

101 St Clare Memorial Hospital
 855 South Main Street
 Oconto Falls, WI 54154
 920-846-3444

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Religious Organization

County: Oconto
 Analysis Area: Northeastern (4)
 Volume Group: 2

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 4		Volume Group 2		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	11.9%	55.2%	0.22	48.2%	0.25	18.2%	0.66	12.7%	0.94
Obstetrics	0.0%	38.0%	N/A	34.9%	N/A	14.5%	N/A	0.0%	N/A
Pediatrics	0.0%	51.3%	N/A	22.1%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	11.9%	57.4%	0.21	47.8%	0.25	22.2%	0.54	12.7%	0.94
Average Census (Patients)									
Adult Medical-Surgical	2.4	26.0	0.09	22.4	0.11	2.8	0.85	2.5	0.94
Obstetrics	0.0	4.9	N/A	4.2	N/A	0.6	N/A	0.0	N/A
Pediatrics	0.0	1.3	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.4	49.0	0.05	40.5	0.06	4.1	0.58	2.5	0.94
Average Length of Stay (Days)									
Adult Medical-Surgical	3.0	4.1	0.73	3.6	0.82	3.1	0.95	2.8	1.06
Obstetrics	0.0	2.6	N/A	2.4	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.3	N/A	3.4	N/A	1.0	N/A	0.0	N/A
Total Hospital	3.0	4.5	0.67	3.7	0.81	2.9	1.02	2.8	1.06
Surgical Operations									
Inpatient	63	1,426	0.04	1,109	0.06	305	0.21	89	0.71
Outpatient	552	4,581	0.12	5,157	0.11	1,106	0.50	597	0.92
Inpatient as % of All Surgeries	10.2%	23.7%	0.43	17.7%	0.58	21.6%	0.47	13.0%	0.79
Outpatient Visits									
Non-Emergency Visits	13,227	144,376	0.09	219,705	0.06	28,429	0.47	14,000	0.94
Emergency Visits	4,248	17,768	0.24	18,012	0.24	4,284	0.99	4,261	1.00
Full-Time Equivalents (FTEs)									
Administrators	4.0	23.0	0.17	16.0	0.25	5.9	0.68	4.0	1.00
Nurses, Licensed	40.3	251.3	0.16	277.3	0.15	43.5	0.93	38.1	1.06
Ancillary Nursing Personnel	4.2	39.7	0.10	36.2	0.11	6.3	0.66	4.2	0.99
All Other Personnel	78.6	509.3	0.15	540.2	0.15	106.9	0.73	78.1	1.01
Total FTEs	127.0	823.3	0.15	869.6	0.15	162.6	0.78	124.4	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	22.7	17.0	1.33	10.4	2.18	33.7	0.67	19.9	1.14
Nurses, Licensed	228.3	185.7	1.23	180.1	1.27	250.2	0.91	189.6	1.20
Ancillary Nursing Personnel	23.5	29.3	0.80	23.5	1.00	36.4	0.65	20.9	1.13
All Other Personnel	445.5	376.3	1.18	350.8	1.27	615.3	0.72	388.1	1.15
Total FTEs	719.9	608.3	1.18	564.7	1.27	935.7	0.77	618.5	1.16

Total Hospital:

Beds Set Up & Staffed 20
 Discharges 292
 Inpatient Days 872

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 3
 Discharges 71
 Inpatient Days 810

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	20	292	872	11.9%	2.4	3.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	2	5	3.9
Physicians & Dentists	1	0	1.0	Radiological Services Personnel	2	6	7.0
Medical & Dental Residents	0	0	0.0	Sonographers	1	3	3.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	1	2.0
Registered Nurses	8	36	31.3	Occupational Therapists	1	1	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	2	1	2.8
Ancillary Nursing Personnel	2	8	4.2	Physical Therapy Assistants/Aides	0	2	1.1
Medical Assistants	1	2	1.8	Recreational Therapists	0	0	0.0
Physician Assistants	0	1	0.8	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	6	0	6.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	1	3.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	14	13	22.2
Pharmacy Personnel	16	9	19.1	Total	74	94	127.0
Clinical Laboratory Personnel	8	5	11.0				

