

**073 Mayo Clinic Health System - Red Cedar in Menomonie**  
 2321 Stout Road  
 Menomonie, WI 54751  
 715-235-5531

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Dunn  
 Analysis Area: West Central (5A)  
 Volume Group: 5

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 5A		Volume Group 5		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	44.0%	55.2%	0.80	42.1%	1.05	43.3%	1.02	31.9%	1.38
Obstetrics	25.3%	38.0%	0.66	26.3%	0.06	23.8%	1.06	27.0%	0.93
Pediatrics	0.0%	51.3%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	38.1%	57.4%	0.66	43.5%	0.88	44.0%	0.87	30.7%	1.24
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	5.7	26.0	0.22	11.3	0.51	15.3	0.38	6.1	0.95
Obstetrics	1.5	4.9	0.31	1.9	0.81	2.1	0.71	1.6	0.93
Pediatrics	0.0	1.3	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	7.2	49.0	0.15	18.5	0.39	27.3	0.27	7.7	0.94
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.3	4.1	0.82	3.6	0.91	3.4	0.96	3.1	1.07
Obstetrics	2.3	2.6	0.90	2.3	1.00	2.3	0.99	2.3	1.02
Pediatrics	0.0	3.3	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.0	4.5	0.68	3.9	0.78	3.7	0.83	2.9	1.06
<b>Surgical Operations</b>									
Inpatient	85	1,426	0.06	509	0.17	657	0.13	115	0.74
Outpatient	967	4,581	0.21	2,269	0.43	2,872	0.34	1,041	0.93
Inpatient as % of All Surgeries	8.1%	23.7%	0.34	18.3%	0.44	18.6%	0.43	9.9%	0.81
<b>Outpatient Visits</b>									
Non-Emergency Visits	95,040	144,376	0.66	78,013	1.22	115,084	0.83	95,441	1.00
Emergency Visits	12,234	17,768	0.69	8,412	1.45	13,821	0.89	11,916	1.03
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	7.7	23.0	0.34	13.4	0.58	18.2	0.43	8.2	0.94
Nurses, Licensed	126.5	251.3	0.50	124.0	1.02	150.6	0.84	127.2	1.00
Ancillary Nursing Personnel	13.1	39.7	0.33	18.7	0.70	19.7	0.66	13.3	0.99
All Other Personnel	230.5	509.3	0.45	265.3	0.87	320.3	0.72	235.4	0.98
Total FTEs	377.9	823.3	0.46	421.4	0.90	508.8	0.74	384.0	0.98
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	12.8	17.0	0.75	20.2	0.63	18.2	0.70	13.6	0.94
Nurses, Licensed	209.7	185.7	1.13	186.6	1.12	151.1	1.39	210.4	1.00
Ancillary Nursing Personnel	21.7	29.3	0.74	28.1	0.77	19.8	1.10	21.9	0.99
All Other Personnel	382.0	376.3	1.01	399.1	0.96	321.5	1.19	389.5	0.98
Total FTEs	626.2	608.3	1.03	633.9	0.99	510.6	1.23	635.5	0.99

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	19	Health Maintenance Organization (HMO)	Yes	Average Beds Used	4	Bassinets	6
Discharges	871	Preferred Provider Organization (PPO)	Yes	Discharges	111	Total Births	239
Inpatient Days	2,643			Inpatient Days	1,341	Newborn Days	488

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	13	629	2,090	44.0%	5.7	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	6	242	553	25.3%	1.5	2.3
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	2	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	5	7.7	Surgical Personnel	1	8	6.1
Physicians & Dentists	27	45	40.8	Radiological Services Personnel	10	14	15.8
Medical & Dental Residents	0	0	0.0	Sonographers	0	5	2.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	6	6.3
Registered Nurses	40	83	86.4	Occupational Therapists	3	1	3.1
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	9	39	26.2	Physical Therapists	6	12	13.1
Ancillary Nursing Personnel	7	14	13.1	Physical Therapy Assistants/Aides	3	4	5.9
Medical Assistants	5	26	16.3	Recreational Therapists	0	0	0.0
Physician Assistants	2	11	7.6	Dietitians & Nutritionists	0	3	1.3
Nurse Practitioners	6	8	9.8	Psychologists	0	2	0.3
Certified Registered Nurse Anesthetists	4	1	4.1	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	24	31	36.2
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	44	22	49.7
Pharmacy Personnel	7	17	12.6				
Clinical Laboratory Personnel	11	3	12.9				
				<b>Total</b>	<b>218</b>	<b>360</b>	<b>377.9</b>

