

**310 Select Specialty Hospital - Madison**  
801 Braxton Pl  
Madison, WI 53715  
608-260-2701

Fiscal Year: 01/01 to 12/31  
Type: Long-Term Acute Care  
Control: Corporation

County: Dane  
Analysis Area: Southern (1)  
Volume Group: N/A

Selected Utilization Statistics		All LTAC Hospitals		FY 2020 vs.2019	
	FY 2020	Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>					
Acute Long-Term Care	64.4%	63.1%	1.02	65.8%	0.98
Total Hospital	64.4%	62.9%	1.02	65.8%	0.98
<b>Average Census (Patients)</b>					
Acute Long-Term Care	37.4	27.1	1.38	38.2	0.98
Total Hospital	37.4	27.7	1.35	38.2	0.98
<b>Average Length of Stay (Days)</b>					
Acute Long-Term Care	32.3	34.6	0.93	31.6	1.02
Total Hospital	32.3	34.8	0.93	31.6	1.02
<b>Full-Time Equivalents (FTEs)</b>					
Administrators	1.0	3.8	0.27	1.0	1.00
Nurses, Licensed	50.3	30.0	1.68	50.3	1.00
Ancillary Nursing Personnel	25.6	19.8	1.30	25.6	1.00
All Other Personnel	76.7	59.3	1.29	69.6	1.10
Total FTEs	153.6	112.8	1.36	146.5	1.05
<b>FTEs per 100 Patient Census (Adjusted)</b>					
Administrators	2.7	13.5	0.20	2.6	1.02
Nurses, Licensed	134.6	108.2	1.24	131.7	1.02
Ancillary Nursing Personnel	68.5	71.3	0.96	67.1	1.02
All Other Personnel	205.3	214.1	0.96	182.4	1.13
Total FTEs	411.1	407.3	1.01	383.9	1.07

**Total Hospital:**

Beds Set Up & Staffed 58  
Discharges 423  
Inpatient Days 13,675

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) No

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	58	423	13,675	64.4%	37.4	32.3
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	2	2	2.3
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	14	2	15.1
Registered Nurses	46	9	50.3	Occupational Therapists	3	1	3.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.1
Licensed Practical Nurses	0	0	0.0	Physical Therapists	2	1	2.2
Ancillary Nursing Personnel	18	9	25.6	Physical Therapy Assistants/Aides	1	1	1.2
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	1	1.4
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	18	5	19.4
Health Info Mgmt-Administrators/Technicians	2	1	2.3	All Other Personnel	17	3	18.6
Pharmacy Personnel	6	6	8.3				
Clinical Laboratory Personnel	0	0	0.0				
				<b>Total</b>	<b>133</b>	<b>42</b>	<b>153.6</b>

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			All LTAC Hospitals		FY 2020 vs. 2019	
Selected Financial Statistics			FY 2020	Value	Ratio	
						FY 2019
						Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>						
Medicare	\$48,192,672	51.4%	55.0%	0.93		53.9%
Medical Assistance	\$12,397,627	13.2%	23.0%	0.58		20.1%
Commercial	\$32,985,467	35.2%	21.9%	1.60		26.0%
All Other	\$178,576	0.2%	0.1%	2.85		0.0%
<b>Deductions as % of Total Gross Patient Revenue</b>						
Medicare	\$34,417,863	36.7%	40.5%	0.91		37.4%
Medical Assistance	\$8,696,658	9.3%	16.7%	0.55		14.0%
Commercial	\$18,805,971	20.1%	12.3%	1.63		13.7%
Bad Debt	\$294,760	0.3%	0.5%	0.58		0.2%
Charity Care	\$0	0.0%	0.0%	N/A		0.0%
All Other	\$168,133	0.2%	0.1%	2.86		0.0%
Total Deductions	\$62,383,385	66.5%	70.1%	0.95		65.2%
<b>Other Revenue &amp; Net Gains or Losses</b>						
Other Revenue as % of Total Revenue		0.6%	2.7%	0.23		0.4%
Net Gains/Losses as % of Net Income		N/A	N/A	N/A		3.0%
<b>Expenses as % of Total Expenses</b>						
Salary/Fringe Benefits	\$13,112,525	45.8%	47.6%	0.96		44.3%
Supplies & Services	\$13,363,676	46.6%	43.7%	1.07		47.4%
Capital Component	\$2,174,431	7.6%	8.7%	0.87		8.3%
<b>Fiscal Statistics</b>						
Operating Margin (%)		9.2%	5.1%	1.82		-6.2%
Total Hospital Net Income (%)		7.0%	4.6%	1.54		-6.4%
Return on Equity (%)		18.5%	7.0%	2.65		-15.8%
Current Ratio		1.7	3.0	0.56		1.7
Days in Net Patient Accounts Receivable		97.8	86.4	1.13		83.0
Average Payment Period		67.8	69.4	0.98		48.4
Equity Financing (%)		0.0%	12.3%	N/A		0.0%
Long-Term Debt to Equity Ratio		0.0	0.3	N/A		-0.1
Times Interest Earned		0.0	925.9	N/A		0.0
Total Asset Turnover		2.7	1.5	1.75		2.4
Average Age of Plant (Years)		9.7	11.7	0.84		7.6
Increase (Decrease) Total Net Patient Revenue		21.4%	9.8%	2.19		10.1%
Outpatient Gross Revenue (% of Total GPR)		N/A	0.1%	N/A		N/A
<b>Net Revenue Statistics</b>						
Inpatient Net Revenue per Discharge	\$74,860		\$70,060	1.07		\$58,939
Inpatient Net Revenue per Day	\$2,316		\$2,014	1.15		\$1,866
Outpatient Net Revenue per Visit	\$0		\$205	N/A		\$0

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$93,754,342	Cash & Cash Equivalents	\$0	Current Liabilities	\$5,214,027
Less Deductions	\$62,383,385	Net Patient Receivables	\$8,386,940	Long-Term Debt	\$0
Net Patient Revenue	\$31,370,957	Other Receivables	\$215	Other Liabilities	\$23,397,875
Plus Other Revenue	\$193,819			Subtotal	\$28,611,902
Total Revenue	\$31,564,776	Land, Buildings & Equipment (Net)	\$2,096,316	Unrestricted Fund Balance	-\$16,849,175
Less Expenses	\$28,650,632	Other Assets	\$1,279,256	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$741,582			Total Liabilities & Fund Balance	\$11,762,727
Net Income	\$2,172,562	Total Assets	\$11,762,727		