

138 Vernon Memorial Healthcare
 507 S Main Street
 Viroqua, WI 54665
 608-637-2101

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Vernon
 Analysis Area: Southwestern (5B)
 Volume Group: 3

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 5B		Volume Group 3		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	41.2%	55.2%	0.75	45.6%	0.90	35.3%	1.17	31.3%	1.32
Obstetrics	18.5%	38.0%	0.49	53.1%	0.02	22.7%	0.82	0.0%	N/A
Pediatrics	0.0%	51.3%	N/A	31.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	37.1%	57.4%	0.65	50.4%	0.74	35.5%	1.05	35.1%	1.06
Average Census (Patients)									
Adult Medical-Surgical	8.2	26.0	0.32	16.7	0.49	6.5	1.27	7.8	1.05
Obstetrics	0.9	4.9	0.19	3.6	0.25	0.9	1.04	0.9	1.06
Pediatrics	0.0	1.3	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	9.3	49.0	0.19	27.5	0.34	8.7	1.07	8.8	1.06
Average Length of Stay (Days)									
Adult Medical-Surgical	2.4	4.1	0.60	4.0	0.60	3.0	0.82	2.4	0.99
Obstetrics	2.1	2.6	0.82	2.5	0.82	2.2	0.96	2.2	0.94
Pediatrics	0.0	3.3	N/A	2.8	N/A	1.4	N/A	0.0	N/A
Total Hospital	2.4	4.5	0.53	4.7	0.51	3.2	0.75	2.4	0.97
Surgical Operations									
Inpatient	672	1,426	0.47	857	0.78	302	2.22	666	1.01
Outpatient	641	4,581	0.14	2,753	0.23	1,419	0.45	710	0.90
Inpatient as % of All Surgeries	51.2%	23.7%	2.16	23.7%	2.16	17.6%	2.92	48.4%	1.06
Outpatient Visits									
Non-Emergency Visits	134,058	144,376	0.93	121,727	1.10	63,228	2.12	132,314	1.01
Emergency Visits	6,760	17,768	0.38	13,192	0.51	8,308	0.81	6,493	1.04
Full-Time Equivalents (FTEs)									
Administrators	4.8	23.0	0.21	14.1	0.34	11.1	0.44	4.0	1.21
Nurses, Licensed	98.0	251.3	0.39	157.2	0.62	78.4	1.25	108.7	0.90
Ancillary Nursing Personnel	16.4	39.7	0.41	21.0	0.78	13.7	1.20	19.3	0.85
All Other Personnel	289.0	509.3	0.57	425.8	0.68	191.7	1.51	312.8	0.92
Total FTEs	408.2	823.3	0.50	618.1	0.66	294.9	1.38	444.7	0.92
FTEs per 100 Patient Census (Adjusted)									
Administrators	14.8	17.0	0.87	12.2	1.21	28.7	0.51	13.3	1.11
Nurses, Licensed	298.7	185.7	1.61	135.8	2.20	202.2	1.48	361.3	0.83
Ancillary Nursing Personnel	49.9	29.3	1.70	18.1	2.75	35.2	1.42	64.1	0.78
All Other Personnel	880.7	376.3	2.34	367.9	2.39	494.1	1.78	1,040.1	0.85
Total FTEs	1,244.1	608.3	2.05	533.9	2.33	760.1	1.64	1,478.9	0.84

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 1,429
 Inpatient Days 3,384

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 1
 Discharges 21
 Inpatient Days 229

Newborn Nursery:
 Bassinets 6
 Total Births 158
 Newborn Days 307

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	20	1,238	3,006	41.2%	8.2	2.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	17	41	0.0%	0.1	2.4
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	5	162	337	18.5%	0.9	2.1
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	1	4.8	Surgical Personnel	5	0	5.0
Physicians & Dentists	16	8	19.7	Radiological Services Personnel	12	2	13.8
Medical & Dental Residents	0	0	0.0	Sonographers	1	1	1.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	0	3.0
Registered Nurses	33	83	89.1	Occupational Therapists	3	8	6.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	3	1	3.6
Licensed Practical Nurses	0	1	0.0	Physical Therapists	12	2	12.4
Ancillary Nursing Personnel	4	20	16.4	Physical Therapy Assistants/Aides	6	3	7.0
Medical Assistants	6	2	7.1	Recreational Therapists	0	0	0.0
Physician Assistants	2	4	4.5	Dietitians & Nutritionists	1	1	1.7
Nurse Practitioners	2	4	4.9	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	4	0	4.0	Social Workers	2	6	6.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	72	30	90.8
Health Info Mgmt-Administrators/Technicians	14	1	14.7	All Other Personnel	40	46	73.2
Pharmacy Personnel	6	3	8.3				
Clinical Laboratory Personnel	8	2	9.9				
				Total	259	229	408.2

