<b>127 Mayo Clinic Health System -</b> 310 West Main Street Sparta, WI 54656	Sparta		Fiscal Type:	GI	/01 to 12/31 MS itical Access Ho	ospital	County: Analysis A Volume G	Area: Sou	nroe ithwestern (5B)	1
608-269-2132			Contro	ol: Ot	her Not-For-Pro	ofit				
			All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2020 vs. 2019	
elected Utilization Statistics		FY 2020	Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)										
Adult Medical-Surgical		5.5%	52.4%	0.11	37.7%	0.15	11.2%	0.49	12.8%	0.43
Obstetrics		0.0%	36.2%	N/A	46.9%	N/A	0.0%	N/A	0.0%	N/A
Pediatrics		0.0%	53.2%	N/A	29.6%	N/A	43.7%	N/A	0.0%	N/A
Total Hospital		5.5%	53.9%	0.10	42.5%	0.13	15.7%	0.35	12.8%	0.43
Average Census (Patients)										
Adult Medical-Surgical		0.8	25.5	0.03	16.4	0.05	1.7	0.47	1.9	0.43
Obstetrics		0.0	4.7	N/A	4.3	N/A	0.0	N/A	0.0	N/A
Pediatrics		0.0	1.1	N/A	0.7	N/A	0.2	N/A	0.0	N/A
Total Hospital		0.8	47.4	0.02	27.5	0.03	2.5	0.33	1.9	0.43
Average Length of Stay (Days)										
Adult Medical-Surgical		3.6	4.3	0.84	4.0	0.90	3.3	1.08	4.5	0.80
Obstetrics		0.0	2.4	N/A	3.2	N/A	0.0	N/A	0.0	N/A
Pediatrics		0.0	3.5	N/A	2.9	N/A	2.7	N/A	0.0	N/A
Total Hospital		3.6	4.7	0.78	4.9	0.73	4.2	0.86	4.5	0.80
Surgical Operations										
Inpatient		0	1,280	N/A	733	N/A	75	N/A	0	N/A
Outpatient		236	4,115	0.06	2,362	0.10	1,365	0.17	290	0.81
Inpatient as % of All Surgeries	i	0.0%	23.7%	N/A	23.7%	N/A	5.2%	N/A	0.0%	N/A
Outpatient Visits										
Non-Emergency Visits		46,086	127,898	0.36	116,152	0.40	21,938	2.10	40,915	1.13
Emergency Visits		6,560	15,799	0.42	11,771	0.56	2,721	2.41	7,814	0.84
Full-Time Equivalents (FTEs)										
Administrators		5.0	20.3	0.25	15.2	0.33	2.2	2.28	2.0	2.50
Nurses, Licensed		45.5	255.1	0.18	154.7	0.29	40.9	1.11	46.0	0.99
Ancillary Nursing Personnel		4.9	42.6	0.11	21.1	0.23	7.0	0.70	8.9	0.55
All Other Personnel		117.9	501.2	0.24	402.4	0.29	77.4	1.52	98.7	1.19
Total FTEs		173.3	819.2	0.21	593.5	0.29	127.5	1.36	155.6	1.11
FTEs per 100 Patient Census (A	djusted)									
Administrators		75.9	15.7	4.84	13.5	5.60	17.3	4.39	13.8	5.50
Nurses, Licensed		689.6	197.1	3.50	138.1	4.99	323.2	2.13	316.9	2.18
Ancillary Nursing Personnel		74.3	33.0	2.26	18.9	3.94	55.3	1.35	61.4	1.21
All Other Personnel		1,788.8	387.2	4.62	359.4	4.98	611.6	2.92	680.6	2.63
Total FTEs		2,628.6	633.0	4.15	529.9	4.96	1,007.4	2.61	1,072.6	2.45
Total Hospital:		Contract with:		Medicare-certified Swing Be				Newborn Nursery:		
Beds Set Up & Staffed	15	Health Maintenance	Vaa		Average Beds Used		9	Bassir		0
Discharges	84	Organization (HMO)	) Yes		scharges	181	Total Births		0	
Inpatient Days	303	Preferred Provider		Inpatient Days			2,613	Newbo	Newborn Days	
		Organization (PPO)	Yes							

