## 314 Aurora Medical Center in Summit

36500 Aurora Drive Summit, WI 53066 262-560-6151 Fiscal Year: 01/01 to 12/31

Control:

Type: GMS

General Medical & Surgical Other Not-For-Profit

County: Analysis Area: Waukesha Southeastern (2A)

Volume Group: 5

|  |                | All GMS Hospitals |  | Analysis Area<br>2A |       | Volume Group<br>5 |       | FY 2020 vs | . 2019 |
|--|----------------|-------------------|--|---------------------|-------|-------------------|-------|------------|--------|
| Selected Utilization Statistics        | FY 2020        | Value             | Ratio                                  | Value               | Ratio | Value             | Ratio | FY 2019    | Ratio  |
| Occupancy Rate (%)                     |                |                   |  |                     |       |                   |       |            |        |
| Adult Medical-Surgical                 | 55.5%          | 52.4%             | 1.06                                   | 54.8%               | 1.01  | 44.9%             | 1.24  | 60.9%      | 0.91   |
| Obstetrics                             | 27.5%          | 36.2%             | 0.76                                   | 30.8%               | 0.11  | 25.5%             | 1.08  | 28.2%      | 0.97   |
| Pediatrics                             | 0.0%           | 53.2%             | N/A                                    | 0.0%                | N/A   | 98.6%             | N/A   | 0.0%       | N/A    |
| Total Hospital                         | 53.3%          | 53.9%             | 0.99                                   | 53.0%               | 1.01  | 52.8%             | 1.01  | 52.5%      | 1.01   |
| Average Census (Patients)              |                |                   |  |                     |       |                   |       |            |        |
| Adult Medical-Surgical                 | 32.2           | 25.5              | 1.26                                   | 31.6                | 1.02  | 15.7              | 2.05  | 30.4       | 1.06   |
| Obstetrics                             | 3.3            | 4.7               | 0.70                                   | 4.9                 | 0.68  | 2.3               | 1.45  | 3.4        | 0.97   |
| Pediatrics                             | 0.0            | 1.1               | N/A                                    | 0.0                 | N/A   | 4.7               | N/A   | 0.0        | N/A    |
| Total Hospital                         | 52.8           | 47.4              | 1.11                                   | 61.1                | 0.86  | 36.1              | 1.46  | 47.8       | 1.10   |
| Average Length of Stay (Days)          |                |                   |  |                     |       |                   |       |            |        |
| Adult Medical-Surgical                 | 3.7            | 4.3               | 0.87                                   | 4.0                 | 0.93  | 3.7               | 1.01  | 3.2        | 1.15   |
| Obstetrics                             | 2.1            | 2.4               | 0.88                                   | 2.2                 | 0.96  | 2.2               | 0.95  | 2.3        | 0.91   |
| Pediatrics                             | 0.0            | 3.5               | N/A                                    | 2.3                 | N/A   | 3.6               | N/A   | 0.0        | N/A    |
| Total Hospital                         | 4.2            | 4.7               | 0.90                                   | 4.2                 | 1.00  | 4.4               | 0.95  | 3.7        | 1.13   |
| Surgical Operations                    |                |                   |  |                     |       |                   |       |            |        |
| Inpatient                              | 1,405          | 1,280             | 1.10                                   | 1,268               | 1.11  | 711               | 1.98  | 1,423      | 0.99   |
| Outpatient                             | 3,984          | 4,115             | 0.97                                   | 3,637               | 1.10  | 2,960             | 1.35  | 4,410      | 0.90   |
| Inpatient as % of All Surgeries        | 26.1%          | 23.7%             | 1.10                                   | 25.9%               | 1.01  | 19.4%             | 1.35  | 24.4%      | 1.07   |
| Outpatient Visits                      |                |                   |  |                     |       |                   |       |            |        |
| Non-Emergency Visits                   | 82,792         | 127,898           | 0.65                                   | 151,601             | 0.55  | 117,985           | 0.70  | 95,723     | 0.86   |
| Emergency Visits                       | 14,924         | 15,799            | 0.94                                   | 22,748              | 0.66  | 14,651            | 1.02  | 15,951     | 0.94   |
| Full-Time Equivalents (FTEs)           |                |                   |  |                     |       |                   |       |            |        |
| Administrators                         | 14.0           | 20.3              | 0.69                                   | 22.1                | 0.63  | 17.3              | 0.81  | 14.0       | 1.00   |
| Nurses, Licensed                       | 312.7          | 255.1             | 1.23                                   | 293.4               | 1.07  | 217.2             | 1.44  | 292.9      | 1.07   |
| Ancillary Nursing Personnel            | 61.5           | 42.6              | 1.44                                   | 53.2                | 1.16  | 30.0              | 2.05  | 43.4       | 1.42   |
| All Other Personnel                    | 748.1          | 501.2             | 1.49                                   | 528.6               | 1.42  | 363.9             | 2.06  | 729.7      | 1.03   |
| Total FTEs                             | 1,136.3        | 819.2             | 1.39                                   | 897.3               | 1.27  | 628.4             | 1.81  | 1,080.0    | 1.05   |
| FTEs per 100 Patient Census (Adjusted) |                |                   |  |                     |       |                   |       |            |        |
| Administrators                         | 10.3           | 15.7              | 0.65                                   | 12.5                | 0.82  | 16.4              | 0.63  | 10.1       | 1.01   |
| Nurses, Licensed                       | 229.0          | 197.1             | 1.16                                   | 166.3               | 1.38  | 206.1             | 1.11  | 211.6      | 1.08   |
| Ancillary Nursing Personnel            | 45.1           | 33.0              | 1.37                                   | 30.2                | 1.49  | 28.5              | 1.58  | 31.4       | 1.44   |
| All Other Personnel                    | 547.7          | 387.2             | 1.41                                   | 299.6               | 1.83  | 345.3             | 1.59  | 527.2      | 1.04   |
| Total FTEs                             | 832.0          | 633.0             | 1.31                                   | 508.6               | 1.64  | 596.3             | 1.40  | 780.3      | 1.07   |
| Total Hospital:                        | Contract with: |                   | Medicare-certified Swing Beds: Newborn |                     |       | Nursery:          |       |            |        |