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	5B Value	Ratio	3 Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$73,345,829	51.3%	46.3%	1.11	45.4%	1.13	45.9%	1.12	51.0%	1.00
Medical Assistance	\$16,698,558	11.7%	13.6%	0.86	9.5%	1.23	12.4%	0.94	12.0%	0.97
Commercial	\$47,971,753	33.5%	35.3%	0.95	37.9%	0.88	36.6%	0.92	32.9%	1.02
All Other	\$5,092,509	3.6%	4.8%	0.74	7.2%	0.49	5.1%	0.70	4.1%	0.88
Deductions as % of Total Gross Patient Revenue										
Medicare	\$41,693,554	29.1%	34.9%	0.83	32.9%	0.89	28.9%	1.01	28.6%	1.02
Medical Assistance	\$10,901,282	7.6%	10.4%	0.74	7.4%	1.03	8.3%	0.92	7.2%	1.06
Commercial	\$17,781,134	12.4%	14.7%	0.85	15.7%	0.79	13.0%	0.96	11.5%	1.08
Charity Care	\$2,057,485	1.4%	1.0%	1.49	0.8%	1.69	1.1%	1.34	1.7%	0.87
Bad Debt	\$2,440,597	1.7%	1.1%	1.61	1.0%	1.75	1.9%	0.89	1.3%	1.28
All Other	\$1,019,252	0.7%	2.2%	0.33	4.8%	0.15	2.5%	0.29	0.7%	1.02
Total Deductions	\$75,893,303	53.0%	64.2%	0.83	62.7%	0.85	55.7%	0.95	51.0%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	11.7%	5.5%	2.11	20.1%	0.58	6.0%	1.95	12.9%	0.91	
Net Gains/Losses as % of Net Income	68.7%	13.2%	5.22	47.1%	1.46	15.2%	4.52	N/A	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$42,468,192	56.2%	44.0%	1.28	56.2%	1.00	51.6%	1.09	57.0%	0.99
Supplies & Services	\$25,879,917	34.2%	49.2%	0.70	38.9%	0.88	40.7%	0.84	33.9%	1.01
Capital Component	\$7,243,137	9.6%	6.8%	1.41	4.9%	1.95	7.7%	1.24	9.1%	1.06
Fiscal Statistics										
Operating Margin (%)	0.7%	9.1%	0.08	6.1%	0.12	7.0%	0.10	-6.2%	N/A	
Total Hospital Net Income (%)	2.2%	10.3%	0.22	10.9%	0.20	8.2%	0.27	-5.2%	N/A	
Return on Equity (%)	1.7%	6.0%	0.28	8.9%	0.19	2.2%	0.79	-3.8%	N/A	
Current Ratio	3.8	4.7	0.81	25.9	0.15	3.1	1.23	3.4	1.12	
Days in Net Patient Accounts Receivable	42.5	64.0	0.66	63.0	0.67	140.0	0.30	48.4	0.88	
Average Payment Period	41.2	56.5	0.73	13.4	3.07	146.6	0.28	37.7	1.09	
Equity Financing (%)	71.3%	69.2%	1.03	87.1%	0.82	56.4%	1.26	69.0%	1.03	
Long-Term Debt to Equity Ratio	0.3	0.3	1.05	0.1	4.47	0.6	0.47	0.3	0.87	
Times Interest Earned	2.8	13.4	0.21	31.0	0.09	9.0	0.32	-3.5	N/A	
Total Asset Turnover	0.8	0.6	1.31	0.8	0.97	0.3	2.90	0.7	1.02	
Average Age of Plant (Years)	8.5	12.6	0.67	9.2	0.92	23.9	0.35	8.3	1.02	
Increase (Decrease) Total Net Patient Revenue	3.5%	7.3%	0.48	3.8%	0.92	7.2%	0.48	4.5%	0.78	
Outpatient Gross Revenue (% of Total GPR)	72.0%	63.3%	1.14	79.1%	0.91	77.9%	0.92	71.1%	1.01	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$15,675	\$16,906	0.93	\$15,344	1.02	\$13,622	1.15	\$16,487	0.95	
Inpatient Net Revenue per Day	\$6,257	\$3,675	1.70	\$3,493	1.79	\$4,079	1.53	\$6,599	0.95	
Outpatient Net Revenue per Visit	\$333	\$703	0.47	\$855	0.39	\$592	0.56	\$324	1.03	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$143,108,649	Cash & Cash Equivalents	\$16,657,559	Current Liabilities	\$7,961,073
Less Deductions	\$75,893,303	Net Patient Receivables	\$7,824,404	Long-Term Debt	\$19,400,547
Net Patient Revenue	\$67,215,346	Other Receivables	\$2,773,583	Other Liabilities	\$1,738,297
Plus Other Revenue	\$8,915,530			Subtotal	\$29,099,917
Total Revenue	\$76,130,876	Land, Buildings & Equipment (Net)	\$47,352,805	Unrestricted Fund Balance	\$72,263,442
Less Expenses	\$75,591,246	Other Assets	\$26,755,008	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$1,186,643			Total Liabilities & Fund Balance	\$101,363,359
Net Income	\$1,726,273	Total Assets	\$101,363,359		