## **127 Mayo Clinic Health System - Sparta** Sparta, WI 54656

	Level of	Beds Set Up & Staffed	Discharges &	Patient Days	Occupancy	Average Census	Average Length of Stay	
Inpatient Service Area	Service*	12/31/2020	Transfers**	of Care	Rate (%)	(Patients)	(Days)	
General Medical-Surgical								
Adult Medical-Surgical, Acute	1	15	84	303	5.5%	0.8	3.6	
Orthopedic	3	0	0	0	0.0%	0.0	0.0	
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0	
Hospice	2	0	0	0	0.0%	0.0	0.0	
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0	
Other Acute	5	0	0	0	0.0%	0.0	0.0	
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0	
Obstetrics	3	0	0	0	0.0%	0.0	0.0	
Psychiatric	4	0	0	0	0.0%	0.0	0.0	
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0	
ICU/CCU								
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0	
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0	
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0	
Burn Care	5	0	0	0	0.0%	0.0	0.0	
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0	
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0	
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0	
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0	
Subacute care	5	0	0	0	0.0%	0.0	0.0	
Other inpatient	5	0	0	0	0.0%	0.0	0.0	

Note: data should be used only in rows; do not summarize columns. \*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network 4 = Contracted, 5 = Service Not Provided

	Number	Number	Number			Number	Number	Number
Occupation	Full-Time	Part-Time	FTE	Occupation		Full-Time	Part-Time	FTE
Administrators/Assistant Administrators	5	0	5.0	Surgical Personnel		0	0	0.0
Physicians & Dentists	12	5	15.8	Radiological Services Personnel		6	4	8.3
Medical & Dental Residents	0	0	0.0	Sonographers		1	1	1.8
Dental Hygienists	0	0	0.0	Respiratory Therapists		0	4	3.0
Registered Nurses	11	48	34.8	Occupational Therapists		1	0	1.0
Certified Nurse Midwives	1	0	1.0	Occupational Therapy Assistants/Aides		0	1	0.0
Licensed Practical Nurses	2	8	6.9	Physical Therapists		3	3	5.1
Ancillary Nursing Personnel	2	12	4.9	Physical Therapy Assistants/Aides		4	0	4.0
Medical Assistants	5	7	9.3	Recreational Therapists		0	1	0.8
Physician Assistants	2	0	2.0	Dietitians & Nutritionists		0	0	0.0
Nurse Practitioners	0	4	2.8	Psychologists		0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers		0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals		0	0	0.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel		44	35	56.6
Pharmacy Personnel	1	1	1.5		Total	106	139	173.3
Clinical Laboratory Personnel	6	5	8.9					