Beds Set Up & Staffed 99
Discharges 4,628
Inpatient Days 19,308

ntract with:
Health Maintenance
Organization (HMO)
Preferred Provider
Organization (PPO)

Yes

Yes

Medicare-certified Swing B Average Beds Used Discharges Inpatient Days Newborn Nursery:

0 Bassinets 12

0 Total Births 524

0 Newborn Days 828

## 314 Aurora Medical Center in Summit

Summit, WI 53066

|                                      |          | Beds Set Up |              |              |           | Average    | Average        |  |
|--------------------------------------|----------|-------------|--------------|--------------|-----------|------------|----------------|--|
|                                      | Level of | & Staffed   | Discharges & | Patient Days | Occupancy | Census     | Length of Stay |  |
| Inpatient Service Area               | Service* | 12/31/2020  | Transfers**  | of Care      | Rate (%)  | (Patients) | (Days)         |  |
| General Medical-Surgical             |          |             |              |              |           |            |                |  |
| Adult Medical-Surgical, Acute        | 1        | 58          | 3,167        | 11,780       | 55.5%     | 32.2       | 3.7            |  |
| Orthopedic                           | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Rehabilitation & Physical Medicine   | 1        | 4           | 148          | 1,404        | 95.9%     | 3.8        | 9.5            |  |
| Hospice                              | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Acute Long-Term Care                 | 3        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Other Acute                          | 1        | 4           | 154          | 668          | 0.0%      | 1.8        | 4.3            |  |
| Pediatric, acute                     | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Obstetrics                           | 1        | 12          | 574          | 1,207        | 27.5%     | 3.3        | 2.1            |  |
| Psychiatric                          | 3        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Alcoholism/chemical dependency       | 3        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| ICU/CCU                              |          |             |              |              |           |            |                |  |
| Medical-Surgical Intensive Care      | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Cardiac Intensive Unit               | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Pediatric Intensive Care             | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Burn Care                            | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Mixed Intensive Care                 | 1        | 14          | 356          | 3,528        | 68.9%     | 9.6        | 9.9            |  |
| Step-Down (Special Care)             | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Neonatal Intensive/Intermediate Care | 1        | 7           | 54           | 721          | 28.1%     | 2.0        | 13.4           |  |
| Other Intensive Care                 | 3        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Subacute care                        | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |
| Other inpatient                      | 3        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |  |