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$28,554,070	55.3%	46.3%	1.19	47.5%	1.16	47.3%	1.17	56.1%	0.99
Medical Assistance	\$6,301,446	12.2%	13.6%	0.89	11.3%	1.08	10.4%	1.17	13.0%	0.94
Commercial	\$14,338,711	27.8%	35.3%	0.79	37.0%	0.75	38.9%	0.71	27.6%	1.01
All Other	\$2,465,071	4.8%	4.8%	1.00	4.2%	1.12	3.4%	1.39	3.3%	1.43
Deductions as % of Total Gross Patient Revenue										
Medicare	\$17,431,289	33.7%	34.9%	0.97	35.6%	0.95	28.0%	1.21	36.2%	0.93
Medical Assistance	\$4,254,179	8.2%	10.4%	0.79	8.9%	0.92	7.2%	1.14	8.7%	0.95
Commercial	\$5,498,396	10.6%	14.7%	0.72	15.3%	0.70	13.6%	0.78	10.1%	1.05
Charity Care	\$649,067	1.3%	1.0%	1.30	1.0%	1.31	0.7%	1.77	1.1%	1.17
Bad Debt	\$741,043	1.4%	1.1%	1.35	1.1%	1.29	1.3%	1.12	1.0%	1.44
All Other	\$1,626,712	3.1%	2.2%	1.46	2.1%	1.47	2.1%	1.49	2.2%	1.41
Total Deductions	\$30,200,685	58.5%	64.2%	0.91	64.1%	0.91	52.9%	1.11	59.3%	0.99
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		20.5%	5.5%	3.71	3.5%	5.91	4.8%	4.30	20.7%	0.99
Net Gains/Losses as % of Net Income		20.2%	13.2%	1.53	N/A	N/A	10.4%	1.94	0.4%	47.29
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$10,685,904	36.2%	44.0%	0.82	47.1%	0.77	46.3%	0.78	34.0%	1.07
Supplies & Services	\$16,886,332	57.2%	49.2%	1.16	45.7%	1.25	46.3%	1.24	59.2%	0.97
Capital Component	\$1,926,186	6.5%	6.8%	0.96	7.2%	0.90	7.4%	0.88	6.8%	0.96
Fiscal Statistics										
Operating Margin (%)		-9.2%	9.1%	N/A	10.6%	N/A	12.2%	N/A	-13.0%	0.71
Total Hospital Net Income (%)		-11.8%	10.3%	N/A	10.5%	N/A	13.5%	N/A	-13.1%	0.91
Return on Equity (%)		-15.3%	6.0%	N/A	7.1%	N/A	12.4%	N/A	-18.2%	0.84
Current Ratio		0.5	4.7	0.11	4.5	0.12	3.1	0.18	0.8	0.72
Days in Net Patient Accounts Receivable		69.5	64.0	1.08	51.1	1.36	56.0	1.24	59.0	1.18
Average Payment Period		185.8	56.5	3.29	60.2	3.09	54.4	3.41	128.5	1.45
Equity Financing (%)		0.0%	69.2%	N/A	74.2%	N/A	61.0%	N/A	11.8%	N/A
Long-Term Debt to Equity Ratio		-8.8	0.3	N/A	0.2	N/A	0.4	N/A	2.9	N/A
Times Interest Earned		-13.3	13.4	N/A	13.3	N/A	16.6	N/A	-16.2	0.82
Total Asset Turnover		1.3	0.6	2.31	0.7	1.97	0.9	1.46	1.4	0.95
Average Age of Plant (Years)		9.7	12.6	0.77	10.6	0.92	9.2	1.05	10.6	0.92
Increase (Decrease) Total Net Patient Revenue		1.7%	7.3%	0.23	6.6%	0.26	3.3%	0.51	-3.2%	N/A
Outpatient Gross Revenue (% of Total GPR)		86.5%	63.3%	1.37	72.4%	1.19	76.2%	1.14	87.3%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$11,922	\$16,906	0.71	\$13,311	0.90	\$15,352	0.78	\$8,705	1.37
Inpatient Net Revenue per Day		\$2,459	\$3,675	0.67	\$3,405	0.72	\$4,244	0.58	\$2,618	0.94
Outpatient Net Revenue per Visit		\$1,019	\$703	1.45	\$549	1.86	\$803	1.27	\$1,005	1.01

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$51,659,297	Cash & Cash Equivalents	\$660,769	Current Liabilities	\$14,241,612
Less Deductions	\$30,200,685	Net Patient Receivables	\$4,084,581	Long-Term Debt	\$6,183,967
Net Patient Revenue	\$21,458,612	Other Receivables	\$848,930	Other Liabilities	\$669,786
Plus Other Revenue	\$5,548,248			Subtotal	\$21,095,365
Total Revenue	\$27,006,860	Land, Buildings & Equipment (Net)	\$11,057,803	Unrestricted Fund Balance	-\$701,224
Less Expenses	\$29,498,423	Other Assets	\$3,742,059	Restricted Fund Balance	\$498,923
Non-Operating Gains/Losses	-\$630,114			Total Liabilities & Fund Balance	\$20,394,142
Net Income	-\$3,121,680	Total Assets	\$20,394,142		