## 127 Mayo Clinic Health System - Sparta

127 Mayo Clinic Health System	- Sparta			_						
Sparta, WI 54656			All GMS Hospitals		Analysis Area 5B		Volume Group		FY 2020 vs. 2019	
Selected Financial Statistics		FY 2020	Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Gross Revenue as % of Total	Gross Patient Revenue									
Medicare	\$30,760,878	45.3%	46.6%	0.97	46.1%	0.98	46.3%	0.98	44.3%	1.02
Medical Assistance	\$9,455,022	13.9%	13.8%	1.01	9.6%	1.45	11.7%	1.19	15.2%	0.92
Commercial	\$20,469,833	30.1%	34.5%	0.87	36.6%	0.82	37.5%	0.80	28.9%	1.04
All Other	\$7,255,520	10.7%	5.1%	2.08	7.7%	1.39	4.5%	2.39	11.6%	0.92
Deductions as % of Total Gro										
Medicare	\$17,415,607	25.6%	35.0%	0.73	32.6%	0.79	23.9%	1.07	26.8%	0.96
Medical Assistance	\$5,560,398	8.2%	10.4%	0.79	7.4%	1.10	7.7%	1.06	8.6%	0.95
Commercial	\$4,248,344	6.3%	14.5%	0.43	16.1%	0.39	10.2%	0.61	5.7%	1.10
Charity Care	\$1,738,002	2.6%	1.0%	2.66	0.8%	3.38	1.1%	2.41	1.6%	1.61
Bad Debt	\$1,714,112	2.5%	1.2%	2.15	1.5%	1.67	1.7%	1.52	2.3%	1.08
All Other	\$4,125,750	6.1%	2.6%	2.38	5.2%	1.17	2.2%	2.74	6.5%	0.94
Total Deductions	\$34,802,213	51.2%	64.6%	0.79	63.7%	0.80	46.7%	1.10	51.5%	0.99
Other Revenue & Net Gains o										
Other Revenue as % of Total Revenue		13.3%	8.4%	1.59	23.6%	0.56	7.5%	1.77	1.2%	11.02
Net Gains/Losses as % of N	et Income	0.0%	13.8%	N/A	79.9%	N/A	10.6%	N/A	0.0%	N/A
Expenses as % of Total Expen										
Salary/Fringe Benefits	\$21,346,975	56.9%	43.5%	1.31	55.4%	1.03	50.8%	1.12	57.5%	0.99
Supplies & Services	\$14,066,865	37.5%	49.9%	0.75	39.7%	0.94	42.0%	0.89	38.6%	0.97
Capital Component	\$2,102,823	5.6%	6.6%	0.85	4.9%	1.15	7.2%	0.78	3.9%	1.44
Fiscal Statistics							····			
Operating Margin (%)		1.9%	7.5%	0.25	1.2%	1.57	7.8%	0.24	-11.7%	N/A
Total Hospital Net Income (%)		1.9%	8.6%	0.22	5.7%	0.33	8.7%	0.22	-11.7%	N/A
Return on Equity (%)		3.7%	4.1%	0.91	4.1%	0.92	11.1%	0.34	-22.2%	N/A
Current Ratio		6.7	3.9	1.73	18.3	0.37	2.1	3.21	33.2	0.20
Days in Net Patient Accounts Receivable		62.5	71.5	0.87	57.6	1.09	58.4	1.07	36.1	1.73
Average Payment Period		8.6	90.1	0.10	22.0	0.39	80.3	0.11	1.0	8.44
Equity Financing (%)		51.3%	63.6%	0.81	85.1%	0.60	38.8%	1.32	88.0%	0.58
Long-Term Debt to Equity R	atio	0.0	0.3	N/A	0.1	N/A	0.3	N/A	0.0	N/A
Times Interest Earned		2.1	12.2	0.17	14.9	0.14	10.1	0.20	-4,546.6	N/A
Total Asset Turnover		2.0	0.5	4.22	0.7	2.92	1.3	1.57	1.9	1.05
Average Age of Plant (Years	)	11.5	14.1	0.81	9.0	1.28	9.7	1.19	10.1	1.14
Increase (Decrease) Total N		7.9%	-2.2%	N/A	-4.8%	N/A	-0.9%	N/A	13.4%	0.59
Outpatient Gross Revenue (		87.8%	63.0%	1.39	78.6%	1.12	80.0%	1.10	87.0%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per D	)ischarge	\$22,418	\$17,652	1.27	\$17,756	1.26	\$21,599	1.04	\$7,588	2.95
Inpatient Net Revenue per D		\$1,931	\$3,704	0.52	\$3,811	0.51	\$2,988	0.65	\$778	2.48
Outpatient Net Revenue per	•	\$534	\$780	0.68	\$835	0.64	\$759	0.70	\$609	0.88
					,					
Income Statement Gross Patient Revenue (GPR) \$67,941,252 Cash & C			Assets ash Equivalents \$910			Liabilities & Fund Current Liabilities				\$850,169
Less Deductions	\$34,802,213				\$5,661,081	Long-Term Debt			`	\$000,109
Net Patient Revenue		Net Patient Receivables Other Receivables			\$3,001,001	Other Liabilities			\$8,507,685	
Plus Other Revenue			eivapies \$4,4			Subtotal			\$9,357,854	
			lings & Equipment (Net) \$13,445,807			Subiotal			ወሮ	,007,004
Less Expenses	Total Revenue \$38,234,940   Loss Experies \$27,546,662		Land, Buildings & Equipment (Net)			\$93,338 Unrestricted Fund Balance			ድር	,847,698
Non-Operating Gains/Losses	\$37,516,663 \$0		Other Assets			Restricted Fund Balance			ቅሮ	\$37,157
Net Income	\$0 \$718,277	Total Asset	°C .		\$19,205,549		Liabilities & Fun		¢10	,205,552
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