	0.58	1,593.5	1.07
FTEs per 100 Patient Census (Adjusted)									
Administrators	22.4	17.0	1.32	17.6	1.27	14.7	1.53	25.4	0.88
Nurses, Licensed	183.3	185.7	0.99	191.8	0.96	186.4	0.98	177.9	1.03
Ancillary Nursing Personnel	28.9	29.3	0.99	34.1	0.85	30.4	0.95	23.8	1.22
All Other Personnel	215.9	376.3	0.57	490.1	0.44	368.6	0.59	210.5	1.03
Total FTEs	450.6	608.3	0.74	733.6	0.61	600.1	0.75	437.5	1.03

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	355	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	30
Discharges	18,904	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	2,115
Inpatient Days	90,535			Inpatient Days	0	Newborn Days	3,747

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	32	2,641	9,478	81.1%	26.0	3.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	12	312	570	13.0%	1.6	1.8
Obstetrics	1	47	2,313	6,946	40.5%	19.0	3.0
Psychiatric	1	20	1,093	6,223	85.2%	17.0	5.7
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	27	281	6,438	65.3%	17.6	22.9
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	179	11,541	54,695	83.7%	149.8	4.7
Neonatal Intensive/Intermediate Care	1	38	367	6,185	44.6%	16.9	16.9
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	83	8	84.9	Surgical Personnel	28	19	41.7
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	13	11	18.7
Medical & Dental Residents	0	0	0.0	Sonographers	8	11	15.2
Dental Hygienists	0	0	0.0	Respiratory Therapists	17	21	23.9
Registered Nurses	387	514	693.0	Occupational Therapists	5	11	10.3
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	3	2.1
Licensed Practical Nurses	1	1	1.5	Physical Therapists	9	11	12.3
Ancillary Nursing Personnel	53	115	109.6	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	5	1	5.5
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	11	19	20.9
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	9	3	10.9	All Other Personnel	452	538	559.7
Pharmacy Personnel	36	40	52.8				
Clinical Laboratory Personnel	31	22	41.9	Total	1,150	1,348	1,706.7

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value ¹	Ratio	Value ⁷	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$765,024,594	54.9%	46.3%	1.19	42.2%	1.30	46.7%	1.17	53.8%	1.02
Medical Assistance	\$163,193,001	11.7%	13.6%	0.86	11.5%	1.02	12.6%	0.93	12.2%	0.96
Commercial	\$427,883,055	30.7%	35.3%	0.87	38.6%	0.80	35.1%	0.87	31.6%	0.97
All Other	\$38,637,697	2.8%	4.8%	0.58	7.8%	0.36	5.6%	0.49	2.4%	1.15
Deductions as % of Total Gross Patient Revenue										
Medicare	\$574,580,961	41.2%	34.9%	1.18	31.6%	1.30	36.2%	1.14	39.4%	1.05
Medical Assistance	\$122,844,073	8.8%	10.4%	0.85	8.7%	1.01	9.8%	0.89	9.2%	0.96
Commercial	\$193,546,432	13.9%	14.7%	0.94	18.2%	0.76	15.6%	0.89	14.5%	0.96
Charity Care	\$16,976,693	1.2%	1.0%	1.26	0.8%	1.55	0.9%	1.31	1.2%	1.03
Bad Debt	\$8,425,927	0.6%	1.1%	0.57	1.1%	0.55	0.9%	0.67	0.8%	0.71
All Other	\$9,223,924	0.7%	2.2%	0.31	3.5%	0.19	2.5%	0.27	0.5%	1.23
Total Deductions	\$925,598,009	66.4%	64.2%	1.03	63.9%	1.04	66.0%	1.01	65.6%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	4.3%	5.5%	0.77	6.4%	0.66	6.8%	0.63	2.6%	1.63	
Net Gains/Losses as % of Net Income	19.6%	13.2%	1.49	39.0%	0.50	13.1%	1.49	N/A	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$170,486,472	42.3%	44.0%	0.96	47.0%	0.90	42.7%	0.99	43.4%	0.97
Supplies & Services	\$205,173,829	50.9%	49.2%	1.03	45.7%	1.11	51.1%	1.00	49.6%	1.03
Capital Component	\$27,694,227	6.9%	6.8%	1.01	7.3%	0.95	6.2%	1.11	7.0%	0.98
Fiscal Statistics										
Operating Margin (%)	17.7%	9.1%	1.95	6.3%	2.79	9.5%	1.86	12.8%	1.38	
Total Hospital Net Income (%)	21.1%	10.3%	2.04	10.0%	2.11	10.8%	1.96	11.4%	1.85	
Return on Equity (%)	29.2%	6.0%	4.86	7.5%	3.90	7.7%	3.79	12.9%	2.26	
Current Ratio	1.4	4.7	0.29	2.4	0.57	5.5	0.24	1.3	1.02	
Days in Net Patient Accounts Receivable	41.6	64.0	0.65	50.8	0.82	55.7	0.75	31.5	1.32	
Average Payment Period	55.9	56.5	0.99	52.7	1.06	45.6	1.23	49.9	1.12	
Equity Financing (%)	78.6%	69.2%	1.14	59.1%	1.33	72.1%	1.09	83.0%	0.95	
Long-Term Debt to Equity Ratio	0.0	0.3	N/A	0.3	N/A	0.2	N/A	0.0	N/A	
Times Interest Earned	27.1	13.4	2.02	9.5	2.87	15.5	1.75	10.6	2.56	
Total Asset Turnover	1.3	0.6	2.31	0.7	1.84	0.7	1.88	1.2	1.15	
Average Age of Plant (Years)	17.2	12.6	1.37	10.8	1.59	12.1	1.42	17.4	0.99	
Increase (Decrease) Total Net Patient Revenue	6.6%	7.3%	0.90	5.8%	1.14	8.9%	0.74	8.1%	0.81	
Outpatient Gross Revenue (% of Total GPR)	32.3%	63.3%	0.51	60.4%	0.53	58.2%	0.55	30.7%	1.05	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$17,452	\$16,906	1.03	\$18,736	0.93	\$19,324	0.90	\$16,355	1.07	
Inpatient Net Revenue per Day	\$3,523	\$3,675	0.96	\$4,176	0.84	\$3,829	0.92	\$3,422	1.03	
Outpatient Net Revenue per Visit	\$1,485	\$703	2.11	\$623	2.38	\$741	2.00	\$1,386	1.07	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,394,738,345	Cash & Cash Equivalents	\$15,955,575	Current Liabilities	\$58,758,612
Less Deductions	\$925,598,009	Net Patient Receivables	\$53,478,892	Long-Term Debt	\$0
Net Patient Revenue	\$469,140,336	Other Receivables	\$2,939,189	Other Liabilities	\$20,251,459
Plus Other Revenue	\$20,839,504			Subtotal	\$79,010,071
Total Revenue	\$489,979,841	Land, Buildings & Equipment (Net)	\$152,179,893	Unrestricted Fund Balance	\$290,609,113
Less Expenses	\$403,354,528	Other Assets	\$145,065,635	Restricted Fund Balance	\$3,800,158
Non-Operating Gains/Losses	\$21,153,052			Total Liabilities & Fund Balance	\$369,619,184
Net Income	\$107,778,365	Total Assets	\$369,619,184		