

**198 OakLeaf Surgical Hospital**  
 1000 OakLeaf Way  
 Altoona, WI 54720  
 715-831-8130

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Corporation

County: Eau Claire  
 Analysis Area: West Central (5A)  
 Volume Group: 1

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	16.5%	55.2%	0.30	42.1%	0.39	11.3%	1.46	26.6%	0.62
Obstetrics	0.0%	38.0%	N/A	26.3%	N/A	0.0%	N/A	0.0%	N/A
Pediatrics	0.0%	51.3%	N/A	0.0%	N/A	44.2%	N/A	0.0%	N/A
Total Hospital	16.5%	57.4%	0.29	43.5%	0.38	16.5%	1.00	26.6%	0.62
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	2.1	26.0	0.08	11.3	0.19	1.8	1.21	3.5	0.62
Obstetrics	0.0	4.9	N/A	1.9	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	1.3	N/A	0.0	N/A	0.2	N/A	0.0	N/A
Total Hospital	2.1	49.0	0.04	18.5	0.12	2.7	0.80	3.5	0.62
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	1.9	4.1	0.47	3.6	0.52	2.9	0.65	2.0	0.97
Obstetrics	0.0	2.6	N/A	2.3	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	3.3	N/A	0.0	N/A	3.0	N/A	0.0	N/A
Total Hospital	1.9	4.5	0.43	3.9	0.49	4.2	0.46	2.0	0.97
<b>Surgical Operations</b>									
Inpatient	408	1,426	0.29	509	0.80	127	3.22	640	0.64
Outpatient	11,397	4,581	2.49	2,269	5.02	1,225	9.30	11,820	0.96
Inpatient as % of All Surgeries	3.5%	23.7%	0.15	18.3%	0.19	9.4%	0.37	5.1%	0.67
<b>Outpatient Visits</b>									
Non-Emergency Visits	11,397	144,376	0.08	78,013	0.15	22,925	0.50	11,820	0.96
Emergency Visits	0	17,768	N/A	8,412	N/A	2,741	N/A	0	N/A
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	6.0	23.0	0.26	13.4	0.45	3.1	1.94	6.0	1.00
Nurses, Licensed	88.5	251.3	0.35	124.0	0.71	36.6	2.42	91.1	0.97
Ancillary Nursing Personnel	7.1	39.7	0.18	18.7	0.38	7.5	0.94	6.1	1.17
All Other Personnel	125.9	509.3	0.25	265.3	0.47	77.2	1.63	124.7	1.01
Total FTEs	227.4	823.3	0.28	421.4	0.54	124.4	1.83	227.9	1.00
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	52.6	17.0	3.09	20.2	2.60	23.8	2.21	43.6	1.21
Nurses, Licensed	775.2	185.7	4.18	186.6	4.15	281.2	2.76	661.4	1.17
Ancillary Nursing Personnel	61.8	29.3	2.11	28.1	2.20	57.4	1.08	43.9	1.41
All Other Personnel	1,103.0	376.3	2.93	399.1	2.76	592.9	1.86	905.8	1.22
Total FTEs	1,992.5	608.3	3.28	633.9	3.14	955.3	2.09	1,654.7	1.20

**Total Hospital:**

Beds Set Up & Staffed 13  
 Discharges 409  
 Inpatient Days 782

**Contract with:**

Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**

Bassinets 0  
 Total Births 0  
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	13	409	782	16.5%	2.1	1.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	4	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	4	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	4	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	4	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	4	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	4	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	4	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	0	6.0	Surgical Personnel	13	9	17.9
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	4	8	7.9
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	0	1.0
Registered Nurses	41	77	88.5	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	2	10	7.1	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	2	1.5
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	2	1	2.8	All Other Personnel	68	33	83.4
Pharmacy Personnel	7	5	9.2				
Clinical Laboratory Personnel	1	5	2.3				
				<b>Total</b>	<b>145</b>	<b>150</b>	<b>227.4</b>