<sup>\* 1 =</sup> Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network 4 = Contracted, 5 = Service Not Provided

|   | Number    | Number    | Number |                                       |       | Number    | Number    | Number  |
|---|-----------|-----------|--------|---------------------------------------|-------|-----------|-----------|---------|
| Occupation                                  | Full-Time | Part-Time | FTE    | Occupation                            |       | Full-Time | Part-Time | FTE     |
| Administrators/Assistant Administrators     | 14        | 0         | 14.0   | Surgical Personnel                    |       | 26        | 18        | 33.5    |
| Physicians & Dentists                       | 73        | 32        | 89.7   | Radiological Services Personnel       |       | 35        | 30        | 54.3    |
| Medical & Dental Residents                  | 0         | 0         | 0.0    | Sonographers                          |       | 7         | 7         | 13.6    |
| Dental Hygienists                           | 0         | 0         | 0.0    | Respiratory Therapists                |       | 9         | 8         | 13.5    |
| Registered Nurses                           | 192       | 126       | 271.7  | Occupational Therapists               |       | 8         | 6         | 10.9    |
| Certified Nurse Midwives                    | 0         | 0         | 0.0    | Occupational Therapy Assistants/Aides |       | 0         | 0         | 0.0     |
| Licensed Practical Nurses                   | 16        | 8         | 21.6   | Physical Therapists                   |       | 19        | 15        | 25.1    |
| Ancillary Nursing Personnel                 | 32        | 61        | 61.5   | Physical Therapy Assistants/Aides     |       | 3         | 3         | 4.6     |
| Medical Assistants                          | 38        | 19        | 50.3   | Recreational Therapists               |       | 0         | 0         | 0.0     |
| Physician Assistants                        | 14        | 4         | 16.3   | Dietitians & Nutritionists            |       | 3         | 0         | 3.0     |
| Nurse Practitioners                         | 15        | 7         | 17.5   | Psychologists                         |       | 4         | 1         | 4.7     |
| Certified Registered Nurse Anesthetists     | 0         | 0         | 0.0    | Social Workers                        |       | 4         | 3         | 5.3     |
| Clinical Nurse Specialists                  | 2         | 0         | 2.0    | All Other Health Professionals        |       | 64        | 28        | 81.0    |
| Health Info Mgmt-Administrators/Technicians | 36        | 9         | 42.7   | All Other Personnel                   |       | 193       | 85        | 240.7   |
| Pharmacy Personnel                          | 20        | 7         | 23.3   |                                       | Total | 853       | 491       | 1,136.3 |
| Clinical Laboratory Personnel               | 26        | 14        | 35.5   |                                       |       |           |           | ,       |

