

**103 Ascension NE Wisconsin - Mercy Campus**  
 500 S Oakwood Rd  
 Oshkosh, WI 54904  
 920-223-0501

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Winnebago  
 Analysis Area: Lake Winnebago (3)  
 Volume Group: 5

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 3		Volume Group 5		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	27.6%	55.2%	0.50	46.6%	0.59	43.3%	0.64	34.3%	0.80
Obstetrics	20.6%	38.0%	0.54	30.9%	0.11	23.8%	0.86	26.2%	0.79
Pediatrics	0.0%	51.3%	N/A	14.5%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	29.0%	57.4%	0.51	47.3%	0.61	44.0%	0.66	30.4%	0.95
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	19.8	26.0	0.76	22.2	0.89	15.3	1.30	17.1	1.16
Obstetrics	3.3	4.9	0.67	4.4	0.74	2.1	1.55	3.7	0.90
Pediatrics	0.0	1.3	N/A	0.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	38.3	49.0	0.78	36.8	1.04	27.3	1.40	39.0	0.98
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.4	4.1	0.84	3.5	0.97	3.4	0.99	3.8	0.89
Obstetrics	2.4	2.6	0.93	2.4	0.97	2.3	1.03	2.3	1.02
Pediatrics	0.0	3.3	N/A	2.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.8	4.5	0.86	4.2	0.92	3.7	1.04	3.6	1.06
<b>Surgical Operations</b>									
Inpatient	1,048	1,426	0.74	1,211	0.87	657	1.59	1,282	0.82
Outpatient	5,266	4,581	1.15	6,106	0.86	2,872	1.83	5,187	1.02
Inpatient as % of All Surgeries	16.6%	23.7%	0.70	16.6%	1.00	18.6%	0.89	19.8%	0.84
<b>Outpatient Visits</b>									
Non-Emergency Visits	113,681	144,376	0.79	97,819	1.16	115,084	0.99	109,494	1.04
Emergency Visits	14,403	17,768	0.81	15,674	0.92	13,821	1.04	15,599	0.92
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	12.1	23.0	0.53	19.5	0.62	18.2	0.67	3.5	3.43
Nurses, Licensed	148.2	251.3	0.59	188.9	0.78	150.6	0.98	154.6	0.96
Ancillary Nursing Personnel	5.9	39.7	0.15	19.4	0.31	19.7	0.30	41.0	0.14
All Other Personnel	187.5	509.3	0.37	317.9	0.59	320.3	0.59	166.6	1.13
Total FTEs	353.8	823.3	0.43	545.6	0.65	508.8	0.70	365.7	0.97
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	10.6	17.0	0.63	16.9	0.63	18.2	0.58	3.2	3.37
Nurses, Licensed	129.9	185.7	0.70	164.2	0.79	151.1	0.86	138.0	0.94
Ancillary Nursing Personnel	5.2	29.3	0.18	16.8	0.31	19.8	0.26	36.6	0.14
All Other Personnel	164.5	376.3	0.44	276.3	0.60	321.5	0.51	148.7	1.11
Total FTEs	310.2	608.3	0.51	474.3	0.65	510.6	0.61	326.4	0.95

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	132	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	20
Discharges	3,636	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	411
Inpatient Days	13,967			Inpatient Days	0	Newborn Days	697

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	72	2,130	7,241	27.6%	19.8	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	10	69	856	23.5%	2.3	12.4
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	3	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	16	506	1,202	20.6%	3.3	2.4
<b>Psychiatric</b>	1	20	678	3,157	43.2%	8.6	4.7
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	14	253	1,511	29.6%	4.1	6.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	2	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	11	2	12.1	Surgical Personnel	12	5	13.5
Physicians & Dentists	1	0	1.0	Radiological Services Personnel	17	27	27.3
Medical & Dental Residents	0	0	0.0	Sonographers	3	1	3.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	7	7.8
Registered Nurses	93	118	147.6	Occupational Therapists	2	4	3.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	2	2.0
Licensed Practical Nurses	0	1	0.5	Physical Therapists	10	7	11.8
Ancillary Nursing Personnel	3	10	5.9	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	1	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	39	45	52.8
Health Info Mgmt-Administrators/Technicians	0	1	0.5	All Other Personnel	14	19	20.2
Pharmacy Personnel	12	6	13.3	<b>Total</b>	<b>252</b>	<b>258</b>	<b>353.8</b>
Clinical Laboratory Personnel	25	2	26.4				

