

**117 Reedsburg Area Medical Center**  
 2000 North Dewey Street  
 Reedsburg, WI 53959  
 608-524-6487

Fiscal Year: 10/01 to 09/30  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Sauk  
 Analysis Area: Southern (1)  
 Volume Group: 4

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	26.1%	55.2%	0.47	59.0%	0.44	40.9%	0.64	27.4%	0.95
Obstetrics	26.4%	38.0%	0.70	44.3%	0.03	25.8%	1.02	28.9%	0.91
Pediatrics	0.0%	51.3%	N/A	46.2%	N/A	1.1%	N/A	0.0%	N/A
Total Hospital	23.0%	57.4%	0.40	61.2%	0.38	41.6%	0.55	24.5%	0.94
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	4.2	26.0	0.16	24.6	0.17	10.2	0.41	4.4	0.95
Obstetrics	1.3	4.9	0.27	4.8	0.28	1.8	0.73	1.4	0.91
Pediatrics	0.0	1.3	N/A	2.2	N/A	0.0	N/A	0.0	N/A
Total Hospital	5.7	49.0	0.12	52.3	0.11	17.6	0.33	6.1	0.94
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.5	4.1	0.62	4.0	0.63	3.1	0.82	2.6	0.95
Obstetrics	2.3	2.6	0.91	2.7	0.87	2.2	1.06	2.3	1.01
Pediatrics	0.0	3.3	N/A	3.5	N/A	2.2	N/A	0.0	N/A
Total Hospital	2.4	4.5	0.53	4.4	0.54	3.3	0.72	2.6	0.93
<b>Surgical Operations</b>									
Inpatient	164	1,426	0.12	2,131	0.08	479	0.34	183	0.90
Outpatient	1,834	4,581	0.40	7,954	0.23	1,923	0.95	1,857	0.99
Inpatient as % of All Surgeries	8.2%	23.7%	0.35	21.1%	0.39	19.9%	0.41	9.0%	0.92
<b>Outpatient Visits</b>									
Non-Emergency Visits	106,638	144,376	0.74	179,501	0.59	67,442	1.58	86,024	1.24
Emergency Visits	8,304	17,768	0.47	17,324	0.48	12,660	0.66	9,387	0.88
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	9.0	23.0	0.39	23.4	0.38	12.7	0.71	10.0	0.90
Nurses, Licensed	108.4	251.3	0.43	255.4	0.42	102.4	1.06	92.4	1.17
Ancillary Nursing Personnel	30.8	39.7	0.78	45.5	0.68	17.0	1.81	19.1	1.62
All Other Personnel	409.8	509.3	0.80	652.5	0.63	220.5	1.86	405.7	1.01
Total FTEs	558.1	823.3	0.68	976.8	0.57	352.5	1.58	527.2	1.06
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	18.7	17.0	1.10	17.6	1.06	19.4	0.97	16.8	1.11
Nurses, Licensed	225.2	185.7	1.21	191.8	1.17	155.7	1.45	155.0	1.45
Ancillary Nursing Personnel	64.0	29.3	2.18	34.1	1.87	25.8	2.48	31.9	2.00
All Other Personnel	851.3	376.3	2.26	490.1	1.74	335.3	2.54	680.2	1.25
Total FTEs	1,159.1	608.3	1.91	733.6	1.58	536.2	2.16	883.9	1.31

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	25	Health Maintenance Organization (HMO)	Yes	Average Beds Used	1	Bassinets	2
Discharges	876	Preferred Provider Organization (PPO)	Yes	Discharges	12	Total Births	209
Inpatient Days	2,098			Inpatient Days	72	Newborn Days	410

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	16	607	1,522	26.1%	4.2	2.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	5	207	482	26.4%	1.3	2.3
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	4	62	94	6.4%	0.3	1.5
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	2	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	9	0	9.0	Surgical Personnel	5	0	5.0
Physicians & Dentists	16	2	17.3	Radiological Services Personnel	17	4	19.5
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	1	3.6
Registered Nurses	62	24	77.2	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	2	0	2.0	Occupational Therapy Assistants/Aides	2	0	2.0
Licensed Practical Nurses	18	2	19.3	Physical Therapists	7	0	7.0
Ancillary Nursing Personnel	27	6	30.8	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	15	0	15.0	Recreational Therapists	0	0	0.0
Physician Assistants	7	0	7.0	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	6	0	6.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	4	0	4.0	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	42	18	53.4
Health Info Mgmt-Administrators/Technicians	28	5	31.2	All Other Personnel	173	49	203.9
Pharmacy Personnel	17	7	21.4				
Clinical Laboratory Personnel	13	4	15.5				
				<b>Total</b>	<b>481</b>	<b>122</b>	<b>558.1</b>