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

## 314 Aurora Medical Center in Summit

| Summit, WI 53066              |                       |                         | All GMS Hospitals    |          | Analysis Area |                   | Volume Group            |           | FY 2020 vs. 2019 |           |
|-------------------------------|-----------------------|-------------------------|----------------------|----------|---------------|-------------------|-------------------------|-----------|------------------|-----------|
| Selected Financial Statistics |                       | FY 2020                 | Value                | Ratio    | 2A<br>Value   | Ratio             | 5<br>Value              | Ratio     | FY 2019          | Ratio     |
| Gross Revenue as % of Total   | Gross Patient Revenue |                         |                      |          |               |                   |                         |           |                  |           |
| Medicare                      | \$221,994,919         | 46.9%                   | 46.6%                | 1.01     | 51.7%         | 0.91              | 41.7%                   | 1.13      | 47.5%            | 0.99      |
| Medical Assistance            | \$37,864,614          | 8.0%                    | 13.8%                | 0.58     | 10.4%         | 0.77              | 18.4%                   | 0.44      | 7.0%             | 1.14      |
| Commercial                    | \$199,588,759         | 42.2%                   | 34.5%                | 1.22     | 35.0%         | 1.21              | 36.0%                   | 1.17      | 42.0%            | 1.00      |
| All Other                     | \$13,627,524          | 2.9%                    | 5.1%                 | 0.56     | 2.9%          | 0.98              | 4.0%                    | 0.72      | 3.4%             | 0.84      |
| Deductions as % of Total Gro  | ss Patient Revenue    |                         |                      |          |               |                   |                         |           |                  |           |
| Medicare                      | \$174,772,392         | 36.9%                   | 35.0%                | 1.05     | 41.3%         | 0.90              | 30.1%                   | 1.23      | 37.7%            | 0.98      |
| Medical Assistance            | \$30,282,918          | 6.4%                    | 10.4%                | 0.62     | 8.2%          | 0.78              | 12.3%                   | 0.52      | 5.6%             | 1.14      |
| Commercial                    | \$83,770,669          | 17.7%                   | 14.5%                | 1.22     | 15.9%         | 1.11              | 12.1%                   | 1.47      | 17.3%            | 1.02      |
| Charity Care                  | \$3,184,509           | 0.7%                    | 1.0%                 | 0.70     | 1.1%          | 0.60              | 0.8%                    | 0.82      | 0.9%             | 0.75      |
| Bad Debt                      | \$4,058,271           | 0.9%                    | 1.2%                 | 0.73     | 1.0%          | 0.85              | 1.1%                    | 0.78      | 0.9%             | 0.91      |
| All Other                     | \$7,346,002           | 1.6%                    | 2.6%                 | 0.61     | 1.4%          | 1.07              | 2.3%                    | 0.66      | 1.8%             | 0.87      |
| Total Deductions              | \$303,414,761         | 64.1%                   | 64.6%                | 0.99     | 69.0%         | 0.93              | 58.8%                   | 1.09      | 64.2%            | 1.00      |
| Other Revenue & Net Gains of  |                       |                         |                      |          |               |                   |                         |           |                  |           |
| Other Revenue as % of Tota    |                       | 0.9%                    | 8.4%                 | 0.11     | 8.1%          | 0.11              | 6.4%                    | 0.14      | 0.6%             | 1.47      |
| Net Gains/Losses as % of N    | let Income            | N/A                     | 13.8%                | N/A      | N/A           | N/A               | N/A                     | N/A       | N/A              | N/A       |
| Expenses as % of Total Expe   | nses                  |                         |                      |          |               |                   |                         |           |                  |           |
| Salary/Fringe Benefits        | \$52,112,594          | 36.0%                   | 43.5%                | 0.83     | 38.6%         | 0.93              | 41.7%                   | 0.87      | 41.2%            | 0.88      |
| Supplies & Services           | \$70,997,234          | 49.1%                   | 49.9%                | 0.98     | 52.7%         | 0.93              | 50.0%                   | 0.98      | 45.6%            | 1.08      |
| Capital Component             | \$21,467,485          | 14.8%                   | 6.6%                 | 2.26     | 8.6%          | 1.72              | 8.3%                    | 1.79      | 13.2%            | 1.12      |
| Fiscal Statistics             |                       |                         |                      |          |               |                   |                         |           |                  |           |
| Operating Margin (%)          |                       | 15.5%                   | 7.5%                 | 2.06     | 10.4%         | 1.50              | 6.6%                    | 2.36      | 23.2%            | 0.67      |
