

070 Mile Bluff Medical Center
 1050 Division Street
 Mauston, WI 53948
 608-847-6161

Fiscal Year: 10/01 to 09/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Juneau
 Analysis Area: North Central (6)
 Volume Group: 3

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 6		Volume Group 3		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	92.0%	55.2%	1.67	59.6%	1.54	35.3%	2.60	159.0%	0.58
Obstetrics	75.1%	38.0%	1.98	37.4%	0.02	22.7%	3.31	80.3%	0.94
Pediatrics	0.0%	51.3%	N/A	109.4%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	89.9%	57.4%	1.57	63.9%	1.41	35.5%	2.53	143.2%	0.63
Average Census (Patients)									
Adult Medical-Surgical	6.4	26.0	0.25	21.4	0.30	6.5	1.00	6.4	1.01
Obstetrics	0.8	4.9	0.15	3.6	0.21	0.9	0.84	0.8	0.94
Pediatrics	0.0	1.3	N/A	0.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	7.2	49.0	0.15	39.1	0.18	8.7	0.83	7.2	1.00
Average Length of Stay (Days)									
Adult Medical-Surgical	3.2	4.1	0.78	3.8	0.82	3.0	1.07	3.2	0.99
Obstetrics	2.0	2.6	0.79	2.6	0.77	2.2	0.93	2.1	0.96
Pediatrics	0.0	3.3	N/A	2.9	N/A	1.4	N/A	0.0	N/A
Total Hospital	3.0	4.5	0.67	4.2	0.71	3.2	0.94	3.0	0.99
Surgical Operations									
Inpatient	287	1,426	0.20	1,304	0.22	302	0.95	265	1.08
Outpatient	1,565	4,581	0.34	3,131	0.50	1,419	1.10	1,456	1.07
Inpatient as % of All Surgeries	15.5%	23.7%	0.65	29.4%	0.53	17.6%	0.88	15.4%	1.01
Outpatient Visits									
Non-Emergency Visits	163,623	144,376	1.13	109,429	1.50	63,228	2.59	168,551	0.97
Emergency Visits	8,457	17,768	0.48	12,684	0.67	8,308	1.02	8,739	0.97
Full-Time Equivalents (FTEs)									
Administrators	37.0	23.0	1.61	33.8	1.09	11.1	3.33	35.0	1.06
Nurses, Licensed	82.9	251.3	0.33	182.8	0.45	78.4	1.06	75.8	1.09
Ancillary Nursing Personnel	7.8	39.7	0.20	28.6	0.27	13.7	0.57	9.7	0.80
All Other Personnel	369.2	509.3	0.72	375.9	0.98	191.7	1.93	372.7	0.99
Total FTEs	496.8	823.3	0.60	621.2	0.80	294.9	1.68	493.3	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	86.9	17.0	5.11	29.6	2.93	28.7	3.03	81.4	1.07
Nurses, Licensed	194.5	185.7	1.05	160.0	1.22	202.2	0.96	176.5	1.10
Ancillary Nursing Personnel	18.3	29.3	0.62	25.1	0.73	35.2	0.52	22.5	0.81
All Other Personnel	866.6	376.3	2.30	329.2	2.63	494.1	1.75	867.3	1.00
Total FTEs	1,166.3	608.3	1.92	543.8	2.14	760.1	1.53	1,147.8	1.02

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	8	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	1
Discharges	879	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	135
Inpatient Days	2,625			Inpatient Days	0	Newborn Days	237

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	7	743	2,351	92.0%	6.4	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	1	136	274	75.1%	0.8	2.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	33	5	37.0	Surgical Personnel	4	1	4.9
Physicians & Dentists	25	5	27.5	Radiological Services Personnel	16	4	18.7
Medical & Dental Residents	0	0	0.0	Sonographers	1	2	1.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	3	5.1
Registered Nurses	63	22	72.9	Occupational Therapists	1	1	2.1
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	3	2.0
Licensed Practical Nurses	3	2	3.4	Physical Therapists	0	4	2.9
Ancillary Nursing Personnel	7	10	7.8	Physical Therapy Assistants/Aides	1	3	1.5
Medical Assistants	28	0	28.0	Recreational Therapists	0	0	0.0
Physician Assistants	10	1	10.5	Dietitians & Nutritionists	1	2	1.6
Nurse Practitioners	1	1	1.5	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	5	0	5.0	Social Workers	1	1	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	55	8	57.3
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	151	46	172.0
Pharmacy Personnel	20	2	21.7	Total	439	131	496.8
Clinical Laboratory Personnel	8	5	10.2				