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$48,701,454	33.0%	46.3%	0.71	50.4%	0.65	45.9%	0.72	33.3%	0.99
Medical Assistance	\$10,658,393	7.2%	13.6%	0.53	11.5%	0.63	11.5%	0.63	8.0%	0.91
Commercial	\$84,891,826	57.5%	35.3%	1.63	34.7%	1.66	39.4%	1.46	56.9%	1.01
All Other	\$3,458,958	2.3%	4.8%	0.49	3.4%	0.69	3.3%	0.72	1.9%	1.25
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$36,735,030	24.9%	34.9%	0.71	33.8%	0.74	23.7%	1.05	23.9%	1.04
Medical Assistance	\$9,601,054	6.5%	10.4%	0.63	8.0%	0.81	7.7%	0.84	6.9%	0.94
Commercial	\$20,534,898	13.9%	14.7%	0.95	10.5%	1.32	10.4%	1.33	13.0%	1.07
Charity Care	\$0	0.0%	1.0%	N/A	0.9%	N/A	0.8%	N/A	0.0%	N/A
Bad Debt	\$658,062	0.4%	1.1%	0.42	1.0%	0.45	1.5%	0.30	1.3%	0.34
All Other	\$2,004,715	1.4%	2.2%	0.63	1.5%	0.89	1.4%	0.97	1.1%	1.24
Total Deductions	\$69,533,759	47.1%	64.2%	0.73	55.8%	0.84	45.5%	1.03	46.3%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		0.2%	5.5%	0.03	3.2%	0.05	3.1%	0.05	0.2%	0.72
Net Gains/Losses as % of Net Income		0.3%	13.2%	0.03	52.1%	0.01	1.4%	0.24	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$19,113,935	35.5%	44.0%	0.81	51.5%	0.69	51.0%	0.70	31.7%	1.12
Supplies & Services	\$28,003,595	52.1%	49.2%	1.06	43.3%	1.20	41.5%	1.26	56.2%	0.93
Capital Component	\$6,653,782	12.4%	6.8%	1.82	5.2%	2.39	7.5%	1.65	12.1%	1.02
<b>Fiscal Statistics</b>										
Operating Margin (%)		31.3%	9.1%	3.45	1.7%	18.19	9.5%	3.29	27.9%	1.12
Total Hospital Net Income (%)		31.4%	10.3%	3.04	3.5%	8.89	9.7%	3.25	27.8%	1.13
Return on Equity (%)		52.7%	6.0%	8.79	0.7%	70.42	13.7%	3.86	48.0%	1.10
Current Ratio		2.5	4.7	0.53	2.3	1.09	3.6	0.69	2.0	1.25
Days in Net Patient Accounts Receivable		63.8	64.0	1.00	168.6	0.38	55.7	1.15	65.6	0.97
Average Payment Period		54.0	56.5	0.96	192.0	0.28	35.7	1.51	61.1	0.88
Equity Financing (%)		68.9%	69.2%	1.00	52.0%	1.32	50.2%	1.37	63.6%	1.08
Long-Term Debt to Equity Ratio		0.2	0.3	0.84	0.6	0.34	0.6	0.36	0.3	0.83
Times Interest Earned		65.6	13.4	4.88	12.2	5.36	10.9	6.01	42.9	1.53
Total Asset Turnover		1.7	0.6	2.92	0.2	8.06	1.4	1.19	1.7	0.97
Average Age of Plant (Years)		6.6	12.6	0.52	38.0	0.17	9.3	0.71	5.5	1.20
Increase (Decrease) Total Net Patient Revenue		-0.6%	7.3%	N/A	16.1%	N/A	1.0%	N/A	0.2%	N/A
Outpatient Gross Revenue (% of Total GPR)		81.2%	63.3%	1.28	72.3%	1.12	79.1%	1.03	74.9%	1.08
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$33,447		\$16,906	1.98	\$14,502	2.31	\$20,479	1.63	\$30,361	1.10
Inpatient Net Revenue per Day	\$17,493		\$3,675	4.76	\$3,502	4.99	\$3,042	5.75	\$15,409	1.14
Outpatient Net Revenue per Visit	\$5,717		\$703	8.13	\$807	7.08	\$730	7.83	\$5,184	1.10

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$147,710,632	Cash & Cash Equivalents	\$2,561,963	Current Liabilities	\$7,567,557
Less Deductions	\$69,533,759	Net Patient Receivables	\$13,671,655	Long-Term Debt	\$6,931,250
Net Patient Revenue	\$78,176,873	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$123,213			Subtotal	\$14,498,807
Total Revenue	\$78,300,087	Land, Buildings & Equipment (Net)	\$14,395,910	Unrestricted Fund Balance	\$32,188,824
Less Expenses	\$53,771,312	Other Assets	\$16,058,102	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$82,149			Total Liabilities & Fund Balance	\$46,687,630
Net Income	\$24,610,923	Total Assets	\$46,687,630		