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area 3		Volume Group 5		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$116,799,970	51.5%	46.3%	1.11	47.7%	1.08	51.1%	1.01	50.9%	1.01
Medical Assistance	\$24,393,237	10.8%	13.6%	0.79	10.5%	1.03	11.3%	0.95	11.8%	0.91
Commercial	\$75,074,414	33.1%	35.3%	0.94	39.1%	0.85	33.7%	0.98	33.4%	0.99
All Other	\$10,370,857	4.6%	4.8%	0.96	2.7%	1.69	3.9%	1.18	3.9%	1.18
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$79,412,227	35.0%	34.9%	1.00	33.3%	1.05	36.8%	0.95	34.9%	1.00
Medical Assistance	\$16,415,527	7.2%	10.4%	0.70	7.8%	0.93	8.5%	0.85	7.6%	0.96
Commercial	\$27,639,734	12.2%	14.7%	0.83	13.9%	0.88	12.8%	0.95	11.9%	1.02
Charity Care	\$1,294,019	0.6%	1.0%	0.59	0.6%	0.90	0.9%	0.64	0.8%	0.68
Bad Debt	\$2,864,671	1.3%	1.1%	1.19	1.4%	0.87	1.4%	0.93	1.6%	0.78
All Other	\$9,767,746	4.3%	2.2%	1.99	2.0%	2.17	2.1%	2.05	3.2%	1.35
Total Deductions	\$137,393,923	60.6%	64.2%	0.94	59.1%	1.03	62.4%	0.97	60.1%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		3.6%	5.5%	0.66	1.9%	1.90	3.4%	1.07	3.6%	1.01
Net Gains/Losses as % of Net Income		N/A	13.2%	N/A	11.5%	N/A	4.5%	N/A	14.1%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$31,563,526	36.0%	44.0%	0.82	41.9%	0.86	46.0%	0.78	31.8%	1.13
Supplies & Services	\$51,345,105	58.5%	49.2%	1.19	50.8%	1.15	46.6%	1.25	63.2%	0.93
Capital Component	\$4,883,445	5.6%	6.8%	0.82	7.3%	0.76	7.4%	0.75	5.1%	1.10
<b>Fiscal Statistics</b>										
Operating Margin (%)		5.2%	9.1%	0.57	16.8%	0.31	8.2%	0.63	-0.7%	N/A
Total Hospital Net Income (%)		5.2%	10.3%	0.50	18.6%	0.28	8.6%	0.60	-0.8%	N/A
Return on Equity (%)		4.3%	6.0%	0.72	15.9%	0.27	5.8%	0.75	-0.8%	N/A
Current Ratio		5.1	4.7	1.08	7.1	0.71	4.4	1.15	3.0	1.71
Days in Net Patient Accounts Receivable		59.1	64.0	0.92	58.8	1.01	49.0	1.21	57.4	1.03
Average Payment Period		21.8	56.5	0.39	30.8	0.71	41.1	0.53	26.4	0.83
Equity Financing (%)		87.8%	69.2%	1.27	86.8%	1.01	81.8%	1.07	84.4%	1.04
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.1	N/A	0.1	N/A	0.0	N/A
Times Interest Earned		0.0	13.4	N/A	37.1	N/A	14.1	N/A	0.0	N/A
Total Asset Turnover		0.8	0.6	1.45	0.8	1.00	0.7	1.25	0.9	0.93
Average Age of Plant (Years)		6.3	12.6	0.50	8.9	0.72	9.6	0.66	5.1	1.23
Increase (Decrease) Total Net Patient Revenue		-3.0%	7.3%	N/A	0.5%	N/A	2.8%	N/A	-0.6%	5.05
Outpatient Gross Revenue (% of Total GPR)		66.4%	63.3%	1.05	67.6%	0.98	71.9%	0.92	65.2%	1.02
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$9,827	\$16,906	0.58	\$13,409	0.73	\$12,065	0.81	\$9,310	1.06
Inpatient Net Revenue per Day		\$2,553	\$3,675	0.69	\$3,142	0.81	\$3,161	0.81	\$2,580	0.99
Outpatient Net Revenue per Visit		\$440	\$703	0.63	\$724	0.61	\$614	0.72	\$472	0.93

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$226,638,477	Cash & Cash Equivalents	\$18,738	Current Liabilities	\$4,976,990
Less Deductions	\$137,393,923	Net Patient Receivables	\$14,448,740	Long-Term Debt	\$0
Net Patient Revenue	\$89,244,554	Other Receivables	\$132,309	Other Liabilities	\$8,541,991
Plus Other Revenue	\$3,372,877			Subtotal	\$13,518,981
Total Revenue	\$92,617,431	Land, Buildings & Equipment (Net)	\$82,725,831	Unrestricted Fund Balance	\$97,517,165
Less Expenses	\$87,792,077	Other Assets	\$13,710,528	Restricted Fund Balance	\$705,020
Non-Operating Gains/Losses	-\$40,197	Total Assets	\$111,036,146	Total Liabilities & Fund Balance	\$111,036,146
Net Income	\$4,785,156				