| Total Hospital Net Income (   | %)                    | 15.5%                   | 8.6%                 | 1.80     | 7.5%          | 2.06              | 6.2%                    | 2.49      | 23.2%            | 0.67      |
| Return on Equity (%)          | ,                     | 6.0%                    | 4.1%                 | 1.46     | 4.7%          | 1.30              | 3.0%                    | 2.01      | 9.5%             | 0.63      |
| Current Ratio                 |                       | 11.5                    | 3.9                  | 2.97     | 6.8           | 1.68              | 3.4                     | 3.40      | 10.1             | 1.14      |
| Days in Net Patient Account   | ts Receivable         | 56.9                    | 71.5                 | 0.79     | 46.9          | 1.21              | 48.8                    | 1.17      | 54.4             | 1.05      |
| Average Payment Period        |                       | 35.2                    | 90.1                 | 0.39     | 50.2          | 0.70              | 63.5                    | 0.56      | 31.2             | 1.13      |
| Equity Financing (%)          |                       | 95.4%                   | 63.6%                | 1.50     | 78.6%         | 1.21              | 75.1%                   | 1.27      | 97.6%            | 0.98      |
| Long-Term Debt to Equity R    | atio                  | 0.0                     | 0.3                  | N/A      | 0.1           | N/A               | 0.2                     | N/A       | 0.0              | N/A       |
| Times Interest Earned         |                       | 4.9                     | 12.2                 | 0.40     | 7.0           | 0.70              | 7.4                     | 0.67      | 20.8             | 0.24      |
| Total Asset Turnover          |                       | 0.4                     | 0.5                  | 0.82     | 0.6           | 0.61              | 0.5                     | 0.80      | 0.4              | 0.95      |
| Average Age of Plant (Years   | s)                    | 8.3                     | 14.1                 | 0.59     | 10.1          | 0.82              | 9.8                     | 0.84      | 7.3              | 1.14      |
| Increase (Decrease) Total N   |                       | 3.4%                    | -2.2%                | N/A      | -4.2%         | N/A               | -5.0%                   | N/A       | 11.3%            | 0.30      |
| Outpatient Gross Revenue      |                       | 59.7%                   | 63.0%                | 0.95     | 63.8%         | 0.94              | 64.9%                   | 0.92      | 64.0%            | 0.93      |
| Net Revenue Statistics        |                       |                         |                      |          |               |                   |                         |           |                  |           |
| Inpatient Net Revenue per [   | Discharge             | \$16,290                | \$17,652             | 0.92     | \$12,198      | 1.34              | \$18,057                | 0.90      | \$13,781         | 1.18      |
| Inpatient Net Revenue per [   |                       | \$3,743                 | \$3,704              | 1.01     | \$2,790       | 1.34              | \$3,961                 | 0.94      | \$3,584          | 1.04      |
| Outpatient Net Revenue per    | -                     | \$1,006                 | \$780                | 1.29     | \$754         | 1.34              | \$669                   | 1.50      | \$924            | 1.09      |
| Income Stat                   |                       | :                       | As                   | sets     |               | :                 | Liabili                 |           | d Balances       |           |
| Gross Patient Revenue (GPR)   | \$473,075,817         | Cash & Cash Equivalents |                      |          | \$112,807,008 |                   |                         |           |                  | 2,570,615 |
| Less Deductions               | \$303,414,761         | Net Patient Receivables |                      |          | \$26,356,340  | Long-Term Debt    |                         |           | ,                | \$0       |
| Net Patient Revenue           | \$169,661,056         | Other Receivables       |                      |          | \$474,940     | Other Liabilities |                         |           | \$7,628,578      |           |
| Plus Other Revenue            | \$1,537,373           |                         | - Callel Medelvables |          |               |                   | total                   |           |                  | 0,199,193 |
| Total Revenue                 | \$171,198,429         | Land, Build             | lings & Equipmer     | nt (Net) | \$294,556,337 |                   |                         | 7=0       | , ,              |           |
| Less Expenses                 | \$144,577,313         | Other Asse              |                      | ` '      | \$5,905,625   | Unres             | stricted Fund Ba        | \$419     | 9,901,057        |           |
| Non-Operating Gains/Losses    | -\$49,706             |                         |                      |          |               |                   | Restricted Fund Balance |           | ,                | \$0       |
| Net Income                    | \$26,571,410          | Total Asset             | S                    |          | \$440,100,250 | Total             | Liabilities & Fun       | d Balance | \$440            | 0,100,250 |
|                               | 7=0,0,110             |                         |                      |          | + , ,         |                   |                         |           | Ψ110             | , ,=00    |