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	5A Value	Ratio	5 Value	Ratio	FY 2018	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$85,416,200	42.8%	46.3%	0.93	50.4%	0.85	51.1%	0.84	43.7%	0.98
Medical Assistance	\$26,844,394	13.5%	13.6%	0.99	11.5%	1.17	11.3%	1.19	14.0%	0.96
Commercial	\$81,100,309	40.7%	35.3%	1.15	34.7%	1.17	33.7%	1.21	39.3%	1.04
All Other	\$6,068,584	3.0%	4.8%	0.64	3.4%	0.90	3.9%	0.79	3.0%	1.03
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$51,426,365	25.8%	34.9%	0.74	33.8%	0.76	36.8%	0.70	25.7%	1.00
Medical Assistance	\$19,162,190	9.6%	10.4%	0.93	8.0%	1.20	8.5%	1.13	10.5%	0.91
Commercial	\$17,705,151	8.9%	14.7%	0.60	10.5%	0.84	12.8%	0.69	8.8%	1.01
Charity Care	\$2,957,617	1.5%	1.0%	1.54	0.9%	1.66	0.9%	1.66	1.3%	1.18
Bad Debt	\$2,758,731	1.4%	1.1%	1.30	1.0%	1.39	1.4%	1.02	1.8%	0.76
All Other	\$1,809,683	0.9%	2.2%	0.42	1.5%	0.59	2.1%	0.43	0.5%	1.71
Total Deductions	\$95,819,737	48.0%	64.2%	0.75	55.8%	0.86	62.4%	0.77	48.6%	0.99
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		4.6%	5.5%	0.84	3.2%	1.46	3.4%	1.36	4.4%	1.06
Net Gains/Losses as % of Net Income		25.6%	13.2%	1.94	52.1%	0.49	4.5%	5.66	19.2%	1.33
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$50,116,792	53.8%	44.0%	1.22	51.5%	1.05	46.0%	1.17	57.8%	0.93
Supplies & Services	\$39,680,570	42.6%	49.2%	0.87	43.3%	0.98	46.6%	0.91	38.1%	1.12
Capital Component	\$3,300,498	3.5%	6.8%	0.52	5.2%	0.69	7.4%	0.48	4.2%	0.84
<b>Fiscal Statistics</b>										
Operating Margin (%)		14.3%	9.1%	1.58	1.7%	8.30	8.2%	1.74	14.4%	1.00
Total Hospital Net Income (%)		18.3%	10.3%	1.78	3.5%	5.19	8.6%	2.13	17.2%	1.07
Return on Equity (%)		30.1%	6.0%	5.02	0.7%	40.23	5.8%	5.23	8.0%	3.79
Current Ratio		9.8	4.7	2.09	2.3	4.28	4.4	2.24	19.0	0.52
Days in Net Patient Accounts Receivable		54.6	64.0	0.85	168.6	0.32	49.0	1.11	56.5	0.97
Average Payment Period		18.2	56.5	0.32	192.0	0.09	41.1	0.44	10.3	1.77
Equity Financing (%)		76.5%	69.2%	1.11	52.0%	1.47	81.8%	0.94	93.9%	0.81
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.6	N/A	0.1	N/A	0.0	N/A
Times Interest Earned		1,139.2	13.4	84.77	12.2	93.07	14.1	80.62	953.1	1.20
Total Asset Turnover		1.6	0.6	2.73	0.2	7.53	0.7	2.34	0.4	3.50
Average Age of Plant (Years)		13.4	12.6	1.07	38.0	0.35	9.6	1.40	11.3	1.19
Increase (Decrease) Total Net Patient Revenue		7.5%	7.3%	1.03	16.1%	0.46	2.8%	2.70	5.3%	1.41
Outpatient Gross Revenue (% of Total GPR)		88.0%	63.3%	1.39	72.3%	1.22	71.9%	1.22	87.2%	1.01
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$17,061	\$16,906	1.01	\$14,502	1.18	\$12,065	1.41	\$16,187	1.05	
Inpatient Net Revenue per Day	\$3,981	\$3,675	1.08	\$3,502	1.14	\$3,161	1.26	\$4,537	0.88	
Outpatient Net Revenue per Visit	\$832	\$703	1.18	\$807	1.03	\$614	1.36	\$769	1.08	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$199,429,487	Cash & Cash Equivalents	\$49,384	Current Liabilities	\$4,485,111
Less Deductions	\$95,819,737	Net Patient Receivables	\$15,499,198	Long-Term Debt	\$0
Net Patient Revenue	\$103,609,750	Other Receivables	\$381,422	Other Liabilities	\$11,787,646
Plus Other Revenue	\$5,027,701			Subtotal	\$16,272,757
Total Revenue	\$108,637,451	Land, Buildings & Equipment (Net)	\$23,597,746	Unrestricted Fund Balance	\$53,060,659
Less Expenses	\$93,097,860	Other Assets	\$29,805,666	Restricted Fund Balance	\$502,222
Non-Operating Gains/Losses	\$5,339,162			Total Liabilities & Fund Balance	\$69,333,416
Net Income	\$20,878,753	Total Assets	\$69,333,416		