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$87,063,434	43.9%	46.3%	0.95	50.7%	0.87	45.9%	0.96	41.2%	1.07
Medical Assistance	\$38,233,721	19.3%	13.6%	1.42	13.1%	1.47	12.4%	1.55	19.8%	0.97
Commercial	\$62,060,425	31.3%	35.3%	0.89	32.1%	0.98	36.6%	0.86	33.8%	0.93
All Other	\$10,742,131	5.4%	4.8%	1.13	4.1%	1.32	5.1%	1.07	5.2%	1.04
Deductions as % of Total Gross Patient Revenue										
Medicare	\$64,323,816	32.5%	34.9%	0.93	36.8%	0.88	28.9%	1.12	30.9%	1.05
Medical Assistance	\$26,464,800	13.4%	10.4%	1.29	10.1%	1.33	8.3%	1.61	14.2%	0.94
Commercial	\$15,989,019	8.1%	14.7%	0.55	8.8%	0.92	13.0%	0.62	10.3%	0.78
Charity Care	\$3,320,784	1.7%	1.0%	1.74	0.8%	2.19	1.1%	1.56	1.5%	1.11
Bad Debt	\$2,759,682	1.4%	1.1%	1.31	1.0%	1.46	1.9%	0.73	1.1%	1.26
All Other	\$2,657,613	1.3%	2.2%	0.62	2.0%	0.66	2.5%	0.55	1.2%	1.09
Total Deductions	\$115,515,714	58.3%	64.2%	0.91	59.3%	0.98	55.7%	1.05	59.3%	0.98
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	6.8%	5.5%	1.23	3.1%	2.18	6.0%	1.14	5.1%	1.33	
Net Gains/Losses as % of Net Income	15.5%	13.2%	1.18	18.4%	0.84	15.2%	1.02	N/A	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$54,680,496	63.0%	44.0%	1.43	42.1%	1.50	51.6%	1.22	59.0%	1.07
Supplies & Services	\$27,023,991	31.1%	49.2%	0.63	52.0%	0.60	40.7%	0.76	34.9%	0.89
Capital Component	\$5,106,851	5.9%	6.8%	0.86	5.9%	0.99	7.7%	0.76	6.1%	0.96
Fiscal Statistics										
Operating Margin (%)	2.1%	9.1%	0.23	5.2%	0.40	7.0%	0.29	-2.2%	N/A	
Total Hospital Net Income (%)	2.4%	10.3%	0.24	6.3%	0.39	8.2%	0.30	-1.8%	N/A	
Return on Equity (%)	3.1%	6.0%	0.52	3.2%	0.98	2.2%	1.45	-2.4%	N/A	
Current Ratio	4.3	4.7	0.92	2.6	1.63	3.1	1.40	4.9	0.89	
Days in Net Patient Accounts Receivable	53.9	64.0	0.84	77.6	0.69	140.0	0.39	58.6	0.92	
Average Payment Period	39.1	56.5	0.69	74.6	0.52	146.6	0.27	32.1	1.22	
Equity Financing (%)	0.0%	69.2%	N/A	55.8%	N/A	56.4%	N/A	0.0%	N/A	
Long-Term Debt to Equity Ratio	0.0	0.3	N/A	0.5	N/A	0.6	N/A	0.0	N/A	
Times Interest Earned	2.4	13.4	0.18	15.9	0.15	9.0	0.27	0.0	N/A	
Total Asset Turnover	1.3	0.6	2.23	0.5	2.57	0.3	4.93	1.3	0.99	
Average Age of Plant (Years)	17.8	12.6	1.42	13.7	1.30	23.9	0.75	17.4	1.03	
Increase (Decrease) Total Net Patient Revenue	2.1%	7.3%	0.29	25.3%	0.08	7.2%	0.29	0.8%	2.61	
Outpatient Gross Revenue (% of Total GPR)	83.2%	63.3%	1.31	65.8%	1.27	77.9%	1.07	83.3%	1.00	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$17,625	\$16,906	1.04	\$14,935	1.18	\$13,622	1.29	\$17,132	1.03	
Inpatient Net Revenue per Day	\$5,936	\$3,675	1.62	\$3,551	1.67	\$4,079	1.46	\$5,686	1.04	
Outpatient Net Revenue per Visit	\$406	\$703	0.58	\$810	0.50	\$592	0.69	\$385	1.06	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$198,099,711	Cash & Cash Equivalents	\$17,858,763	Current Liabilities	\$8,962,860
Less Deductions	\$115,515,714	Net Patient Receivables	\$12,199,973	Long-Term Debt	\$26,087,133
Net Patient Revenue	\$82,583,997	Other Receivables	\$1,395,000	Other Liabilities	\$0
Plus Other Revenue	\$6,053,685			Subtotal	\$35,049,993
Total Revenue	\$88,637,682	Land, Buildings & Equipment (Net)	\$25,871,613	Unrestricted Fund Balance	\$0
Less Expenses	\$86,811,338	Other Assets	\$12,019,952	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$334,775			Total Liabilities & Fund Balance	\$35,049,993
Net Income	\$2,161,119	Total Assets	\$69,345,301		