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value <sup>1</sup>	Ratio	Value <sup>4</sup>	Ratio	FY 2018	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$52,399,528	40.0%	46.3%	0.86	42.2%	0.95	49.1%	0.81	38.5%	1.04
Medical Assistance	\$18,520,186	14.1%	13.6%	1.04	11.5%	1.23	10.9%	1.29	12.9%	1.10
Commercial	\$56,463,649	43.1%	35.3%	1.22	38.6%	1.12	36.4%	1.18	46.2%	0.93
All Other	\$3,628,620	2.8%	4.8%	0.58	7.8%	0.36	3.5%	0.78	2.5%	1.12
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$29,347,580	22.4%	34.9%	0.64	31.6%	0.71	35.9%	0.62	19.4%	1.15
Medical Assistance	\$11,911,223	9.1%	10.4%	0.88	8.7%	1.04	8.3%	1.10	5.8%	1.56
Commercial	\$19,428,911	14.8%	14.7%	1.01	18.2%	0.81	14.2%	1.05	19.7%	0.75
Charity Care	\$1,298,642	1.0%	1.0%	1.03	0.8%	1.26	1.3%	0.75	1.3%	0.74
Bad Debt	\$874,808	0.7%	1.1%	0.63	1.1%	0.61	1.2%	0.54	0.9%	0.78
All Other	\$1,607,197	1.2%	2.2%	0.57	3.5%	0.35	1.3%	0.92	1.0%	1.27
Total Deductions	\$64,468,359	49.2%	64.2%	0.77	63.9%	0.77	62.3%	0.79	48.2%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		9.2%	5.5%	1.66	6.4%	1.44	3.2%	2.84	1.7%	5.56
Net Gains/Losses as % of Net Income		14.4%	13.2%	1.09	39.0%	0.37	29.1%	0.49	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$43,855,208	58.0%	44.0%	1.32	47.0%	1.23	44.1%	1.32	57.5%	1.01
Supplies & Services	\$28,511,684	37.7%	49.2%	0.77	45.7%	0.82	47.4%	0.80	38.0%	0.99
Capital Component	\$3,262,132	4.3%	6.8%	0.63	7.3%	0.59	8.5%	0.51	4.5%	0.96
<b>Fiscal Statistics</b>										
Operating Margin (%)		-3.2%	9.1%	N/A	6.3%	N/A	5.4%	N/A	-3.3%	0.98
Total Hospital Net Income (%)		-3.8%	10.3%	N/A	10.0%	N/A	7.4%	N/A	-2.8%	1.33
Return on Equity (%)		-2.7%	6.0%	N/A	7.5%	N/A	4.7%	N/A	-1.9%	1.39
Current Ratio		2.3	4.7	0.50	2.4	0.99	4.8	0.49	4.2	0.55
Days in Net Patient Accounts Receivable		71.6	64.0	1.12	50.8	1.41	49.3	1.45	46.1	1.55
Average Payment Period		78.7	56.5	1.39	52.7	1.49	48.1	1.63	52.2	1.51
Equity Financing (%)		48.1%	69.2%	0.69	59.1%	0.81	74.4%	0.65	50.2%	0.96
Long-Term Debt to Equity Ratio		0.7	0.3	2.88	0.3	2.29	0.2	3.80	0.8	0.97
Times Interest Earned		-4.1	13.4	N/A	9.5	N/A	7.5	N/A	-2.9	1.43
Total Asset Turnover		0.7	0.6	1.25	0.7	0.99	0.6	1.14	0.7	1.06
Average Age of Plant (Years)		15.3	12.6	1.22	10.8	1.42	10.2	1.51	14.7	1.04
Increase (Decrease) Total Net Patient Revenue		-3.4%	7.3%	N/A	5.8%	N/A	4.2%	N/A	0.9%	N/A
Outpatient Gross Revenue (% of Total GPR)		88.1%	63.3%	1.39	60.4%	1.46	72.8%	1.21	89.6%	0.98
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$3,089		\$16,906	0.18	\$18,736	0.16	\$11,314	0.27	\$8,830	0.35
Inpatient Net Revenue per Day	\$1,257		\$3,675	0.34	\$4,176	0.30	\$3,281	0.38	\$3,058	0.41
Outpatient Net Revenue per Visit	\$563		\$703	0.80	\$623	0.90	\$705	0.80	\$651	0.86

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$131,011,985	Cash & Cash Equivalents	\$2,529,347	Current Liabilities	\$15,803,270
Less Deductions	\$64,468,359	Net Patient Receivables	\$13,059,931	Long-Term Debt	\$36,380,495
Net Patient Revenue	\$66,543,626	Other Receivables	\$77,000	Other Liabilities	\$1,052,539
Plus Other Revenue	\$6,726,850			Subtotal	\$53,236,304
Total Revenue	\$73,270,476	Land, Buildings & Equipment (Net)	\$51,685,717	Unrestricted Fund Balance	\$49,352,750
Less Expenses	\$75,629,024	Other Assets	\$35,237,059	Restricted Fund Balance	\$596,625
Non-Operating Gains/Losses	-\$395,684			Total Liabilities & Fund Balance	\$102,589,054
Net Income	-\$2,754,232	Total Assets	\$102,589,054		